

300 Turner Street NW North End Center, Ste 2100 Blacksburg, Virginia 24061 P: (540) 231-6221 F: (540) 231-9628 www.procurement.vt.edu

July 5, 2023

Elanco US Inc Kimberly H. Chappell, DVM 3200 Northline Ave Ste 300 Greensboro, NC 27408

Dear Kimberly,

Subject: Contract Renewal Letter

Virginia Tech Contract #: UCP-TG-012-10

Commodity/Service: Veterinary Pharmaceuticals and Medical Supplies

Renewal Period: 10/1/23 - 9/30/26 Renewal #: (12) three-year renewal

In accordance with the renewal provision of the original contract, the university would like to renew the contract for an additional term. Please advise concerning your intention by signing in the appropriate space below. A signed copy of this letter should be received in Procurement by 8/15/23.

If allowed by the contract, price adjustments must be requested at the time of renewal in accordance with the contract documents. Price adjustments are not automatic or retroactive and are only implemented upon request by the vendor at the time of renewal.

In addition, review the attached form which shows your company information as listed in the university's vendor database. If any of this information has changed, make corrections directly on the form, and return with this letter. It is essential this information be accurate for payments to be processed in a timely manner.

Virginia Tech recommends that our vendors utilize the Wells One AP Control Payment System for payment of all invoices and strongly encourages all vendors under contract with the university to participate in this program. If your firm is not enrolled in the program, refer to our website: http://www.procurement.vt.edu/Vendor/WellsOne.html or contact me directly for more information.

Sincerely,

Chad Dalton Procurement Contract Support Specialist (540) 231-9129

Elanco US Inc agrees	to renew the contract under the terms and conditions DocuSigned by:	of the subject contract.	
Authorized Signature:	Eimberly H. Chappell, DVM	Date: 7/11/2023	
Name:	Kimberly H. Chappell, DVM (please print)	Title:	
We currently participa	ate in the Wells One Program:		
We would like to parti	cipate in the Wells One Program:		
Approved:	Red Nagu 5EF51DA320D049B Associate Director for Goods and Services		
Date:	7/19/2023		

CONTRACT MODIFICATION AGREEMENT

Date:

August 20, 2020

Contract No.:

UCP-TG-012-10

Modification No.: 7 & Renewal #11

Issued By:

Virginia Polytechnic Institute and State University (Virginia Tech)

Contractor:

Elanco US, Inc.

Commodity:

Veterinary Pharmaceuticals and Medical Supplies

This Supplemental Agreement is entered into pursuant to the provisions of the standard contract.

Description of Modification:

- 1. The parties hereby agree to modify the renewal term for all remaining renewals from one-year successive terms to three-year successive terms.
- 2. The parties agree to renew the contract in accordance with #1. The new contract expiration date will be September 30, 2023.

Except as provided herein, all terms and conditions of Contract Number UCP-TG-012-10, as heretofore changed, remain unchanged and in full force and effect.

Contractor

Virginia Tech

Assistant Director of Procurement



300 Turner Street NW North End Center, Ste 2100 Blacksburg, Virginia 24061 P: (540) 231-6221 F: (540) 231-9628 www.procurement.vt.edu

May 15, 2019

Kimberly H. Chappell, DVM Elanco US Inc 2500 Innovation Way Greenfield, IN 46140

Dear Dr. Chappell:

Subject: Contract Renewal Letter

Virginia Tech Contract #:

UCP-TG-012-10

Commodity/Service:

Veterinary Pharmaceuticals and Medical Supplies

Renewal Period:

October 1, 2019 - September 30, 2020

Renewal #:

(1 of unlimited) one-year renewal

In accordance with the renewal provision of the original contract, the university would like to renew the contract for an additional term. Please advise concerning your intention by signing in the appropriate space below. A signed copy of this letter should be received in Procurement by May 29, 2019.

In addition, review the attached form which shows your company information as listed in the university's vendor database. If any of this information has changed, make corrections directly on the form, and return with this letter. It is essential this information be accurate for payments to be processed in a timely manner.

Virginia Tech recommends that our vendors utilize the Wells One AP Control Payment System for payment of all invoices and strongly encourages all vendors under contract with the university to participate in this program. If your firm is not enrolled in the program, refer to our website: http://www.procurement.vt.edu/Vendor/WellsOne.html or contact me directly for more information.

Sincerely,

Roger Gupta, CPPB, CUPO, VCO Buyer Senior, Contracts Officer Telephone: (540)231-4177

Elanco US Inc agrees to renew the contract under the terms and conditions of the subject contract.

Authorized Signature:

Anthony J Rumschlas

(pléase print)

We currently participate in the Wells One Program.

We would like to participate in the Wells One Program.

RG/ss

Approved:

Jordan Stump
Team Lead for Research Support

Date:

73/19



300 Turner Street NW North End Center, Ste 2100 Blacksburg, Virginia 24061 P: (540) 231-6221 F: (540) 231-9628 www.procurement.vt.edu

April 24, 2018

Kimberly H. Chappell, DVM Elanco US Inc P.O. Box 708 Greenfield, IN 46140

Dear Dr. Chappell:

Subject: Virginia Tech Contract # UCP-TG-012-10

Commodity/Service: Lab Equipment, Supplies, and Services

Thank you for responding to my letter of April 16, 2018 and agreeing to renew the contract. The contract will now expire September 30, 2019.

The attached form shows your company information as listed in the university's vendor database. If any of this information changes, please make corrections directly on the form, and return to me. It is essential that this information be accurate in order for payments to be processed in a timely manner.

We look forward to working with you for an additional year.

Sincerely

Patricia Mullins, CPPO, CUPO, VCO

Assistant Director of Procurement-Research Support

Telephone (540)231-9129

PM/ss

c: HM

Rick Hiller



300 Turner Street NW North End Center, Ste 2100 Blacksburg, Virginia 24061 P: (540) 231-6221 F: (540) 231-9628 www.procurement.vt.edu

April 16, 2018

Kimberly H. Chappell, DVM Elanco US Inc P.O. Box 708 Greenfield, IN 46140

Dear Dr. Chappell:

Subject:

Virginia Tech Contract # UCP-TG-012-10

Commodity/Service: Lab Equipment, Supplies, and Services

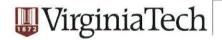
This is to inform you that the subject contract expires September 30, 2018. Since the university would like to renew the contract for an additional year, please advise concerning your intention by signing in the appropriate space listed below. A signed copy of this letter should be received in Procurement by April 30, 2018.

In addition, review the attached form, which shows your company information as listed in the university's vendor database. If any of this information has changed, make corrections directly on the form, and return with this letter. It is essential this information be accurate for payments to be processed in a timely manner.

Virginia Tech recommends that our vendors utilize the Wells One AP Control Payment System for payment of all invoices and strongly encourages all vendors under contract with the university to participate in this program. If your firm is not enrolled in the program, refer to our website: http://www.procurement.vt.edu/Vendor/WellsOne.html or contact me directly for more information.

Sincerely	140
Dob hullh	
Petricia Mullins, CPPO, CUPO, VCO Assistant Director of Procurement-Research Support Telephone (540)231-9129	
Elanco US Inc. agrees to renew the contract for an additional year contract.	
Authorized Signature:	Date: 23 Apr 2018
Name: Kimberly H. Chappell DVM	Title: Regional Consulting Veterinarian
We currently participate in the Wells One Program Program	We would like to participate in the Wells One
Elanco US Inc. does not agree to renew the contract for an addition	onal year.
Authorized Signature:	Date:
Name:	Title:
PM/ss (please print)	1 1 10
Approved:	Date: V

Patricia Mullins, CPPO, CUPO, VCO Assistant Director of Procurement



Procurement Department (MC 0333)
North End Center, Suite 2100, Virginia Tech
300 Turner Street NW
Blacksburg, Virginia 24061
540/231-6221 Fax: 540/231-9628
www.procurement.vt.edu

September 22, 2017

Kimberly H. Chappell, DVM Elanco US, Inc. 2500 Innovation Way P.O. Box 708 Greenfield, IN 46140

Dear Ms. Chappell:

Subject:

Virginia Tech Contract #UCP-TG-012-10

Commodity/Service: Lab Equipment, Supplies, and Services

Thank you for responding to my letter of July 27, 2017 and agreeing to renew the contract. The contract will now expire September 30, 2018.

The attached form shows your company information as listed in the university's vendor database. If any of this information changes, please make corrections directly on the form, and return to me. It is essential that this information be accurate in order for payments to be processed in a timely manner.

We look forward to working with you for an additional year.

Sincerely,

Patricia Mullins, CPPO, CUPO, VCO

Assistant Director of Procurement-Research Support

Telephone (540)231-9129

c: F.M. Pro Rick Hiller



Procurement Department (MC 0333)
North End Center, Suite 2100, Virginia Tech
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Blacksburg, Virginia 24061
540/231-6221 Fax: 540/231-9628
www.procurement.vt.edu

July 27, 2017

Kimberly H. Chappell, DVM Elanco US, Inc. 2500 Innovation Way P.O. Box 708 Greenfield, IN 46140

Dear Mr. Ritchie: Kim

Subject:

Virginia Tech Contract # UCP-TG-012-10

Commodity/Service: Lab Equipment, Supplies, and Services

This is to inform you that the subject contract expires September 30, 2017. Since the university would like to renew the contract for an additional year, please advise concerning your intention by signing in the appropriate space listed below. A signed copy of this letter should be received in Procurement by August 10, 2017.

In addition, review the attached form, which shows your company information as listed in the university's vendor database. If any of this information has changed, make corrections directly on the form, and return with this letter. It is essential this information be accurate for payments to be processed in a timely manner.

Virginia Tech recommends that our vendors utilize the Wells One AP Control Payment System for payment of all invoices and strongly encourages all vendors under contract with the university to participate in this program. If your firm is not enrolled in the program, refer to our website: http://www.procurement.vt.edu/Vendor/WellsOne.html or contact me directly for more information.

Des much	
Patricia Mullins, CPPO, CUPO, VCO	
Assistant Director of Procurement-Research Support	
Telephone (540)231-9129	
Elanco US, Inc. agrees to renew the contract for an additional year under	or the terms and conditions of the subject contract.
Authorized Signature:	Date: 21 Sep 2017 Title: Regional Consulting Veterinarian
Name: Kimbach Chappell	Title Regional Consulting Veterinarian
Name: Kimberly Chappell (please print)	Thie.
We currently participate in the Wells One Program We would le	ike to participate in the Wells One Program
Elanco US, Inc. does not agree to renew the contract for an additional y	ear.
Authorized Signature:	Date:
Name:	Title:
PM/ss (please print)	
Approved:	Date: 9-21-2017
Patricia Mullins, CPPO, CUPO, VCO	7
Assistant Director of Procurement	

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CONTRACT MODIFICATION AGREEMENT

Date:

July 12, 2016

Contract No .:

UCP-TG-012-10

Modification No.: 6

Issued By:

Virginia Polytechnic Institute and State University (Virginia Tech)

Contractor:

Novartis Animal Health US, Inc.

Commodity:

Veterinary Pharmaceuticals and Medical Supplies

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

Description of Modification:

Change to Contract effective August 1, 2016:

Novartis Animal Health US, Inc.'s name has changed to Elanco US, Inc. and is wholly owned by Eli Lilly and Company.

Previous Contractor Name:

Novartis Animal Health US, Inc. 3200 Northline Avenue, Suite 300 Greensboro, NC 27408

FID:

New Contractor Name:

Elanco US, Inc. 2500 Innovation Way Greenfield, IN 46140

FID:

Except as provided herein, all terms and conditions of Contract Number UCP-TG-012-10, as heretofore changed, remain unchanged and in full force and effect.

Contractor

Virginia Tech

Director of Procurement



Procurement Department (MC 0333)
North End Center, Suite 2100, Virginia Tech
300 Turner Street NW
Blacksburg, Virginia 24061
540/231-6221 Fax: 540/231-9628
www.procurement.vt.edu

June 15, 2016

G.C. Ritchie, DVM Novartis Animal Health US, Inc. 3200 Northline Ave, Suite 300 Greensboro, NC 27408

Dear Mr. Ritchie:

Subject:

Virginia Tech Contract #TG-012-10

Commodity/Service: Veterinary Pharmaceuticals

Thank you for responding to my letter of April 19, 2016 and agreeing to renew the contract. The contract will now expire September 30, 2017.

The attached form shows your company information as listed in the university's vendor database. If any of this information changes, please make corrections directly on the form, and return to me. It is essential that this information be accurate in order for payments to be processed in a timely manner.

We look forward to working with you for an additional year.

Sincerely,

Patricia Mullins, CPPO, CUPO, VCO

Assistant Director of Procurement for Research Support

Telephone: (540)231-9129

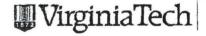
PM/ss

c: F.M. Pro Rick Hiller

TG 012 10 ----- for office use -----Patricia Mullins Novartis Animal Health Us, Inc. FEDERAL TAXPAYER NUMBER **FULL LEGAL NAME** (Company Name as it appears with your Federal Taxpayer Number) **FEDERAL TAXPAYER NUMBER BUSINESS NAME/ DBA NAME/TA NAME** (If different than ID# above) (If different than Full Legal Name) **FEDERAL TAXPAYER NUMBER BILLING NAME** (if different than ID# above) (Company name as it appears on your invoice) **PURCHASE ORDER ADDRESS: PAYMENT ADDRESS:** P O BOX ADDRESS 1 **PAYMENT P O BOX ADDRESS 1** 3200 Northline, Suite 300 STREET ADDRESS 2 **PAYMENT STREET ADDRESS 2** Greensboro CITY CITY 27408 STATE ZIP CODE STATE ZIP CODE G.C. Ritchie, DMV 336-402-4831 **CONTACT PERSON PHONE NUMBER** 800-447-2391 **TOLL FREE NUMBER**

gc.Ritchie@novartis.com

ERAAH



Procurement Department (MC 0333)
North End Center, Suite 2100, Virginia Tech
300 Turner Street NW
Blacksburg, Virginia 24061
540/231-6221 Fax: 540/231-9628
www.procurement.vt.edu

April 19, 2016

G.C. Ritchie, DVM Novartis Animal Health US, Inc. 3200 Northline Ave, Suite 300 Greensboro, NC 27408

Dear G.C. Ritchie:

Sincerety 7

Subject:

Virginia Tech Contract # TG-012-10

Commodity/Service: Veterinary Pharmaceuticals

This is to inform you that the subject contract expires September 30, 2016. Since the university would like to renew the contract for an additional year, please advise concerning your intention by signing in the appropriate space listed below. A signed copy of this letter should be received in Procurement by May 19, 2016.

In addition, review the attached form, which shows your company information as listed in the university's vendor database. If any of this information has changed, make corrections directly on the form, and return with this letter. It is essential this information be accurate for payments to be processed in a timely manner.

Virginia Tech recommends that our vendors utilize the Wells One AP Control Payment System for payment of all invoices and strongly encourages all vendors under contract with the university to participate in this program. If your firm is not enrolled in the program, refer to our website: http://www.procurement.vt.edu/Vendor/WellsOne.html or contact me directly for more information.

Sco Mu	lli	
Patricia Mullins, CPPO, CUI Assistant Director of Procure Telephone: (540)231-9129		
Novartis Animal Health US subject contract. Authorized Signature:	Inc. agrees to renew the contract for an additional form of the contract form of the co	Date: 14 Jun 2016
Name:	Grever C. Ritchie III (please print)	Title: Regional Consulting Veter
We currently participate in	the Wells One Program. We would lik	e to participate in the Wells One Program
Novartis Animal Health US	, Inc. does not agree to renew the contract for	r an additional year.
Authorized Signature:	ALL MANAGEMENT AND	Date:
Name:		Title:
PM/ss Approved:	Hayw Helmick	E Date: 6/15/16
	Mary W. Helmick Director of Procurement	

- Invent the Future

TOLL FREE NUMBER

----- for office use -----Patricia Mullins TG 012 10 Novartis Animal Health Us, Inc. FEDERAL TAXPAYER NUMBER **FULL LEGAL NAME** (Company Name as it appears with your Federal Taxpayer Number) **FEDERAL TAXPAYER NUMBER BUSINESS NAME/ DBA NAME/TA NAME** (If different than ID# above) (If different than Full Legal Name) **FEDERAL TAXPAYER NUMBER BILLING NAME** (if different than ID# above) (Company name as it appears on your invoice) **PAYMENT ADDRESS: PURCHASE ORDER ADDRESS:** P O BOX ADDRESS 1 **PAYMENT P O BOX ADDRESS 1** 3200 Northline, Suite 300 **PAYMENT STREET ADDRESS 2** STREET ADDRESS 2 Greensboro CITY CITY NC 27408 STATE ZIP CODE ZIP CODE STATE G.C. Ritchie, DMV **PHONE NUMBER CONTACT PERSON** 800-447-2391

gc.Ritchie@novartis.com

CONTRACT MODIFICATION AGREEMENT

Date:

September 4, 2015

Contract No.: UCP-TG-012-10

Modification No.: 5

Issued By:

Virginia Polytechnic Institute and State University (Virginia Tech)

Contractor:

Novartis Animal Health US, Inc.

Commodity:

Veterinary Pharmaceuticals and Medical Supplies (87558)

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

Description of Modification:

1. Modify Attachment 1 Number 1 to read as follows:

Virginia Tech Question:

Please provide Novartis Animal Health US, Inc.'s best discount schedule from Novartis Animal Health US, Inc. Standard Price List.

Novartis Animal Health US, Inc. Response:

Elanco Animal Health, a division of Eli Lilly and Company, has completed the acquisition of Novartis Animal Health. At this time, please continue to process your orders and payments to Novartis Animal Health US, Inc. using the university discounts from standard pricing (See Exhibit 1, Elanco University Product Price List effective September 1, 2015 and Elanco Prices of Ethicon Product for Universities, which became effective on June 1, 2015).

2. Modify Attachment 1 Number 14 to read as follows:

Virginia Tech Question:

Please identify the person(s) (name, phone number, and email address) at Novartis Animal Health US, Inc. that will serve as the customer service liaison and accounts receivable liaison.

Novartis Animal Health US, Inc. Response:

Customer Service and Accounts Receivable: 1-800-332-2761, customer.service@novartis.com

Contact for correspondence regarding the contract: G. C. Ritchie, DVM 3200 Northline Avenue, Suite 300 Greensboro, NC 27408

3. Novartis Animal Health US, Inc. agrees to renew the contract for an additional year in accordance with the terms and conditions of Contract UCP-TG-012-10 as modified. Contract UCP-TG-012-10 is hereby amended to expire on September 30, 2016.

Except as provided herein, all terms and conditions of Contract Number UCP-TG-012-10, as heretofore changed, remain unchanged and in full force and effect.

Contractor

Virginia Tech

Patricia Mullins, CPPO, CUPO, VCO Assistant Director for Research Support

Grover C. Ritchie III

Name and Title

Regional Consulting Veterinarian

Elanco Ammas Health



Procurement Department (MC 0333)
North End Center, Suite 2100, Virginia Tech
300 Turner Street NW
Blacksburg, Virginia 24061
540/231-6221 Fax: 540/231-9628
www.procurement.vt.edu

July 16, 2014

D. D. Clark, DVM Novartis Animal Health Us, Inc. 3200 Northline, Suite 300 Greensboro, NC 27408

Dear Dr. Clark:

Subject:

Virginia Tech Contract #UCP-TG-012-10

Commodity/Service: Veterinary Pharmaceuticals and Medical Supplies

Thank you for responding to my letter of June 12, 2014 and agreeing to renew the contract for an additional year. The contract will now expire September 30, 2015.

The attached form shows your company information as listed in the university's vendor database. If any of this information changes, please make corrections directly on the form, and return to me. It is essential that this information be accurate in order for payments to be processed in a timely manner.

We look forward to working with you for an additional year.

Sincerely,

Patricia Mullins, CPPO, CUPO, VCO

Assistant Director of Procurement-Research Support

Telephone: (540) 231-9129

PM/tdj

c: F.M. Pro

Jennifer Robinson

Invent the Future

6/17/2014

FAX NUMBER

TG 012 10 ----- for office use -----Patricia Mullins Novartis Animal Health Us, Inc. **FULL LEGAL NAME** FEDERAL TAXPAYER NUMBER (Company Name as it appears with your Federal Taxpayer Number) **FEDERAL TAXPAYER NUMBER BUSINESS NAME/ DBA NAME/TA NAME** (If different than ID# above) (If different than Full Legal Name) FEDERAL TAXPAYER NUMBER **BILLING NAME** (if different than ID# above) (Company name as it appears on your invoice) **PURCHASE ORDER ADDRESS: PAYMENT ADDRESS:** P O BOX ADDRESS 1 **PAYMENT P O BOX ADDRESS 1** 3200 Northline, Suite 300 STREET ADDRESS 2 **PAYMENT STREET ADDRESS 2** Greensboro CITY CITY ZIP CODE STATE STATE ZIP CODE D. D. Clark, DVM **CONTACT PERSON PHONE NUMBER** 800-447-2391 X 1249 dd.clark@novartis.com **TOLL FREE NUMBER EMAIL** 804-364-3626



Procurement Department (MC 0333)
North End Center, Suite 2100, Virginia Tech
300 Turner Street NW
Blacksburg, Virginia 24061
540/231-6221 Fax: 540/231-9628
www.procurement.vt.edu

June 12, 2014

D. D. Clark, DVM Novartis Animal Health Us, Inc. 3200 Northline, Suite 300 Greensboro, NC 27408

Dear Dr. Clark:

Subject:

Virginia Tech Contract #UCP-TG-012-10

Commodity/Service: Veterinary Pharmaceuticals and Medical Supplies

This is to inform you that the subject contract expires September 30, 2014. Since the university would like to renew the contract for an additional year, please advise concerning your intention by signing in the appropriate space listed below. Please return one signed copy of this letter to me by July 10, 2014.

Please review the attached form, which shows your company information as listed in the university's vendor database. If any of this information has changed, make corrections directly on the form, and return with this letter. It is essential that this information be accurate in order for payments to be processed in a timely manner.

Sincerely,

Patricia Mullins, CPPO, CUPO, VCO

Telephone: (540) 231-9129

Assistant Director of Procurement for Search Support

Invent the Future

Thank you for your attention to this matter.

Novartis Animal Health Us conditions of the subject con	s, Inc. agrees to renew the contract	t for an additiona	l year in accordance with the	terms and
Authorized Signature;	Turtors	Date:	7/14/14	
Name:	Robert W. Janes (please print)	Title:	hennal Manager	
Novartis Animal Health Us,	Inc. does not agree to renew the co	ontract for an addit	tional year.	
Authorized Signature:		Date:		
Name:	(please print)	Title:		
PM/tdj c: FMP				
Approved:	Patricia Mullins, CPPO, CUPO, VC Assistant Director of Procurement			
Date:	7-16-14	99990000000000000000000000000000000000		

FAX NUMBER

-- for office use ---TG 012 10 Patricia Mullins Novartis Animal Health Us, Inc. FEDERAL TAXPAYER NUMBER **FULL LEGAL NAME** (Company Name as it appears with your Federal Taxpayer Number) **FEDERAL TAXPAYER NUMBER** BUSINESS NAME/ DBA NAME/TA NAME (If different than ID# above) (If different than Full Legal Name) FEDERAL TAXPAYER NUMBER **BILLING NAME** (if different than ID# above) (Company name as it appears on your invoice) **PAYMENT ADDRESS:** PURCHASE ORDER ADDRESS: P O BOX ADDRESS 1 PAYMENT P O BOX ADDRESS 1 3200 Northline, Suite 300 STREET ADDRESS 2 **PAYMENT STREET ADDRESS 2** Greensboro 27408 ZIP CODE STATE STATE ZIP CODE D. D. Clark, DVM **PHONE NUMBER CONTACT PERSON** 800-447-2391 X 1249 dd.clark@novartis.com **TOLL FREE NUMBER** EMAIL 804-364-3626

CONTRACT MODIFICATION AGREEMENT

Date: July 24, 2013

Contract No.: UCP-TG-012-10

Modification No.: 4

Issued By: Virginia Polytechnic Institute and State University (Virginia Tech)

Contractor: Novartis Animal Health US, Inc.

Commodity: Veterinary Pharmaceuticals and Medical Supplies (87558)

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

Description of Modification:

1. Modify Attachment 1 Number 1 to read as follows:

Virginia Tech Question:

Please provide Novartis Animal Health US, Inc.'s best discount schedule from Novartis Animal Health US, Inc. Standard Price List.

Novartis Animal Health US, Inc. Response:

Novartis Animal Health US, Inc. standard university discounts from standard pricing (See Exhibit 1, Price List effective February 1, 2013) are:

Parasiticides (Program (lufenuron), Capstar (nitenpyram), Sentinel (milbemycin oxime/lufenuron), Milbemite (milbemycin oxime), PARASTAR (fipronil), EasySpot (fipronil), PARASTAR PLUS (fipronil, cyphenothrin) – currently free of all charges

Atopica (cyclosporine capsules, USP) Modified – Buy 2, get 1 free

Clomicalm (clomipramine hydrochloride) – 75% discount off list price

Deramaxx (deracoxib) – 50% discount off list price

Ethicon, Inc. Sutures – 15% discount off formulary sutures

Percorten-V (desoxycorticosterone pivalate) – List Price

Adequan Canine (polysulfated glycosaminoglycan) – List Price

Onsior (robenacoxib) tabliets for cat - 50% discount off list price

Atopica for cats (cyclosporine oral solution, USP) MODIFIED-List Price

2. Modify Attachment 1 Number 14 to read as follows:

Virginia Tech Question:

Please identify the person(s) (name, phone number, and email address) at Novartis Animal Health US, Inc. that will serve as the customer service liaison and accounts receivable liaison.

Novartis Animal Health US, Inc Response:

Customer Service and Accounts Receivable: 1-800-332-2761, customer.service@novartis.com

Other field Sales Contacts:

Jamie Sanderson, District Manager, <u>Jamie.sanderson@novartis.com</u>; 800-447-2391, Kim Davis, Territory Manager, <u>Kimberly.Davis@novartis.com</u>; 800-447-2391

Contact for correspondence regarding the contract: Jim Blacka, DVM 3200 Northline Avenue, Suite 300 Greensboro, NC 27408

3. Novartis Animal Health US, Inc. agrees to renew the contract for an additional year in accordance with the terms and conditions of Contract UCP-TG-012-10 as modified. Contract UCP-TG-012-10 is hereby amended to expire on September 30, 2014.

Except as provided herein, all terms and conditions of Contract Number UCP-TG-012-10, as heretofore changed, remain unchanged and in full force and effect.

y W V V

Name and Title

Name and little

Virginia Tech

By

W. Thomas Kaloupek

Director of Materials Management

CONTRACT MODIFICATION AGREEMENT

Date:

June 7, 2012

Contract No.: UCP-TG-012-10

Modification No.: 3

Issued By:

Virginia Polytechnic Institute and State University (Virginia Tech)

Contractor:

Novartis Animal Health US, Inc.

Commodity:

Veterinary Pharmaceuticals and Medical Supplies (87558)

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

Description of Modification:

1. Modify Attachment 1 Number 1 to read as follows:

Virginia Tech Question:

Please provide Novartis Animal Health US, Inc.'s best discount schedule from Novartis Animal Health US, Inc. Standard Price List.

Novartis Animal Health US, Inc. Response:

Novartis Animal Health US, Inc. standard university discounts from standard pricing (See Exhibit 1, Price List effective February 1, 2012) are:

Parasiticides (Program (lufenuron), Capstar (nitenpyram), Sentinel (milbemycin oxime/lufenuron), Milbemite (milbemycin oxime), Interceptor (milbemycine oxime),

PARASTAR (fipronil), EasySpot (fipronil) - currently free of all charges

Atopica (cyclosporine capsules, USP) Modified – Buy 2, get 1 free

Clomicalm (clomipramine hydrochloride) – 75% discount off list price

Deramaxx (deracoxib) – 50% discount off list price

Ethicon, Inc. Sutures – 15% discount off formulary sutures

Percorten-V (desoxycorticosterone pivalate) – List Price

Adequan Canine (polysulfated glycosaminoglycan) - List Price

Onsior (robenacoxib) tabliets for cat- 50% discount off list price

Atopica for cats (cyclosporine oral solution, USP) MODIFIED-List Price

2. Modify Attachment 1 Number 14 to read as follows:

Virginia Tech Question:

Please identify the person(s) (name, phone number, and email address) at Novartis Animal Health US, Inc. that will serve as the customer service liaison and accounts receivable liaison.

Novartis Animal Health US, Inc Response:

Customer Service and Accounts Receivable: 1-800-332-2761,

customer.service@novartis.com

Other field Sales Contacts:

Jamie Sanderson, District Manager, <u>Jamie sanderson@novartis.com</u>; 800-447-2391, ext 1575

DD Clark, DVM, Professional Services, <u>dd.clark@novartis.com</u>: 800-447-2391, ext 1249

3. Novartis Animal Health US, Inc. agrees to renew the contract for an additional year in accordance with the terms and conditions of Contract UCP-TG-012-10 as modified. Contract UCP-TG-012-10 is hereby amended to expire on September 30, 2013.

Except as provided herein, all terms and conditions of Contract Number UCP-TG-012-10, as heretofore changed, remain unchanged and in full force and effect.

Contracto

, <u>(G:---</u>A)

Name and Title

Name and Title

6,26,2012

Virginia Tech

Ву

W. Thomas Kaloupek

Director of Materials Management

CONTRACT MODIFICATION AGREEMENT

Date:

July 27, 2011

Contract No.:

UCP-TG-012-10

Modification No.:

2

Issued By:

Virginia Polytechnic Institute and State University (Virginia Tech)

Contractor:

Novartis Animal Health US, Inc.

Commodity:

87558

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

Description of Modification:

- 1. Modify Attachment 1 Number 1 to read as follows:
 - 1. Virginia Tech Question:

Please provide Novartis Animal Health US, Inc.'s best discount schedule from Novartis Animal Health US, Inc. Standard Price List.

Novartis Animal Health US, Inc. Response:

Novartis Animal Health US, Inc. standard university discounts from standard pricing (See Exhibit 1, Price List effective February 1, 2011) are:
Parasiticides (Program (lufenuron), Capstar (nitenpyram), Sentinel (milbemycin oxime/lufenuron), Milbemite (milbemycin oxime), Interceptor (milbemycine oxime), PARASTAR (fipronil), EasySpot (fipronil)—currently free of all charges Atopica (cyclosporine capsules, USP) Modified—Buy 2, get 1 free Clomicalm (clomipramine hydrochloride)—75% discount off list price Deramaxx (deracoxib)—50% discount off list price Ethicon, Inc. Sutures—15% discount off formulary sutures Percorten-V (desoxycorticosterone pivalate)—List Price Adequan Canine (polysulfated glycosaminoglycan)—List Price

2. Novartis Animal Health US, Inc. agrees to renew the contract for an additional year in accordance with the terms and conditions of Contract UCP-TG-012-10 as modified. Contract UCP-TG-012-10 is hereby amended to expire on September 30, 2012.

Except as provided herein, all terms and conditions of Contract Number UCP-TG-012-10, as heretofore changed, remain unchanged and in full force and effect.

Contractor

Virginia Tech

Bv:

(Signature)

ature)

Name and Title

W. Thomas Kaloupek

Director of Materials Management

CONTRACT MODIFICATION AGREEMENT

Date: August 6, 2010

Contract No.:

UCP-TG-012-10

Modification No.:

1

Issued By:

Virginia Polytechnic Institute and State University (Virginia Tech)

Contractor:

Novartis Animal Health US, Inc.

Commodity:

87558

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

Description of Modification:

1. Modify Attachment 1, Number 14 to read as follows:

14. Virginia Tech Question:

Please identify the person(s) (name, phone number, and email address) at Novartis Animal Health US, Inc. that will serve as the customer service liaison and accounts receivable liaison.

Novartis Animal Health US, Inc Response:

Customer Service and Accounts Receivable: 1-800-332-2761,

customer.service@novartis.com

Other field Sales Contacts:

Jamie Sanderson, District Manager, <u>Jamie sanderson@novartis.com</u>; 800-447-2391, ext 1575

Katie Griffin, Territory Mangager, Katie:griffin@novarits.com; 800-447-2391, ext 1684

DD Clark, DVM, Professional Services, <u>dd,clark@novartis.com</u>: 800-447-2391, ext 1249

- 2. Modify Attachment 1, Number 15 to read as follows:
 - 15. Virginia Tech Question:

Please elaborate on the Veterinary Teaching Hospitals Educational grants.

Novartis Animal Health US, Inc Response

Veterinary Teaching Hospitals may also qualify for educational grants consisting of free Ethicon, inc. suture from Johnson & Johnson, and dependent upon product availability, free Vetspon Absorbable Hemostatic Gelatin Sponge, from Ferrosan A/S. This free Ethicon, Inc. suture (up to 60 boxes), and Vetson Hemostatic Gelatin Sponge (up to 40 boxes dependent upon product availability), is based on the total number of students enrolled in your professional curriculum, and requires that the veterinary teaching hospital purchase Ethicon, Inc. suture from Novartis Animal Health US, Inc. or one of its distribution partners. These educational grants are administered through your local Novartis Animal Health Professional Services Veterinarian, Dr. D. D. Clark, dd.clark@novartis.com; 800-447-2391 ext. 1249.

3. Novartis Animal Health US, Inc. agrees to renew the contract for an additional year in accordance with the terms and conditions of Contract UCP-TG-012-10 as modified. Contract UCP-TG-012-10 is hereby amended to expire on September 30, 2011.

Except as provided herein, all terms and conditions of Contract Number UCP-TG-012-10, as hereforce changed, remain unchanged and in full force and effect.

By: (Signature) Jim BLACKA

Virginia Tech

By:

W. Thomas Kaloupek

Director of Materials Management

chyon 815

Name and Title

COMMONWEALTH OF VIRGINIA

STANDARD CONTRACT

Contract Number: UCP-TG-012-10

This contract entered into this 10th day of September, 2009 by Novartis Animal Health US, Inc., hereinafter called the "Contractor" and Commonwealth of Virginia, Virginia Polytechnic Institute and State University called "Virginia Tech."

WITNESSETH that the Contractor and Virginia Tech, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

SCOPE OF CONTRACT: The Contractor shall provide Pharmaceuticals and Medical Supplies for Veterinary Purposes to Virginia Tech as set forth in the Contract Documents.

PERIOD OF CONTRACT: From October 1, 2009 through September 30, 2010.

COMPENSATION AND METHOD OF PAYMENT: The Contractor shall be paid by Virginia Tech in accordance with the contract documents.

CONTRACT DOCUMENT: The contract documents shall consist of this signed contract, Request for Proposal (RFP) number 0006765 dated October 29, 2008, together with Addendum Number 1 To RFP dated December 1, 2008, the proposal submitted by the Contractor dated December 10, 2008 and Attachment 1, all of which contract documents are incorporated herein.

In WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

Contractor

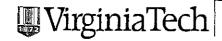
Virginia Tech

By:

James E. Dunlap

Name and Title

Associate Director of Purchasing



Purchasing Department 270 Southgate Center (0333) Blacksburg, Virginia 24061 540/231-6221 Fax: 540/231-9628 www.purch.vt.edu

October 29, 2008

Dear Potential Offeror:

Virginia Tech is soliciting sealed proposals to establish a contract with one or more qualified sources through competitive negotiations for pharmaceuticals and medical supplies for veterinary purposes.

Offerors are encouraged to submit proposals for any or all of the product categories listed in this proposal. Note Section VIII. B. Award.

We encourage you to read this entire document and provide the information requested in Section VII, Proposal Preparation and Submission.

Note that sealed proposals must be received by 3PM on December 2, 2008.

Sincerely,

Patricia Mullins, CPPO, VCO

Senior Contracts Officer

Wirginia Tech

Request for Proposal #0006765

For

Pharmaceuticals and Medical Supplies for Veterinary Purposes

October 29, 2008

RFP 0006765 GENERAL INFORMATION FORM

OUESTIONS: All inquiries for information regarding this solicitation should be directed to: Patricia Mullins, CPPO, VCO, Phone: (540) 231-9129, e-mail: mullinsp@vt.edu.

<u>DUE DATE</u>: Sealed Proposals will be received until December 2, 2008 at 3:00 PM. Failure to submit proposals to the correct location by the designated date and hour will result in disqualification.

<u>ADDRESS</u>: Proposals should be mailed or hand delivered to: Virginia Polytechnic Institute And State University (Virginia Tech), Purchasing Department, 270 Southgate Center (0333), Blacksburg, Virginia 24061. Reference the Opening Date and Hour, and RFP Number in the lower left corner of the return envelope or package.

In compliance with this Request For Proposal and to all the conditions imposed therein and hereby incorporated by reference, the undersigned offers and agrees to furnish the services in accordance with the attached signed proposal and as mutually agreed upon by subsequent negotiation.

TYPE OF BUSINESS: (Please check all applicable classifications). If your classification is certified by the Virginia Department of Minority Business Enterprise, provide your certification number: ______. For certification assistance, please visit: http://www.dmbe.state.va.us/swamcert.html.

Small business — An independently owned and operated business which, together with affiliates, has 250 or fewer employees or average annual gross receipts of \$10 million or less averaged over the previous three years. Department of Minority Business Enterprise (DMBE certified women-owned and minority-owned business shall also be considered small business when they have received DMBE small business certification. Women-owned business — A business concern that is at least \$196 owned by one or more women who are U. S. citizens or legal resider aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least \$196 of the equity ownership interest is owned by one or more women who are citizens of the United State immigration law, and both the management and daily business operations are controlled by one or more women who are U. S. citizens or legal resident aliens. Minority-owned business — A business concern that is at least \$11% owned by one or more women who are U. S. citizens or legal resident aliens. Minority-owned business — A business concern that is at least \$11% owned by one or more women who are U. S. citizens or legal resident aliens. Minority-owned business — A business concern that is at least \$11% owned by one or more women who are U. S. citizens or legal resident aliens. Minority-owned business — A business concern that is at least \$11% owned by one or more more minority individuals (see Section 2.2-1401 Code of Virginia) or in the case of a corporation, partnership, or limited liability company or other entity in dividuals (see Section 2.2-1401 Code of Virginia) or in the case of a corporation, partnership, or limited liability company or other entity in dividuals (see Section 2.2-1401 Code of Virginia) or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equit ownership interest in the corporation, partnership, or limited liability company or other entity, at least 51% of the equit ownership i	Large				
aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interes is owned by one or more women who are citizens of the United States or non-citizens who are in full compliance with the United State immigration law, and both the management and daily business operations are controlled by one or more momen who are U. S. citizens or legal resident aliens. Minority-owned business — A business concern that is at least 51% owned by one or more minority individuals (see Section 2.2-1401 Code of Virginia) or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equit ownership interest in the corporation, partnership, or limited liability company or other entity, at least 51% of the equit ownership interest in the corporation, partnership, or limited liability company or other entity, at least 51% of the equit ownership interest in the corporation, partnership, or limited liability company or other entity, at least 51% of the equit ownership interest in the corporation, partnership, or limited liability company or other entity, at least 51% of the equit ownership interest in the corporation of the equit ownership interest in the corporation of the equit ownership interest in the equit ownership in the equi	annual gross receipts certified women-own	of \$10 million or less averaged of and minority-owned business	ver the previous three years. Department o	f Minority Business Enterprise (DMBE)	
Code of Virginia) or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equit ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more minority individual and both the management and daily business operations are controlled by one or more minority individuals. COMPANY INFORMATION/SIGNATURE: In compliance with this Request For Proposal and to all the conditions imposed therein and hereb incorporated by reference, the undersigned offers and agrees to furnish the goods in accordance with the attached signed proposal and as mutually greed upon by subsequent negotiation. FULL LEGAL NAME (PRINT) FEDERAL TAXPAYER NUMBER (ID#)	aliens, or in the case is owned by one or r immigration law, and	of a corporation, partnership, or lin more women who are citizens of t	mited liability company or other entity, at le he United States or non-citizens who are in	east 51% of the equity ownership interest in full compliance with the United States	
FULL LEGAL NAME (PRINT) (Company name as it appears with your Federal Taxpayer Number) BUSINESS NAME/DBA NAME/TA NAME (If different than the Full Legal Name) FEDERAL TAXPAYER NUMBER (If different than ID# above) FEDERAL TAXPAYER NUMBER FEDERAL TAXPAYER NUMBER FEDERAL TAXPAYER NUMBER FEDERAL TAXPAYER NUMBER If different than ID# above)	Code of Virginia) or ownership interest in and both the manager COMPANY INFORMATION/ncorporated by reference, the	in the case of a corporation, pa the corporation, partnership, or lin ment and daily business operations SIGNATURE: In compliance with andersigned offers and agrees to a	rtnership, or limited liability company or nited liability company or other entity is ow s are controlled by one or more minority ind th this Request For Proposal and to all the	other entity, at least 51% of the equity med by one or more minority individuals ividuals.	
Company name as it appears with your Federal Texpayer Number	*************************************	•			
(If different than the Full Legal Name) (If different than ID# above) BILLING NAME (Company name as it appears on your invoice) PURCHASE ORDER ADDRESS PAYMENT ADDRESS PAYMENT ADDRESS CONTACT NAME/TITLE (PRINT) SIGNATURE (IN INK) DATE E-MAIL ADDRESS TELEPHONE NUMBER TOLL FREE TELEPHONE NUMBER FAX NUMBER TO RECEIVE E-PROCUREMENT ORDERS	,	• *	FEDERAL TAXPAYER NUMBER (JD#)		
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E-PROCUREMENT ORDERS	CONTACT NAME/TITLE (P.	RINT)	SIGNATURE (IN INK)	DATE	
09/0	E-MAIL ADDRESS	TELEPHONE NUMBER	TOLL FREE TELEPHONE NUMBER		
				08/08	

I. PURPOSE:

The purpose of this Request for Proposal (RFP) is to solicit sealed proposals to establish a contract with one or more qualified sources through competitive negotiations for Pharmaceuticals and Medical Supplies for veterinary purposes for Virginia Polytechnic Institute and State University (Virginia Tech), an agency of the Commonwealth of Virginia.

II. <u>CONTRACT PERJOD</u>:

The term of this contract and renewal provisions, if any, will be negotiated.

III. BACKGROUND:

As part of the College of Veterinary Medicine, Virginia Tech operates the Marion duPont Scott Equine Medical Center and the Veterinary Teaching Hospital. Both facilities exist in conjunction with the Virginia-Maryland Regional College of Veterinary Medicine.

The Veterinary Teaching Hospital, located on the Blacksburg campus, is a comprehensive, advanced care facility, which provides primary and referral care for animals throughout the states of Virginia and Maryland. The hospital complex includes a comprehensive small animal hospital and the Harry T. Peters, Jr. Animal Hospital. Also, the hospital complex includes almost a dozen treatment rooms, extensive animal holding facilities, surgeries, intensive care units, and diagnostic laboratories. As a part of the hospital, the Production Management Medicine service offers ambulatory field service and herd and flock health programs for agricultural producers throughout the two-state service area. Most clinical faculty members are board certified specialists in areas like medicine, surgery, ophthalmology, radiology, anesthesiology, neurology, dermatology and other areas applying advanced diagnostic and therapeutic techniques in caring for hospital patients.

While a part of the College of Veterinary Medicine, the Marion duPont Scott Equine Medical Center at Morven Park in Leesburg, Virginia, operates separately and independently from the college. Opened in 1984, the Marion duPont Scott Equine Medical Center serves as a referral hospital for equine patients ranging from equine athletes to pleasure animals. The Center's staff of healthcare professionals includes board certified veterinarians in anesthesia, internal medicine, and surgery; veterinarians in residency training programs; certified veterinary technicians; and professional staff providing nursing care, laboratory services, medical imaging, and intensive care services. Services include emergency and critical care services, which are available 24 hours daily – every day of the year, Sports Medicine Center, and Veterinary Learning Center.

IV. EVA BUSINESS-TO-GOVERNMENT ELECTRONIC PROCUREMENT SYSTEM:

The eVA Internet electronic procurement solution streamlines and automates government purchasing activities within the Commonwealth of Virginia. Virginia Tech, and other state agencies and institutions, have been directed by the Governor to maximize the use of this system in the procurement of goods and services. We are, therefore, requesting that your firm register as a trading partner within the eVA system.

There are registration fees and transaction fees involved with the use of eVA. These fees must be considered in the provision of quotes, bids and price proposals offered to Virginia Tech. Failure to register within the eVA system may result in the quote, bid or proposal from your firm being rejected and the award made to another vendor who is registered in the eVA system.

Registration in the eVA system is accomplished on-line. Your firm must provide the necessary information. Please visit the eVA website portal at http://www.eva.virginia.gov/register/vendorreg.htm and register both with eVA and Ariba. This process needs to be completed before Virginia Tech can issue your firm a Purchase Order or contract. If your firm conducts business from multiple geographic locations, please register these locations in your initial registration.

For registration and technical assistance, reference the eVA website at: <u>eVAcustomercare@dgs.virginia.gov</u>, or call 866-289-7367 or 804-371-2525.

V. <u>CONTRACT PARTICIPATION:</u>

It is the intent of this solicitation and resulting contract to allow for cooperative procurement. Accordingly, any public body, public or private health or educational institutions, or Virginia Tech's affiliated corporations may access any resulting contract if authorized by the contractor.

Participation in this cooperative procurement is strictly voluntary. If authorized by the Contractor, the resultant contract may be extended to the entities indicated above to purchase at contract prices in accordance with contract terms. The Contractor shall notify Virginia Tech in writing of any such entities accessing the contract. No modification of this contract or execution of a separate contract is required to participate. The Contractor will provide semi-annual usage reports for all entities accessing the Contract. Participating entities shall place their own orders directly with the Contractor and shall fully and independently administer their use of the contract to include contractual disputes, invoicing and payments without direct administration from Virginia Tech. Virginia Tech shall not be held liable for any costs or damages incurred by any other participating entity as a result of any authorization by the Contractor to extend the contract. It is understood and agreed that Virginia Tech is not responsible for the acts or omissions of any entity, and will not be considered in default of the contract no matter the circumstances.

Use of this contract does not preclude any participating entity from using other contracts or competitive processes as the need may be.

VI. STATEMENT OF NEEDS:

A. General:

Virginia Tech needs the services of a contractor or contractors to provide pharmaceuticals and/or medical supplies for veterinary purposes as requested by the Marion du Pont Scott Equine Medical Center and the Veterinary Teaching Hospital.

B. Products:

- All products provided under this contract shall be guaranteed by the Contractor to meet the requirements and standards for veterinary medicine as provided by USP/NF standards and/or as required by the FDA. All products shall be manufactured or compounded, packaged and handled in accordance with the provisions of current Federal Food, Drug and Cosmetic Act regulations.
- 2. Expiration Dates: All products bearing expiration dates shall be delivered with as long a shelf life as possible. Any product bearing less than a one-year dating may be returned at Virginia Tech's discretion for a full credit.

C. Orders:

- 1. It is desired that orders may be placed by either phone, fax, or taken directly by the Contractor's sales representative.
- 2. At the time an order is placed, the Contractor should provide the product status (i.e., in-stock, backordered, etc.) and the expected delivery date. Virginia Tech expects delivery within 120 hours of placing the order. If a particular item is out of stock, the Contractor may suggest a substitute item. Substitute items shall be of equivalent quality. The Contractor shall not ship substitute items without the prior approval of the Virginia Tech individual placing the order. Virginia Tech reserves the right to cancel orders without penalty for items that have a delayed delivery date, or that are temporarily out of stock or that fail to arrive by the expected delivery date.
- 3. It is desired that all orders shipped under this contract are <u>FOB Destination</u>. <u>Unit prices should include</u> shipping and <u>handling charges</u>.

D. Delivery Locations:

The Contractor shall deliver orders to the appropriate medical facility as follows.

 Orders placed by the Marion duPont Scott Equine Medical Center are to be delivered to: Virginia Polytechnic Institute and State University
Marion duPont Scott Equine Medical Center
Attn: (Individual placing order)
17690 Old Waterford Rd.
PO Box 1938
Leesburg, VA 20177

 Orders placed by the Veterinary Teaching Hospital are to be delivered to: Virginia Polytechnic Institute and State University Veterinary Teaching Hospital (0443)

Attn: (Individual placing order)
Phase III – Duckpond Drive
Blacksburg, VA 24061

E. Returns:

Any products to be returned because of quality problems, duplicate shipments, short-dated or outdated products received, incorrectly ordered product, mis-picked product, damaged product, etc., should be picked up by the Contractor within one week of notification. Product not picked up within thirty (30) days may be disposed of by Virginia Tech without penalty. At the discretion of Virginia Tech, returned product may be replaced with like product or credited in the full amount originally charged. In the event of a credit, the Contractor should issue a written credit memo which indicates the original invoice, the product returned and the amount of the credit. The Contractor should not impose restocking charges/fees.

F. Pricing:

The contractor's price to Virginia Tech for items ordered against any resulting contract should be in the form of a firm percentage discount from the current price list, University or Veterinary school price list, or other designated pricing strategy. The discount should remain firm during the initial contract term and subsequent renewals.

G. Price Lists:

After contract award and when pricing changes, the contractor should send six (6) new price lists, catalogs, etc. to the addresses listed below. These price lists, catalogs, etc. should be delivered at least fifteen (15) days prior to any price increases becoming effective. Should the contractor fail to provide an updated price list, catalog, etc., the contractor shall accept the order and honor the price as listed in the outdated price list, catalog, etc.

Price Lists should be delivered to the following locations:

- Virginia Polytechnic Institute and State University Purchasing Department (0333) Attn: Patricia Mullins 270 Southgate Center Blacksburg, VA 24061
- Virginia Polytechnic Institute and State University Marion duPont Scott Equine Medical Center Attn: Shawn Furr PO Box 1938 Leesburg, VA 20177

 Virginia Polytechnic Institute and State University Marion duPont Scott Equine Medical Center Attn: Cindi McKenzie PO Box 1938 Leesburg, VA 20177

 Virginia Polytechnic Institute and State University Veterinary Teaching Hospital (0443) Attn: Patti Roberts Phase III – Duckpond Drive Blacksburg, VA 24061

 Virginia Polytechnic Institute and State University Veterinary Teaching Hospital (0443) Attn: Margaret Slusser Phase III – Duckpond Drive Blacksburg, VA 24061

 Virginia Polytechnic Institute and State University Veterinary Teaching Hospital (0443) Attn: Ralph Roop Phase IV – Duckpond Drive Blacksburg, VA 24061

VII. PROPOSAL PREPARATION AND SUBMISSION:

A. General Requirements

1. RFP Response: In order to be considered for selection, Offerors must submit a complete response to this RFP. One original and five copies of each proposal must be submitted to:

Virginia Tech Purchasing Department (0333) 270 Southgate Center Blacksburg, VA 24061

Reference the Opening Date and Hour, and RFP Number in the lower left hand corner of the return envelope or package.

No other distribution of the proposals shall be made by the Offeror.

2. Proposal Preparation

- a. Proposals shall be signed by an authorized representative of the Offeror. All information requested should be submitted. Failure to submit all information requested may result in Virginia Tech requiring prompt submission of missing information and/or giving a lowered evaluation of the proposal. Proposals which are substantially incomplete or lack key information may be rejected by Virginia Tech at its discretion. Mandatory requirements are those required by law or regulation or are such that they cannot be waived and are not subject to negotiation.
- b. Proposals should be prepared simply and economically providing a straightforward, concise description of capabilities to satisfy the requirements of the RFP. Emphasis should be on completeness and clarity of content.
- c. Proposals should be organized in the order in which the requirements are presented in the RFP. All pages of the proposal should be numbered. Each paragraph in the proposal should reference the paragraph number of the corresponding section of the RFP. It is also helpful to cite the paragraph

number, subletter, and repeat the text of the requirement as it appears in the RFP. If a response covers more than one page, the paragraph number and subletter should be repeated at the top of the next page. The proposal should contain a table of contents which cross references the RFP requirements. Information which the offeror desires to present that does not fall within any of the requirements of the RFP should be inserted at an appropriate place or be attached at the end of the proposal and designated as additional material. Proposals that are not organized in this manner risk elimination from consideration if the evaluators are unable to find where the RFP requirements are specifically addressed.

- d. Each copy of the proposal should be bound in a single volume where practical. All documentation submitted with the proposal should be bound in that single volume.
- e. Ownership of all data, material and documentation originated and prepared for Virginia Tech pursuant to the RFP shall belong exclusively to Virginia Tech and be subject to public inspection in accordance with the Virginia Freedom of Information Act. Trade secrets or proprietary information submitted by an Offeror shall not be subject to public disclosure under the Virginia Freedom of Information Act. However, to prevent disclosure the Offeror must invoke the protections of Section 2.2-4342F of the Code of Virginia, in writing, either before or at the time the data or other materials is submitted. The written request must specifically identify the data or other materials to be protected and state the reasons why protection is necessary. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information. The classification of an entire proposal document, line item prices and/or total proposal prices as proprietary or trade secrets is not acceptable and may result in rejection of the proposal.
- 3. Oral Presentation: Offerors who submit a proposal in response to this RFP may be required to give an oral presentation of their proposal to Virginia Tech. This will provide an opportunity for the Offeror to clarify or elaborate on the proposal but will in no way change the original proposal. Virginia Tech will schedule the time and location of these presentations. Oral presentations are an option of Virginia Tech and may not be conducted. Therefore, proposals should be complete.

B. Specific Requirements

Proposals should be as thorough and detailed as possible so that Virginia Tech may properly evaluate your capabilities to provide the required goods. Offerors are required to submit the following information/items as a complete proposal:

- Pricing Plan for Pharmaceuticals and Medical Supplies for Veterinary Purposes:
 Describe your plan for pricing orders and include a discount structure. Submit six (6) current price lists, catalogs, etc. with your proposal submission. Describe how often price lists are updated. Describe your plan for conveying price changes. Virginia Tech is a member of Provista, formerly HealthCare Purchasing Partners International, LLC (HPPI). Please comment on whether or not you are a Provista contract vendor. If you are a Provista contract vendor, please describe your contract pricing arrangement through Provista and how it will impact any contract that may result from this solicitation.
- 2. Plan for Providing Pharmaceuticals and Medical Supplies for Veterinary Purposes: Please describe your plan for providing pharmaceuticals and/or medical supplies for Veterinary Purposes for the Marion duPont Scott Equine Medical Center and The Veterinary Teaching Hospital. Elaborate in detail on the process for order placement, how the contract pricing is conveyed to Virginia Tech at time of order placement, delivery, and returns processing.

3. References:

Four (4) recent references, either educational or governmental, for whom you have provided the type of services described herein. Include the date(s) the services were furnished, the client name, address and the name and phone number of the individual Virginia Tech has your permission to contact.

4. Small, Women-owned and Minority-owned Business (SWAM) Utilization: Describe your plan for utilizing small businesses and businesses owned by women and minorities if awarded a contract. Describe your ability to provide statistical reporting on actual SWAM subcontracting when requested. Specify if your business or the business or businesses that you plan to subcontract with are certified by the Department of Minority Business Enterprise.

5. The return of the General Information Form and addenda, if any, signed and filled out as required.

VIII. SELECTION CRITERIA AND AWARD:

A. Selection Criteria

Proposals will be evaluated by Virginia Tech using the following:

<u>Criteria</u>	Maximum Point <u>Value</u>
Pricing Plan for Pharmaceuticals and Medical Supplies for Veterinary Purposes	50
2. Plan for Providing Pharmaceuticals and Medical Supplies for Veterinary Purposes	30
3. References	10
4. SWAM Utilization	10
	Total 100

B. Award

Selection shall be made of two or more offerors deemed to be fully qualified and best suited among those submitting proposals on the basis of the evaluation factors included in the Request for Proposal, including price, if so stated in the Request for Proposal. Negotiations shall then be conducted with the offerors so selected. Price shall be considered, but need not be the sole determining factor. After negotiations have been conducted with each offeror so selected, Virginia Tech shall select the offeror which, in its opinion, has made the best proposal, and shall award the contract to that offeror. Virginia Tech may cancel this Request for Proposal or reject proposals at any time prior to an award. Should Virginia Tech determine in writing and in its sole discretion that only one offeror has made the best proposal, a contract may be negotiated and awarded to that offeror. The award document will be a contract incorporating by reference all the requirements, terms and conditions of this solicitation and the Contractor's proposal as negotiated. See Attachment B for sample contract form.

Virginia Tech reserves the right to award more than one contract as a result of this solicitation. Additionally, Virginia Tech reserves the right to award separate contracts to separate contractors for various product categories. Further, Virginia Tech reserves the right to award multiple separate contracts to multiple separate contractors for various product categories.

IX. ADDENDUM:

Any <u>ADDENDUM</u> issued for this solicitation may be accessed at http://www.purch.vt.edu/html.docs/bids.html. Since a paper copy of the addendum will not be mailed to you, we encourage you to check the web site regularly.

X. CONTRACT ADMINISTRATION:

A. Richard Hiller, Hospital Administrator, Veterinary Teaching Hospital, at Virginia Tech or his/her designee, shall be identified as the Contract Administrator and shall use all powers under the contract to enforce its faithful performance.

B. The Contract Administrator, or his designee, shall determine the amount, quantity, acceptability, fitness of all aspects of the services and shall decide all other questions in connection with the services. The Contract Administrator, or his designee, shall not have authority to approve changes in the services which alter the concept or which call for an extension of time for this contract. Any modifications made must be authorized by the Virginia Tech Purchasing Department through a written amendment to the contract.

XI. TERMS AND CONDITIONS:

This solicitation and any resulting contract/purchase order shall be governed by the attached terms and conditions.

XII. <u>ATTACHMENTS</u>:

Attachment A - Terms and Conditions Attachment B - Standard Contract Form

ATTACHMENT A

TERMS AND CONDITIONS

RFP General Terms and Conditions

See http://www.purch.vt.edu/html.docs/terms/GTC_RFP_050608.pdf

Special Terms and Conditions

- 1. ADVERTISING: In the event a contract is awarded for supplies, equipment, or services resulting from this solicitation, no indication of such sales or services to Virginia Tech will be used in product literature or advertising. The Contractor shall not state in any of the advertising or product literature that the Commonwealth of Virginia or any agency or institution of the Commonwealth has purchased or uses its products or services.
- 2. AUDIT: The Contractor hereby agrees to retain all books, records, and other documents relative to this contract for five (5) years after final payment, or until audited by the Commonwealth of Virginia, whichever is sooner. Virginia Tech, its authorized agents, and/or the State auditors shall have full access and the right to examine any of said materials during said period.
- AVAILABILITY OF FUNDS: It is understood and agreed between the parties herein that Virginia Tech shall be bound
 hereunder only to the extent of the funds available or which may hereafter become available for the purpose of this
 agreement.
- 4. CANCELLATION OF CONTRACT: Virginia Tech reserves the right to cancel and terminate any resulting contract, in part or in whole, without penalty, upon 60 days written notice to the Contractor. In the event the initial contract period is for more than 12 months, the resulting contract may be terminated by either party, without penalty, after the initial 12 months of the contract period upon 60 days written notice to the other party. Any contract cancellation notice shall not relieve the Contractor of the obligation to deliver and/or perform on all outstanding orders issued prior to the effective date of cancellation.
- 5. CONTRACT DOCUMENTS: The contract entered into by the parties shall consist of the Request for Proposal including all modifications thereof, the proposal submitted by the Contractor, the written results of negotiations, the Commonwealth Standard Contract Form, all of which shall be referred to collectively as the Contract Documents.
- 6. **IDENTIFICATION OF PROPOSAL ENVELOPE**: If a special envelope is not furnished, or if return in the special envelope is not possible, the signed proposal should be returned in a separate envelope or package, sealed and addressed as follows:

VIRGINIA POLYTECHNIC INSTITUTE AND STATE UNIVERSITY

Purchasing Department (0333)

270 Southgate Center

Blacksburg, VA 24061

Reference the opening date and hour, and RFP Number in the lower left corner of the envelope or package.

If a proposal not contained in the special envelope is mailed, the Offeror takes the risk that the envelope, even if marked as described above, may be inadvertently opened and the information compromised which may cause the proposal to be disqualified. No other correspondence or other proposals should be placed in the envelope. Proposals may be hand delivered to the Virginia Tech Purchasing Department.

7. INDEPENDENT CONTRACTOR: The contractor shall not be an employee of Virginia Tech, but shall be an independent contractor. Nothing in this agreement shall be construed as authority for the contractor to make commitments which shall bind Virginia Tech, or to otherwise act on behalf of Virginia Tech, except as Virginia Tech may expressly authorize in writing.

8. INSURANCE:

By signing and submitting a proposal under this solicitation, the Offeror certifies that if awarded the contract, it will have the following insurance coverages at the time the work commences. Additionally, it will maintain these during the entire term of the contract and that all insurance coverages will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

During the period of the contract, Virginia Tech reserves the right to require the Contractor to furnish certificates of insurance for the coverage required.

INSURANCE COVERAGES AND LIMITS REQUIRED:

- A. Worker's Compensation Statutory requirements and benefits.
- B. Employers Liability \$100,000.00
- C. General Liability \$500,000.00 combined single limit. Virginia Tech and the Commonwealth of Virginia shall be named as an additional insured with respect to goods/services being procured. This coverage is to include Premises/Operations Liability, Products and Completed Operations Coverage, Independent Contractor's Liability, Owner's and Contractor's Protective Liability and Personal Injury Liability.
- D. Automobile Liability \$500,000.00

The contractor agrees to be responsible for, indemnify, defend and hold harmless Virginia Tech, its officers, agents and employees from the payment of all sums of money by reason of any claim against them arising out of any and all occurrences resulting in bodily or mental injury or property damage that may happen to occur in connection with and during the performance of the contract, including but not limited to claims under the Worker's Compensation Act. The contractor agrees that it will, at all times, after the completion of the work, be responsible for, indemnify, defend and hold harmless Virginia Tech, its officers, agents and employees from all liabilities resulting from bodily or mental injury or property damage directly or indirectly arising out of the performance or nonperformance of the contract.

9. NOTICES: Any notices to be given by either party to the other pursuant to any contract resulting from this solicitation shall be in writing, hand delivered or mailed to the address of the respective party at the following address

If to Contractor:

Address Shown On RFP Cover Page

Attention:

Name Of Person Signing RFP

If to Virginia Tech:

Virginia Polytechnic Institute and State University Attn: Patricia Mullins Purchasing Department (0333) 270 Southgate Center Blacksburg, VA 24061

and

Virginia Polytechnic Institute and State University Attn: Richard Hiller Veterinary Teaching Hospital (0443) Duckpond Drive 755 Deercroft Drive Blacksburg, VA 24061

- 10. PROPOSAL ACCEPTANCE PERIOD: Any proposal received in response to this solicitation shall be valid for 120 days days. At the end of the 120 days the proposal may be withdrawn at the written request of the Offeror. If the proposal is not withdrawn at that time it remains in effect until an award is made or the solicitation is cancelled.
- 11. SEVERAL LIABILITY: Virginia Tech will be severally liable to the extent of its purchases made against any contract resulting from this solicitation. Applicable entities described herein will be severally liable to the extent of their purchases made against any contract resulting from this solicitation.

ATTACHMENT B

Standard Contract form for reference only Offerors do not need to fill in this form

COMMONWEALTH OF VIRGINIA STANDARD CONTRACT

Contract Number:			
This contract entered into "Contractor" and Commonv	this day of wealth of Virginia, Virginia Polytech	20, by	, hereinafter called the called "Virginia Tech".
WITNESSETH that the Coherein contained, agrees as	ontractor and Virginia Tech, in corfollows:	nsideration of the mutual covenar	nts, promises and agreements
SCOPE OF CONTRACT: Documents.	The Contractor shall provide the	to Virginia Teck	h as set forth in the Contract
PERIOD OF CONTRACT:	From	through	·
COMPENSATION AND Montract documents.	METHOD OF PAYMENT: The Co	ontractor shall be paid by Virginia	a Tech in accordance with the
	Γ: The contract documents shall of together with all written mod ontractor's letter dated,		
In WITNESS WHEREOF,	the parties have caused this Contrac	t to be duly executed intending to	be bound thereby.
Contractor:	Virginia 7	Гесh	
Ву:	Ву:		
mi d			

RFP GENERAL TERMS AND CONDITIONS

- 1. ANTI-DISCRIMINATION: By submitting their proposals, offerors certify to the Commonwealth that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginians With Disabilities Act, the Americans With Disabilities Act, and Section 2.2-4311 of the Virginia Public Procurement Act. If the award is made to a faith-based organization, the organization shall not discriminate against any recipient of goods, services, or disbursements made pursuant to the contract on the basis of the recipient's religious belief, refusal to participate in a religious practice, or on the basis of race, age, color, gender or national origin and shall be subject to the same rules as other organizations that contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the public body. (Code of Virginia, § 2.2-4343.1 E).
 - In every contract over \$10,000 the provisions in A and B below apply:
 - A. During the performance of this contract, the Contractor agrees as follows:
 1) The contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the contractor. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth
 - the provisions of this nondiscrimination clause.
 - 2) The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.
 - 3) Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this Section.
 - B. The Contractor will include the provisions of A. above in every subcontract or purchase order over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.
- 2. ANTITRUST: By entering into a contract, the Contractor conveys, sells, assigns, and transfers to Virginia Tech and the Commonwealth of Virginia all rights, title and interest in and to all causes of the action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchased or acquired by Virginia Tech and the Commonwealth of Virginia under said contract.
- 3. APPLICABLE LAWS AND COURTS: This solicitation and any resulting contract shall be governed in all respects by the laws of the Commonwealth of Virginia and any litigation with respect thereto shall be brought in the courts of the Commonwealth. The Contractor shall comply with applicable federal, state and local laws and regulations.
- 4. **ASSIGNMENT OF CONTRACT**: A contract shall not be assignable by the Contractor in whole or in part without the written consent of Virginia Tech.
- 5. CHANGES TO THE CONTRACT: Changes can be made to the Contract in any one of the following ways:
 - A. The parties may agree in writing to modify the scope of the contract. An increase or decrease in the price of the contract resulting from such modification shall be agreed to by the parties as a part of their written agreement to modify the scope of the contract
 - B. Virginia Tech may order changes within the general scope of the contract at any time by written notice to the Contractor. Changes within the scope of the contract include, but are not limited to, things such as the method of packing or shipment and the place of delivery or installation. The Contractor shall comply with the notice upon receipt. The Contractor shall be compensated for any additional costs incurred as the result of such order and shall give Virginia Tech a credit for any savings. Said compensation shall be determined by one of the following methods:
 - 1) By mutual agreement between the parties in writing; or
 - 2) By agreeing upon a unit price or using a unit price set forth in the contract, if the work to be done can be expressed in units, and the Contractor accounts for the number of units of work performed, subject to Virginia Tech's right to audit the Contractor's records and/or to determine the correct number of units independently; or
 - 3) By ordering the Contractor to proceed with the work and to keep a record of all costs incurred and savings realized. A markup for overhead and profit may be allowed if provided by the contract. The same markup shall be used for determining a decrease in price as the result of savings realized. The Contractor shall present Virginia Tech with all vouchers and records of expenses incurred and savings realized. Virginia Tech shall have the right to audit the records of the Contractor as it deems necessary to determine costs or savings. Any claim for an adjustment in price under this provision must be asserted by written notice to Virginia Tech within thirty (30) days from the date of receipt of the written order from Virginia Tech. If the parties fail to agree on an amount of adjustment, the question of an increase or decrease in the contract price or time for performance shall be resolved in accordance with the procedures for resolving disputes provided by the Disputes Clause of this contract or, if there is none, in accordance with the disputes provisions of the Commonwealth of Virginia Purchasing Manual for Institutions of Higher Education and Their Vendors. Neither the existence of a claim or a dispute resolution process, litigation or any other provision of this contract shall excuse the Contractor from promptly complying with the changes ordered by Virginia Tech or with the performance of the contract generally.
- 6. CLAIMS: Contractual claims, whether for money or other relief, shall be submitted in writing to the Director of Purchasing, Virginia Tech Purchasing Department, 270 Southgate Center, Blacksburg, Virginia 24061, no later than sixty (60) days after final payment; however, written notice of the contractor's intention to file such claim shall have been given at the time of the occurrence

or beginning of the work upon which the claim is based. Nothing herein shall preclude a contract from requiring submission of an invoice for final payment within a certain time after completion and acceptance of the work or acceptance of the goods. Pending claims shall not delay payment of amounts agreed due in the final payment (*Code of Virginia*, Section 2.2-4363). A contractor may not institute legal action prior to receipt of the Director of Purchasing's decision on the claim, unless that office fails to render such decision within thirty (30) days. The decision of the Director of Purchasing shall be final and conclusive unless the contractor, within six (6) months of the date of the final decision on the claim, institutes legal action as provided in the *Code of Virginia*, Section 2.2-4364.

- 7. CLARIFICATION OF TERMS: If any prospective offeror has questions about the specifications or other solicitation documents, the prospective offeror should contact the buyer whose name appears on the face of the solicitation no later than five working days before the due date. Any revisions to the solicitation will be made only by addendum issued by the buyer.
- 8. COMMONWEALTH OF VIRGINIA PURCHASING MANUAL FOR INSTITUTIONS OF HIGHER EDUCATION AND THEIR VENDORS: This solicitation is subject to the provisions of the Commonwealth of Virginia Purchasing Manual for Institutions of Higher Education and Their Vendors and any revisions thereto, which are hereby incorporated into this contract in their entirety. A copy of the manual is available for review in the Virginia Tech Purchasing Department or by accessing URL http://www.purch.vt.edu on the Web.
- 9. CONFLICT OF INTEREST: Virginia Tech is a public university, subject to the laws of the Commonwealth of Virginia. Among these is the State and Local Government Conflict of Interests Act (The Act). The Act can be accessed via http://leg1.state.va.us/cgi-bin/legp504.exe?000+cod+2.2-3100. You may wish to consult the provisions of The Act before submitting a response to the Request for Proposal. Additionally, by submitting a proposal or by entering into any resulting contract, the offeror certifies that it is in full compliance with the provisions of The Act as to this RPF.
- 10. CONTRACT PARTICIPATION: Any public body, public or private health or educational institutions, or Virginia Tech's affiliated corporations may access any resulting contract/purchase order if authorized by the contractor.
 Participating entities shall place their own order(s) directly with the Contractor and shall fully and independently administer their use of the contract/purchase order to include contractual disputes, invoicing and payments without direct administration from Virginia Tech. Virginia Tech shall not be held liable for any costs or damages incurred by any other participating entity as a result of any authorization by the Contractor to extend the contract/purchase order. It is understood and agreed that Virginia Tech is not responsible for the acts or omissions of any entity, and will not be considered in default of the contract/purchase order no matter the circumstances.
- 11. **DEBARMENT STATUS**: By submitting their proposals, offerors certify that they are not currently debarred by the Commonwealth of Virginia from submitting bids or proposals on contracts for the type of goods and/or services covered by this solicitation, nor are they an agent of any person or entity that is currently so debarred.
- 12. **DEFAULT**: In case of failure to deliver goods or services in accordance with the contract terms and conditions, Virginia Tech, after due oral or written notice, may procure them from other sources and hold the Contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies which Virginia Tech may have.
- 13. DRUG-FREE WORKPLACE: In every contract over \$10,000 the following provisions apply: During the performance of this contract, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.
 - For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a Contractor the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.
- 14. EO/AA STATEMENT: Virginia Tech, an equal opportunity, affirmative action institution covered by presidential executive order 11246 as amended, advises all contractors, subcontractors, vendors and suppliers that direct receipt of federal funds may require appropriate action on their part.
- 15. ETHICS IN PUBLIC CONTRACTING: By submitting their proposals, offerors certify that their proposals are made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other offeror, supplier, manufacturer or subcontractor in connection with their proposal, and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised unless consideration of substantially equal or greater value was exchanged.
- 16. eVA BUSINESS-TO-GOVERNMENT VENDOR REGISTRATION: The eVA Internet electronic procurement solution, web site portal www.eva.state.va.us, streamlines and automates government purchasing activities in the Commonwealth. The portal is the gateway for vendors to conduct business with state agencies and public bodies. All vendors desiring to provide goods and/or services to Virginia Tech should participate in the eVA Internet e-procurement solution either through the eVA Basic Vendor Registration Service or eVA Premium Vendor Registration Service. Failure to register may result in the proposal being rejected.
- 17. FACSIMILE PROPOSALS: Facsimile unscaled proposals received in the Virginia Tech Purchasing Department prior to the time and date designated for proposal submission will be accepted.

For sealed Request for Proposal (RFP) programs, an offeror may fax a proposal to a *non-Virginia Tech* third party, who in turn must deliver it, with the number of copies specified in the RFP, to the Purchasing Department in a sealed envelope before the proposal due date and time. All information requested in the <u>Proposal Preparation and Submission</u> section of the RFP must be delivered with each copy of the proposal.

- 18. IMMIGRATION REFORM AND CONTROL ACT OF 1986: By submitting their proposals, the offerors certify that they do not and will not during the performance of this contract employ illegal alien workers or otherwise violate the provisions of the federal Immigration Reform and Control Act of 1986.
- 19. INDEMNIFICATION: Contractor agrees to indemnify, defend and hold harmless Virginia Tech and the Commonwealth of Virginia and their officers, agents, and employees from any claims, damages and actions of any kind or nature whether at law or in equity, arising from or caused by the use of any materials, goods, or equipment of any kind or nature, furnished by the contractor/any services of any kind or nature furnished by the contractor, provided that such liability is not attributable to the sole negligence of Virginia Tech or failure of Virginia Tech to use the materials, goods, or equipment in the manner already and permanently described by the contractor on the materials, goods or equipment delivered.
- 20. INDEPENDENT CONTRACTOR: The contractor shall not be an employee of Virginia Tech, but shall be an independent contractor.
 - Nothing in this agreement shall be construed as authority for the contractor to make commitments which shall bind Virginia Tech, or to otherwise act on behalf of Virginia Tech, except as Virginia Tech may expressly authorize in writing.
- 21. LATE PROPOSALS: To be considered for selection, proposals must be received by the Virginia Tech Purchasing Department (0333), Room 270 Southgate Center, Blacksburg, Virginia 24061, by the designated date and hour. The official time used in the receipt of proposals is that time on the automatic time stamp machine in the Virginia Tech Purchasing Department. Proposals received in the Virginia Tech Purchasing Department after the date and hour designated are automatically disqualified and will not be considered. Virginia Tech is not responsible for delays in the delivery of mail by the U.S. Postal Service, private couriers, the intrauniversity mail system, or another means of delivery. It is the sole responsibility of the offeror to insure that its proposal reaches the Virginia Tech Purchasing Department by the designated date and hour.
- 22. MANDATORY USE OF VIRGINIA TECH FORMS AND TERMS AND CONDITIONS: Failure to submit a proposal on the official Virginia Tech form provided for that purpose may be a cause for rejection of the proposal. Modification of or additions to the General Terms and Conditions of the solicitation may be cause for rejection of the proposal; however, Virginia Tech reserves the right to decide, on a case by case basis, in its sole discretion, whether to reject such a proposal.
- 23. NONDISCRIMINATION OF CONTRACTORS: An offeror or contractor shall not be discriminated against in the solicitation or award of this contract because of race, religion, color, sex, national origin, age, disability, faithbased organizational status, any other basis prohibited by state law relating to discrimination in employment or because the offeror employs ex-offenders unless the state agency, department or institution has made a written determination that employing ex-offenders on the specific contract is not in its best interest. If the award of this contract is made to a faith-based organization and an individual, who applies for or receives goods, services, or disbursements provided pursuant to this contract objects to the religious character of the faith-based organization from which the individual receives or would receive the goods, services, or disbursements, the public body shall offer the individual, within a reasonable period of time after the date of his objection, access to equivalent goods, services, or disbursements from an alternative provider.
- 24. NONVISUAL ACCESS TO TECHNOLOGY: All information technology which, pursuant to this Agreement, is purchased or upgraded by or for the use of (the "Technology") Virginia Tech shall comply with the following nonvisual access standards from the date of purchase or upgrade until the expiration of this Agreement:
 - (i) effective, interactive control and use of the Technology shall be readily achievable by nonvisual means;
 - (ii) the Technology equipped for nonvisual access shall be compatible with the information technology used by other individuals with whom any blind or visually impaired user of the Technology interacts;
 - (iii) nonvisual access technology shall be integrated into any networks used to share communications among employees among employees, program participants or the public; and
 - (iv) the technology for nonvisual access shall have the capability of providing equivalent access by nonvisual means to telecommunications or other interconnected network services used by persons who are not blind or visually impaired. Compliance with the foregoing nonvisual access standards shall not be required if the head of the using agency, institution or political subdivision determines that (i) the Technology is not available with nonvisual access because the essential elements of the Technology are visual and (ii) nonvisual a equivalence is not available.

Installation of hardware, software, or peripheral devices used for nonvisual access is not required when the Technology is being used exclusively by individuals who are not blind or visually impaired, but applications programs and underlying operating systems (including the format of the data) used for the manipulation and presentation of information shall permit the installation and effective use of nonvisual access software and peripheral devices

If requested, the Contractor must provide a detailed explanation of how compliance with the foregoing nonvisual access standards is achieved and a validation of concept demonstration.

The requirements of this Paragraph shall be construed to achieve full compliance with the Information Technology Access Act, § 2.2-3500 through 2.2-3504 of the Code of Virginia.

25. PARKING PERMITS: Virginia Tech Parking Services requires the purchase and display of a parking permit for all vendor/business/contractor vehicles, privately and company owned, that park on campus. The cost of the permit is the same as the faculty/staff permit. Permit options include one year, six months, three months, summer, or day. Permits are available through

application at Virginia Tech Parking Services, 455 Tech Center Drive, Blacksburg, Virginia 24061. Additional information is available at http://www.parking.vt.edu/vbc.htm or by calling Parking Services at (540) 231-3200.

26. PAYMENT:

A. TO PRIME CONTRACTORS:

- 1) Invoices for items ordered, delivered and accepted shall be submitted by the Contractor directly to the payment address shown on the purchase order/contract. All invoices shall show the Virginia Tech or state contract number and/or purchase order number; social security number (for individual contractors) or the federal employer identification number (for proprietorships, partnerships, and corporations).
- 2) Any payment terms requiring payment in less than 30 days will be regarded as requiring payment 30 days after invoice or delivery, whichever occurs last. This shall not affect offers of discounts for payment in less than 30 days, however.
- 3) All goods or services provided under this contract or purchase order, that are to be paid for with public funds, shall be billed by the Contractor at the contract price, regardless of which public agency is being billed.
- 4) The following shall be deemed to be the date of payment: the date of postmark in all cases where payment is made by mail, or the date of offset when offset proceedings have been instituted as authorized under the Virginia Debt Collection Act.
- 5) Unreasonable Charges. Under certain emergency procurements and for most time and material purchases, final job costs cannot be accurately determined at the time orders are placed. In such cases, contractors should be put on notice that final payment in full is contingent on a determination of reasonableness with respect to all invoiced charges. Charges which appear to be unreasonable will be researched and challenged, and that portion of the invoice held in abeyance until a settlement can be reached. Upon determining that invoiced charges are not reasonable, the Commonwealth shall promptly notify the contractor, in writing, as to those charges which it considers unreasonable and the basis for the determination. A contractor may not institute legal action unless a settlement cannot be reached within thirty (30) days of notification. The provisions of this section do not relieve an agency of its prompt payment obligations with respect to those charges which are not in dispute (Code of Virginia, § 2.2-4363).

B) TO SUBCONTRACTORS:

- 1) A contractor awarded a contract under this solicitation is hereby obligated:
 - a) To pay the subcontractor(s) within seven (7) days of the contractor's receipt of payment from the Commonwealth for the proportionate share of the payment received for work performed by the subcontractor(s) under the contract; or
 - b) To notify Virginia Tech and the subcontractor(s), in writing, of the contractor's intention to withhold payment and the reason.

The contractor is obligated to pay the subcontractor(s) interest at the rate of one percent per month (unless otherwise provided under the terms of the contract) on all amounts owed by the contractor that remain unpaid seven (7) days following receipt of payment from the Commonwealth, except for amounts withheld as stated in b) above. The date of mailing of any payment by U.S. Mail is deemed to be payment to the addressee. These provisions apply to each sub-tier contractor performing under the primary contract. A contractor's obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of the Commonwealth.

- 27. PRECEDENCE OF TERMS: Paragraphs 1, 2, 3, 7, 8, 9, 13, 15, 18, and 19 of these General Terms and Conditions shall apply in all instances. In the event there is a conflict between any of the other General Terms and Conditions and any Special Terms and Conditions in this solicitation, the Special Terms and Conditions shall apply.
- 28. PUBLIC NOTICE OF AWARD: Public notice of the purchase order/contract award will be publicly posted on the DGS/DPS eVA web site www.eya.state.va.us. Award information may also be obtained by contacting the buyer whose name appears on the solicitation.
- 29. QUALIFICATIONS OF OFFERORS: Virginia Tech may make such reasonable investigations as deemed proper and necessary to determine the ability of the offeror to perform the work/furnish the item(s) and the offeror shall furnish to Virginia Tech all such information and data for this purpose as may be requested. Virginia Tech reserves the right to inspect offeror's physical facilities prior to award to satisfy questions regarding the offeror's capabilities. Virginia Tech further reserves the right to reject any proposal if the evidence submitted by, or investigations of, such offeror fails to satisfy Virginia Tech that such offeror is properly qualified to carry out the obligations of the contract and to complete the work/furnish the item(s) contemplated therein.

30. SMALL, WOMEN, AND MINORITY-OWNED (SWAM) BUSINESS SUBCONTRACTING AND EVIDENCE OF COMPLIANCE:

A. Virginia Tech has developed a "SWAM" plan for increasing procurement from small, women-owned, and minority-owned (SWAM) business. Virginia Tech's SWAM subcontracting aspirational goals are as follows:

Small	Woman-owned	Minority-owned	Total SWAM
30%	5%	3%	38%

B. Where it is practicable for any portion of the awarded contract to be subcontracted to other suppliers, the contractor is encouraged to offer such business to small, women, and/or minority-owned (SWAM) business. If SWAM subcontractors are used, the prime contractor agrees to report the use of SWAM subcontractors by providing the Owner at a minimum the following information: name of firm, DMBE SWAM certification number, phone number, total dollar amount subcontracted, category type (small, women, or minority-owned), and type of product/service provided. Note that SWAM vendors <u>must</u> be certified with the Department of Minority Business Enterprise (DMBE) http://www.dmbe.state.va.us.

C. Definitions:

- 1. Small business An independently owned and operated business which, together with affiliates, has 250 or fewer employees or average annual gross receipts of \$10 million or less averaged over the previous three years. Department of Minority Business Enterprise (DMBE) certified women-owned and minority-owned business shall also be considered small business when they have received DMBE small business certification.
- 2. Women-owned business A business concern that is at least 51% owned by one or more women who are U. S. citizens or legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest is owned by one or more women who are citizens of the United States or non-citizens who are in full compliance with the United States immigration law, and both the management and daily business operations are controlled by one or more women who are U. S. citizens or legal resident aliens.
- 3. Minority-owned business A business concern that is at least 51% owned by one or more minority individuals (see Section 2.2-1401, Code of Virginia) or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more minority individuals and both the management and daily business operations are controlled by one or more minority individuals.
- 4. **Minority individual** means an individual who is a citizen of the United States or a non-citizen who is in full compliance with United States immigration law and who satisfies one or more of the following definitions:
 - a. "African American" means a person having origins in any of the original peoples of Africa and who is regarded as such by the community of which this person claims to be a part.
 - b. "Asian American" means a person having origins in any of the original peoples of the Far East, Southeast Asia, the Indian subcontinent, or the Pacific Islands, including but not limited to Japan, China, Vietnam, Samos, Laos, Cambodia, Taiwan, Northern Marinas, the Philippines, a U. S. territory of the Pacific, India, Pakistan, Bangladesh, or Sri Lanka and who is regarded as such by the community of which this person claims to be a part.
 - c. "Hispanic American" means a person having origins in any of the Spanish-speaking peoples of Mexico, South or Central America, or the Caribbean Islands or other Spanish or Portuguese cultures and who is regarded as such by the community of which this person claims to be a part.
 - d. "Native American" means a person having origins in any of the original peoples of North America and who is regarded as such by the community of which this person claims to be a part or who is recognized by a tribal organization.
- 31. TAXES: Sales to Virginia Tech and the Commonwealth of Virginia are normally exempt from State sales tax, State sales and use tax certificates of exemption, Form ST-12, will be issued upon request. Deliveries against this contract shall be free of Federal excise and transportation taxes. The Commonwealth's excise tax exemption registration number is 54-73-0076K.
- 32. **TESTING AND INSPECTION**: Virginia Tech reserves the right to conduct any test/inspection it may deem advisable to assure supplies and services conform to the specification.
- 33. TRANSPORTATION AND PACKAGING: By submitting their proposals, all offerors certify and warrant that the price(s) offered are for FOB destination and include only the actual freight rate costs at the lowest and best rate and is based upon the actual weight of the goods to be shipped. Except as otherwise specified herein, standard commercial packaging, packing and shipping containers shall be used. All shipping containers shall be legibly marked or labeled on the outside with purchase order number, commodity description, and quantity.
- 34. USE OF BRAND NAMES: Unless otherwise provided in this solicitation; the name of a certain brand, make or manufacturer does not restrict offerors to the specific brand, make or manufacturer named, but conveys the general style, type, character, and quality of the article desired. Any article which Virginia Tech in its sole discretion determines to be equal of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted. The offeror is responsible to clearly and specifically indicate the product being offered and to provide sufficient descriptive literature, catalog cuts and technical detail to enable Virginia Tech to determine if the product offered meets the requirements of the solicitation. This is required even if offering the exact brand, make or manufacturer specified. Unless the offeror clearly indicates in its proposal that the product offered is an "equal" product, such proposal will be considered to offer the brand name product referenced in the solicitation.

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help & advice Menu

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Buyer Name Num	ber Short	Version	Status	Publish Date/Tim	е	
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Benny Snuffer P904			1	Awarded	10/27/08 05:0	
Mary Seyler 00068	,	Feed	1		10/03/08 05:0	
Patricia Mullins P904	3		1	Awarded	10/27/08 05:0	
Patricia Mullins P904			1	Awarded	10/27/08 05:0	
Roger Gupta P904			1	Awarded	10/27/08 05:0	
Tony Beeken P904			1	Awarded	10/27/08 05:0 10/27/08 05:0	
Vicky Moore P904: Debra Moncrief P904			1	Awarded Awarded	10/27/08 05:0	
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Requestor Phone Ext :		Attachments	
Requestor Fax Number : 540-231-9628	3		
*Requestor Email : mullinsp@vt.6	edu		
*Closing Date: 12/2/08		*Closing Time: 3:00 PM	
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VIRGINIA POLYTECHNIC INSTITUTE AND STATE UNIVERSITY (VIRGINIA TECH) PURCHASING DEPARTMENT 0333 270 SOUTHGATE CENTER BLACKSBURG, VA 24061

December 1, 2008

Addendum Number 1 to Virginia Tech Request for Proposal (RFP) Number 0006765.

- 1. The RFP due date and hour is changed from December 2, 2008 TO December 15, 2008, 3pm.
- 2. All other terms, conditions and descriptions remain the same.

WirginiaTech

Request for Proposal #0006765

For

Pharmaceuticals and Medical Supplies for Veterinary Purposes

October 29, 2008

VIRGINIA POLYTECHNIC INSTITUTE AND STATE UNIVERSITY (VIRGINIA TECH) PURCHASING DEPARTMENT 0333 270 SOUTHGATE CENTER BLACKSBURG, VA 24061

December 1, 2008

Addendum Number 1 to Virginia Tech Request for Proposal (RFP) Number 0006765.

- 1. The RFP due date and hour is changed from December 2, 2008 TO December 15, 2008, 3pm.
- 2. All other terms, conditions and descriptions remain the same.

Patricia Mullins, et. al: Virginia Tech University Purchasing Department (0333) 270 Southgate Center Blacksburg, VA 24061

December 11, 2008

Dear Ms. Mullins,

This letter is in response to your Request For Proposal #0006765. NAHUS pharmaceutical products are manufactured by our vendors to the highest quality standards, meeting requirements and standards for veterinary medicine as provided by USP/NF standards and/or as required by the FDA.

Below, you will find proposed discount rates on Novartis Animal Health, US (NAHUS) companion animal products, sold by NAHUS, to Virginia Polytechnic Institute and State University, Veterinary Teaching Hospital. The discounts stated are based on our standard price list. The enclosed price list was effective June 2008. NAHUS prices are subject to change, traditionally, on an annual basis. Pricing changes are communicated via email, as invoice inserts and by our field sales force. Our current Veterinary School Teaching Hospital product discounts are as follows:

Parasiticides (Program®, Capstar™, Sentinel®, Milbemite®, Interceptor®) – Free Atopica® – Buy 2, get 1 free Clomicalm® – 75% discount off list price Deramaxx® – 50% discount off list price Ethicon Sutures – 15% discount off formulary sutures Percorten–V® – List price Adequan® Canine – List Price

Unless noted otherwise, all terms are Net 25th of the following month. Veterinary Teaching Hospitals may also qualify for Educational grants consisting of free Ethicon suture from Johnson & Johnson, and free Vetspon Absorbable Gelatin Sponge, from Ferrosan A/S. This free Ethicon suture (up to 60 boxes), and Vetspon hemostatic sponge (up to 40 boxes), is based on the total number of students enrolled in your professional curriculum, and requires that the teaching hospital purchase Ethicon suture from NAHUS or one of it's distribution partners. To my knowledge, NAHUS is not a Provista contract vendor.

Product orders can be placed by phone, fax, through a Novartis representative, or e-business. Shipping from NAHUS, and partner warehouses, guarantee delivery by the 5th business day post order. Orders are shipped via ground UPS unless otherwise requested. Expedited overnight and

Saturday deliveries will carry additional shipping fees. Products are shipped with a minimum of 1 year shelf life, excluding CapstarTM which may be shipped with less than 1 year but not less than 9 months product shelf life.

Novartis Animal Health accepts returns on full displays, unopened bottles and vials. Novartis reserves the right to not honor the return of any product purchased from another supplier. All returned product received by Novartis, irrespective of whether eligible for credit, and including product purchased from another supplier, shall become the property of Novartis and will be disposed of in accordance with Novartis policy. In no event shall returned product be shipped back to the returning clinic. Accounts receive credit at the price paid (less discounts and rebates) for product returned within 30-days following receipt of the product order. For expiring / expired product, accounts qualify to receive credit at the price paid (less discounts and rebates) for all products 6-months prior to expiry date to 3-months post expiry less a 20% product Destruction Fee. Novartis accepts returns on Ethicon sutures, providing the boxes are unopened, and still in the initial packaging (including wrap with label showing that the product was distributed by Novartis for the veterinary market). Special order suture products are not accepted under the return policy.

Currently, NAHUS has vendor relations with all US and Caribbean Veterinary Teaching Hospitals. A list of the Veterinary Teaching Hospitals is provided. Your are welcome to contact any of these facilities for reference.

NAHUS gives equal consideration in the award of contracts to all types of businesses. This includes Small, Women-owned and Minority-owned Business Utilization. Examples are Vissionaire Marketing, owned by Alice Coram, The Gloyd Group, owned by Kathy Gloyd, and Wendy Myers, consulting. NAHUS does not statistical reporting on the actual SWAM subcontracting, however, our parent company, Novartis AG would have statistical reporting ability in this area.

If you have any additional questions, you may contact me by phone or email.

Sincerely

Joel Beutler, DVM Manager, Professional Services Novartis Animal Health US, Inc. joel.beutler@novartis.com

RFP 0006765 GENERAL INFORMATION FORM

QUESTIONS: All inquiries for information regarding this solicitation should be directed to: Patricia Mullins, CPPO, VCO, Phone: (540) 231-9129, e-mail: mullinsp@vt.edu.

<u>DUE DATE</u>: Sealed Proposals will be received until December 2, 2008 at 3:00 PM. Failure to submit proposals to the correct location by the designated date and hour will result in disqualification.

ADDRESS: Proposals should be mailed or hand delivered to: Virginia Polytechnic Institute And State University (Virginia Tech), Purchasing Department, 270 Southgate Center (0333), Blacksburg, Virginia 24061. Reference the Opening Date and Hour, and RFP Number in the lower left corner of the return envelope or package.

In compliance with this Request For Proposal and to all the conditions imposed therein and hereby incorporated by reference, the undersigned offers and agrees to furnish the services in accordance with the attached signed proposal and as mutually agreed upon by subsequent negotiation.

	BUSINESS: (Please check all applicable classifications). If your classification is certified by the Virginia Department of Minority Business, provide your certification number: For certification assistance, please visit: http://www.dmbe.state.va.us/swamcert.html .
X	Large
	Small business – An independently owned and operated business which, together with affiliates, has 250 or fewer employees or average annual gross receipts of \$10 million or less averaged over the previous three years. Department of Minority Business Enterprise (DMBE) certified women-owned and minority-owned business shall also be considered small business when they have received DMBE small business certification.
	Women-owned business – A business concern that is at least 51% owned by one or more women who are U. S. citizens or legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest is owned by one or more women who are citizens of the United States or non-citizens who are in full compliance with the United States immigration law, and both the management and daily business operations are controlled by one or more women who are U. S. citizens or legal resident aliens.
	Minority-owned business — A business concern that is at least 51% owned by one or more minority individuals (see Section 2.2-1401, Code of Virginia) or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more minority individuals and both the management and daily business operations are controlled by one or more minority individuals.

COMPANY INFORMATION/SIGNATURE: In compliance with this Request For Proposal and to all the conditions imposed therein and hereby incorporated by reference, the undersigned offers and agrees to furnish the goods in accordance with the attached signed proposal and as mutually

greed upon by subsequent negotiation.		
FULL LEGAL NAME (PRINT)	FEDERAL TAXPAYER NUMBER (ID#)	
(Company name as it appears with your Federal Taxpayer Number)		
Novartis Asimal Health US, Ere		
BUSINESS NAME/DBA NAME/TA NAME	FEDERAL TAXPAYER NUMBER	
(If different than the Full Legal Name)	(If different than ID# above)	
BILLING NAME	FEDERAL TAXPAYER NUMBER	
(Company name as it appears on your invoice)	(If different than ID# above)	
PURCHASE ORDER ADDRESS	PAYMENT ADDRESS	
3200 Northline, Suite 300		
1 1) 1/15	=-7	
PURCHASE ORDER ADDRESS 3200 Northline, Suite 308 Greensboro, NC 27408	(
CONTACT NAME/TITLE (PRINT)	SIGNATURE (IN INK)	DATE
Joel Beutler, DVM	11 0000	12/10/08
Joel Dealler , DVIC	Vole L. Durfu	12/10/08
E-MAIL ADDRESS TELEPHONE NUMBER	TOLL FREE TELEPHONE NUMBER	FAX NUMBER TO RECEIVE
joel-beutlere	800-447-2391	E-PROCUREMENT ORDERS
joel-beutlere novartis.com	1 800 TY1- C371	336-387-1021
nouletti), com		00/00

08/08

PRICE LIST (Effective June 1, 2008)

PRŰĞRAM° (LUFÉNÜRON) FlavorTabs°	Size:6 - Tablet Pack Brown Green Yellow White	Weight (Dogs) 0 to 10 lbs. 11 to 20 lbs. 21 to 45 lbs. 46 to 90 lbs.	Weight (Cats) 0 to 6 lbs. 7 to 15 lbs.	Product Number 30111 30121 30131 30141	List Price (Per Pack) \$30.25 \$30.75 \$32.00 \$32.25
PRÉGRAM ° 6 MONTH INJECTABLE (LUFENURON) FOR CATS	Size: One Dose Red Green	Weight (Cats) 0 to 8.8 lbs. 8.9 to 17.6 lbs.		Product Number 50911 50921	List Price (Per Syringe) \$30.25 \$31.00
PROGRAM SUSPENSION	Size: 6 - Tube Pack Orange Green	Weight (Cats) 0 to 10 lbs. 11 to 20 lbs.		Product Number 50841 50845	List Price (Per Pack) \$33.75 \$34.25
CAPST*R° (NITENPYRAM)	Size: 6 - Tablet Pack Blue Green Size: 60 - Tablet Bulk Blue (10 packs per box) Green (10 packs per box)	Weight 2 to 25 lbs. (Dog Over 25 lbs. (Dog Weight 2 to 25 lbs. (Dog Over 25 lbs. (Dog	gs) s and Cats)	Product Number 61011 61021 Product Number 61035 61045	List Price (Per Pack) \$15.50 \$17.00 List Price (Per Pack) \$14.50 \$16.00
MilbeMite [®]	Size: 2 - Tube Pack	Weight (Cats) Appropriate for a	ll cats	Product Number 60414	List Price (Per Pack) \$10.50
Percorten°-V (descryptorificasterone pivatate)	Size: One Vial 25 mg/ml (4ml)	Weight (Dogs) See dosage char	l	Product Number 56670	List Price (Per Vial) \$107.50
CLONICALIVI * (clomipramine hydrochloride)	Size: 30 - Tablet Bottle Yellow 5 mg Blue 20 mg Purple 40 mg Green 80 mg	Weight (Dogs) 2.75 to 10.9 lbs. 5.5 to 22 lbs. 22.1 to 44 lbs. 44.1 to 176 lbs.		Product Number 40312 40322 40332 40342	List Price (Per Bottle) \$13.75 \$18.00 \$20.00 \$25.75
VETSPON * Absorbable Hemostatic Gelatin Sponge	Size: Flex Sheet (6 sheets per bo Dental cube (16 cubes per	•	Product Number 96001 96002	List Price (Per Box) \$52.75 \$52.75	

ETHICON

a Johnson Johnson company

© Ethicon, Inc. 30028-I-0011

Sutures and needles for veterinarians:

See additional price list for Ethicon product pricing specifics.

Novartis Animal Health Sales Policy

At Novartis Animal Health US, Inc. (NAHUS), we believe the veterinarian-client relationship is vital. We maintain a strict policy of selling our products exclusively through licensed veterinarians to help ensure that your patients receive proper medical care and that your clients are educated on the correct usage of our products. NAHUS, at its discretion, will suspend sales to anyone who resells or dispenses our products in the absence of a professional veterinarian-client relationship. All orders are subject to acceptance by NAHUS and NAHUS reserves the right to cease supplying product at any time. NAHUS also reserves the right to change the price for products without notice.

Credit Policy: Past-due accounts shall not be allowed to participate in special promotions until they have been brought current. Finance charges will be applied to past-due balances.

Freight: Pre-paid on all orders of at least \$200 (net discount and before taxes) with standard shipping. All orders below \$200 will be charged an \$8 shipping fee in the event you need expedited delivery, overnight and Saturday deliveries will be charged an additional \$7 & \$12 respectively.

Terms: Net 25th of the following month.

To place an order, call your Sales Representative or our customer relations department at 1-800-332-2761

INTERCEPTOR, SENTINEL, DERAMAXX, ATOPICA, PROGRAM, CAPSTAR, MILBEMITE and Flavor Tabs, PERCORTEN-V, and CLOMICALM are registered trademarks of Novartis AG. ADECUAN CANINE is a registered trademark of Luitpold Pharmaceuticals, Inc. VETSPON is a registered trademark of Ferrosan A/S. Ethicon is a registered trademark of Johnson & Johnson.

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PRICE LIST (Effective June 1, 2008)

				l	
	Size: 6 - Tablet Pack	Weight (Dogs)	Weight (Cats)	Product Number	List Price (Per Pack)
	Brown	2 to 10 lbs.	worgin (Outo)	20111	\$14.25
	= : =	1	1 E to E lbo		
	Green	11 to 25 lbs.	1.5 to 6 lbs.	20121	\$14.50
	Yellow	26 to 50 lbs. 6.1 to 12 lbs.		20131	\$19.25
	White	51 to 100 lbs.	12.1 to 25 lbs.	20141	\$25.00
	Size: 60 - Tablet Bulk	Weight (Dogs)	Weight (Cats)	Product Number	List Price (Per Pack)
	Brown	2 to 10 lbs.	weight (vals)	20115	\$14.25
	Green	11 to 25 lbs.	1.5 to 6 lbs.	20175	\$14.50
Flavor Tabs (milbernycin oxime)	Yellow	1			
FIGACII (GIDS (I IIIICO I I YOST CALITO)		26 to 50 lbs.	6.1 to 12 lbs.	20135	\$19.25
	White	51 to 100 lbs.	12.1 to 25 lbs.	20145	\$25.00
	Size: 12 - Tablet Pack	Weight (Dogs)	Weight (Cats)	Product Number	List Price (Per Pack)
	Brown	2 to 10 lbs.	, ,	24111	\$27.50
	Green	11 to 25 lbs.	1.5 to 6 lbs.	24121	\$28.00
	Yellow	26 to 50 lbs.	6.1 to 12 lbs.	24131	\$37.50
	White	51 to 100 lbs.	12.1 to 25 lbs.	24141	\$47.50
	Size: 6 - Tablet Pack	Weight (Dogs)		Product Number	List Price (Per Pack)
	Brown	2 to 10 lbs.		52211	\$37.00
	Green	11 to 25 lbs.		52221	\$39.00
	Yellow	26 to 50 lbs.		52231	\$44.00
Sentinel Flavor	White	51 to 100 lbs.		52241	\$50.00
(milbernyoin oxime-lutenuron) Tabs®	Size: 12 - Tablet Pack	Weight (Dogs)		Product Number	List Price (Per Pack)
	Brown	2 to 10 lbs.		62111	\$71.00
	Greeл	11 to 25 lbs.	l	62121	\$73.00
		E .			
	Yellow	26 to 50 lbs.		62131 62141	\$82.00
	White	26 to 50 lbs. 51 to 100 lbs.		62141	\$82.00 \$94.00
E		51 to 100 lbs.			
<u> </u>	White	51 to 100 lbs.			
	White Size: 30 - Tablet Bottle	51 to 100 lbs. Weight (Dogs)		62141	\$94.00 List Price (Per Battle)
	White Size: 30 - Tablet Bottle 25 mg	51 to 100 lbs. Weight (Dogs) See dosage chart		62141 Product Number 42112	\$94.00 List Price (Per Bottle) \$22.50
	White Size: 30 - Tablet Bottle 25 mg 75 mg	51 to 100 lbs. Weight (Dogs) See dosage chart See dosage chart		62141 Product Number 42112 42182	\$94.00 List Price (Per Bottle) \$22.50 \$42.75
Deramayy	White Size: 30 - Tablet Bottle 25 mg	51 to 100 lbs. Weight (Dogs) See dosage chart		62141 Product Number 42112	\$94.00 List Price (Per Bottle) \$22.50
Deramaxx (deracoxib)	White Size: 30 - Tablet Bottle 25 mg 75 mg	51 to 100 lbs. Weight (Dogs) See dosage chart See dosage chart		62141 Product Number 42112 42182	\$94.00 List Price (Per Bottle) \$22.50 \$42.75
Deramaxx (deracoxib)	Size: 30 - Tablet Bottle 25 mg 75 mg 100 mg Size: 90 - Tablet Bottle	Weight (Dogs) See dosage chart See dosage chart See dosage chart Weight (Dogs)		62141 Product Number 42112 42182 42132	\$94.00 List Price (Per Bottle) \$22.50 \$42.75 \$57.00 List Price (Per Bottle)
Deramaxx (deracoxib)	Size: 30 - Tablet Bottle 25 mg 75 mg 100 mg Size: 90 - Tablet Bottle 25 mg	Weight (Dogs) See dosage chart See dosage chart See dosage chart Weight (Dogs) See dosage chart		62141 Product Number 42112 42182 42132 Product Number 42122	\$94.00 List Price (Per Bottle) \$22.50 \$42.75 \$57.00 List Price (Per Bottle) \$62.50
Deramaxx (deracoxib)	Size: 30 - Tablet Bottle 25 mg 75 mg 100 mg Size: 90 - Tablet Bottle 25 mg 75 mg	Weight (Dogs) See dosage chart See dosage chart See dosage chart Weight (Dogs) See dosage chart See dosage chart		62141 Product Number 42112 42182 42132 Product Number 42122 42192	\$94.00 List Price (Per Bottle) \$22.50 \$42.75 \$57.00 List Price (Per Bottle) \$62.50 \$114.75
Deramaxx (deracoxib)	Size: 30 - Tablet Bottle 25 mg 75 mg 100 mg Size: 90 - Tablet Bottle 25 mg	Weight (Dogs) See dosage chart See dosage chart See dosage chart Weight (Dogs) See dosage chart		62141 Product Number 42112 42182 42132 Product Number 42122	\$94.00 List Price (Per Bottle) \$22.50 \$42.75 \$57.00 List Price (Per Bottle) \$62.50
Deramaxx:	Size: 30 - Tablet Bottle 25 mg 75 mg 100 mg Size: 90 - Tablet Bottle 25 mg 75 mg	Weight (Dogs) See dosage chart See dosage chart See dosage chart Weight (Dogs) See dosage chart		62141 Product Number 42112 42182 42132 Product Number 42122 42192 42142	\$94.00 List Price (Per Bottle) \$22.50 \$42.75 \$57.00 List Price (Per Bottle) \$62.50 \$114.75 \$153.00
Deramaxx:	Size: 30 - Tablet Bottle 25 mg 75 mg 100 mg Size: 90 - Tablet Bottle 25 mg 75 mg	Weight (Dogs) See dosage chart See dosage chart See dosage chart Weight (Dogs) See dosage chart See dosage chart See dosage chart See dosage chart Weight (Dogs)		62141 Product Number 42112 42182 42132 Product Number 42122 42192 42142 Product Number	\$94.00 List Price (Per Bottle) \$22.50 \$42.75 \$57.00 List Price (Per Bottle) \$62.50 \$114.75 \$153.00 List Price (Per Pack)
(deracoxib)	Size: 30 - Tablet Bottle 25 mg 75 mg 100 mg Size: 90 - Tablet Bottle 25 mg 75 mg 100 mg Size: 15 - Capsule Pack Green - 10 mg	Weight (Dogs) See dosage chart See dosage chart See dosage chart See dosage chart Weight (Dogs) See dosage chart See dosage chart See dosage chart See dosage chart Weight (Dogs) 4 to 6.5 lbs.		62141 Product Number 42112 42182 42132 Product Number 42122 42192 42142 Product Number 43511	\$94.00 List Price (Per Bottle) \$22.50 \$42.75 \$57.00 List Price (Per Bottle) \$62.50 \$114.75 \$153.00 List Price (Per Pack) \$15.25
(deracoxib)	Size: 30 - Tablet Bottle 25 mg 75 mg 100 mg Size: 90 - Tablet Bottle 25 mg 75 mg 100 mg Size: 15 - Capsule Pack Green - 10 mg Yellow - 25 mg	Weight (Dogs) See dosage chart See dosage chart See dosage chart Weight (Dogs) See dosage chart See dosage chart See dosage chart See dosage chart Weight (Dogs)		62141 Product Number 42112 42182 42132 Product Number 42122 42192 42142 Product Number 43511 43521	\$94.00 List Price (Per Bottle) \$22.50 \$42.75 \$57.00 List Price (Per Bottle) \$62.50 \$114.75 \$153.00 List Price (Per Pack) \$15.25 \$17.25
(deracoxib)	Size: 30 - Tablet Bottle 25 mg 75 mg 100 mg Size: 90 - Tablet Bottle 25 mg 75 mg 100 mg Size: 15 - Capsule Pack Green - 10 mg	Weight (Dogs) See dosage chart See dosage chart See dosage chart See dosage chart Weight (Dogs) See dosage chart See dosage chart See dosage chart See dosage chart Weight (Dogs) 4 to 6.5 lbs.		62141 Product Number 42112 42182 42132 Product Number 42122 42192 42142 Product Number 43511 43521 43531	\$94.00 List Price (Per Bottle) \$22.50 \$42.75 \$57.00 List Price (Per Bottle) \$62.50 \$114.75 \$153.00 List Price (Per Pack) \$15.25
(deracoxib)	Size: 30 - Tablet Bottle 25 mg 75 mg 100 mg Size: 90 - Tablet Bottle 25 mg 75 mg 100 mg Size: 15 - Capsule Pack Green - 10 mg Yellow - 25 mg	Weight (Dogs) See dosage chart See dosage chart See dosage chart Weight (Dogs) See dosage chart Weight (Dogs) 4 to 6.5 lbs. 9.1 to 16 lbs.		62141 Product Number 42112 42182 42132 Product Number 42122 42192 42142 Product Number 43511 43521	\$94.00 List Price (Per Bottle) \$22.50 \$42.75 \$57.00 List Price (Per Bottle) \$62.50 \$114.75 \$153.00 List Price (Per Pack) \$15.25 \$17.25
(deracoxib)	Size: 30 - Tablet Bottle 25 mg 75 mg 100 mg Size: 90 - Tablet Bottle 25 mg 75 mg 100 mg Size: 15 - Capsule Pack Green - 10 mg Yellow - 25 mg Purple - 50 mg	Weight (Dogs) See dosage chart See dosage chart See dosage chart Weight (Dogs) See dosage chart		62141 Product Number 42112 42182 42132 Product Number 42122 42192 42142 Product Number 43511 43521 43531	\$94.00 List Price (Per Bottle) \$22.50 \$42.75 \$57.00 List Price (Per Bottle) \$62.50 \$114.75 \$153.00 List Price (Per Pack) \$15.25 \$17.25 \$28.75
(deracoxib)	Size: 30 - Tablet Bottle 25 mg 75 mg 100 mg Size: 90 - Tablet Bottle 25 mg 75 mg 100 mg Size: 15 - Capsule Pack Green - 10 mg Yellow - 25 mg Purple - 50 mg Blue - 100mg	Weight (Dogs) See dosage chart See dosage chart See dosage chart Weight (Dogs) See dosage chart 10 4 10 6.5 lbs. 16.1 to 33 lbs. 16.1 to 33 lbs. 16.1 to 64 lbs.		62141 Product Number 42112 42182 42132 Product Number 42122 42192 42142 Product Number 43511 43521 43531 43541	\$94.00 List Price (Per Bottle) \$22.50 \$42.75 \$57.00 List Price (Per Bottle) \$62.50 \$114.75 \$153.00 List Price (Per Pack) \$15.25 \$17.25 \$28.75 \$50.50
(deracoxib)	Size: 30 - Tablet Bottle 25 mg 75 mg 100 mg Size: 90 - Tablet Bottle 25 mg 75 mg 100 mg Size: 15 - Capsule Pack Green - 10 mg Yellow - 25 mg Purple - 50 mg Blue - 100mg Size: 2 - Vial Box	Weight (Dogs) See dosage chart See dosage chart See dosage chart Weight (Dogs) See dosage chart Weight (Dogs) 4 to 6.5 lbs. 9.1 to 16 lbs. 16.1 to 33 lbs. 33.1 to 64 lbs. Weight (Dogs)		62141 Product Number 42112 42182 42132 Product Number 42122 42192 42142 Product Number 43511 43521 43531 43541 Product Number	\$94.00 List Price (Per Bottle) \$22.50 \$42.75 \$57.00 List Price (Per Bottle) \$62.50 \$114.75 \$153.00 List Price (Per Pack) \$15.25 \$17.25 \$28.75 \$50.50 List Price (Per Box)
Atopica* (Cyclospoine capsules, USP) MODIFIED	Size: 30 - Tablet Bottle 25 mg 75 mg 100 mg Size: 90 - Tablet Bottle 25 mg 75 mg 100 mg Size: 15 - Capsule Pack Green - 10 mg Yellow - 25 mg Purple - 50 mg Blue - 100mg Size: 2 - Vial Box 100 mg/ml	Weight (Dogs) See dosage chart See dosage chart See dosage chart Weight (Dogs) See dosage chart 10 4 10 6.5 lbs. 16.1 to 33 lbs. 16.1 to 33 lbs. 16.1 to 64 lbs.		62141 Product Number 42112 42182 42132 Product Number 42122 42192 42142 Product Number 43511 43521 43531 43541	\$94.00 List Price (Per Bottle) \$22.50 \$42.75 \$57.00 List Price (Per Bottle) \$62.50 \$114.75 \$153.00 List Price (Per Pack) \$15.25 \$17.25 \$28.75 \$50.50
Atopica (Cyclospoine copsules, USP) MODERD	Size: 30 - Tablet Bottle 25 mg 75 mg 100 mg Size: 90 - Tablet Bottle 25 mg 75 mg 100 mg Size: 15 - Capsule Pack Green - 10 mg Yellow - 25 mg Purple - 50 mg Blue - 100mg Size: 2 - Vial Box 100 mg/ml (Box contains two	Weight (Dogs) See dosage chart See dosage chart See dosage chart Weight (Dogs) See dosage chart Weight (Dogs) 4 to 6.5 lbs. 9.1 to 16 lbs. 16.1 to 33 lbs. 33.1 to 64 lbs. Weight (Dogs)		62141 Product Number 42112 42182 42132 Product Number 42122 42192 42142 Product Number 43511 43521 43531 43541 Product Number	\$94.00 List Price (Per Bottle) \$22.50 \$42.75 \$57.00 List Price (Per Bottle) \$62.50 \$114.75 \$153.00 List Price (Per Pack) \$15.25 \$17.25 \$28.75 \$50.50 List Price (Per Box)
Atopica* (Cyclospoine copsules, USP) MODIFIED	Size: 30 - Tablet Bottle 25 mg 75 mg 100 mg Size: 90 - Tablet Bottle 25 mg 75 mg 100 mg Size: 15 - Capsule Pack Green - 10 mg Yellow - 25 mg Purple - 50 mg Blue - 100mg Size: 2 - Vial Box 100 mg/ml	Weight (Dogs) See dosage chart See dosage chart See dosage chart Weight (Dogs) See dosage chart Weight (Dogs) 4 to 6.5 lbs. 9.1 to 16 lbs. 16.1 to 33 lbs. 33.1 to 64 lbs. Weight (Dogs)		62141 Product Number 42112 42182 42132 Product Number 42122 42192 42142 Product Number 43511 43521 43531 43541 Product Number	\$94.00 List Price (Per Bottle) \$22.50 \$42.75 \$57.00 List Price (Per Bottle) \$62.50 \$114.75 \$153.00 List Price (Per Pack) \$15.25 \$17.25 \$28.75 \$50.50 List Price (Per Box)
Atopica (Cyclospoine copsules, USP) MODERD Adequan® Canine	Size: 30 - Tablet Bottle 25 mg 75 mg 100 mg Size: 90 - Tablet Bottle 25 mg 75 mg 100 mg Size: 15 - Capsule Pack Green - 10 mg Yellow - 25 mg Purple - 50 mg Blue - 100mg Size: 2 - Vial Box 100 mg/ml (Box contains two	Weight (Dogs) See dosage chart See dosage chart See dosage chart Weight (Dogs) See dosage chart Weight (Dogs) 4 to 6.5 lbs. 9.1 to 16 lbs. 16.1 to 33 lbs. 33.1 to 64 lbs. Weight (Dogs)		62141 Product Number 42112 42182 42132 Product Number 42122 42192 42142 Product Number 43511 43521 43531 43541 Product Number	\$94.00 List Price (Per Bottle) \$22.50 \$42.75 \$57.00 List Price (Per Bottle) \$62.50 \$114.75 \$153.00 List Price (Per Pack) \$15.25 \$17.25 \$28.75 \$50.50 List Price (Per Box)





Prices Effective February 1, 2008

CONTACT INFORMATION: Novartis Account Number:								Fax director to Nov								
1	Name: (F	Please	Print)						FOR QUA	LITY A	SSUF	ANCE. P	LEASE	USE AUT	HORIZED)
	Practice		_						DISTRIBL							•
	Address					ity:			See list on p	age 2)						
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	State:		Zip):		hone: ()		Preferre	น นเรเเ	ามนเบ	r.				
i	Fax: ()			E	mail:				_				· ·		
	Product code	~	Size	Needle ref	Qty in pack	Length (inches)	Color	List Price	Product code	~	Size	Needle ref	Qty in pack	Length (inches)	Color	List Price
VICRY	L RAPIDE								VICRYL							
	VR490		5-0	P-1	12	18	Undyed	\$132.07	J334H _		0	CT-2	36	27	Violet	\$154.12
පිළි /	VR494		4-0	P-3	12	18	Undyed	\$131.97	J341H _		1	CT-1	36	27	Violet	\$151.99
	√R497		3-0	PS-2	12	18	Undyed	\$134.46	J416H -		3-0	SH	36	27	Undyed	\$169.33
VICRY	Ŀ								⊨ J649G ₋		2	TP-1	12	4-27	Violet	\$467.03
							15.1.1		J602H _		2-0	UR-6	36	27	Violet	\$209.43
			5-0	C-3	36	18	Violet	\$200.86	J880T _		2	TP-1	24	54	Undyed	\$191.01
	J451H		4-0	FS-1	36	27	Violet	\$196.52	J544G _		6-0	TG100-8	12	18 (DA)	Violet	\$422.16
		······································	5-0	FS-2	36	18	Violet	\$225.58	ဟ§် J546G _		7-0	TG140-8	12	18 (DA)	Violet	\$353.24
			4-0	FS-2	36	18	Violet	\$214.28	J551G _		6-0	G-6	12	18 (DA)	Violet	\$343.01
	J397H		4-0	FS-2	36	27	Violet	\$197.12	J615H _		2-0	No	36	54	Violet	\$174.43
	J452H		3-0	FS-1	36	27	Violet	\$188.43	_≧ J206G -		2-0	Reel	12	54	Violet	\$ 65.85
			3-0	FS-2	36	27	Violet	\$197.12	[≥] J207G ₋		0	Reel	12	54	Violet	\$ 63.51
	J393H		3-0	FS-2	36	18	Violet	\$226.82	J618H _		2	No	36	54	Violet	\$178.73
			3-0	CP-1	36	36	Violet	\$185.90	VICRYL' PLUS							
			3-0	X-1	36	27	Violet	\$195.93		_			2.5			401501
			3-0	FS-2	36	27	Undyed	\$218.30	VCP421H _		5-0	FS-2	36	27	Undyed	\$215.04
	J586H		2-0	FSL	36	27	Violet	\$184.07	VCP422H _		4-0	FS-2	36	27	Undyed	\$214.95
		<u>-</u>	2-0	CP-1	36	27	Violet	\$166.78	VCP442H _		3-0	FS-1	36	27	Undyed	\$207.44
	J453H		2-0	FS-1	36	27	Violet	\$188.10	VCP423H -		3-0	FS-2	36	27	Undyed	\$230.05
	J461H		2-0	X-1	36	27	Violet	\$195.93	VCP869H =		2-0	CP-2	36	27	Undyed	\$185.81
	J443H		2-0	FS-1	36	27	Undyed	\$218.88	∠ VCP589H =		2-0	FSL	36	27	Undyed	\$228.91
	J587H		0	FSL	36	27	Violet	\$184.14	[™] VCP466H -		2-0	CP-1	36	27	Violet	\$192.11
			0	CP-1	36	27	Violet	\$166.76	VCP453H =		2-0	FS-I	36	27	Violet	\$206.35
	J468H		1	CP-1	36	27	Violet	\$166.81	VCP467H =		0	CP-1	36	27	Violet	\$188.19
	J195H		2	CP	36	27	Undyed	\$170.24	VCP587H		-	FSL	36	27	Violet	\$218.75
			2-0	CP-2	36	27	Undyed	\$189.67	VCP267H =		0	CP-1	36	27	Undyed	\$169.86
_	J808T		3	CCS-1	24	27	Undyed	\$166.41	VCP468H _		1	CP-1	36	27	Violet	\$194.87
			7-0	P-1	12	18	Undyed	\$140.23	요윤 VCP493G -		5-0	P-3	12	18	Undyed	\$136.11
	J489G		6-0	P-1	12	18	Undyed	\$115.01	VCP310H =		4-0 5-0	SH-1	36 36	27	Violet	\$179.74 \$180.88
S (G)			6-0	P-3	12	18	Undyed	\$133.38	VCP303H -		5-0	RB-1	36	27	Violet	
	1463G .		5-0	P-3 P-3	12	18 18	Violet	\$126.36	VCP304H -		4-0 3-0	RB-1 CT-2	36 36	27 27	Violet	\$170.11 \$180.19
	J493H		5-0		36		Undyed	\$395.53	VCP332H -					27	Violet	
오늘	J548G		8-0	TG140-8	12	12 (DA)	Violet	\$420.69	VCP327H -		3-0	CT-3	36 36	27	Violet	\$196.92
	V549G		9-0	TG140-8	12	12 (DA)	Violet	\$468.02	VCP316H -		3-0	SH	36	27	Violet	\$168.77
	J303H	—	5-0	RB-I	36	27	Violet	\$154.93	E VCP311H -		3-0	SH-1	36 20	27	Violet	\$202.65
	J31.0H .		4-0	SH-1	36	27 26	Violet	\$154.17	VCP339H -		2-0 2-0	CT-1 CT-2	36 36	27 27	Violet	\$173.45
	J344H		3-0	CT-1	36	36	Violet	\$175.02	VCP333H -		∠-∪	U1-Z	20	Z /	Violet	\$177.57

\$154.15

\$156.38

\$157.32

\$151.39

\$159.87

\$172.85

\$151.95

\$156.33

\$154.93

\$148.51

\$172.85

\$152.00

For any technical questions or for more information about where to order Ethicon sutures call Novartis Animal Health US, Inc. at 1-800-332-2761.

36

36

36

36

36

27

36

27

27

Violet

Violet

Violet

Violet

Violet

2-0

0

0

0

VCP317H -

VCP346H -

VCP340H -

VCP334H -

VCP341H -

SH

CT-1

CT-1

CT-2

CT-1

NN = no needle	RC = Reverse Cutting	RC =	= Reverse Cutting	RC =	= Reverse Cutting	
DA = Double Armed	i	(MP)	(MICROPOINT*)	(PP)	(Precision Point)	
S = Spatula (MP) (MICROPOIN	SC = Straight Cu T*)	tting	TP = Taper P	oint		

3-0

3-0

3-0

3-0

3-0

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2-0

2-0

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CT-1

CT-2

CT-3

SH

SH-I

CT-1

CT-1

CT-2

CT-3

SH

CT-1

CT-1

27

27

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27

36

27

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27

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36

27

Violet

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J338H

J332H

J327H

J316H

J311H

J345H

J339H

J333H

J328H

J317H J346H

J340H

\$166.20

\$175.65

\$175.98

\$177.57

\$177.57





Prices Effective February 1, 2008

Product code	~	Size	Needle ref	Qty in pack	Length (inches)	Color	List Price	Product code	~	Size	Needle ref	Qty in pack	Length (inches)	Color	List Price
Chromic Gut								PROLENE*							
634G ₋		5-0	FS-2	12	27	Undyed	\$ 86.14	8661G _		5-0	FS-2	12	18	Blue	\$ 81.93
635H ₋		4-0	FS-2	36	27	Undyed	\$229.38	8683G _		4-0	FS-2	12	18	Blue	\$ 70.26
		3-0	CP-2	36	27	Undyed	\$220.19	8675H _		3-0	FSL	36	30	Blue	\$241.38
636H -		3-0	FS-2	36	27	Undyed	\$229.38	8684G _		3-0	FS-1	12	18	Blue	\$ 70.26
원 887H -		2-0	CP-2	36	27	Undyed	\$236.53	윤 8665G _		3-0	FS-2	12	18	Blue	\$ 70.26
03/11 -		2-0	FS .	36	27	Undyed	\$227.92	8689H _		2-0	FSLX	36	30	Blue	\$210.12
		2-0	CP-1	36	27	Undyed	\$269.21	E .		2-0	FS	36	18	Blue	\$202.10
. H888		0	CP-2	36	27	Undyed	\$251.24	8690H _		0	FSLX	36	30	Blue	\$214.21
817H -		0	CP-1	36	27	Undyed	\$233.47	3846T _		2	LR	24	3-20	Blue	\$572.47
638G -		0	FS OUT	12	27	Undyed	\$ 63.78	_		5-0	P-3	12	18	Blue	\$126.76
G181H -		4-0 3-0	SH-1	36 36	27 27	Undyed	\$225.97	8871H _		4-0	RB-1	36	18	Blue	\$188.31
892H - 882H -		3-0 3-0	CT-3 CT-2	36	27 27	Undyed Undyed	\$259.56 \$206.07	8832H - E 8411H -		3-0 2-0	SH CT-2	36 36	30 30	Blue	\$184.10 \$187.22
G182H -		3-0	SH-1	36	27	Undyed	\$205.07	8424H _		0	CT-1	36	30	Blue Blue	\$184.97
G122H .		3-0	SH	36	27	Undyed	\$246.19	8425H _		1	CT-1	36	30	Blue	\$189.08
883H -		2-0	CT-2	36	27	Undyed	\$220.24	8825G _		2	TP-1	12	60	Blue	\$137.47
810H -		3-0	CT-2	36	27	Undyed	\$231.83	90239 _		2	11.7	12	00	Diue	\$137.47
		2-0	CT-1	36	27	Undyed	\$209.73	Silk							
G123H -		2-0	SH	36	27	Undyed	\$214.02	683G _		4-0	FS-2	12	18	Blue	\$ 59.39
≗ 884H		0	CT-2	36	27	Undyed	\$218.09	_{ළු} 684H _		3-0	FS-1	36	18	Black	\$153.78
812H		0	CT-1	36	27	Undyed	\$212.46	685H _		2-0	FS	36	18	Black	\$149.78
802H		0	CT	36	27	Undyed	\$231.59	දු <u>ි 6</u> 40G _		5-0	P-3	12	18	Black	\$121.00
803H		1	CT	36	27	Undyed	\$252.83	Steel							
G124H		0	SH	36	27	Undyed	\$223.65				50.5				
905H -		1	CTX	36	36	Undyed	\$277.57	603G _		4-0	FS-2	12	18	Steel	\$ 68.86
885H -		1	CT-2	36	27	Undyed	\$249.12	운 618G _		2-0	FSLX	12	18	Steel	\$ 68.86
813H _		1	CT-1	36	27	Undyed	\$219.15	497G _		3-0	CP-1	12	20	Steel	\$ 53.96
814H .		2	CT-1	36	27	Undyed	\$206.08	Ethibond							
L113G .		2-0	Reel	12	54	Undyed	\$ 80.11	B409T _		5	LR	24	20	Green	\$191.75
S114H .		0	No	36	54	Undyed	\$199.57	MB66G _		5	V-37	12	30	Green	\$499.64
L114G -		0	Reel	12	54	Undyed	\$ 88.63	District Conf							
≅ S113H .		0	No	36	54	Undyed	\$238.38	Plain Gut							
S115H _		1	No	36	54	Undyed	\$208.50	H822H _		3-0	FS-2	36	27	Undyed	\$257.10
S116H .		2	No	36	54	Undyed	\$228.92	Bone Wax							
S117H .		3	No	36	54	Undyed	\$245.00	W31G				12			\$142.81
ETHILON'								Authorized	d Dietri	hutor			Fax	Dh	ione
661H .		5-0	FS-2	36	18	Black	\$181.26								
662G .		4-0	FS-2	12	18	Black	\$ 58.82	American Vet					-218-2875		69-2510
661G .		5-0	FS-2	12	18	Black	\$ 53.65	Animal Health			nc.		-679-5033		28-1026
662H .		4-0	FS-2	36	18	Black	\$156.22	Associated N)-991-3395		37-2513
∴ 663H -		3-0	FS-1	36	18	Black	\$153.34	Butler Anima			LLC		-659-1791		58-2148
^足 669H -		3-0	FS-1	36	30	Black	\$154.77	Columbus Se)-621-3299		45-6874
1673H .		3-0	FSLX	36	30	Black	\$182.94	Great Wester	rn Anima	l Health	Supply	800)-596-5586	800-8	22-0936
1 674 H .		2-0	FSLX	36	30	Black	\$154.71	Hawaii Mega	-Cor, Inc.			808	-486-5254	800-3	69-7711
664H .		2-0	FS	36	18	Black	\$159.33	HSB Veterina	ary Suppl	ly, Inc.		631	-924-9490	800-5	26-8981
460T -		2	LR	24	20	Black	\$136.39	IVESCO				641	-648-5994	800-4	57-0118
825G		2	TP-1	12	60	Black	\$103.27	Merritt Veteri	inary Sup	oplies		800)-535-3654	8-008	45-0411
≗ 830H .		1	CTX	36	30	Black	\$169.68	Midwest Vete	erinary S	upply, Ir	nc.	952	-894-5407	800-3	28-2975
_L886T		0	CT	24	48 (Loop)	Black	\$260.60	_ MWI				800	-576-8848	8-008	24-3703
္တ 627H -		3-0	KS	36	30	Black	\$133.22	NLS, a divisio	on of Her	nry Sch	ein	410	-581-9959	800-8	72-4346
628H		2-0	KS	36	30	Black	\$133.22	Penn Veterina		_		717	-656-6707	800-2	33-0210
								Professional			ucts, Ltd.		-829-5323		28-0077
NN == no ne	edle RC	= Rever	se Cutting - A	RC _ Reverse	e Culting RC	_ Reverse Cu	utting	Victor Medica		,	,		9-585-91 46		54-6152
DA = Double		- nuvel:			POINT*) (PP			Webster Vete					3-422-8959		25-7911
S _ Spat	ıla	sc =	Straight Cuttin	ng TP=	= Taper Point			, 11000101 1000							
(MP) (MICE	ropoint*)							For any tec							er Ethicon
								sutures call	i Novarti	s Anima	a Health US	, inc. at 1-8	500-332-27	01.	



Prices Effective February 1, 2008

Product code	V	Size	Needle ref	Qty in pack	Length (inches)	Color	List Price
PDS' II							
Z421H .		5-0	FS-2	36	27	Clear	\$259.61
Z397H		4-0	FS-2	36	27	Violet	\$252.77
Z968H		3-0	CP-2	36	27	Violet	\$221.44
Z452H		3-0	FS-1	36	27	Violet	\$239.13
Z398H		3-0	FS-2	36	27	Violet	\$239.08
Z969H		2-0	CP-2	36	27	Violet	\$221.57
වූ Z466H .		2-0	CP-1	36	27	Violet	\$220.05
Z451H		2-0	FS-1	36	27	Violet	\$238.96
Z443H		2-0	FS-1	36	27	Clear	\$285.85
Z467H -		0	CP-1	36	27	Violet	\$220.05
Z970H,		0	CP-2	36	27	Violet	\$233.39
Z468H		1	CP-1	36	27	Violet	\$229.54
Z195T -		2	CP	24	27	Violet	\$170.82
Z807T		2	CCS-1	24	27	Violet	\$231.50
일을 Z487G		6-0	P-1	12	18	Violet	\$148.32
[≅] ⊑ Z463G		5-0	P-3	12	18	Violet	\$131.32
Z303H		5-0	RB-1	36	27	Violet	\$206.61
Z315H		4-0	SH	36	27	Violet	\$208.78
Z310H		4-0	SH-1	36	27	Violet	\$219.20
Z304H		4-0	RB-1	36	27	Violet	\$198.51
Z338H		3-0	CT-1	36	27	Violet	\$204.56
Z332H		3-0	CT-2	36	27	Violet	\$231.99
Z316H		3-0	SH	36	27	Violet	\$205.06
Z311H		3-0	SH-1	36	27	Violet	\$233.13
72051		3-0	RB-1	36	27	Violet	\$201.26
£ 2303H Z339H		2-0	CT-1	36	27	Violet	\$204.36
Z333H		2-0	CT-2	36	27	Violet	\$204.78
Z317H		2-0	SH	36	27	Violet	\$204.70
Z370T		0	CTX	24	36	Violet	\$153.20
Z358T		0	CT	24	36	Violet	\$154.84
Z340H		0	CT-1	36	27	Violet	\$204.36
Z340H		0	CT-2	36	27	Violet	\$204.75
Z341H		1	CT-2	36	27	Violet	\$204.43
Z432H		6-0	TF	36	27	Violet	\$274.63
	_	0-0	11	30	27	AIOICE	\$274.03
PDS' Plus							
PDP397H		4-0	FS-2	36	27	Violet	\$265.55
PDP398H		3-0	FS-2	36	27	Violet	\$249.37
PDP451H		2-0	FS-1	36	27	Violet	\$249.74
PDP452H		3-0	FS-1	36	27	Violet	\$250.64
ی PDP466H		2-0	CP-1	36	27	Violet	\$230.31
° PDP467H		0	CP-1	36	27	Violet	\$216.58
PDP468H		1	CP-1	36	27	Violet	\$240.95
PDP968H		3-0	CP-2	36	27	Violet	\$234.50
PDP969H		2-0	CP-2	36	27	Violet	\$232.62
PDP970H		0	CP-2	36	27	Violet	\$253.66
PDP311H		3-0	SH-1	36	27	Violet	\$253.36
PDP315H		4-0	SH	36	27	Violet	\$226.90
PDP316H		3-0	SH	36	27	Violet	\$215.82
PDP317H		2-0	SH	36	27 *	Violet	\$216.92
PDP332H		3-0	CT-2	36	27	Violet	\$252.15
₽ PDP333H		2-0	CT-2	36	27	Violet	\$216.28
PDP334H		0	CT-2	36	27	Violet	\$216.88
PDP338H		3-0	CT-1	36	27	Violet	\$216.88
PDP339H		2-0	CT-1	36	27	Violet	\$216.87
PDP340H		0	CT-1	36	27	Violet	\$218.05
PDP341H		1	CT-1	36	27	Violet	\$219.10
L DE 241U		1	01-1	50		TIOICE	Q=19.10

	Product code	Size	Needle ref	Qty in pack	Length (inches)	Color	List Price
10M	NOCRYL'						
	Y922H	4-0	FS-2	36	36	Violet	S178.47
	Y923H	3-0	FS-2	36	36	Violet	\$178.43
	Y942H	3-0	FS-1	36	36	Violet	\$178.51
22	Y943H	2-0	FS-1	36	36	Violet	\$178.51
1	Y967H	0	CP-I	36	36	Violet	\$188.27
ļ	Y987H	0	FSL	36	36	Violet	\$180.63
	Y493G	5-0	P-3	12	18	Undyed	\$144.31
100	Y463G	5-0	P-3	12	18	Violet	\$136.68
56	Y494G	4-0	P-3	12	18	Undyed	\$144.31
ĺ	Y464G	4-0	P-3	12	18	Violet	\$134.89
	Y303H	5-0	RB-1	36	27	Violet	\$191.98
	Y315H	4-0	SH	36	27	Violet	\$188.01
	Y304H	4-0	RB-1	36	27	Violet	\$188.85
	Y344H	3-0	CT-1	36	36	Violet	\$201.28
	Y316H	3-0	SH	36	27	Violet	\$185.93
	Y345H	2-0	CT-1	36	36	Violet	\$206.46
₽	Y762H ——	2-0	CT-2	36	36	Violet	\$187.41
	Y732H	2-0	SH	36	36	Violet	\$191.98
	Y346H ——	0	CT-1	36	36	Violet	\$196.12
	Y334H	0	CT-2	36	27	Violet	\$191.64
	Y399H	1	CTX	36	36	Violet	\$211.48
	Y347H	1	CT-1	36	36	Violet	\$202.46
	Y416H	3-0	SH	36	27	Undyed	\$183.76
10M	NOCRYL' PLUS						
	MCP922H	4-0	FS-2	36	36	Violet	\$204.58**
	MCP923H	3-0	FS-2	36	36	Violet	\$202.83**
	MCP942H	3-0	FS-1	36	36	Violet	\$207.78**
ည္	MCP943H	2-0	FS-1	36	36	Violet	\$207.78**
_	MCP967H	0	CP-1	36	36	Violet	\$242.03**
	MCP987H	0	FSL	36	36	Violet	\$207.78**
	MCP316H	3-0	SH	36	27	Violet	\$200.52
<u>_</u>	MCP344H	3-0	CT-1	36	36	Violet	\$211.90
=	MCP345H	2-0	CT-1	36	36	Violet	\$214.63
	MCP346H	0	CT-1	36	36	Violet	\$210.13

	- -	
~	Product Name/Qty in Box	List Price
	Vetspon® Flex Absorbable Hemostatic Gelatin Sponge, U.S.P. Box of 6 sheets, each 2cm x 6cm x 0.7cm	\$52.75
	Vetspon® Dental Absorbable Hemostatic Gelatin Sponge, U.S.P. Box of 16 cubes, each 1cm x 1cm x 1cm	\$52.75
		Vetspon® Flex Absorbable Hemostatic Gelatin Sponge, U.S.P. Box of 6 sheets, each 2cm x 6cm x 0.7cm Vetspon® Dental Absorbable Hemostatic Gelatin Sponge, U.S.P.

**Available March 2008.

For any technical questions or for more information about where to order Ethicon sutures call Novartis Animal Health US, Inc. at 1-800-332-2761.

ı	NN = no needle RC :	= Reverse Culting	RC _	Reverse Cutting	RC _	Reverse Cutting;
	DA = Double Armed		(MP)	(MICROPOINT*)	(PP)	(Precision Point)
	S _ Spatula	SC = Straight Cu	itting	TP = Taper P	oint	
	(MP) (MICROPOINT*)					





J346H

J340H

J365H

0

0

1

CT-1

CT-1

CTX

36

36

36

36

27

27

Violet

Violet

Violet

SURGICAL DEVICE/ETHICON SUTURES PRODUCT ORDERING



		ACT INF						. 11.48	Fax direc							
		s Accour														
	Name: ((Please I	² rint)			<u>.</u>			FOR QUAI				LEASE	USE AUT	HURIZED	
									DISTRIBU (See list on pa		CINLI					
	Address				c	ity:			,							
	State:_		Zip	;	P	hone: ()		Preferred	d distr	ibuto	r:				
	Fax: ()			E	mail:										
	Product code	~	Size	Needle ref	Qty in pack	Length (inches)	Color	List Price	Product code	~	Sîze	Needle ref	Qty in pack	Length (inches)	Color	List Price
VICR	YL <i>RAPIDI</i>	E							VICRYL'							
	VR490		5-0	P-1	12	18	Undyed	\$145.27	J334H		0	CT-2	36	27	Violet	\$161.88
S (년	VR494		4-0	P-3	12	18	Undyed	\$145.17	J341H		1	CT-1	36	27	Violet	\$159.64
	VR497		3-0	PS-2	12	18	Undyed	\$147.90	J416H _		3-0	SH	36	27	Undyed	\$177.83
VICR	ΛΓ.								₽ J649G _		2	TP-1	12	4-27	Violet	\$490.38
71011				0.0	25	10	15.7.	2010.03	J323H _		2-0	MH	36	27	Violet	\$178.15
	J385H		5-0	C-3	36	18	Violet	\$210.93	J602H _		2-0	UR-6	36	27	Violet	\$219.87
	J451H		4-0 5-0	FS-1	36 36	27 18	Violet	\$206.34 \$236.86			2	TP-1	24	54	Undyed	\$200.57
	J391H J392H		o-∪ 4-0	FS-2 FS-2	36 36	18	Violet	\$230.00			6-0	TG100-8	12	18 (DA)	Violet	\$455.93
			4-0 4-0	FS-2 FS-2	36	16 27	Violet Violet	\$224.97 \$217.16	ა∰ე J546G _		7-0	TG140-8	12	18 (DA)	Violet	\$381.51
	J397H J422H		4-0 4-0	FS-2	36	27 27	Violet	\$217.16	J551G _		6-0	G-6	12	18 (DA)	Violet	\$370.45
			4-0 3-0	FS-2 FS-1	36	27 27	Undyed	\$229.90	J615H _		2-0	No	36	54	Violet	\$183.16
	J452H		3-0 3-0	FS-2	36	27	Violet	\$207.36	J616H _		0	No	36	54	Violet	\$185.62
	J398H J393H		3-0 3-0	FS-2	36	18	Violet	\$238.14	_		2-0	Reel	12	54	Violet	\$ 69.13
	J393FI J471H		3-0 3-0	CP-1	36	36	Violet	\$195.23			0	Reel	12	54	Violet	\$ 66.69
	J471FI		3-0	Сг-1 X-1	36	27	Violet Violet	\$205.71	J906G _		0	No	12	12-18	Violet	\$253.49
ည	J400H		3-0	FS-2	36	27	Undyed	\$203.71	J618H _		2	No	36	54	Violet	\$187.71
œ	J586H		2-0	FSL	36	27	Violet	\$202.80	J635H _		2-0	No	36	3-18	Violet	\$209.60
	J466H		2-0	CP-1	36	27	Violet	\$175.11	VICRYL" PLUS							
	J453H		2-0	FS-1	36	27	Violet	\$207.21	VCP421H _	_	5-0	FS-2	36	27	Undyed	\$228.90
	J455H J461H		2-0	X-1	36	27	Violet	\$207.21	VCP421H _ VCP422H _		4-0	FS-2	36	27	Undyed	\$239.90
	J443H		2-0	FS-1	36	27	Undyed	\$205.71	VCP442H		3-0	FS-1	36	27	Undyed	\$223.90
	J587H		0	FSL	36	27	Violet	\$202.84	VCP423H		3-0	FS-2	36	27	Undyed	\$241.54
	J467H		0	CP-1	36	27	Violet	\$175.09	VCP869H _		2-0	CP-2	36	27	Undyed	\$209.90
	J46711		1	CP-1	36	27	Violet	\$175.14	VODEOOLI		2-0	FSL	36	. 27	Undyed	\$240.38
	J406H		2	CP	36	27	Undyed	\$178.75	_ VCP466H _ VCP466H		2-0	CP-1	36	. 27 27	Violet	\$201.71
	J869H		2-0	CP-2	36	27	Undyed	\$199.18	VCP453H _		2-0	FS-I	36	27	Violet	\$216.68
	J809T		3	CCS-1	24	27	Undyed	\$174.73	VCP467H _		0	CP-1	36	27	Violet	\$197.59
	J488G		7-0	P-1	12	18	Undyed	\$148.66	VCP587H		0	FSL	36	27	Violet	\$229.71
	J489G		6-0	P-1	12	18	Undyed	\$121.91	VCP267H _		0	CP-1	36	27	Undyed	\$178.33
_			6-0	P-3	12	18	Undyed	\$141.39	VCP468H _		1	CP-1	36	27	Violet	\$204.64
윤윤	J492G J490G		5-0	P-1	12	18	Undyed	\$135.30	요을 VCP493G_		5-0	P-3	12	18	Undyed	\$144.26
	J463G		5-0	P-3	12	18	Violet	\$133.95	VCP310H =		4-0	SH-1	36	27	Violet	\$188.72
	J493H		5-0	P-3	36	18	Undyed	\$419.28	VCP303H _		5-0	RB-1	36	27	Violet	\$189.94
_	IE 400	 -	8-0	TG140-8	12	12 (DA)	Violet	\$454.34	VCP304H _		4-0	RB-1	36	27	Violet	\$197.90
종종	V549G		9-0	TG140-8	12	12 (DA)	Violet	\$505.45	VCP332H _		3-0	CT-2	36	27	Violet	\$189.23
	J212H		6-0	RB-1	36	27	Undyed	\$201.73	VCP327H _		3-0	CT-3	36	27	Violet	\$206.76
	J303H		5-0	RB-1	36	27	Violet	\$162.67	VCP316H _		3-0	SH	36	27	Violet	\$177.21
	J304H		4-0	RB-1	36	27	Violet	\$172.90	VCP311H _		3-0	SH-1	36	27	Violet	\$212.78
	J310H		4-0	SH-1	36	27	Violet	\$161.88	VCP339H _		2-0	CT-1	36	27	Violet	\$182.11
	J415H		4-0	SH	36	27	Undyed	\$180.56	P VCP333H _		2-0	CT-2	36	27	Violet	\$186.43
	J344H		3-0	CT-1	36	36	Violet	\$183.77	VCP880T _		2	TP-1	24	54	Undyed	\$219.90
	J338Н		3-0	CT-1	36	27	Violet	\$161.88	VCP317H _		2-0	SH	36	27	Violet	\$174.51
	J332H		3-0	CT-2	36	27	Violet	\$164.19	VCP346H _		0	CT-1	36	36	Violet	\$189.90
	J327H		3-0	CT-2	36	27	Violet	\$165.18	VCP340H _		0	CT-1	36	27	Violet	\$184.75
	J327FI J316H		3-0	SH	36	27	Violet	\$158.98	VCP335H _		1	CT-2	36	27	Violet	\$186.90
ے	J311H		3-0	SH-1	36	27	Violet	\$167.86	VCP341H _		1	CT-1	36	27	Violet	\$186.45
F	J345H		2-0	CT-1	36	36	Violet	\$181.50	VCP602H		2-0	UR-6	36	27	Violet	\$224.90
	J339H		2-0	CT-1	36	27	Violet	\$159.59	10, 00211			2.10				
	J333H		2-0	CT-2	36	27	Violet	\$164.20								
	ј328H		2-0	CT-3	36	27	Violet	\$162.69								
	J317H		2-0	SH	36	27	Violet	\$155.98								

Prices Effective January 1, 2009

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\$181.50

\$159.56

\$183.58



Prices Effective January 1, 2009

Product code	✓	Size	Needle ref	Qty in pack	Length (inches)	Color	List Price	Product code	•	Size	Needle ref	Qty in pack	Length (inches)	Color	List Price
romic Gut								PROLENE.		_					
634G _		5-0	FS-2	12	27	Undyed	\$ 99.06	8661G .		5-0	FS-2	12	18	Blue	\$ 86.03
635H _		4-0	FS-2	36	27	Undyed	\$263.81	8683G		4-0	FS-2	12	18	Blue	\$ 73.7
724G _		4-0	J-1	12	18	Undyed	\$ 94.90	8675H		3-0	FSL	36	30	Blue	\$253.40
886H _		3-0	CP-2	36	27	Undyed	\$253.19	8684G		3-0	FS-1	12	18	Blue	\$ 73.7
636H =		3-0	FS-2	36	27	Undyed	\$263.81	දූ 8665G		3-0	FS-2	12	18	Blue	\$ 73.7
잁 887H _		2-0	CP-2	36	27	Undyed	\$272.02	8689H		2-0	FSLX	36	30	Blue	\$220.6
637H _		2-0	FS	36	27	Undyed	\$262.13	8685H		2-0	FS	36	18	Blue	\$212.2
816H _		2-0	CP-1	36	27	Undyed	\$309.57	8690H		0	FSLX	36	30	Blue	\$224.9
975H -		1	CP-1	36	36	Undyed	\$319.90	3846T		2	LR	24	3-20	Blue	\$601.0
888H -		Ô	CP-2	36	27	Undyed	\$288.89	윤 8698G		5-0	P-3	12	18	Blue	\$135.6
817H =		0	CP-1	36	27	Undyed	\$268.55	8871H		4-0	RB-1	36	30	Blue	\$197.7
638G -		0	FS	12	27	Undyed	\$ 81.41	8872H		3-0	RB-1	36	30	Blue	\$219.9
036G -		4-0	P-3	12	18	Undyed	\$190.38	8832H		3-0	SH	36	30	Blue	\$193.3
- GI81H -		4-0	SH-1	36	27		\$259.89	8410H		3-0	CT-2	36	30	Blue	\$229.9
		3-0	SI+1	36	27 27	Undyed	\$298.51	= 8411H		2-0	CT-2	36	30	Blue	\$196.6
892H -						Undyed		071371		2-0 2-0	CT-2	36	30	Blue	
		3-0	CT-2	36	27	Undyed	\$236.98	8423H							\$229.9
0101.		3-0	SH-1	36	27	Undyed	\$259.87	8424H	•	0	CT-1	36	30	Blue	\$194.2
G122H -		3-0	SH	36	27	Undyed	\$283.11	8425H		1	CT-1	36	30	Blue	\$198.5
		2-0	CT-2	36	27	Undyed	\$253.25	8825G .		2	TP-1	12	60	Blue	\$144.3
810H -		3-0	CT-1	36	27	Undyed	\$266.60	Silk			•				
ല 811H -		2-0	CT-1	36	27	Undyed	\$241.19	682G		5-0	FS-2	12	18	Black	\$ 65.5
		2-0	SH	36	27	Undyed	\$246.16	683G .		4-0	FS-2	12	18	Black	\$ 62.3
884H -		0	CT-2	36	27	Undyed	\$250.78			4-0 3-0	FS-2 FS-1	12	18	Black	\$ 64.4
812H -		0	CT-1	36	27	Undyed	\$244.35			3-0					
802H -		0	CT	36	27	Undyed	\$266.34	684H .			FS-1	36 36	18	Black	\$161.4
803H -		1	CT	36	27	Undyed	\$290.73	685H		2-0	FS	36	18	Black	\$157.3
G124H _		0	SH	36	27	Undyed	\$257.25	잁 <u>윤</u> 640G		5-0	P-3	12	18	Black	\$129.4
905H _		1	CTX	36	36	Undyed	\$319.23	A184H		3-0	No	36	12-18	Black	\$173.9
885H _		1	CT-2	36	27	Undyed	\$286.50	를 A185H		2-0	No	36	12-18	Black	\$173.9
813H -		1	CT-1	36	27	Undyed	\$251.98	SA65H		2-0	No	36	17-18	Black	\$222.1
81 4 H _		2	CT-1	36	27	Undyed	\$236.99	£ 423H		2-0	CT-1	36	30	Black	\$153.6
L113G -		2-0	Reel	12	54	Undyed	\$ 92.12	Steel							
S114H _		0	No	36	54	Undyed	\$229.49	603G	**	4-0	FS-2	12	18	Steel	\$ 72.2
11140		0	Reel	12	54	Undyed	\$101.93	울 618G		2-0	FSLX	12	18	Steel	\$ 72.2
≥ S113H .		2-0	No	36	54	Undyed	\$274.16	2 616G . 497G		3-0	CP-1	12	20		\$ 56.6
S115H .		1	No	36	54	Undyed	\$239.81	49/6		3-0	GP-I	12	20	Steel	\$ 30.0
\$116H _		2	No	36	54	Undyed	\$263.24	Ethibond							
S117H -		3	No	36	54	Undyed	\$281.77	B409⊤ .		5	LR	24	20	Green	\$201.3
		,	140	30	34	Chayca	Q201.77	MB66G		5	V-37	12	30	Green	\$524.6
THILON.									_	5	1 37	*-	00	dideii	402 110
661H .		5-0	FS-2	36	18	Black	\$190.32	Plain Gut							_
662G .		4-0	FS-2	12	18	Black	\$ 61.76	H822H .		3-0	FS-2	36	27	Undyed	\$295.6
661G -		5-0	FS-2	12	18	Black	\$ 56.33	Bone Wax							
662H .		4-0	FS-2	36	18	8lack	\$164.03			-	•				
663H -		3-0	FS-1	36	18	Black	\$160.98	W31G .				12			\$157.0
£ 669H -		3-0	FS-1	36	30	Black	\$161.47								
1629H -		4-0	FS-1	36	18	Black	\$196.71	1 7 1/2							
1673H		3-0	FSLX	36	30	Black	\$192.08	VE	: / 3	PL	JN				
1674H -		2-0	FSLX	36	30	Black	\$162.45		Absorbable	Hemosta	itic Gelatin Spor	nge			
		2-0	FS	36	18	Black	\$167.27	Produc	t .	. D	duck Name	/Otro in Da	.,	list	Dring
664H _ 460T _		2-0	го LR	24	20	Black	\$143.19	code	·	r rr	duct Name	∕ ÁrA iu Bo	^	LIST	Price
		2	TP-1	12	60	Black	\$108.43	Vetspon							
825G _					30		\$108.43						lavas - t · ·	****	
₽ 830H _		1	CTX	36		Black		96001			spon® Flex Al atin Sponge,		remostatic	\$55	95
L886T _		0	CT	24	48 (Loop)	Black	\$273.63	-			of 6 sheets		x 6cm x 0.		.55
္က 627H -		3-0	KS	36 36	30	Black	\$139.86								
628H .		2-0	KS	36	30	Black	\$139.87	05003			spon® Dental		e Hemostati	ic \$55	95
NN =	llo DO	- Devices	Cutting 01	Postana	Cutting DC	Reverse Cut	ting	96002		- Gel Bot	atin Sponge, of 16 cubes	o.s.r. s. each 1cn	ı x 1cm x 1	cm ನಿರಾ	.50
NN = no need		= Reverse		Reverse (MICROP		Reverse Cur Precision P							**		
DA = Double			FIAIL	, whicher	-a•i / 1111/	(i) Constitution (I VETCDON	ic a registe	read trade	mark of Ferrosa	n 475			

PDP340H

PDP341H _

0

1

CT-1

CT-1

36

36

27

27

Violet

Violet



SURGICAL DEVICE/ETHICON SUTURES PRODUCT ORDERING

Prices Effective January 1, 2009

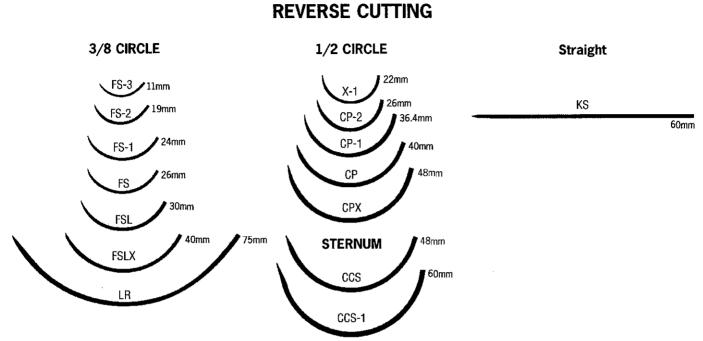
				0	<u> </u>	AL DL	IOL/L	THICON	30101	ALO I I	TODO	101	NULIN	ING	FIICES E	rective Jai	nuary 1, 200
PDS'	Product code	~	Size	Needle ref	Qty in pack	Length (inches)	Color	List Price	MONO	Product code	~	Size	Needle ref	Qty in pack	Length (inches)	Color	List Price
	Z421H _		5-0	FS-2	36	27	Clear	\$272.61		922H .		4-0	FS-2	36	36	Violet	\$194.81
	Z397H _		4-0	FS-2	36	27	Violet	\$275.86		923H		3-0	FS-2	36	36	Violet	\$194.80
	Z422H -		4-0	FS-2	36	27	Clear	\$299.58	1	942H		3-0	FS-1	36	36	Violet	\$194.81
	Z968H -		3-0	CP-2	36	27	Violet	\$232.51	L	′943H		2-0	FS-1	36	36	Violet	\$194.81
	Z452H -		3-0	FS-1	36	27	Violet	\$261.01	,	266H .		2-0	CP-1	36	27	Undyed	\$203.48
	Z398H _		3-0	FS-2	36	27	Violet	\$260.94	Y	967H .		0	CP-1	36	36	Violet	\$205.47
			2-0	CP-2	36	27	Violet	\$232.65		'987H .		0	FSL	36	36	Violet	\$197.12
2			2-0	CP-1	36	27	Violet	\$231.07	8 <u> </u>	464G		4-0	P-3	12	18	Violet	\$142.99
	Z451H -		2-0	FS-1	36	27	Violet	\$260.78		′303H .		5-0	RB-1	36	27	Violet	\$201.60
	Z443H -		2-0	FS-1	36	27	Clear	\$300.11	1	′315H .		4-0	SH	36	27	Violet	\$197.41
			0	CP-1	36 36	27	Violet	\$231.07	1	′304H .		4-0	RB-1	36	27	Violet	\$198.28
	Z970H -		0	CP-2 CP-1	36 36	27	Violet	\$245.10	1			3-0	RB-1	36	27	Violet	\$206.05
	Z468H - Z195T -		1 2	CP-1	30 24	27 27	Violet Violet	\$241.02 \$179.36	1	′344H .		3-0	CT-1	36	36	Violet	\$211.31
	Z807T -		2	CCS-1	24	27	Violet	\$243.09	1	′316H		3-0	SH	36	27	Violet	\$195.21
	Z487G -		6-0	P-1	12	18	Violet	\$157.21	-i	′317H		2-0	SH	36	27	Violet	\$187.17
<u>გ</u> გ	Z463G -		5-0	P-3	12	18	Violet	\$139.19		/345H		2-0	CT-1	36 36	36 36	Violet	\$216.79
•	Z303H -		5-0	RB-1	36	27	Violet	\$216.96		′762H ′732H		2-0 2-0	CT-2 SH	36 36	36 36	Violet	\$196.76
	Z315H -		4-0	SH	36	27	Violet	\$219.22		732n /346H		0	CT-1	36	36	Violet Violet	\$201.61 \$205.90
	Z310H -		4-0	SH-1	36	27	Violet	\$230.15		/334H		0	CT-2	36	27	Violet	\$203.30
	Z304H -		4-0	RB-1	36	27	Violet	\$208.46		/318H		0	SH	36	27	Violet	\$197.57
	Z338H		3-0	CT-1	36	27	Violet	\$214.78		/399H		1	CTX	36	36	Violet	\$222.03
	Z332H -		3-0	CT-2	36	27	Violet	\$243.67	1	347H		1	CT-1	36	36	Violet	\$212.54
	Z316H -		3-0	SH	36	27	Violet	\$215.32				_	0.1	00		775.00	VEIE.
<u>a.</u>	Z311H -		3-0	SH-1	36	27	Violet	\$244.80	MONO	CRYL' PI	US						
<u> </u>	Z305H -		3-0	RB-1	36	27	Violet	\$211.33	1	ACP922H		4-0	FS-2	36	36	Violet	\$214.40
	Z339H _		2-0	CT-1	36	27	Violet	\$214.59		иср923Н		3-0	FS-2	36	36	Violet	\$212.90
	Z333H .		2-0	CT-2	36	27	Violet	\$215.02		ACP942H		3-0	FS-1	36	36	Violet	\$217.90
	Z317H .		2-0	SH	36	27	Violet	\$214.94	<u> </u>	ACP943H		2-0	F\$-1	36	36	Violet	\$217.90
	Z371T .		1	CTX	24	36	Violet	\$ 178.90	1	ACP967H		0	CP-1	36	36	Violet	\$253.80
	Z370T .		0	CTX	24	36	Violet	\$160.86		ACP987H.		0	FSL	36	36	Violet	\$246.87
	Z358T -		0	CT	24	36	Violet	\$162.59		//CP463G. //CP493G.		5-0	P-3	12	18	Violet	\$156.47
	Z352H -		0	CT	36	27	Violet	\$239.90	1	исг493G. ИСР494G.		5-0 4-0	P-3 P-3	12 12	18 18	Undyed Undyed	\$165.22 \$165.22
	Z340H .		0	CT-1	36 36	27	Violet	\$214.56		MCP316H		3-0	SH	36	27	Violet	\$212.90
	Z346H .		0	CT-1 CT-2	36 36	36	Violet	\$244.90 \$214.98	I .	MCP344H		3-0	CT-1	36	36	Violet	\$223.90
	Z334H - Z341H -		1	CT-2 CT-1	36 36	27 27	Violet Violet	\$214.65		MCP345H		2-0	CT-1	36	36	Violet	\$226.90
	Z432H .		6-0	TF	36	27	Violet	\$288.38		MCP346H		0	CT-1	36	36	Violet	\$220.65
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ي	PDP466H .		2-0	CP-1	36	27	Violet	\$241.82			lealth inter				800-679-5033		28-1026
~	PDP467H -		0	CP-1	36	27	Violet	\$243.32			nimal Healt		LLC		614-659-1791		58-2148
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	PDP968H .		3-0	CP-2	36	27	Violet	\$246.23			Aega-Cor, I Ichein Anim				800-483-8329		72-4346
	PDP969H -		2-0	CP-2	36	27	Violet	\$244.26			chem Anim t Veterinary		nc.		952-894-5407		28-2975
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•	PDP311H		3-0	SH-1	36	27	Violet	\$266.03			mal Health	, a divisio	n of Henry Sch	nein	888-568-2825		38-8672
	PDP315H		4-0	SH	36	27	Violet	\$238.26		NLS-Tex		,			800-771-2232		44-4381
	PDP316H		3-0	SH	36	27	Violet	\$229.90			terinary Su	pply, Inc.			717-656-6707		33-0210
	PDP317H		2-0	SH	36	27	Violet	\$229.90			ional Veteri		lucts, Ltd.		402-829-5323		28-0077
	PDP332H		3-0	CT-2	36	27	Violet	\$264.75		Victor N		-			949-585-9146	800-8	54-6152
₽	PDP333H		2-0	CT-2	36 36	27	Violet	\$229.90		Webste	r Veterinary	/			978-422-8959	800-2	25-7911
	PDP334H		0	CT-2	36 36	27	Violet	\$229.90	1								
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	PDP339H		2-0	CT-1	36	27	Violet	\$229.90	1								

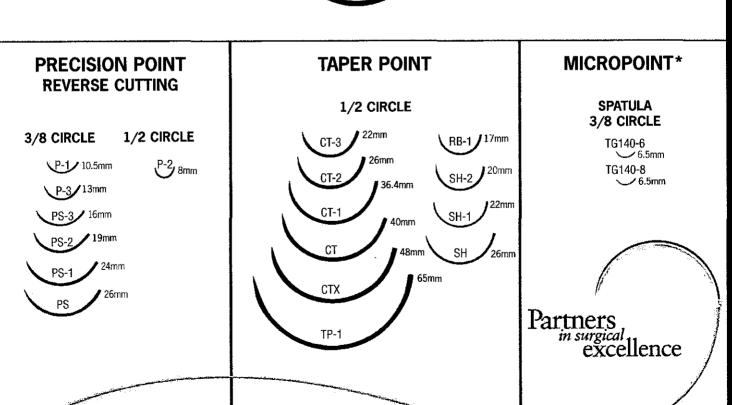
\$229.90

\$230.06

SURGICAL NEEDLE GUIDECommon Sizes & Types for Veterinarians

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Attachment 1

Pharmaceuticals and Medical Supplies for Veterinary Purposes

1. Virginia Tech Question:

Please provide Novartis Animal Health US, Inc.'s best discount schedule from the Novartis Animal Health US, Inc. Standard Price List.

Novartis Animal Health US, Inc. Response:

Novartis Animal Health US, Inc. standard university discounts from standard pricing (See Exhibit 1) are:

Parasiticides (**Program** (lufenuron), **Capstar** (nitenpyram), **Sentinel** (Milbemycin oxime/lufenuron), **Milbemite** (milbemycin oxime), **Interceptor** (milbemycin oxime - currently free of all charges

Atopica (cyclosporine capsules, USP) Modified - Buy 2, get 1 free

Clomicalm (clomipramine hydrochloride) – 75% discount off list price

Deramaxx (deracoxib) – 50% discount off list price

Ethicon, Inc. Sutures – 15% discount off formulary sutures

Percorten-V (desoxycorticosterone pivalate) – List Price

Adequan Canine (polysulfated glycosaminoglycan) - List Price

2. Virginia Tech Question:

Is Novartis Animal Health US, Inc. willing to hold the Standard Price List firm for the term of the initial contract period (one year) and thereafter retain the right to review prices upon each contract renewal period?

Novartis Animal Health US, Inc. Response:

Novartis Animal Health US, Inc. reserves the right to increase List Prices throughout the calendar year. However, all pricing discounts agreed to will be honored for the duration of the contract. Every effort will be made to notify Virginia Tech within 30 days of price changes by forwarding an updated price list.

3. Virginia Tech Question:

If awarded a contract, does Novartis Animal Health US, Inc. agree to limit price increases to no more than the increase in the Consumer Price Index, CPI-W, all items category for the latest twelve (12) months for which statistics are available at the time of renewal or 3 percent, whichever is less?

Novartis Animal Health US, Inc. Response:

No, Novartis Animal Health US, Inc. is not able to give this guarantee. Ingredient supply chain, manufacturing facility changes, etc., may affect price to a greater degree than a standard CPI benchmark.

4. Virginia Tech Question:

It is our understanding that Novartis Animal Health US, Inc. is willing to ship orders FOB Destination with freight prepaid and included in the price of each item, except for expedited and Saturday deliveries which will be prepaid and added to the invoice. Is our understanding correct?

Novartis Animal Health US, Inc. Response.

All FOB Destination shipping charges are waived on orders totaling greater than \$200. This excludes requests for rush overnight or weekend delivery.

5. Virginia Tech Question:

Does Novartis Animal Health US, Inc. have a minimum order?

Novartis Animal Health US, Inc. Response:

There is no minimum order requirement. However, all orders valued at less than \$200 (standard DMV pricing) will be charged a flat shipping service fee. Standard DVM pricing is defined as the Novartis Animal Health standard price list before applying the University discounts listed above.

6. <u>Virginia Tech Question</u>:

Does Novartis Animal Health US, Inc. agree and understand that the terms and conditions of RFP 0006765 shall govern the contract if a contract is awarded to your company?

Novartis Animal Health US, Inc. Response:

Yes, Novartis Animal Health US, Inc. understands and agrees to the terms of the contract. As previously disclosed, all Novartis Animal Health products meet standards as required by the FDA and are shipped with a minimum of one year shelf life excluding **Capstar** (nitenpyram), which is shipped with a minimum of nine months shelf life.

7. <u>Virginia Tech Question</u>:

For items not specifically listed in the Novartis response to RFP 0006765 and for new items that become available, does Novartis Animal Health US, Inc. agree to provide the best university pricing available?

Novartis Animal Health US, Inc. Response:

Novartis Animal Health US, Inc. offers pricing discounts based on purchase agreements. Pricing discounts can and will vary by product category. All US Colleges of Veterinary Medicine are eligible for university pricing on all of our products. University pricing applies to all current and future Novartis Animal Health products.

8. Virginia Tech Question:

Does Novartis Animal Health US, Inc. agree to provide invoices with payment due thirty (30) days after receipt of invoice or goods/services, whichever is later?

Novartis Animal Health US, Inc. Response:

No. Novartis Animal Health US, Inc. does not honor a standard 30 day billing cycle. Terms to our customers are net 25th of the following month, standard payment terms. To the extent to which you place your orders (i.e. day of the month that you place your order), the due date of payments will be between 28 days to 58 days. The bill will have a due date of the 25th, but we also provide an additional grace period for payment, so if Virginia Tech pays on the standard 30 day billing cycle, this will be acceptable with Novartis Animal Health US, Inc. since your account will not be flagged as a late payment.

9. Virginia Tech Question:

Does Novartis Animal Health US, Inc. acknowledge, agree and understand that Virginia Tech cannot guarantee a minimum amount of business if a contract is awarded to your company?

Novartis Animal Health US, Inc. Response:

Yes. University pricing is offered independent of total purchases.

10. Virginia Tech Question:

Are the prices included in the Novartis Animal Health US, Inc. response inclusive of all applicable eVA system transaction fees?

Novartis Animal Health US, Inc. Response:

Yes. The eVA systems transaction fees are independent form all fees associated with product purchases and shipping fees (where applicable), and are paid for by Novartis Animal Health US, Inc.

11. Virginia Tech Question:

Does Novartis Animal Health US, Inc. agree that the initial contract period shall be for one year?

Novartis Animal Health US, Inc. Response:

Yes. Novartis Animal Health US. Inc. can commit to a one year contract.

12. Virginia Tech Question:

Upon completion of the initial contract period, does Novartis Animal Health US, Inc. agree that the contract may be renewed by Virginia Tech upon written agreement of both parties for successive one year periods, under the terms of the current contract, and at a reasonable time (approximately 90 days)

prior to the expiration?

Novartis Animal Health US, Inc. Response:

Yes. Novartis Animal Health US, Inc. can commit to a yearly review and renewal process.

13. Virginia Tech Question:

Will Novartis Animal Health US, Inc. comply with the provisions of Section V regarding Contract Participation contained in RFP 0006765?

Novartis Animal Health US, Inc. Response:

Yes. Novartis Animal Health US, Inc. will entertain a cooperative procurement policy, however, Novartis Animal Health US, Inc. reserves the right to determine the eligibility of the public body, public or private health or educational institution or Virginia Tech's affiliated corporations, and can not guarantee the same contractual pricing as offered to US colleges of Veterinary Medicine, as purchases by such entities may violate our sales and distribution policy.

14. Virginia Tech Question:

Please identify the person(s) (name, phone number, and email address) at Novartis Animal Health US, Inc. that will serve as the customer service liaison and accounts receivable liaison.

Novartis Animal Health US, Inc. Response:

Primary Customer Service Contact: Melissa Winfree 1-800-332-2761, customer.service@novartis.com Credit, Accounts Receivable, or payment questions: 1-800-411-2422 Other field Sales Contacts:

Jamie Sanderson, District Manager, Jamie.sanderson@novartis.com; 800-447-2391 Ext. 1575 Katie Griffin, Territory Manager, Katie.griffin@novartis.com; 800-447-2391 Ext. 1684 DD Clark, DVM, Professional Services, dd.clark@novartis.com; 800-447-2391 Ext. 1249

15. Virginia Tech Question:

Please elaborate on the Veterinary Teaching Hospitals Educational grants.

Novartis Animal Health US, Inc. Response:

Veterinary Teaching Hospitals may also qualify for educational grants consisting of free Ethicon, Inc. suture form Johnson & Johnson, and free Vetspon Absorbable Hemostatic Gelatin Sponge, from Ferrosan A/S. This free Ethicon, Inc. suture (up to 60 boxes), and Vetspon Hemostatic Gelatin Sponge (up to 40 boxes), is based on the total number of students enrolled in your professional curriculum, and requires that the veterinary teaching hospital professional curriculum, and requires that the veterinary teaching hospital purchase Ethicon, Inc. suture from Novartis Animal Health US, Inc. or one its distribution partners. These educational grants are administered through your local Novartis Animal Health Professional Services Veterinarian, Dr. DD Clark, dd.clark@novartis.com; 800-447-2391 Ext. 1249

16. Virginia Tech Question:

Since our purchasing system requires precise and accurate information, please provide the following:

- a. Legal name of your company
- b. Trade name (DBA) if different from legal name
- c. Taxpayer Identification Number
- d. Company name and address to which Virginia Tech should mail purchase orders
- e. Company name and address to which Virginia Tech should mail payments
- f. IRS W-9 form (Request for Taxpayer Identification Number and Certification).

Novartis Animal Health US, Inc. Response:

- a. Novartis Animal Health US. Inc.
- b. Novartis Animal Health US, Inc.
- c. Tax Payer ID #:
- d. Mailing Address for PO:

Novartis Animal Health US, Inc., Attention: Customer Service, 3200 Northline Avenue, Suite 300,

Greensboro, NC 27408

e. Mailing Address for payment: Novartis Animal Health, P. O. Box 402925, Atlanta, GA 30384-2925 f.



Elanco Animal Health

2500 Innovation Way Greenfield, IN 46140 317,276,2000

Dear Veterinary Program Representative,

At Elanco, we are strong supporters of veterinary teaching hospitals, and understand the importance of pharmaceutical education for veterinary students, as well as the role teaching hospitals play in their communities. Because our pharmaceutical offering has grown substantially with the recent acquisition of Novartis Animal Health, we have revised the program through which we make our products available to veterinary college pharmacies. We are pleased to announce that we are making the majority of Elanco companion animal products available to your institution at a substantial discount.

Following are details about the discounts available to veterinary college pharmacies.

- Most products will be available direct from Elanco at a 50% discount (see the attached university price list of Elanco products).
- Ethicon[®] and Vetspon[®] products, which are licensed for sale by Elanco, are available at a 15% discount off regular list price (see the attached university price list for these products).

Products available at full price include:

- Percorten[®]-V (desoxycorticosterone pivalate)
- Adequan® Canine (polysulfated glycosaminoglycan)
- Osurnia[®] (florfenicol/terbinafine/betamethasone acetate) otic gel
- Fresvio[®] shampoo
- Recuvyra[®] (fentanyl) transdermal solution (please see the attached product label for important safety information, including the boxed warning, an excerpt of which is printed below)

Before using this product, it is important to read the entire product insert. The following is an excerpt from the Boxed Warning, which highlights important safety information:

WARNING.

Abuse Potential: Recuvyra contains fentanyl, a high concentration μ -opioid receptor agonist (50 mg/mL)and is a Class II controlled substance with high potential for abuse.

Risk Minimization and Action Plan: This product is distributed under a Risk Minimization Action Plan (RiskMAP) and its use is limited to certified veterinarians.

Human Safety: SECONDARY EXPOSURE TO FENTANYL IN CHILDREN AND ADULTS: Strict adherence to the requirements of the RiskMAP and the INSTRUCTIONS FOR USE provided in this product insert is imperative in order to reduce the potential of secondary exposure to fentanyl from Recuvyra treated skin.

Animal Safety: Individual dogs may be especially sensitive to the effects of fentanyl.

See Contraindications, Warnings: Human and Animal Safety, and Precautions on the full product insert for detailed information.

In order to receive the listed product discounts, please place your orders for Elanco and Ethicon products through Elanco Customer Service, at 1-800-332-2761. Recuvyra and Osurnia must be ordered directly from your veterinary distributor.

If you have any questions, please contact your Elanco Consulting Veterinarian or Sales Representative, or you may call us at 1-877-Elanco1 (1-877-352-6261).

Thank you!

Tony Rumschlag, DVM

Director, Consulting Veterinarians

Elanco

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For Topical Application in Dogs Only Opioid Analgesic NOT FOR INJECTION 50 mg/mL (500 mg/10 mL)

CAUTION: Federal law restricts this drug to use by or on the order of a licensed veterinarian.

WARNING:

Abuse Potentia

RECUYYRA contains fentanyl, a high concentration μ -opioid receptor agonist (50 mg/mL) and is a Class II controlled substance with high potential for abuse similar to hydromorphone, methadone, morphine, oxycodone, and oxymorphone. Class II opioid substances have the highest potential for human abuse and criminal diversion. The high concentration of RECUYYRA may be a particular target for human abuse. Fentanyl has additive CNS depressant effects when used with alcohol, other opioids, or illicit drugs that cause central nervous system depression. Fatal fentanyl overdoses in humans are due to respiratory depression.

The risk of abuse by humans should be considered when storing, administering, and disposing of RECUYYRA. Persons at increased risk for opioid abuse include those with a personal or family history of substance abuse (including drug or alcohol abuse or addiction) or mental illness (suicidal depression).

Risk Minimization and Action Plan:

This product is distributed under a Risk Minimization Action Plan (RiskMAP) and its use is limited to certified veterinarians.

Human Safety:

SECONDARY EXPOSURE TO FENTANYL IN CHILDREN AND ADULTS: Strict adherence to the requirements of the RiskMAP and the INSTRUCTIONS FOR USE provided in this product insert is imperative in order to reduct the potential of secondary exposure to fentanyl from RECUYYRA treated skin.

- The dog should be isolated from children for 72 hours (3 days) from the time of RECUYYRA application to the dog.
- If a child comes in direct contact with the dog within 72 hours (3 days) from the time of RECUYTRA application to the dog, the exposed part of the child's body should not contact the child's mouth or eyes, and the area should be washed with soap and water.
- If a child's tongue comes in contact with the dog, or another part of the child's body comes in contact with the dog and is then placed in the mouth, it is possible for fentanyl to enter the bloodstream; this is a medical emergency and the child should be seen immediately by a physician.
- Adults should avoid contact with the application site for 72 hours (3 days) following the application of RECUVTRA to the dog. Within this period, any part of the body that directly contacts the application site should be washed with soap and not inserted into the mouth.
- The antidote for human exposure to RECUYYRA transdermal solution is an opioid reversal agent such as naltrexone or naloxone.

Animal Safety

Individual dogs especially sensitive to the effects of fentanyl may develop gastrointestinal stasis with an increased risk of bacterial overgrowth, accompanied by pronounced sedation, and decreased intake of food and water. Dehydration and elevations in hematocrit, albumin, and fibrinogen may occur. Feces, if present, could be soft and contain blood. In the event of severe gastrointestinal stasis, an opioid reversal agent should be administered to the dog (see PRECAUTIONS) with intravenous fluids and other supportive measures.

RECUVYRA is contraindicated for dogs with diseased or injured dorsal scapular epidermis, dogs expected to have mild or absent perioperative pain, dogs with paralytic ileus, and dogs with known hypersensitivity to fentanyl.

See Contraindications, Warnings: Human and Animal Safety, and Precautions for detailed information.

RISK MINIMIZATION & ACTION PLAN

The RECUVYRA Risk Minimization Action Plan (RiskMAP) provides educational materials to the veterinarian, veterinary staff, and the dog owner explaining the risks and proper use of RECUVYRA. Once it is documented that the dog owner has read and understood the materials by signing the client information sheet, the drug can be applied to the patient. Veterinarians are expected to report all serious adverse events that occur in animals or humans to the manufacturer (see WARNINGS).

RECUYYRA is only for use in dogs, and available only through a restricted distribution program limited to certified distributors that are trained to distribute RECUYYRA under the conditions of the RiskMAP. RECUYYRA can only be received and administered by veterinarians through the restricted distribution program because of the potential for human abuse and safety risks associated with its use in dogs.

DESCRIPTION

RECUVYRA is a volatile liquid transdermal solution intended for topical application that provides continuous, systemic delivery of a potent analgesic opioid. RECUVYRA is a clear, colorless to light yellow solution that contains 5% w/v (50 mg/mL) fentanyl as the active pharmaceutical ingredient in alcohol and octyl salicylate. Fentanyl is a μ (mu) opioid receptor agonist. Once applied to the skin, RECUVYRA is a rapid drying formulation resulting in fast dermal absorption and sequestration of fentanyl in the stratum corneum.

INDICATIONS

RECUVYRA is indicated for the control of postoperative pain associated with surgical procedures in dogs.

DOSAGE AND ADMINISTRATION

NOT FOR INJECTION

The dosage of RECUVYRA is 1.2 mg/lb (2.7 mg/kg) applied topically to the dorsal scapular area 2 to 4 hours prior to surgery. A single application provides analgesia for 4 days. Use the provided syringe and applicator tips

Apply RECUVYRA only once. Accumulation of fentanyl following repeated administration could result in severe adverse reactions, including death (see ANIMAL SAFETY).

Do not dispense RECUYYRA for administration at home by the pet owner.

RECUVYRA should only be handled and administered to dogs by hospital staff specially trained in its use. To prevent human adverse reactions or abuse, at least 2 trained administrators should be present during administration of RECUVYRA. Wear impermeable latex or nitrile gloves, protective glasses and a laboratory coat to prevent direct contact with human skin, eyes or mucosa when handling and/or applying the solution. Do not administer RECUVYRA outside of the hospital setting.

Use only the syringes provided and do not store RECUVYRA in the syringe. Use of syringes incompatible with RECUVYRA will result in inaccurate dosing or human exposure (see Instructions for Use for details regarding drug application and restraint during drying time).

RECUVYRA DOSE

(1.2 mg/lb; 2.7 mg/kg) in mL based on body weight

POUNDS OF BODY WEIGHT	DOSE (mL)	KILOGRAMS OF BODY WEIGHT
6 to 9.3*	0.2	2.7 to 4.2
9.4 to 13.4	0.3	4.3 to 6.1
13.5 to 17.6	0.4	6.2 to 8
17.7 to 21.8	0.5	8.1 to 9.9
21.9 to 25.9	0.6	10 to 11.7
26 to 30.1	0.7	11.8 to 13.6
30.2 to 34.3	0.8	13.7 to 15.5
34.4 to 38.4	0.9	15.6 to 17.4
38.5 to 42.6		17.5 to 19.3
42.7 to 46.8	1.1	19.4 to 21.2
46.9 to 50.9	1.2	21.3 to 23.1
51 to 55.1	1.3	23.2 to 25
55.2 to 59.3	1.4	25.1 to 26.9
59.4 to 63.4	1.5	27 to 28.8
63.5 to 67.6	1.6	28.9 to 30.6
67.7 to 71.8	1.7	30.7 to 32.5
71.9 to 75.9	1.8	32.6 to 34.4
76 to 80.1	1.9	34.5 to 36.3
80.2 to 84.3	2	36.4 to 38.2
84.4 to 88.4	2.1	38.3 to 40.1
88.5 to 92.6	2.2	40.2 to 42
92.7 to 96.8	2.3	42.1 to 43.9
96.9 to 100.9	2.4	44 to 45.8
101 to 105.1	2.5	45.9 to 47.7
105.2 to 109.3	2.6	47.8 to 49.6
109.4 to 113.4	2.7	49.7 to 51.4
113.5 to 117.6	2.8	51.5 to 53.3
117.7 to 121.8	2.9	53.4 to 55.2
121.9 to 125	3	55.3 to 57

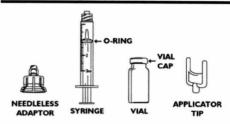
* RECUVYRA cannot be accurately dosed in dogs less than 6 pounds of body weight. The average dose in each weight band is approximately 2.7 mg/kg, except for the lowest weights, that average slightly higher.

Apply up to ½ mL onto the skin without moving the applicator tip. If the calculated volume is greater than ½ mL, reposition the applicator tip at least 1 inch from the initial site and apply up to ½ mL. Repeat the reposition and application steps until the entire calculated volume has been applied to the dog. Restrain the dog for a full 2 minutes and avoid contact with the application site for 5 minutes to allow complete drying of the solution (SEE INSTRUCTIONS FOR USE).

INSTRUCTIONS FOR USE

RECUVYRA should only be handled and administered to dogs in a clinic setting by hospital staff specially trained in its use. To prevent human adverse reactions or abuse, at least 2 trained administrators should be present during administration of RECUVYRA.

COMPONENTS:



STEP 1:

PREPARATION OF THE HANDLER



Wear impermeable latex or nitrile gloves, protective glasses and a laboratory coat to prevent direct contact with human skin, eyes or mucosa when handling and/or applying the solution.

STEP 2:

COMPLETELY REMOVE THE SHRINK WRAP COVER FROM THE VIAL



Grasp the edge of the shrink wrap at the top of the vial and pull to remove.

STEP 3

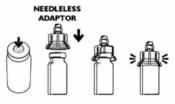
REMOVE THE PLASTIC PROTECTIVE COVER FROM THE VIAL CAP



Grasping the vial, pry the cover off the vial cap by hand

STEP 4:

ATTACH THE NEEDLELESS ADAPTOR TO THE VIAL



Place the vial upright on a firm, stable surface during placement and application of the needleless adaptor. Center the needleless adaptor directly over the top of the vial. Applying gentle, even pressure, press the needleless adaptor onto the vial until it is seated. Once seated, do not remove the needleless adaptor.

On the vial where it states, DISCARD AFTER, write the date that is 30 days from the date that the needleless adaptor was applied. Store vial upright with the needleless adaptor attached.

STEP 5:

WITHDRAW DRUG FROM THE VIAL

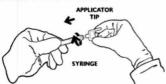


To withdraw RECUVYRA from the vial, press the syringe tip into the center of the needleless adaptor and gently turn syringe approximately 1/4 turn clockwise until fully seated. Invert vial and pull back on syringe plunger until the appropriate volume is withdrawn. It may be necessary to evacuate air from the syringe back into the vial. To accurately withdraw the correct amount, align the top of the O-ring on the syringe plunger with the appropriate tick mark on the syringe barrel. To remove the syringe from the adaptor, turn the vial into the upright position, grasp the needleless adaptor,

turn the syringe 1/4 turn counterclockwise and remove the syringe

STEP 6:

ATTACH APPLICATOR TIP TO SYRINGE



Attach the applicator tip to the syringe by turning the applicator tip 1/3 turn clockwise.

STEP 7:

SITE PREPARATION

It is not necessary to clip the hair over the application site. However, in dogs with thick haircoats, close clip the hair on the dorsal scapular area prior to application to ensure direct contact of RECUYYRA with the skin The application site should be free of gross debris and the skin should be intact and free from disease or injury.

STEP 8:

APPLY RECUVYRA TO THE DOG



Place applicator tip at an approximate 45° angle directly onto the skin in the dorsal scapular area. It is important that both tips make direct contact

Apply up to 1/2 mL onto the skin without moving the applicator tip. If the calculated volume is greater than 1/2 mL, reposition the applicator tip at least 1 inch from the initial site and apply up to 1/2 mL. Repeat the reposition and application steps until the entire calculated volume has been applied to the dog.

the dog for a full 2 minutes and avoid contact with the application site for 5 minutes to allow complete drying of the solution.

Dispose of the used syringe/applicator tip as a unit in an appropriate container Disposal should comply with Drug Enforcement Agency (DEA) guidelines.

STORAGE AND DISCARD:

Once broached with the needleless adaptor, store the vial upright at controlled room temperature, 20 - 25°C (68 - 77°F), with the needleless adaptor attached

RECUVYRA is a Class II opioid (see WARNINGS, Human Safety: Drug abuse, addiction and diversion of opioids). Store in a locked, substantially constructed cabinet according to DEA and local controlled substance guidelines.

Discard broached vials after 30 days. Any unused or expired vials must be destroyed by a DEA registered reverse distributor; for further information call 1-888-545-5973.

CONTRAINDICATIONS

Do not apply RECUVYRA to skin that is diseased or injured. Do not administer RECUVYRA to anatomic areas other than the dorsal scapular area because absorption characteristics may be different. Do not administer RECUVYRA to dogs where postoperative pain is expected to be mild or absent

Do not administer RECUVYRA to dogs that have or are suspected of having paralytic ileus.

Do not administer RECUVYRA to dogs that are hypovolemic or debilitated. Do not administer RECUVYRA to dogs with a known hypersensitivity to fentanyl.

Do not administer a second dose of RECUVYRA. Accumulation of fentanyl following repeated administration could result in severe adverse reactions, including death (see ANIMAL SAFETY).

Do not administer RECUVYRA to any other species; it is intended for use in dogs only. Safe and effective concentrations of fentanyl are dependent on appropriate absorption from skin, and the absorption characteristics of skin vary greatly between species. The safety of RECUVYRA in cats, horses, or other species has not been ev

WARNINGS

Human Safety:

Not for use in humans. Keep out of reach of children. Avoid unprotected contact with application site for 72 hours. seconDary Exposure To Fentanyl: Strict adherence to the requirements of the RiskMAP and the INSTRUCTIONS FOR USE provided in this product insert is imperative in order to reduce the potential of secondary exposure to fentanyl from RECUYYRA treated skin. Adult Human User Safety while handling and applying RECUVYRA in the Hospital:

Two trained staff for administration:

Do not dispense RECUVYRA for administration at home by the pet owner. RECUVYRA should only be handled and administered to dogs by hospital staff specially trained in its use. To prevent human adverse reactions or abuse, at least 2 trained administrators should be present during administration of RECUVYRA.

Protective covering:

To prevent direct contact of RECUYYRA with human skin or mucous membranes when handling and/or applying the solution, wear impermeable latex or nitrile gloves, protective glasses and a laboratory coat. To avoid inadvertent contamination of other humans or animals, remove and appropriately dispose of protective garments after RECUVYRA minimum drying time of 5 minutes.

Mucous membrane or eye contact during administration: Mucous membrane or eye contact during administration:

Direct contact of RECUVYRA with the eyes, oral cavity or mucous membranes of dogs or humans could result in systemic, clinically relevant fentanyl concentrations. If accidental eye, oral or other mucous membrane contact is made during administration, flush the area with water and seek immediate medical attention

Skin contact during administration:

If human skin is accidentally exposed to RECUVYRA, wash the exposed area with soap and water and seek medical attention immediately. Accidental

Drying time:
Following application to the dog, allow a minimum drying time of
5 minutes. As a precaution, hospital staff responsible for handling the
dog prior to, during, and after surgery, should wear gloves. All others
(including owners) should avoid contact with the application site for
72 hours following application. Within this period, any part of the
body that directly contacts the application site should be washed
with soap and water and not placed in the mouth.

User Safety following discharge of the dog to the owner:

Adult exposure:

Adults should avoid contact with the application site for 72 hours (3 days) following the application of RECUVYRA to the dog. Within this period, any part of the body that directly contacts the application site should be washed with soap and not placed

Child exposure:

The dog should be isolated from children for 72 hours (3 days) from the time of RECUVYRA application to the dog.

If a child comes in direct contact with the dog within 72 hours (3 days) from the time of RECUVYRA application to the dog, the exposed part of the child's body should not contact the child's mouth or eyes, and the area should be washed with soap and water.

If a child's tongue comes in contact with the dog, or another part of the child's body comes in contact with the dog and is the placed in the mouth, it is possible for fentanyl to enter the bloodstream; this is a medical emergency and the child should be seen immediately by a physician.

Drug abuse, addiction and diversion of opioids:

RECUVYRA contains fentanyl, a μ -opioid agonist and a Class II controlled substance with high potential for abuse similar to hydromorphone, ne, oxycodone, and oxymorphone. Fentanyl can be methadone, morph abused and may be subject to misuse, and criminal diversion, RECUYYRA should be handled appropriately to minimize the risk of diversion, including restriction of access, the use of accounting procedures, and proper disposal methods, as appropriate to the clinical setting and as required by law.

Physician information:

Fentanyl is a μ (mu) opioid receptor agonist (50 mg/mL). The antidote for human exposure to RECUVYRA is an opioid reversal agent such as naltrexone or naloxone. In the case of an emergency, provide the physician with the package insert and Client Information Sheet

Animal Safety:

Individual dogs sensitive to the effects of fentanyl may develop pronounced sedation, decreased food and water intake ar gastrointestinal (GI) stasis, which may increase the risk of bacterial overgrowth. Dehydration and elevations in hematocrit, albumin and fibrinogen may occur. Feces, if present, could be soft and contain blood. If severe GI stasis occurs, the dog should be reversed with naloxone (see PRECAUTIONS) and administered supportive intravenous fluids

RECUVYRA has not been evaluated in dogs with respiratory disorders. cardiovascular disease, renal disease, or hepatic disease.

Opioid effects, including adverse reactions, may last for 7 days beyond administration in some dogs. To prevent potential overdose and so reactions, do not administer other opioids within 7 days of RECUVYRA administration.

During general anesthesia following administration of RECUVYRA, dogs should be continuously monitored and facilities should be available for the maintenance of a patent airway, artificial ventilation, IV fluids, and oxygen supplementation. Hypothermia may be severe and prolonged (greater than 24 hours) necessitating the use of an external heat source during surgery, throughout

PRECAUTIONS

recovery, and after recovery from anesthesia.

The concomitant use of RECUVYRA with other CNS depressants (sedatives, hypnotics, general anesthetics, phenothiazines, and skeletal muscle relaxants) may cause respiratory depression, hypothermia, bradycardia, hypotension, and profound sedation. When such concomitant therapy is used, the doses of these agents should be reduced

Fentanyl is a potent anesthetic sparing drug. To avoid anesthetic overdose, anesthetic agents should be administered to effect in dogs treated with RECUVYRA

RECUVYRA may result in hypothermia, hypoventilation, hypotension, and bradycardia during anesthesia. Rectal temperature, pulse rate, respiratory rate, oxygen saturation, heart rhythm and blood pressure should be monitored during anesthesia

Dogs may need longer post-surgical monitoring because of hypothermia or prolonged sedation due to RECUVYRA (see ADVERSE REACTIONS). RECUVYRA may cause prolonged physiological effects (sedation, respiratory depression, hypothermia, bradycardia, and hypotension) lasting longer than 24 hours. Clinical effects (diarrhea, vomiting, anorexia) could also worsen on the day after surgery. Some dogs may need longer

Moderate or severe sedation can last up to 2 days after dosing. Dogs must not be discharged to owners until post-operative sedation is mild o absent and dogs are drinking water and eating on their own at an appropriate level for the condition that required surgery.

hospitalization, monitoring and appropriate treatment.

Emergency administration of naloxone at 0.04 mg/kg m to reverse serious adverse reactions associated with RECUVYRA. Administer the reversal agent slowly to avoid abrupt increases in blood pressure and catecholamine levels¹. Reversal should occur rapidly (1-2 minutes); however, the duration of action of naloxone is variable (1-3 hours)2. The effects of RECUVYRA could last longer than the effects of the opioid reversal agent.

Fentanyl is a substrate for both the cytochrome P450 3A12 in dogs and the p-glycoprotein membrane efflux transporter3. Therefore, the concomitant use of RECUVYRA with drugs that inhibit these systems, such as ketoconazole or ivermectin, or the use of this drug in dogs with defective p-glycoprotein*, could result in higher than expected concentrations of fentanyl in the plasma and/or the brain, resulting in a potential increase in adverse reactions (see CLINICAL PHARMACOLOGY). RECUVYRA has not been evaluated in dogs younger than 6 months of age or in geriatric dogs.

RECUVYRA has not been evaluated for use in breeding, pregnant, or lactating dogs.

ADVERSE REACTIONS

In two randomized multi-centered, double-masked, active-controlled field studies across 25 investigative sites, 502 dogs had orthopedic or soft tissu surgery and were allotted to RECLVYRA (N=249) or oxymorphone hydrochloride (N=253). No RECUVYRA-treated dogs were removed from the study due to adverse reactions under anesthesia. The following adverse reactions were reported in RECUVYRA-treated dogs:

ADVERSE REACTIONS DURING ANESTHESIA:

Adverse Reaction*	RECU	MYRA (N=249)
Tachypnea (>20 breaths/min)	158	(63%)
Bradypnea (< 10 breaths/min)	116	(47%)
Hypertension	37	(15%)
Hypotension	32	(13%)
Tachycardia (> 180 beats/min)	26	(10%)
Hypothermia (<95°F)	23	(9.2%)
Bradycardia (<50 beats/min)	9	(3.6%)
Pyrexia (>102.5°F)	3	(1.2%)
Cardiac Arrhythmia	2	(0.8%)
Reduced Oxygen Saturation of	2	(0.8%)
Hemoglobin (pulse oximetry <85%)		

*Physiological adverse reactions occurred during general anesthesia and were included if there was at least one excursion outside the normal anesthetic range at any 5 minute interval during the entire duration

ADVERSE REACTIONS FROM EXTUBATION THROUGH 96 HOURS AFTER SURGERY:

Advance Beautieses	D 01	Devil	D3	D3	D4
Adverse Reactions: RECUVYRA (N=249)	Day 0* N (%)	Day I N (%)	Day 2 N (%)	Day 3 N (%)	Day 4 N (%)
	(,.,	(,,,		(//	,,,,,
Sedation (moderate or severe)	123 (49%)	8 (3.2%)	1 (0.4%)	0 (0%)	0 (0%)
Diarrhea	1 (0.4%)	5 (2%)	2 (0.8%)	1 (0.4%)	0 (0%)
Emesis	0 (0%)	4 (1.6%)	2 (0.8%)	2 (0.8%)	0 (0%)
Hypothermia	4 (1.6%)	10 (4%)	0 (0%)	0 (0%)	0 (0%)
Pyrexia	0 (0%)	0 (0%)	1 (0.4%)	1 (0.4%)	0 (0%)
Anorexia	0 (0%)	2 (0.8%)	1 (0.4%)	0 (0%)	0 (0%)
Death	0 (0%)	0 (0%)	0 (0%)	1 (0.4%)	0 (0%)

* Day 0 is the period following extubation on the day of the surgical procedure RECUVYRA-treated dogs that were moderately or severely sedated on the day of surgery ranged between 49% at 1 hour post-extubation, 7% at 12 hours post-extubation, and 3% by 24 hours post-extubation. All dogs were mildly or not sedated from 60 hours through 96 hours following surgery.

One 13 year old dog in the fentanyl group was found dead three days after surgery. The dog had a history of vomiting for 4 days prior to the study. Necropsy revealed the cause of death was bacterial pneumonia from repeated vomition. The death was not attributed to fentanyl. One oxymorphone-treated dog died during the study and the death was the result of pulmonary embolism and stroke.

To report suspected adverse drug events, for technical assistance, or to obtain a Material Safety Data Sheet (MSDS), contact Elanco Animal Health at 1-888-545-5973.

For additional information about adverse drug experience reporting for animal drugs, contact FDA at I-888-FDA-VETS or http://www.fda.gov/AnimalVeterinary/SafetyHealth

INFORMATION FOR DOG OWNERS

Prior to administration with RECUVYRA, dog owners should understand the safety outcomes that could affect them, their family, and their dog. A client information sheet should be discussed and sent home with every dog treated with RECUVYRA. The RECUVYRA RiskMAP program considers the client information sheet as an informed consent form for the dog owner and contains a signature line which should be signed prior to use to document that the dog owner has read and understood the client information sheet.

The owner should be able to isolate the dog from family members, especially children, for several days after discharge. Contact or suspected contact in children could result in potential adverse reactions associated with systemic fentanyl blood levels and should be treated as a medical emergency.

Adverse reactions in the dog may include excessive sedation, decreased appetite, vomiting, and diarrhea. Serious adverse reactions, including death, can occur if prolonged lack of food and water intake and sedation are not addressed with supportive care. Owners should be advised to contact their veterinarian immediately if these signs occur after the dog returns to the home environment (see Client Information Sheet).

CLINICAL PHARMACOLOGY

Fentanyl exerts its analgesic action by binding to and activating μ (mu) opioid receptors that are predominantly found in the pain regulating areas of the brain and spinal cord. The analgesic effects of RECUVYRA are related to the resulting fentanyl blood concentration achieved following application. Once applied to the skin, solvent evaporation results in super-saturation of both a penetration enhancer and fentanyl. At the moment of drying (approximately 2- 5 minutes following application), rapid dermal absorption and sequestration of fentanyl into the stratum corneum occurs. From the stratum corneum, fentanyl is absorbed into the bloodstream. Because RECUVYRA is not a device like a dermal patch, external thermal heat pads or warm water circulating blankets may be used during or following

In dogs, following intravenous and subcutaneous administration, fentanyl citrate is highly metabolized, with metabolites recovered in the urine and feces⁵. Fentanyl metabolism has been associated with the cytochrome P450 isoform CYP3A12 in dogs⁵. In mice lacking P-glycoprotein (P-gp), the maximum fentanyl analgesic effect was increased and prolonged compared to mice with functional P-gp⁷. P-gp is involved in the active efflux of fentanyl out of the central nervous system, preventing excessive accumulation of fentanyl in the brain. Therefore, dogs with compromised P-gp could potentially experience a greater magnitude and duration of analgesic activity with an increased risk of adverse reactions.

Unlike parenteral injections of fentanyl citrate in dogs where the terminal half-life of fentanyl is determined by the elimination rate, fentanyl from RECUVYRA exhibits absorption-dependent (filp-flop) pharmacokinetics. The absorption rate of fentanyl from skin is much slower than the elimination rate from blood and therefore the primary factor responsible for prolonged fentanyl blood concentrations is extended absorption. Some RECUVYRA can remain under the skin, slowly moving to the blood for up to I week.

Pharmacokinetic parameters were calculated from 215 dogs undergoing orthopedic or soft tissue surgery. The mean plasma fentanyl concentration time 0 through 96 hours post-dose administration was 1.32 ng/ml. (Figure 1)

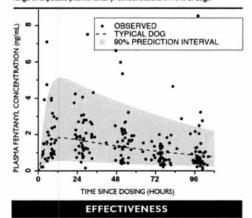
PHARMACOKINETIC PARAMETERS IN A TYPICAL CANINE PATIENT

tlag

Time to

Time to

half-life	0.5 ng/mL	1.0 ng/mL			
74.0 hrs	1.6 hrs	3.08 hrs	1.83 ng/mL	13.6 hrs	0.552 hrs
following a orthopedi	Plasma fentany a single RECUV c or soft tissue	YRA adminis surgery (n =	tration, 2 to 4 215 dogs). Th	hours prior e shaded an	to ea is the



In two randomized multi-centered, double-masked, active-controlled field studies across 25 investigative sites, dogs were randomized to RECUVYRA group (N = 249) or opioid active control group (oxymorphone hydrochloride: N = 253 dogs). Dogs in the RECUVYRA group received a single, topical application at a dose of 1.2 mg/lb (2.7 mg/kg) onto the dorsal scapular skin 2 – 4 hours prior to orthopedic or soft tissue surgery. Acepromazine was the most commonly used preanesthetic. Surgeries included cruciate ligament repair, ovariohysterectomy, lateral ear resection, laparotomy, liver biopsy, kidney removal, and tumor removal. Pain was quantified by a trained observer for 96 hours following surgery. At any time point, if the dog's pain was scored as inadequately controlled, the dogs were considered treatment failures and received supplemental analgesia. Any dogs given an emergency opioid reversal agent for adverse reactions were also considered treatment failures. A total of 21 dogs were treatment failures (4 in the RECUVYRA group and 17 in the active control group). No RECUYYRA-treated dogs

were removed due to adverse reactions. The 4 RECUVYRA-treated treatment failures were withdrawn due to inadequate pain control between 1 and 6 hours post-extubation. A non-inferiority evaluation of the upper bound margin of difference between RECUVYRA and active control treatment failure rates over 96 hours demonstrated that RECUVYRA was non-inferior to the active control. Therefore RECUVYRA was effective in controlling pain associated with orthopedic and soft tissus surgery.

ANIMAL SAFETY

In a 16 week laboratory animal safety study, RECUVYRA was administered to young, healthy, adult mongrel dogs at 0 mg/kg (2 dogs), 2.6 mg/kg (8 dogs), 5.2 mg/kg (4 dogs) and 7.8 mg/kg (4 dogs). Doses correspond to 0, 1, 2, and 3 times the dose respectively, and were administered every 7 days for 16 weeks. All doses were applied to the dorsal scapular area. There were no deaths during the study. Sedation was observed with greater frequency and severity in the 5.2 and 7.8 mg/kg groups than in 2.6 mg/kg group. In the 2.6 mg/kg group, moderate sedation was noted in 2 dogs on day 1 and in a single dog on days 2, 14, and 56. Otherwise, sedation was mild or absent. Profound sedation was observed in a single dog in the 5.2 and 7.8 mg/kg groups on days 1.3. The increase in the mean sedation scores was greater during the first few dose intervals than in the subsequent dose intervals, showing the development of tolerance to the sedative effects of RECLUYRA. Evidence of tolerance to RECLUYPRA's effects on heart rate (HR) or respiratory rate (RR) were not definitive; however, the largest decreases in HR and RR occurred after the first dose, generally lessening over time with subsequent doses.

Dogs received supportive therapy as needed during the study. Canned food, towels, or fluid therapy were provided to some dogs (including the 2.6 mg/kg dose group) to prevent weight loss, hypothermia, or moderate sedation. The day after dosing showed the greatest overall decreases in body temperature. By the second day after dosing, the lowest temperature noted in the 2.6 mg/kg group during the 16 week study was 99.1°F Dogs in the 2.6 group did not receive any temperature related supportive therapy; some dogs in the 5.2 and 7.8 mg/kg groups received thermal support during the study (hot water bottles, heated pads). Dogs had bradycardia (<70 bpm) and moderate sedation on the day of dosing and/or the first day after dosing, In treated groups (including 2.6 mg/kg dogs). HR were lower on the day after dosing compared to 12 hours after the administration of fentanyl. HR decreases did not require treatment and were not severe in the 2.6 mg/kg group. Decreases in RR was seen in all treated groups but bradypnea (RR < 10) was not seen. The lowest RR in the 2.6 and 7.8 mg/kg groups was 12 breaths per minute (bpm); the lowest RR in the 5.2 mg/kg groups was 16 bpm.

Diarrhea was more frequently observed in fentanyl-treated dogs; however, control dogs also had diarrhea. Six dogs had blood in the stool (described as hemorrhagic diarrhea, tarry stool), including 2 dogs in the 2.6 mg/kg dose group. Four of the 6 dogs with blood in the stool had mild elevations in WBC (13 dogs overall had increases in WBC). Four dogs had elevations during week 1 (0, 2.6, and 5.2 mg/kg), and 2 dogs during week 2 (0 and 7.8 mg/kg).

Inappetance (not due to excessive sedation) and weight loss were seen frequently in the treated dose groups. Body weights dropped initially, through the first to second weeks, returning toward baseline by week 5. In the 2.6 mg/kg group (8 dogs), weight loss during the first two weeks ranged from 5.2-15.8% of initial body weight (compared to 1.7-6.5% in the 2 control dogs). Five of 8 lost 5-< 10%; 2 dogs lost 10.-< 15%; and 1 dog lost 15.8% of body weight compared to baseline body weights.

Abnormalities associated with increased WBC, decreased HGB (hemoglobin), and decreases in MCHC (mean corpuscular hemoglobin concentration) were mild, occurring in the control dogs and all dose groups including the 2.6 mg/kg group. Gross necropsy findings for all treatment groups did not reveal any treatment related findings and no histopathologic findings were reported in the 2.6 mg/kg group. Fentanyl-related hepatic changes consisted of brown pigmentation in 1 dog from the 5.2 mg/kg and 2 dogs from the 7.8 mg/kg group, cocal granulomas in 1 dog from the 7.8 mg/kg group, all changes were considered reversible.

In another safety study, RECUVYRA was administered to 32 healthy adult mongrel dogs (8 dogs per group) at 0 mg/kg. 2.6 mg/kg. 5.2 mg/kg, and 7.8 mg/kg as a topical application to the ventral abdomen every 4 days for a total of 3 doses. Application to the ventral abdomen results in approximately 30% greater exposure with similar peak exposure, compared to dorsal scapular application.

Three dogs died as a result of RECUVYRA administration. Two dogs died on days 4 and 7 (5.2 mg/kg group), and 1 dog died on day 5 (7.8 mg/kg group), all between the second and third doses. Death was due to endotoxic shock as a result of severe gastrointestinal stasis complicated by continued hypothermia, severe dehydration, prolonged sedation, low HR and RR, and elevated clotting parameters.

Sedation varied from slight to profound within all 3 treated groups. Sedation scores were highest during the second dose period and occurred more quickly after the second and third doses. In the 2.6 mg/kg group, 3 dogs showed no or slight sedation, 5 dogs showed moderate, with 2 (of these 5) showing profound sedation. Most dogs in the 5.2 mg/kg and 7.8 mg/kg groups remained moderately to profoundly sedated.

Heart rates and respiratory rates began decreasing within 4 hours of dosing. Respiratory rates had a downward trend with each subsequent dose. Lowest heart rates in the 2.6, 5.2, and 7.8 mg/kg groups were 28, 16, and 28 beats per minute, and the lowest respiratory rates were 8, 4, and 4 breaths per minute. ECG findings in treated dogs included bradycardia and increases in PR and QT intervals. One dog in the 5.2 mg/kg group showed secondary atrioventricular (AV) block.

In the 2.6 mg/kg group, dogs became hypothermic (body temperature < 98°F) within 12 hours after the first dose. After the second and third doses, some dogs (in all treatment groups) developed hypothermia by 4 hours. The overall largest decrease in mean body temperatures occurred 12-24 hours after dosing. Hypothermia lasted 1-3 days in the 2.6 mg/kg group, and up to 4 days in the 5.2 and 7.8 mg/kg groups. Temperatures as low as 89, 84.2, and 92.1°F in the 2.6, 5.2, and 7.8 mg/kg groups, respectively, were recorded.

Other adverse reactions in all treated groups were salivation, vomiting, and mydriasis. Fecal abnormalities included blood in the feces, diarrhea, and lack of feces. Blood in the feces increased in severity with increased dose and repeated doses. In the 2.6 mg/kg group, 2 dogs had blood in the feces once after the first or second dose; a third 2.6 mg/kg dog had 4 observations after the second dose and 10 observations after the third dose.

Daily food consumption and body weight decreased after fentanyl dosing, especially in the higher dose groups. In the 2.6 mg/kg group, food consumption decreased 8796 after the first dose, then 7096 and 3796 after doses 2 and 3, returning to pre-treatment food consumption by day 12. Dogs lost the most body weight in the first dose period. In the 2.6 mg/kg group, three dogs lost 19-20% and three dogs lost 5-1096 body weight. All dogs in the 5.2 and 7.8 mg/kg groups lost between 10-21% body weight.

Increases in mean hematocrit, hemoglobin, red blood cell count, albumin, globulin, and total protein values were consistent with dehydration and most pronounced in the 2 higher dose groups. These values were highest on day 4, dropping below day 0 mean values by the end of the study. Three of 8 dogs in the 2.6 mg/kg group had reticulocyte decreases of approximately 85% at day 12 compared to day 0 with markedly lower values in the 5.2 and 7.8 mg/kg groups by days 8 and 12. Other clinically relevant clinical pathology changes included above normal WBC counts (3 dogs in the 7.8 mg/kg group), above normal APTT values in 2 dogs in each of the higher dose groups, and dose related increases in fibrinogen values in all 3 groups, peaking at day 4 and decreasing thereafter.

Necropsy findings included multifocal intestinal ulceration (moderate necrosis) in 1 dog (5.2 mg/kg), multifocal intestinal erosions in 1 dog (5.2 mg/kg), multifocal intestinal erosions in 1 dog (5.2 mg/kg), and mucosal congestion (with red or black intestinal contents) in 2 dogs. All 3 dogs that died had diffuse proteinaceous casts in the renal tubules. Bone marrow evaluation (not performed in the 3 dogs that died) showed changes consistent with an increased demand for white blood cells, including dogs in the 2.6 mg/kg group.

STORAGE INFORMATION

Store at controlled room temperature, 20 - 25°C (68 - 77°F). Once broached with the needleless adaptor, store the vial upright at controlled room temperature, 20 - 25°C (68 - 77°F), with the needleless adaptor attached. Discard broached vials after 30 days.

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HOW SUPPLIED

RECUVYRA is supplied in 10 mL amber-colored glass vials (50 mg (entanyl/mL). Each vial is supplied with a purpose-designed needleless adaptor, syringes and applicator tips.

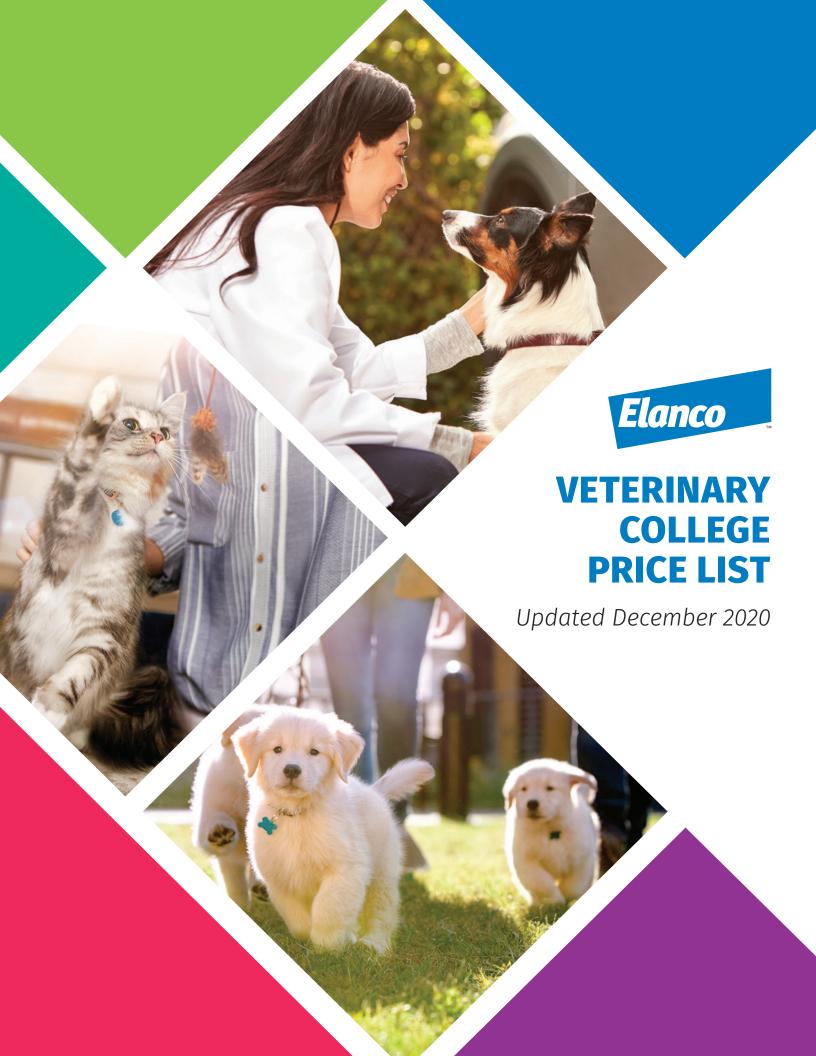
NADA 141-337, Approved by FDA NDC 0986-4232-11

Manufactured for Elanco Animal Health, A Division of Eli Lilly and Company Indianapolis, IN 46285

CA4232 PA088024AMA (Aug 2014)

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PRODUCT	STRENGTH	PACKAGING	SKU#	LIST PRICE	VETERINARY COLLEGE DISCOUNT	VETERINARY COLLEGE PRICE
	Ferret: Orange - 9.10% imidacloprid, 0.46% pyriproxyfen	0.4mL/tube, 2 tubes/card, 6 cards/carton	86458101	\$120.48	50%	\$60.24
	Kitten: Turquoise - 9.10% imidacloprid, 0.46% pyriproxyfen	0.23mL/tube, 2 tubes/card, 6 cards/carton	86335417	\$120.48	50%	\$60.24
	Small Cat: Orange -	0.4mL/tube, 4 tubes/card, 6 cards/carton	86336855	\$229.50	50%	\$114.75
	9.10% imidacloprid, 0.46% pyriproxyfen	0.4mL/tube, 6 tubes/card, 6 cards/carton	86336820	\$310.38	50%	\$155.19
	Large Cat: Purple - 9.10% imidacloprid, 0.46% pyriproxyfen	0.8mL/tube, 4 tubes/card, 6 cards/carton	86336790	\$229.50	50%	\$114.75
		0.8mL/tube, 6 tubes/card, 6 cards/carton	86336774	\$310.38	50%	\$155.19
Advantage° II	Small Dog: Green -	0.4mL/tube, 4 tubes/card, 6 cards/carton	86336731	\$234.84	50%	\$117.42
, tavarrage ii	9.10% imidacloprid, 0.46% pyriproxyfen	0.4mL/tube, 6 tubes/card, 6 cards/carton	86336723	\$328.38	50%	\$164.19
	Medium Dog: Teal -	1.0mL/tube, 4 tubes/card, 6 cards/carton	86336758	\$234.84	50%	\$117.42
	9.10% imidacloprid, 0.46% pyriproxyfen	1.0mL/tube, 6 tubes/card, 6 cards/carton	86336715	\$328.38	50%	\$164.19
	Large Dog: Red -	2.5mL/tube, 4 tubes/card, 6 cards/carton	86336707	\$234.84	50%	\$117.42
	9.10% imidacloprid, 0.46% pyriproxyfen	2.5mL/tube, 6 tubes/card, 6 cards/carton	86336685	\$328.38	50%	\$164.19
	Extra Large Dog: Blue -	4.0mL/tube, 4 tubes/card, 6 cards/carton	86336634	\$234.84	50%	\$117.42
	9.10% imidacloprid, 0.46% pyriproxyfen	4.0mL/tube, 6 tubes/card, 6 cards/carton	86336669	\$328.38	50%	\$164.19
	Turquoise - 23mg imidacloprid, 2.3mg moxidectin	0.23mL/tube, 3 tubes/card	8890342	\$31.33	50%	\$15.67**
	Orange - 40mg imidacloprid, 4mg moxidectin	0.4mL/tube, 6 tubes/card	8891438	\$73.28	50%	\$36.64**
	Purple - 80mg imidacloprid, 8mg moxidectin	0.8mL/tube, 6 tubes/card	8891446	\$73.28	50%	\$36.64**
advantage <mark>multi</mark> °	Green - 40mg imidacloprid, 10mg moxidectin	0.4mL/tube, 6 tubes/card	8891454	\$78.47	50%	\$39.24**
(imidadoprid+moxidectin)	Teal - 100mg imidacloprid, 25mg moxidectin	1.0mL/tube, 6 tubes/card	8891462	\$78.47	50%	\$39.24**
	Red - 250mg imidacloprid, 62.5mg moxidectin	2.5mL/tube, 6 tubes/card	8891470	\$78.47	50%	\$39.24**
Minimum of 6 units	Blue - 400mg imidacloprid, 100mg moxidectin	4.0mL/tube, 6 tubes/card	8891489	\$78.47	50%	\$39.24
per invoice, mix/match within brand	Brown - 500mg imidacloprid, 125mg moxidectin	5.0mL/tube, 6 tubes/card	80560290	\$78.47	50%	\$39.24**
	Green - 8.80% imidacloprid,	0.4mL/tube, 4 tubes/card, 6 cards/carton	86315106	\$271.02	50%	\$135.51
	44.0% permethrin, 0.44% pyriproxyfen	0.4mL/tube, 6 tubes/card, 6 cards/carton	86315130	\$382.14	50%	\$191.07
	Teal - 8.80% imidacloprid,	1.0mL/tube, 4 tubes/card, 6 cards/carton	86315157	\$271.02	50%	\$135.51
	44.0% permethrin, 0.44% pyriproxyfen	1.0mL/tube, 6 tubes/card, 6 cards/carton	86315122	\$382.14	50%	\$191.07
K9 Advantix'll	Red - 8.80% imidacloprid,	2.5mL/tube, 4 tubes/card, 6 cards/carton	86315041	\$271.02	50%	\$135.51
	44.0% permethrin, 0.44% pyriproxyfen	2.5mL/tube, 6 tubes/card, 6 cards/carton	86315092	\$382.14	50%	\$191.07
	Blue - 8.80% imidacloprid,	4.0mL/tube, 4 tubes/card, 6 cards/carton	86315017	\$271.02	50%	\$135.51
	44.0% permethrin, 0.44% pyriproxyfen	4.0mL/tube, 6 tubes/card, 6 cards/carton	86315068	\$382.14	50%	\$191.07
	7.5mg imidacloprid	7ct bottle	85274341	\$21.50	50%	\$10.75
advantus [*]	7.5mg imidacloprid	30ct bottle	85274333	\$45.50	50%	\$22.75
(imidacloprid) soft chew	37.5mg imidacloprid	7ct bottle	85274414	\$21.50	50%	\$10.75
	37.5mg imidacloprid	30ct bottle	85274422	\$45.50	50%	\$22.75

PRODUCT	STRENGTH	PACKAGING	SKU#	LIST PRICE	VETERINARY COLLEGE DISCOUNT	VETERINARY COLLEGE PRICE
	11.2% spinetoram	0.77mL dose 6 doses/card, 10 cards/carton	CA4590Y07AM	\$638.13	50%	\$319.07
Cheristin. for cats	11.2% spinetoram	0.77mL dose 3 doses/card, 10 cards/carton	CA459084WAM	\$336.76	50%	\$168.38
spinetoram	11.2% spinetoram	0.77mL dose 1 dose/card, 30 cards/carton	CA459069VAM	\$356.93	50%	\$178.47
	Pink — 140mg spinosad	6 doses/card, 10 cards/carton	CA4222Y07AM	\$685.62	50%	\$342.81
	Orange — 270mg spinosad	6 doses/card, 10 cards/carton	CA4223Y07AM	\$699.29	50%	\$349.65
Comfortis	Green — 560mg spinosad	6 doses/card, 10 cards/carton	CA4224Y07AM	\$724.47	50%	\$362.24
(spinosad)	Blue — 810mg spinosad	6 doses/card, 10 cards/carton	CA4225Y07AM	\$738.14	50%	\$369.07
	Brown — 1620mg spinosad	6 doses/card, 10 cards/carton	CA4227Y07AM	\$764.76	50%	\$382.38
	Vallani E/ 25mm latilanan	6 doses/card, 10 cards/carton	CA5452Y07AM	\$701.46	50%	\$350.73
	Yellow — 56.25mg lotilaner	1 dose/card, 16 cards/carton	CA5452016AM	\$205.76	50%	\$102.88
	Diele 112 Empletilenen	6 doses/card, 10 cards/carton	CA5458Y07AM	\$709.33	50%	\$354.67
	Pink — 112.5mg lotilaner	1 dose/card, 16 cards/carton	CA5458016AM	\$208.07	50%	\$104.04
Cradalia	Orange — 225mg lotilaner	6 doses/card, 10 cards/carton	CA5456Y07AM	\$717.86	50%	\$358.93
Credelio [®]	Orange — 225mg lotilaner	1 dose/card, 16 cards/carton	CA5456016AM	\$210.57	50%	\$105.29
(lotifation)	(F0	6 doses/card, 10 cards/carton	CA5454Y07AM	\$735.55	50%	\$367.78
	Green — 450mg lotilaner	1 dose/card, 16 cards/carton	CA5454016AM	\$215.77	50%	\$107.89
	Disc. 000	6 doses/card, 10 cards/carton	CA5451Y07AM	\$754.44	50%	\$377.22
	Blue - 900mg lotilaner	1 dose/card, 16 cards/carton	CA5451016AM	\$221.39	50%	\$110.70
	23mg praziquantel	50ct bottle	8713165	\$187.03	50%	\$93.52
Tablets and Injectable	23mg praziquantel	150ct bottle	8713211	\$493.34	50%	\$246.67
Droncit	34mg praziquantel	50ct bottle	8713157	\$201.39	50%	\$100.70
(praziquantel)	34mg praziquantel	150ct bottle	8713238	\$562.16	50%	\$281.08
	56.8mg/mL praziquantel	10mL vial	8713173	\$105.67	50%	\$52.84
	56.8mg/mL praziquantel	50mL vial	8713181	\$470.97	50%	\$235.48
Drontal* (praziquantel/pyrantel pamoate)	18.2mg praziquantel, 72.6mg pyrantel pamoate	50ct bottle	8713122	\$199.38	50%	\$99.69
	22.7mg praziquantel, 22.7mg pyrantel pamoate, 113.4mg febantel	50ct bottle	8713130	\$163.62	50%	\$81.81
Drontal Plus (praziquantel/pyrantel pamoote/febantel)	68mg praziquantel, 68.0mg pyrantel pamoate,340.2mg febantel	50ct bottle	8713149	\$425.64	50%	\$212.82
	136mg praziquantel, 136mg pyrantel pamoate, 680.4mg febantel	30ct bottle	8724639	\$459.29	50%	\$229.65
_	22.7mg praziquantel, 22.7mg pyrantel pamoate, 113.4mg febantel	40ct carton	8758428	\$132.27	50%	\$66.14
Drontal Plus (praziquantel/pyrantel pamoate/febantel)	68mg praziquantel, 68.0mg pyrantel pamoate,340.2mg febantel	40ct carton	8892051	\$344.15	50%	\$172.08
	136mg praziquantel, 136mg pyrantel pamoate, 680.4mg febantel	30ct carton	8892078	\$459.29	50%	\$229.65
	Brown — 2.3 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4865Y07AM	\$261.21	50%	\$130.61
Intercenter	Green — 5.75 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4860Y07AM	\$265.11	50%	\$132.56
(milbemycin oxime)	Yellow — 11.5 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4855Y07AM	\$338.38	50%	\$169.19
	White — 23 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4850Y07AM	\$404.14	50%	\$202.07

PRODUCT	STRENGTH	PACKAGING	SKU#	LIST PRICE	VETERINARY COLLEGE	VETERINARY COLLEGE
	Orange — 2.3mg	6 doses/card, 5 cards/carton	CA544069VAM	\$130.07	DISCOUNT 50%	PRICE \$65.04
	milbemycin oxime, 22.8mg praziquantel	12 doses/card, 5 cards/carton	CA544085WAM	\$247.13	50%	\$123.57
	0 5 85	6 doses/card, 5 cards/carton	CA544469VAM	\$131.64	50%	\$65.82
	milbemycin oxime,	12 doses/card, 5 cards/carton	CA544485WAM	\$250.12	50%	\$125.06
INTERCEPTOR' PLUS (milbemycin oxime/praziquantel)						
	Yellow — 11.5mg milbemycin oxime, 114mg praziquantel	6 doses/card, 5 cards/carton	CA544669VAM	\$166.59	50%	\$83.30
		12 doses/card, 5 cards/carton	CA544685WAM	\$316.52	50%	\$158.26
	Blue — 23mg milbemycin oxime,	6 doses/card, 5 cards/carton	CA544869VAM	\$200.23	50%	\$100.12
	228mg praziquantel	12 doses/card, 5 cards/carton	CA544885WAM	\$380.43	50%	\$190.22
OTIC Solution (0.1% milbernycin oxime)	0.1% milbemycin oxime	0.25mL tube 2-tube pouch, 10 pouches/carton	CA480007JAM	\$168.28	50%	\$84.14
	Small Cat: Teal -	0.35mL tube 20ct box	82482521	\$186.16	50%	\$93.08
	7.5mg emodepside, 30mg praziquantel	0.35mL tube 40ct box	3615026	\$319.15	50%	\$159.58
Topical Solution	Medium Cat: Orange -	0.70mL tube 20ct box	82482572	\$235.40	50%	\$117.70
broteuger.	15mg emodepside, 60.1mg praziquantel	0.70mL tube 40ct box	3615034	\$398.94	50%	\$199.47
(emodepside/praziquantel)	Large Cat: Purple -	1.12mL tube 20ct box	82482580	\$265.97	50%	\$132.99
	24mg emodepside, 96.1mg praziquantel	1.12mL tube 40ct box	82482602	\$452.14	50%	\$226.07
	Variety Pack: emodepside, praziquantel	8ct 0.35mL, 20ct 0.70mL, 8ct 1.12mL, 36ct total	82232699	\$403.13	50%	\$201.57
	Cat: 4.5% flumethrin, 10% imidacloprid	1 collar/tin, 6 tins/carton	86126761	\$268.50	50%	\$134.25
Seresto	Small Dog: 4.5% flumethrin, 10% imidacloprid	1 collar/tin, 6 tins/carton	86126788	\$268.50	50%	\$134.25
	Large Dog: 4.5% flumethrin, 10% imidacloprid	1 collar/tin, 6 tins/carton	86030594	\$268.50	50%	\$134.25
	Magenta — 140mg spinosad, 2.3mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4332Y07AM	\$817.75	50%	\$408.88
	Orange — 270mg spinosad, 4.5 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4333Y07AM	\$833.30	50%	\$416.65
Trifexis (spinosad+milbemycin oxime)	Green — 560mg spinosad, 9.3mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4334Y07AM	\$864.38	50%	\$432.19
(opinocaa - milioniyom omino)	Blue — 810mg spinosad, 13.5mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4335Y07AM	\$880.04	50%	\$440.02
	Brown — 1620mg spinosad, 27mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4336Y07AM	\$909.79	50%	\$454.90
	10mg cyclosporine capsules	5-unit dose blisters in 15-capsule pack	CA491507VAM	\$18.18	50%	\$9.09
Atonica	25mg cyclosporine capsules	5-unit dose blisters in 15-capsule pack	CA491007VAM	\$20.57	50%	\$10.29
(cyclosporine capsules) USP MODIFIED	50mg cyclosporine capsules	5-unit dose blisters in 15-capsule pack	CA490507VAM	\$32.99	50%	\$16.50
	100mg cyclosporine capsules	5-unit dose blisters in 15-capsule pack	CA490207VAM	\$57.95	50%	\$28.98
	100mg/mL cyclosporine oral solution	5 mL vial	CA490005HAM	\$28.80	50%	\$14.40
Atopica for Cats (cyclosporine oral solution) USP MODIFIED	100mg/mL cyclosporine oral solution	17 mL vial	CA490017HAM	\$73.45	50%	\$36.73

PRODUCT	STRENGTH	PACKAGING	SKU#	LIST PRICE	VETERINARY COLLEGE DISCOUNT	VETERINARY COLLEGE PRICE
	2.27% enrofloxacin injectable solution	20mL vial	8713254	\$38.11	50%	\$19.06
Baytril Anisotrial Tobis 6. Injected Solution	22.7mg enrofloxacin Purple Tabs	100ct bottle	8713262	\$67.82	50%	\$33.91
		500ct bottle	8713289	\$274.99	50%	\$137.49
	68mg enrofloxacin Purple Tabs	50ct bottle	8713270	\$86.34	50%	\$43.17
		250ct bottle 100ct bottle	8713297 8711367	\$353.53 \$67.82	50%	\$176.76 \$33.91
(enrofloxacin)	22.7mg enrofloxacin Taste Tabs	500ct bottle	8711375	\$274.99	50%	\$137.49
		50ct bottle	8711383	\$86.34	50%	\$43.17
	68mg enrofloxacin Taste Tabs	250ct bottle	8711391	\$353.53	50%	\$176.76
	136mg enrofloxacin Taste Tabs	50ct bottle	8711510	\$150.67	50%	\$75.33
	130111g etil Ottoxacılı Taste Tabs	200ct bottle	8711405	\$493.97	50%	\$246.98
Baytril® Otic (enrolloxacin/silver sulladiazine) Emolsion	5mg/mL enrofloxacin, 10mg/mL silver sulfadiazine	15mL bottle, 12 bottles/carton	8711529	\$163.52	50%	\$81.76
Chlorhexi	4% chlorhexidine gluconate shampoo	8oz bottle	85203681	\$9.19	50%	\$4.60
Derm [®] 4%	4% chlorhexidine gluconate shampoo	12oz bottle	85203673	\$11.65	50%	\$5.83
(florfenical, terbinafine, mometasone furoate) Otic Solution	16.6mg/mL florfenicol, 14.8mg/mL terbinafine, 2.2mg/mL mometasone furoate	1mL tube, 10ct box	86378922	\$159.63	50%	\$79.81
_	Crème Rinse	8oz bottle	85290800	\$9.27	50%	\$4.64
HyLyt®		1 gal bottle	85290797	\$49.44	50%	\$24.72
7 — 7 -	Shampoo	16oz bottle 1 gal bottle	84878227 84878243	\$10.20 \$70.01	50%	\$5.10 \$35.01
		1 gat bottle	04070243	Ψ70.01	30 70	φου.στ
Itrafungol (itraconazole oral solution)	10mg/mL itraconazole	52 mL vial	CA079652HAM	\$38.39	50%	\$19.19
	0.2% miconazole nitrate,	4oz bottle	85193902	\$8.23	50%	\$4.12
	0.2% chlorhexidine gluconate flush	12oz bottle	85194011	\$16.10	50%	\$8.05
Malaaab®		8oz bottle	85144901	\$13.53	50%	\$6.77
Malaseb	2% miconazole nitrate, 2% chlorhexidine gluconate shampoo	16oz bottle	85144936	\$20.49	50%	\$10.25
		1/2 gal bottle	85144898	\$67.46	50%	\$33.73
	2% miconazole nitrate, 2% chlorhexidine gluconate spray	8oz bottle	85683012	\$11.85	50%	\$5.93
OtiRinse®		8oz bottle	85038850	\$6.45	50%	\$3.23
	1% pramoxine hydrochloride shampoo	8oz bottle	84878944	\$9.47	50%	\$4.74
Relief ®	- pramowno nyaroemoriae shampuu	12oz bottle	84878928	\$12.64	50%	\$6.32
	1% pramoxine hydrochloride spray	8oz bottle	84884286	\$9.31	50%	\$4.66
Surolan	23mg/mL miconazole nitrate, 0.5293mg/mL polymyxin B sulfate, 5mg/mL prednisolone acetate	15mL bottle	CA081315HAM	\$18.68	50%	\$9.34
(miconazole nitrate, polymyxin B sulfate, prednisolone acetate)	23mg/mL miconazole nitrate, 0.5293mg/mL polymyxin B sulfate, 5mg/mL prednisolone acetate	30mL bottle	CA081330HAM	\$33.15	50%	\$16.58

PRODUCT	STRENGTH	PACKAGING	SKU#	LIST PRICE	VETERINARY COLLEGE DISCOUNT	VETERINARY COLLEGE PRICE
T8 Keto®	tris-EDTA, ketoconazole	4oz bottle	85106236	\$8.68	50%	\$4.34
10 Keto	tris-EDTA, ketoconazole	12oz bottle	85106244	\$17.16	50%	\$8.58
Veraflox (pradofloxacin)	25mg/mL pradofloxacin	15mL bottle, 6/carton	84364593 84364607	\$141.44 \$134.38	50%	\$70.72 \$67.19
Oral Suspension for Cats		John E Bottle, Oyeur ton	04004007	ψ104.00	30 70	Ψ07.17
	22.7mg enrofloxacin Taste Tabs	100 tablet bottle	CA557001CAM	\$57.45	50%	\$28.73
	22.7mg enrofloxacin Taste Tabs	500 tablet bottle	CA557005CAM	\$258.45	50%	\$129.23
ZOBUXA	68mg enrofloxacin Taste Tabs	50 tablet bottle	CA5578050AM	\$72.95	50%	\$36.48
ENROFLOXACIN	68mg enrofloxacin Taste Tabs	150 tablet bottle	CA557884YAM	\$206.75	50%	\$103.38
	136mg enrofloxacin Taste Tabs	50 tablet bottle	CA5572050AM	\$130.95	50%	\$65.48
	272mg enrofloxacin Taste Tabs	50 tablet bottle	CA5576050AM	\$261.85	50%	\$130.93
	40 1 11	30 tablet bottle	CA4980030AM	\$18.53	50%	\$9.27
	12mg deracoxib	90 tablet bottle	CA4980090AM	\$55.41	50%	\$27.71
	25mg deracoxib	30 tablet bottle	CA4985030AM	\$31.25	50%	\$15.63
D eramaxx	Zoning del acoxib	90 tablet bottle	CA4985090AM	\$89.31	50%	\$44.66
(deracoxib)	75mg deracoxib	30 tablet bottle	CA4990030AM	\$60.76	50%	\$30.38
	J	90 tablet bottle	CA4990090AM	\$176.12	50%	\$88.06
	100mg deracoxib	30 tablet bottle	CA4995030AM	\$86.79	50%	\$43.40
		90 tablet bottle	CA4995090AM	\$249.03	50%	\$124.52
	20mg grapiprant tablets	30 tablet bottle	CA5810030AM	\$25.72	50%	\$12.86
	33 11 1 2 2 2 2	90 tablet bottle	CA5810090AM	\$77.16	50%	\$38.58
Galliprant	60mg grapiprant tablets	30 tablet bottle	CA5811030AM	\$51.76	50%	\$25.88
grapiprant tablets)		90 tablet bottle	CA5811090AM	\$155.28	50%	\$77.64
	100mg grapiprant tablets	30 tablet bottle	CA5812030AM	\$77.80	50%	\$38.90
		90 tablet bottle	CA5812090AM	\$233.39	50%	\$116.70
pocita	13.3mg/mL	20mL -single vial	CA553120HAM	\$205.00	0%	\$205.00
(bupivacaine liposome injectable suspension)	bupivacaine liposome injectable suspension	20mL - 4 vial pack	CA553120HAMAP	\$700.00	0%	\$700.00
	<u> </u>	10mL - 4 vial pack	CA553110HAM	\$440.00	0%	\$440.00
_	6mg robenacoxib	3 tablets/card, 10 cards/box	CA4875030AM	\$70.91	50%	\$35.45
onsior [®]	10mg robenacoxib	6 tablets/card, 10 cards/box	CA4880060AM	\$39.71	50%	\$19.86
(robenacoxib)	20mg robenacoxib	6 tablets/card, 10 cards/box	CA4885060AM	\$48.54	50%	\$24.27
	40mg robenacoxib	6 tablets/card, 10 cards/box	CA4890060AM	\$52.32	50%	\$26.16
onsior° (robenacoxib) injection	20mg/mL robenacoxib	20mL vial	CA488620HAM	\$133.90	50%	\$66.95
	25ma 22mma-1	30ct bottle	85047833	\$20.02	50%	\$10.01
	25mg carprofen	120ct bottle	85047884	\$76.08	50%	\$38.04
quellin	75mg carprofen	30ct bottle	85047892	\$24.65	50%	\$12.32
(carprofen) soft chewable tablets	7 only car profett	120ct bottle	85047906	\$93.65	50%	\$46.82
Jon Chemanic tablets	100mg carprofen	30ct bottle	85047914	\$30.29	50%	\$15.15
	100mg carprofen	120ct bottle	85047922	\$115.08	50%	\$57.54

PRODUCT	STRENGTH	PACKAGING	SKU#	LIST PRICE	VETERINARY COLLEGE DISCOUNT	VETERINARY COLLEGE PRICE
VETSPON	Flex Sheet	6 sheets/box	CA5525006AM	\$75.77	15%	\$64.41
Absorbable Hemostatic Gelatin Sponge	Dental Cube	16 cubes/box	CA5520016AM	\$75.77	15%	\$64.41
	Yellow — 5mg clomipramine hydrochloride	30 tablet bottle	CA4930030AM	\$28.95	50%	\$14.48
(clomipramine hydrochloride)	Blue — 20mg clomipramine hydrochloride	30 tablet bottle	CA4935030AM	\$39.40	50%	\$19.70
	Green — 80mg clomipramine hydrochloride	30 tablet bottle	CA4940030AM	\$49.75	50%	\$24.88
- \$\$\$		10mL bottle	CA5535010AM	\$24.75	0%	\$24.75
entyce (capromorelin oral solution)	30mg/mL capromorelin oral solution	15mL bottle	CA5535015AM	\$28.75	0%	\$28.75
(capromoreiin orai solution)		30mL bottle	CA5535030AM	\$50.50	0%	\$50.50
Percorten°-V (desoxycorticosterone pivalate injectable suspension)	25mg/mL desoxycorticosterone pivalate injectable suspension	4 mL vial	CA5320001AM	\$146.60	15%	\$124.61
	16.4mg rabacfosadine for injection	4 vial pack	CA5760004AM	\$740.00	0%	\$740.00
TANOVEA*CA1 (rabacfosadine for injection)	16.4mg rabacfosadine for injection	10 vial pack	CA5760010AM	\$1,850.00	0%	\$1,850.00
Alenza®	Medium/Large Dogs	60ct pouch	86601702	\$30.78	50%	\$15.39
Aleliza	Medium/Large Dogs	90ct pouch	86601710	\$44.72	50%	\$22.36
DVM Daily Soft Chews®		120ct pouch	86601729	\$18.26	50%	\$9.13
DVM° Feline Joint Gel		5oz tube	86609991	\$9.85	50%	\$4.93
Endurosyn®*	Feline	15g syringe	87018717	\$11.02	50%	\$5.51
Liidui Osyii	Canine	32g syringe	87018768	\$13.91	50%	\$6.96
		4oz pump bottle	87042189	\$22.54	50%	\$11.27
Тм	small dogs/cats 60ct	60ct bottle	87042251	\$11.24	50%	\$5.62
Free Form	medium/large dogs 60ct	60ct bottle	87042243	\$17.76	50%	\$8.88
	medium/large dogs 250ct	250ct bottle	87042219	\$66.07	50%	\$33.04
Lactoquil®		75ct pouch	86582961	\$19.74	50%	\$9.87
Synovi G3°		120ct pouch	86568578	\$31.49	50%	\$15.75
Symovi Go		240ct tub	86568594	\$61.19	50%	\$30.60
		60ct pouch	86568608	\$18.21	50%	\$9.11
Synovi G4°		120ct pouch	86568624	\$34.53	50%	\$17.27
		240ct tub	86568616	\$64.63	50%	\$32.32

CANINE BIOLOGICALS	PRODUCT NAME	PACKAGING	SKU#	LIST PRICE	PRICE PER DOSE	VETERINARY COLLEGE DISCOUNT	VETERINARY COLLEGE PRICE
O Dunnahi Chiald"	Bronchi-Shield® III (intranasal canine adenovirus type 2, parainfluenza, Bordetella bronchiseptica)	25 x 1 dose	AV688781AAM	\$170.55	\$6.82	100%	\$0.00
Rronchi-Shield	Bronchi-Shield® ORAL (Bordetella bronchiseptica)	25 x 1 dose	AV688581AAM	\$206.24	\$8.25	100%	\$0.00
	Duramune® Cv-K (coronavirus)	25 x 1 dose	AV6803025AM	\$206.25	\$8.25	100%	\$0.00
	Duramune® Max 5 (distemper, adenovirus type 2, parainfluenza, parvovirus)	25 x 1 dose	AV679681AAM	\$166.18	\$6.65	100%	\$0.00
	Duramune® Max 5-CvK (distemper, adenovirus type 2, parainfluenza, parvovirus, coronavirus)	25 x 1 dose	AV679881AAM	\$265.25	\$10.61	100%	\$0.00
T Duramune	Duramune® Max 5-CvK/4L (distemper, adenovirus type 2, parainfluenza, parvovirus, coronavirus, L grippotyphosa, L pomona, L canicola, L icterahaemorrhagiae)	25 x 1 dose	AV679981AAM	\$330.00	\$13.20	100%	\$0.00
	Duramune® Max 5/4L (distemper, adenovirus type 2, parainfluenza, parvovirus, L. grippotyphosa, L. pomona, L. canicola, L. icterohaemorrhagiae)	25 x 1 dose	AV679781AAM	\$240.03	\$9.60	100%	\$0.00
	Duramune® Max PC (parvovirus, coronavirus)	25 x 1 dose	AV680781AAM	\$261.58	\$10.46	100%	\$0.00
	Duramune® Max Pv (parvovirus)	25 x 1 dose	AV6805025AM	\$169.26	\$6.77	100%	\$0.00
	LeptoVax® 4 (L grippotyphosa, L pomona, L canicola, L icterohaemorrhagiae)	25 x 1 dose	AV6880025AM	\$196.62	\$7.86	100%	\$0.00
	Duramune Lyme® + Max 5-CvK/4L (distemper, adenovirus type 2, parainfluenza, parvovirus, coronavirus, <i>L. grippotyphosa, L. pomona, L. canicola,</i> <i>L. icterohaemorthagiae</i> + Borrelia burgdorferi)	25 x 1 dose	AV681781AAM	\$833.08	\$33.32	100%	\$0.00
C Duramune®	Duramune Lyme® + LeptoVax® 4 (L. grippotyphosa, L. pomona, L. canicola, L. icterohaemorrhagiae + Borrelia burgdorferi)	25 x 1 dose	AV6812025AM	\$658.67	\$26.35	100%	\$0.00
Lyme	Duramune Lyme® (Borrelia burgdorferi)	25 x 1 dose	AV6810025AM	\$586.75	\$23.47	100%	\$0.00
	Duramune Lyme® + Max 5/4L (distemper, adenovirus type 2, parainfluenza, parvovirus, L. grippotyphosa, L. pomona, L. canicola, L. icterohaemorrhagiae + Borrelia burgdorferi)	25 x 1 dose	AV681481AAM	\$752.10	\$30.08	100%	\$0.00
	ULTRA Duramune® DAP (distemper, adenovirus type 2, parvovirus)	25 x 1 dose	AV682081AAM	\$178.06	\$7.12	100%	\$0.00
	ULTRA Duramune® DAP+C (distemper, adenovirus type 2, parvovirus, coronavirus)	25 x 1 dose	AV682681AAM	\$299.32	\$11.97	100%	\$0.00
ULTRA DURAMUNE®	ULTRA Duramune® DAP+4L (distemper, adenovirus type 2, parvovirus, L canicola, L grippotyphosa, L icterohaemorrhagiae, L pomona)	25 x 1 dose	AV681881AAM	\$253.95	\$10.16	100%	\$0.00
	ULTRA Duramune® DAP+C/4L (distemper, adenovirus type 2, parvovirus, coronavirus, <i>L. canicola, L. grippotyphosa, L. icterohaemorrhagiae, L. pomona</i>)	25 x 1 dose	AV682481AAM	\$363.79	\$14.55	100%	\$0.00
	ULTRA Duramune® 4L (L. canicola, L. grippotyphosa, L. icterohaemorrhagiae, L. pomona)	25 x 1 dose	AV6822025AM	\$216.02	\$8.64	100%	\$0.00
D LTRAMUNE.	ULTRA Duramune® Lyme (Borrelia burgdorferi)	25 x 1 dose	AV6828025AM	\$641.67	\$25.67	100%	\$0.00

For more information or to order products, contact your Elanco or distributor sales representative.

FELINE BIOLOGICALS	PRODUCT NAME	PACKAGING	SKU#	LIST PRICE	PRICE PER DOSE	VETERINARY COLLEGE DISCOUNT	VETERINARY COLLEGE PRICE
	Fel-O-Guard® Plus 3 (calicivirus, rhinotracheitis, panleukopenia)	25 x 1 dose	AV686081AAM	\$131.86	\$5.27	100%	\$0.00
(? Fel-O-Guard [™]	Fel-O-Guard® Plus 3 + Lv-K (calicivirus, rhinotracheitis, panleukopenia, FelV)	25 x 1 dose	AV686281AAM	\$386.59	\$15.46	100%	\$0.00
(\$\feliare \text{Fel-O-Guara}	Fel-O-Guard® Plus 4 (calicivirus, rhinotracheitis, panleukopenia, <i>Chlamydia psittaci</i>)	25 x 1 dose	AV686481AAM	\$152.83	\$6.11	100%	\$0.00
	Fel-O-Guard® Plus 4 + Lv-K (calicivirus, rhinotracheitis, panleukopenia, <i>Chlamydia psittaci</i> + FeLV)	25 x 1 dose	AV686681AAM	\$421.05	\$16.84	100%	\$0.00
	Fel-O-Vax® IV + CaliciVax® (calicivirus (17ADITIONAL), rhinotracheitis, panleukopenia, <i>Chlamydia psittaci</i>)	25 x 1 dose	AV6836025AM	\$168.06	\$6.72	100%	\$0.00
	Fel-O-Vax Lv-K [®] (FelV)	25 x 1 dose	AV6834025AM	\$371.25	\$14.85	100%	\$0.00
(? Fel-O-Vax [™]	Fel-O-Vax Lv-K° IV + CaliciVax° (calicivirus (NOVEL), calicivirus (TRADITIONAL), rhinotracheitis, panleukopenia, <i>Chlamydia psittaci</i> , FelV)	25 x 1 dose	AV6830025AM	\$424.73	\$16.99	100%	\$0.00
	Fel-O-Vax® PCT + CaliciVax® (calicivirus (NOVEL), calicivirus (TRADITIONAL), rhinotracheitis, panleukopenia)	25 x 1 dose	AV6840025AM	\$155.84	\$6.23	100%	\$0.00
	Fel-O-Vax Lv-K [®] III + CaliciVax [®] (calicivirus (NOVEL), calicivirus (TRADITIONAL), rhinotracheitis, panleukopenia, FelV)	25 x 1 dose	AV6832025AM	\$389.58	\$15.58	100%	\$0.00
	ULTRA™ Fel-O-Vax® FeLV [FeLV]	25 x 1 dose	AV6854025AM	\$435.99	\$17.44	100%	\$0.00
	ULTRA [™] Fel-O-Vax [®] FVRCP (calicivirus (NOVEL), calicivirus (TRADITIONAL), rhinotracheitis, panleukopenia)	25 x 1 dose	AV6852025AM	\$179.62	\$7.18	100%	\$0.00
FEL-O-VAX*	ULTRA™ Fel-O-Vax® Dual FCV (calicivirus (NOVEL), calicivirus (TRADITIONAL))	25 x 1 dose	AV6856025AM	\$168.86	\$6.75	100%	\$0.00
	ULTRA" Fel-O-Vax® FVRCP+FeLV (caticivirus (NOVEL), caticivirus (TRADITIONAL), rhinotracheitis, panleukopenia, FeLV	25 x 1 dose	AV6850025AM	\$457.48	\$18.30	100%	\$0.00
LTRA HYBRID FVRCP®	ULTRA Hybrid FVRCP® (calicivirus (NOVEL), calicivirus (TRADITIONAL), rhinotracheitis, panleukopenia)	25 x 1 dose	AV6858025AM	\$179.62	\$7.18	100%	\$0.00
	UltraNasal™ FVRCP (calicivirus (TRADITIONAL), rhinotracheitis, panleukopenia)	20 x 1 dose	AV427580TAM	\$113.56	\$5.68	100%	\$0.00
	UltraNasal™ FVRC (calicivirus (TRADITIONAL), rhinotracheitis)	20 x 1 dose	AV428580TAM	\$94.49	\$4.72	100%	\$0.00
RABIES Biologicals	PRODUCT NAME	PACKAGING	SKU#	LIST PRICE	PRICE PER DOSE	VETERINARY COLLEGE DISCOUNT	VETERINARY COLLEGE PRICE
	Rabvac® 1	10 dose vial	AV687410DAM	\$26.41	\$2.64	100%	\$0.00
(W) Derbooms TM	(1-year rabies)	50 dose tray	AV687682GAM	\$132.00	\$2.64	100%	\$0.00
® Rabvac [™]	Rabvac® 3	10 dose vial	AV687010DAM	\$28.70	\$2.87	100%	\$0.00
	Kabvac ® 3 (3-year rabies)	50 dose tray	AV687282GAM	\$140.31	\$2.81	100%	\$0.00

^{*} Endurosyn Oral Gels not available for sale in Minnesota

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Advantage, Advantage Multi, Advantus, Atopica, Bronchi-Shield, CaliciVax, Cheristin, ChlorhexiDerm, Claro, Clomicalm, Comfortis, Credelio, Deramaxx, Droncit, Drontal, Duramune, Duramune Lyme, DVM Daily Soft Chews, DVM, Endurosyn, Entyce, Fel-O-Guard, Fel-O-Vax, Fel-O-Vax Lv-K, Free Form, Galliprant, HyLyt, Interceptor, Itrafungol, K9 Advantix, Lactuquil, LeptoVax, MilbeMite, Nocita, Onsior, Otiklinse, Percorten, Profender, quellin, Rabvac, Relief, Seresto, Surolan, Synovi G3, Synovi G4, 18 Keto, Taste Tabs, Tirlexis, ULTRA, ULTRA Duramune, ULTRA Hybrid FVRCP, UltraNasal, Veraflox, Zobuxa, Elanco and Italia Ingoa net trademarks of Elanco or its affiliates. Baytril is cowned by Bayer and distributed by Elanco or its affiliates and is a product of Bayer. Baytril is owned by Bayer and used under license. Vetspon is a registered trademark of Ferrosan A/S. Tanovea is a registered trademark of VetDC Inc. Malisab is a registered trademark of Dermcare—Vet Pty. Ltd.



^{**} Minimum of 6 units per invoice, mix/match within brand



ADVANTAGE MULTI®

for dogs (imidacloprid + moxidectin) Topical Solution

Once-a-month topical solution for the prevention of heartworm disease, the treatment of circulating microfilariae, kills adult fleas, is indicated for the treatment of flea infestations, the treatment and control of sarcoptic mange, as well as the treatment and control of intestinal parasite infections in dogs and puppies that are at least 7 weeks of age and that weigh at least 3 lbs.

WARNING

DO NOT ADMINISTER THIS PRODUCT ORALLY

- For the first 30 minutes after appli selves or other treated animals. sure that dogs cannot lick the product from application sites on the
- Children should not come in contact with application sites for two (2) hours after application.

(See Contraindications, Warnings, Human Warnings, and Adverse Reactions, for more information.)

CAUTION: Federal (U.S.A.) Law restricts this drug to use by or on the order of a licensed veterinarian.

DESCRIPTION:

Advantage Multi® for Dogs (10% imidacloprid + 2.5% moxidectin) is a colorless to yellow ready-to-use solution packaged in single dose applicator tubes for topical treatment of dogs. The formulation and dosage schedule are designed to provide a minimum of 4.5 mg/lb (10 mg/lbg) imidacloprid and 1.1 mg/lb (2.5 mg/lbg) moxidectin based on body weight. Imidacloprid is a chloronicotinyl nitroguanidine insecticide. The chemical name for imidacloprid is 1-[(6-Chloro-3-pyridinyl)-nethyl]-N-nitro-2-imidazolidinimine. Moxidectin is a semisynthetic macrocyclic lactone endectocide derived from the actinomycetes *Streptomycetes cyanegogiseus* noncyanogenus. The chemical name for moxident is [6R, 23E, 25S(E)]-5-0-Demethyl-28-deoxy-25-(1,3-dimethyl-1-butenyl)-6,28-epoxy-23-(methoxyimino) milbemycin B.

INDICATIONS:

Advantage Multi for Dogs is indicated for the prevention of heartworm disease caused by Dirofilaria immitis and the treatment of Dirofilaria immitis circulating microfilariae in heartworm-positive dogs. Advantage Multi for Dogs kills adult fleas and is indicated for the treatment of flea infestations (Ctenocephalides felis). Advantage Multi for Dogs is indicated for the treatment and control of scrooptic mange caused by Sarcoptes scabiei var. canis. Advantage Multi for Dogs is also indicated for the treatment and control of the following intestinal parasites:

			Intestinal Stage			
	Intestinal Parasite	Adult	Immature Adult	Fourth Stage Larvae		
Hookworm	Ancylostoma caninum	Х	Х	Х		
Species	Uncinaria stenocephala	X	Х	Х		
Roundworm	Toxocara canis	Х		Χ		
Species	Toxascaris leonina	Х				
Whipworm	Trichuris vulpis	Х				

CONTRAINDICATIONS: Do not administer this product orally. (See WARNINGS.) Do not use this product (containing 2.5% moxidectin) on

WARNINGS

WARNINGS
For the first 30 minutes after application:
Ensure that dogs cannot lick the product from application sites on themselves or other treated dogs, and separate treated dogs from one another and from other pets to reduce the risk of accidental ingestion. Ingestion of this product by dogs may cause serious adverse reactions including depression, salivation, dilated pupils, incoordination, panting, and generalized muscle tremors.

In avermectic sensitive dogs, the signs may be more severe and may include coma and death. b

*Some dogs are more sensitive to avermectins due to a mutation in the MDR1 gene. Dogs with this mutation may develop signs of severe avermectin toxicity if they ingest this product. The most common breeds associated with this mutation include Collies and Collie crosses.
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from avermectin toxicity with intensive veterinary supportive care.

HUMAN WARNINGS:

Not for human use. Keep out of the reach of children.

Children should not come in contact with application sites for two (2) hours after application.

Causes eye irritation. Harmful if swallowed. Do not get in eyes or on clothing. Avoid contact with skin. Exposure to the product has been reported to cause headache; dizziness; and redness, burning, tingling, or numbness of the skin. Wash hands thoroughly with soap and warm water after handling.

If contact with eyes occurs, hold eyelids open and flush with copious amounts of water for 15 minutes. If eye irritation develops or persists, contact a physician. If swallowed, call poison control center or physician immediately for treatment advice. Have person sip a glass of water if able to swallow. Do not induce vomitting unless told to do so by the poison control center or physician. People with known hypersensitivity to benzyl alcohol, imidacloprid or moxidectin should administer the product with caution. In case of allergic reaction, contact a physician. If contact with skin or clothing occurs, take off contaminated clothing. Wash skin immediately with plenty of soap and water. Call a poison control center or physician for treatment advice.

The Safety Data Sheet (SDS) provides additional occupational safety information. For a copy of the Safety Data Sheet (SDS) or to report adverse reactions call Bayer Veterinary Services at 1-800-422-9874. For consumer questions call 1-800-255-6826.

PRECAUTIONS:

PRECAUTIONS:
Do not dispense dose applicator tubes without complete safety and administration information.
Use with caution in sick, debilitated, or underweight animals. The safety of Advantage Multi for Dogs has not been established in breeding, pregnant, or lactating dogs. The safe use of Advantage Multi for Dogs has not been established in puppies and dogs less than 7 weeks of age or less than 3 lbs. body weight.

Prior to administration of Advantage Multi for Dogs, dogs should be tested for existing heartworm infection. At the discretion of the veterinarian, infected dogs should be treated with an adulticide to remove adult heartworms. The safety of Advantage Multi for Dogs has not been evaluated when administered on the same day as an adulticide. Advantage Multi for Dogs is not effective against adult D. immitis. Although the number of circulating microfilariae is substantially reduced in most dogs following treatment with Advantage Multi for Dogs alone count in some heartworm-positive dogs may increase or remain unchanged following treatment with Advantage Multi for Dogs alone or in a dosing regimen with melarsomine dihydrochloride.

(See ADVERSE REACTIONS and ANIMAL SAFETY – Safety Study in Heartworm-Positive Dogs.)

Advantage Multi for Dogs has not been evaluated in heartworm-positive dogs with class 4 heartworm disease.

ADVERSE REACTIONS

Heartworm-Negative Dogs

Field Studies: Following treatment with Advantage Multi for Dogs or an active control, dog owners reported the following post-treatment reactions:

OBSERVATION	Advantage Multi n=128	Active Control n=68
Pruritus	19 dogs (14.8%)	7 dogs (10.3%)
Residue	9 dogs (7.0%)	5 dogs (7.4%)
Medicinal Odor	5 dogs (3.9%)	None observed
Lethargy	1 dog (0.8%)	1 dog (1.5%)
Inappetence	1 dog (0.8%)	1 dog (1.5%)
Hyperactivity	1 dog (0.8%)	None observed

Hyperactivity 1 00g (0.8%) Notice Observed 1 one (1.6%) dog experienced localized pruritus imme diately after imidacloprid application, and one investigator noted hyperkeratosis at the application site of one dog (1.6%). In a field safety and effectiveness study, Advantage Multi for Dogs was administered to 92 client-owned dogs with sarcoptionange. The dogs ranged in age from 2 months to 12.5 years and ranged in weight from 3 to 231.5 points. Adverse reaction in dogs treated with Advantage Multi for Dogs included hematochezia, diarrhea, vomiting, lethargy, inappetence, and pyoderma

Laboratory Effectiveness Studies: One dog in a laboratory effectiveness study experienced weakness, depression, and unsteadiness between 6 and 9 days after application of Advantage Multi for Dogs. The signs resolved without intervention by day 10 post-application. The signs in this dog may have been related to peak serum levels of moxidectin, which vary between dogs, and occur between 1 and 21 days after application of Advantage Multi for Dogs.

Detivein dogs, and occur between 1 and 21 days after application of wavariage would not bogs. The following clinical observations also occurred in laboratory effectiveness studies following application with Advantage Multi for Dogs and may be directly attributed to the drug or may be secondary to the intestinal parasite burden or other underlying conditions in the dogs: diarrhea, bloody stools, vomiting, anorexia, lethargy, coughing, ocular discharge and nasal discharge. Observations at the application sites included damp, stiff or greasy hair, the appearance of a white deposit on the hair, and mild erythema, which resolved without treatment within 2 to 48 hours.

deposit on the hair, and milid erynema, which resolved without treatment within 2 to 48 hours.

Heartworm-Positive Dogs

Field Study: A 56-day field safety study was conducted in 214 *D. immitis* heartworm and microfilariae positive dogs with Class 1, 2 or 3 heartworm disease. All dogs received Advantage Multi for Dogs on Study Days 0 and 28; 108 dogs also received melarsomine dihydrochloride on Study Days — 14, 14, and 15. All dogs were hospitalized for a minimum of 12 hours following each treatment. Effectiveness against circulating *D. immitis* microfilariae was > 90 % at five of six sites; however, one site had an effectiveness of 73.3%. The microfilariae count in some heartworm-positive dogs increased or remained unchanged following treatment with Advantage Multi for Dogs alone or in a dosing regimen with melarsomine dihydrochloride. Following dverse reactions were observed:

ollowing adverse reactions were obser	veu.	
Adverse Reaction	Dogs Treated with Advantage Multi for Dogs Only n=106	Dogs Treated with Advantage Multi for Dogs + Melarsomine n=108
Cough	24 (22.6%)	25 (23.1%)
Lethargy	14 (13.2%)	42 (38.9%)
Vomiting	11 (10.4%)	18 (16.7%)
Diarrhea, including hemorrhagic	10 (9.4%)	22 (20.4%)
Inappetence	7 (6.6%)	19 (17.6%)
Dyspnea	6 (5.7%)	10 (9.3%)
Tachypnea	1 (< 1%)	7 (6.5%)
Pulmonary hemorrhage	0	1 (< 1%)
Death	0	3 (2.8%)

Three dogs treated with Advantage Multi for Dogs in a dosing regimen with melarsonine dihydrochloride died of pulmonary embolism from dead and dying heartworms. One dog, treated with Advantage Multi for Dogs and melarsomine dihydrochloride, experienced pulmonary hemorrhage and responded to supportive medical treatment. Following the first treatment with Advantage Multi for Dogs alone, two dogs experienced adverse reactions (coughing, vomiting, and dyspnea) that required hospitalization. In both groups, there were more adverse reactions to Advantage Multi for Dogs following the first treatment than the second treatment.

To report a suspected adverse reactions, call 1-800-422-9874.

Post-Approval Experience The following adverse even

The following adverse events are based on post-approval adverse drug experience reporting. Not all adverse reactions are reported to FDA CVM. It is not always possible to reliably estimate the adverse event frequency or establish a causal relationship to product exposure using this data. The following adverse events in dogs are listed in decreasing order of reporting frequency: depression/lethargy, vomiting, pruritus, diarrhea, anorexia, hyperactivity, ataxia, trembling, hyper-

salivation, application site reactions (alopecia, pruritus, lesions, and erythema), seizures, and anaphylaxis/anaphylactic reactions (hives, urticaria, facial swelling, edema of the head).

Serious reactions, including neurologic signs and death have been reported when cats have been exposed (orally and topically) to this product.

anu uprearry) to this product.

In humans, nausea, numbness or tingling of the mouth/lips and throat, ocular and dermal irritation, pruritus, headache, vomiting, diarrhea, depression and dyspnea have been reported following exposure to this product. To report suspected adverse events and/or obtain a copy of the SDS or for technical assistance, call Bayer Animal Health at 1-800-422-9874. For additional information about adverse drug experience reporting for animal drugs, contact FDA at 1-888-FDA-VETS or online at http://www.fda.gov/Animal/Veterinary/SafetyHealth.

The recommended minimum dose is 4.5 mg/lb (10 mg/kg) imidacloprid and 1.1 mg/lb (2.5 mg/kg) moxidectin, once a month, by topical administration.

Do not apply to irritated skin.

Remove one dose applicator tube from the package. As specified in the following table, administer the entire contents
of the Advantage Multi for Dogs tube that correctly corresponds with the body weight of the dog.

Dog (lb.)	Advantage Multi For Dogs	Volume (mL)	lmidacloprid (mg)	Moxidectin (mg)
3-9	Advantage Multi 9	0.4	40	10
9.1 – 20	Advantage Multi 20	1.0	100	25
20.1 - 55	Advantage Multi 55	2.5	250	62.5
55.1 - 88	Advantage Multi 88	4.0	400	100
88.1 – 110*	Advantage Multi 110	5.0	500	125

Dogs over 110 lbs. should be treated with the appropriate combination of Advantage Multi for Dogs tubes

- 2. While holding the tube in an upright position, remove the cap from the tube.
- 3. Turn the cap over and push the other end of cap onto the tip of the tube.
- Twist the cap to break the seal and then remove cap from the tube.
- the tube.

 5. The dog should be standing for application. Part the hair on the back of the dog between the shoulder blades until the skin is visible. For dogs weighing 20 lbs. or less, place the tip of the tube on the skin and apply the entire contents directly on the exposed skin at one spot between the shoulder blades. For dogs weighing more than 20 lbs., place the tip of the tube on the skin and apply the entire contents directly on the exposed skin at 3 or 4 spots on the top of the backline from the base of the neck to the upper back in an area inaccessible to licking. Do not apply an amount of solution at any one location that could run off the side of the dog.







dog.

Do not let this product get in your dog's mouth or eyes. Do not allow the dog to lick any of the application sites for 30 minutes. In households with multiple pets, keep each treated dog separated from other treated dogs and other pets for 30 minutes after application to prevent licking the application sites. (See WARNINGS.)

Stiff hair, a damp appearance of the hair, pink skin, or a slight powdery residue may be observed at the application site on some animals. This is temporary and does not affect the safety and effectiveness of the product.

Shampooing 90 minutes after treatment does not reduce the effectiveness of Advantage Multi for Dogs in the prevention of

Shampooing of minutes and the interest of the art worm disease. Shampooing or water immersion 4 days after treatment will not reduce the effectiveness of *Advantage Multi for Dogs* in the treatment of flea infestations. However, shampooing as often as once weekly may reduce the effectiveness of the product

against fleas. Heartworm Prevention: For prevention of heartworm disease, Advantage Multi for Dogs should be administered at one-month intervals. Advantage Multi for Dogs may be administered year-round or at a minimum should start one month before the first expected exposure to mosquitoes and should continue at monthly intervals until one month after the last exposure to mosquitoes. If a dose is missed and a 30-day interval between doses is exceeded, administer Advantage Multi for Dogs immediately and resume the monthly dosing schedule. When replacing another heartworm preventian program, the first treatment with Advantage Multi for Dogs should be given within one month of the last dose of the former medication.

Treatment of Circulating Microfilariae: For the treatment of circulating *D. immittis* microfilariae in heartworm-positive doy Advantage Multi for Dogs should be administered at one-month intervals. Treatment with an approved adulticide therapy recommended because Advantage Multi for Dogs is not effective for the treatment of adult *D. immittis*.

(See PRECAUTIONS.)

(See PRECAUTIONS.)
Flea Treatment. For the treatment of flea infestations, Advantage Multi for Dogs should be administered at one-month intervals. If the dog is already infested with fleas when the first dose of Advantage Multi for Dogs is administered, adult fleas on the dog will be killed. However, reinfestation from the emergence of pre-existing pupea in the environment may continue to occur for six weeks or longer after treatment is initiated. Dogs treated with imidacloprid, including those with pre-existing flea allergy dermatitis have shown clinical improvement as a direct result of elimination of fleas from the dog.

Treatment and Control of Intestinal Nematode Infections:
For the treatment and control of intestinal hookworm infections caused by Ancylostoma caninum and Uncinaria stenocephala (adults, immature adults and fourth stage larvae) and roundworm infections caused by Toxocara canis (adults and fourth for Dogs should be administered once as a single topical dose.

Treatment and Control of Sarcoptic Mange: For the treatment and control of sarcoptic mange caused by Sarcoptes scabiei var. canis, Advantage Multi for Dogs should be administered as a single topical dose. A second monthly dose may be administered if necessary.

ANIMAI SAFFTY:

ANIMAL SAFETY:
Heartworn-Negative Dogs
Field Study: In a controlled, double-masked, field safety study, Advantage Multi for Dogs was administered to 128 dogs of various breeds, 3 months to 15 years of age, weighing 4 to 157 pounds. Advantage Multi for Dogs was used safely in dogs concomitantly receiving ACE inhibitors, anticonvulsants, antihistamines, antimicrobials, chondroprotectants, corticosteroids, immunotherapeutics, MAO inhibitors, NSAIDs, ophthalmic medications, sympathomimetics, synthetic estrogens, thyroid hormones, and urinary acidifiers. Owners reported the following signs in their dogs after application of Advantage Multi for Dogs: pruritus, flaky/greasy residue at the treatment site, medicinal odor, lethargy, inappetence, and hyperactivity.

(See ADVERSE RECTIONS.)

Safety Study in Puppies: Advantage Multi for Dogs was applied topically at 1, 3 and 5X the recommended dose to 7-week-old Beagle puppies once every 2 weeks for 6 treatments on days 0, 14, 28, 42, 56, and 70. Loose stools and diarrhea were observed in all groups, including the controls, throughout the study. Vomiting was seen in one puppy from the 1X treatment group (days 1 and 79), and in one puppy from the 5X treatment group (day 1). Two puppies each in the 1X, 3X, and 5X groups had decreased appetites within 24 hours post-dosing. One puppy in the 1X treatment group displayed rapid, difficult breathing from 4 to 8 hours following the fifth treatment. A puppy from the 5X treatment group displayed rapid, difficult breathing from 4 to 8 hours following the second treatment.

displayed rapid, difficult breathing from 4 to 8 hours following the second treatment.

Dermal Dose Tolerance Study: Advantage Multi for Dogs was administered topically to 8-month-old Beagle dogs at 10X the recommended dose once. One dog showed signs of treatment site irritation after application. Two dogs vomited, one at 6 hours and one at 6 days post-treatment. Increased RBC, hemoglobin, activated partial thromboplastin, and direct bilirubin were observed in the treated group. Dogs in the treated group did not gain as much weight as the control group.

Oral Safety Study in Beagles: Advantage Multi for Dogs was administered once orally at the recommended topical dose to 12 dogs. Six dogs vomited within 1 hour of receiving the test article, 2 of these dogs vomited again up to 18 hours post-dosing. One dog exhibited shaking (nervousness) 1 hour post-dosing, Another dog exhibeted abnormal neurological signs (circling, ataxia, generalized muscle tremors, and dilated pupils with a slow pupillary light response) starting at 4 hours post-dosing through 18 hours post-dosing. Without treatment, this dog was neurologically normal at 24 hours and had a normal appetite by 48 hours post-dosing.

See CONTRAINDICATIONS.)

Dermal Safety Study in Ivermectin-Sensitive Collies:

Dermal Safety Study in Ivermectin-Sensitive Collies:

Advantage Multi for Dogs was administered topically at 3 and 5X the recommended dose every 28 days for 3 treatments to Collies which had been pre-screened for avermectin sensitivity. No clinical abnormalities were observed.

To Collies which had been pie-science for a verificant sensitivity. No clinical abinimitations were observed.

Oral Safety Study in Ivermectin-Sensitive Collies:

Advantage Multi for Dogs was administered orally to 5 pre-screened ivermectin-sensitive Collies. The Collies were asymptomatic after ingesting 10% of the minimum labeled dose, 4 to 40% of the minimum recommended topical dose, 4 of the dogs experienced neurological signs indicative of avermectin toxicity including depression, ataxia, mydriasis, salivation, muscle fasciculation, and coma, and were euthanized.

(See CONTRAINDICATIONS.)

Heartworm-Positive Dogs
Laboratory Safety Study in Heartworm-Positive Dogs: Advantage Multi for Dogs was administered topically at 1 and 5X the recommended dose every 14 days for 3 treatments to dogs with adult heartworm infections and circulating microfilariae. At 5X, one dog was observed vomiting three hours after the second treatment. Hypersensitivity reactions were not seen in the 5X treatment group. Microfilariae counts decreased with treatment.

STORAGE INFORMATION: Store at temperatures between 4°C (39°F) and 25°C (77°F), avoiding excess heat or cold.

HOW SUPPLIED: Applications Per Package

6 x 0.4 mL tubes 6 x 1.0 mL tubes

6 x 2.5 mL tubes

Advantage Multi is protected by one or more of the following U.S. patents: 6,232,328, and 6,001,858.

V-03/2016

NADA #141-251, Approved by FDA Made in Germany

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Bayer

Bayer HealthCare LLC

P.O. Box 390 Shawnee Mission, Kansas 66201 U.S.A.



ADVANTAGE MULTI®

(imidacloprid + moxidectin) Topical Solution

Once-a-month topical solution for cats for the prevention of heartworm disease, kills adult fleas, is indicated for the treatment of flea infestations, as well as the treatment and control of ear mite infestations and intestinal parasite infections in cats and kittens 9 weeks of age and older and that weigh at least 2 lbs.

Once-a-month topical solution for ferrets for the prevention of heartworm disease, kills adult fleas, and is indicated for the treatment of flea infestations. Indicated for ferrets that weigh at least 2 lbs.

CAUTION:

(U.S.A.) Law restricts this drug to use by or on the order of a licensed veterinarian

DESCRIPTION:

Advantage Multi® for Cats (10% imidacloprid + 1% moxidectin) is a colorless to yellow ready-to-use solution packaged in single-dose applicator tubes for topical treatment of cats. The formulation and dosage schedule are designed to provide a minimum of 4.5 mg/lb (1.0 mg/kg) imidacloprid and 0.45 mg/lb (1.0 mg/kg) moxidectin based on body weight. Imidacloprid is a chloronicotinyl nitroguanidine insecticide. The chemical name of imidacloprid is 1-[(6-Chloro-3-pyridinyl)-nethyl]-N-nitro-2-imidazolidinimine. Moxidectin is a semisynthetic macrocyclic lactone endectocide derived from the actinomycetes *Screptomycetes cyaneogriseus* noncyanogenus. The chemical name of moxidectin is [6R, 23E, 25S(E)]-5-0-Demethyl-28-deoxy-25-(1,3-dimethyl-1-butenyl)-6,28-epoxy-23-(methoxyimino) milbemycin B.

INDICATIONS:

Advantage Multi for Cats is indicated for the prevention of heartworm disease caused by Dirofilaria immitis. Advantage Multi for Cats kills adult fleas (Ctenocephalides felis) and is indicated for the treatment of flea infestations. Advantage Multi for Cats is also indicated for the treatment and control of ear mite (Otodectes cynotis) infestations and the following intestinal parasites:

		Intestinal Stage				
Intes	tinal Parasite	Adult	Immature Adult	Fourth Stage Larvae		
Hookworm Species	Ancylostoma tubaeforme	Х	Х	Х		
Roundworm Species	Toxocara cati	Х		Х		

WARNINGS:
Do not use on sick, debilitated, or underweight cats (See ADVERSE REACTIONS).

Do not use on cats less than 9 weeks of age or less than 2 lbs. body weight.

HUMAN WARNINGS:

Not for human use. Keep out of the reach of children.

Children should not come in contact with the application site for 30 minutes after application.

Causes eye irritation. Harmful if swallowed. Do not get in eyes or on clothing. Avoid contact with skin. Exposure to the product has been reported to cause headache; dizziness; and redness, burning, ingiling, or numbness of the skin. Wash hands thoroughly with soap and warm water after handling. If contact with eyes occurs, hold eyelids open and flush with copious amounts of water for 15 minutes. If eye irritation develops or persists, contact a physician. If swallowed, call poison control center or physician immediately for treatment advice. Have person sip a glass of water if able to swallow. Do not induce vomiting unless told to do so by the poison control center or physician. People with known hypersoritivity to benzyl alcohol, imidacloprid, or moxidectin should administer the product with caution. In case of allergic reaction, contact a physician. If contact with skin or clothing occurs, take off contaminated clothing. Wash skin immediately with plenty of soap and water. Call a poison control center or physician for treatment advice.

The Safety Data Sheet (SDS) provides additional occupational safety information. For a copy of the Safety Data Sheet (SDS) or to report adverse reactions call Bayer Veterinary Services at 1-800-422-9874. For consumer questions call 1-800-255-6826.

1-800-2-50-50-2.0.

PRECAUTIONS:
Do not dispense dose applicator tubes without complete safety and administration information.

Avoid oral ingestion. Cats may experience hypersalivation, tremors, vomiting and decreased appetite if Advantage Multi for Cats is inadvertently administered orally or through grooming/licking of the application site.

The safety of Advantage Multi for Cats has not been established in breeding, pregnant, or lactating cats.

The effectiveness of Advantage Multi for Cats against heartworm infections (D. immitis) after bathing has not been evaluated in the properties of the pr

in cats.

Use of this product in geriatric patients with subclinical conditions has not been adequately studied. Several otherwise healthy, thin geriatric cats experienced prolonged lethargy and sleepiness after using this drug (See ADVERSE REACTIONS).

ADVERSE REACTIONS:

ving treatment with Advantage Multi for Cats or an active control, cat owners reported the following post-

OBSERVATION	Advantage Multi n=113	Active Control n=38
Lethargy (protracted sleeping, poorly responsive)	3 cats* (2.7%)	None observed
Behavioral changes (e.g., agitated, excessive grooming, hiding, pacing, spinning)	9 cats (8.0%)	1 cat (2.6%)
Discomfort (e.g., scratching, rubbing, head-shaking)	5 cats (4.4%)	None observed
Hypersalivation (within 1 hour after treatment)	3 cats (2.7%)	None observed
Polydipsia	3 cats (2.7%)	None observed
Coughing and gagging	1 cat (0.9%)	None observed

*These three cats were from the same household and included one 13-yr-old cat in good health, one 15-yr-old FIV positive cat in good health, and one 15-yr-old, underweight cat in fair health. Lethargy was noted for 24 to 36 hrs after the first treatment only, one cat was unsteady at 48 hrs. These cats were not on other medications.

During another field study, a 16-year-old cat with renal disease slept in the same place without moving for two days following application. (See PRECAUTIONS).

During another field study, a 16-year-old cat with renal disease slept in the same place without moving for two days following application. (See PRECAUTIONS).

Laboratory Effectiveness Studies: Advantage Multi for Cats was administered at the recommended dose to 215 cats in 20 effectiveness studies. One random-sourced cat exhibited signs consistent with either moxidectin toxicity or viral respiratory disease and died 26 hours after product application; necropsy findings were inconclusive as to the ause of death. A second cat that became ill 3 days after application of Advantage Multi for Cats responded to treatment for respiratory infection and completed the study. A third cat became ill on day 3 and died with signs and lesions attributable to panleukopenia on day 7 after moxidectin application.

Post-Approval Experience: The following adverse events are based on postapproval adverse drug experience reporting. Not all adverse reactions are reported to FDA CVM. It is not always possible to reliably estimate the adverse event frequency or establish a causal relationship to product exposure using this data. The following adverse events in cats are listed in decreasing order of reporting frequency: hypersalivation, depression/tethargy, application site reactions (alopecia, purritus, lesions, and erythema), decreased appetite, vomiting, hyperactivity, ataxia, trembling, and behavior disorder (hiding). In some cases death has been reported. In humans, ocular and dermal irritation, nausea, numbness or tingling of the mouth and lips, anaphylaxis, pruritus, vomiting, and tongue/taste abnormalities have been reported following exposure to this product. To report suspected adverse events and/or obtain a copy of the SDS or for technical assistance, call Bayer Animal Heath at 1-800-422-9874. For additional information about adverse drug experience reporting for animal drugs, contact FDA at 1-888-FDA-VETS or online at http://www.fda.gov/Animal/Veterinary/SafetyHealth.

DOSAGE AND ADMINISTRATION:

The recommended minimum dos month, by topical administration. Do not apply to irritated skin. se is 4.5 mg/lb (10.0 mg/kg) imidacloprid and 0.45 mg/lb (1.0 mg/kg) moxidectin, once a

1. Remove one dose applicator tube from the package. As specified in the following table, administer the entire contents of the Advantage Multiple for Cota tube that correspond with the hady width of the set

of the Auvanta	of the Advantage Willite for Cats tube that correctly corresponds with the body weight of the cat.								
Cat (lbs.)	Advantage Multi for Cats	Volume (mL)	lmidacloprid (mg)	Moxidectin (mg)					
2-5	Advantage Multi 5	0.23	23	2.3					
5.1-9	Advantage Multi 9	0.4	40	4					
9.1-18*	Advantage Multi 18	0.8	80	8					

- * Cats over 18 lbs. should be treated with the appropriate combination of *Advantage Multi for Cats* tubes
- While holding the tube in an upright position, remove the cap from the tube.

 Turn the cap over and push the other end of cap onto the tip of the tube.
- 4. Twist the cap to break the seal and then remove cap from the tube.



4. Twist the cap to break the seal and then remove cap from the tube.

5. Part the hair on the back of the cat's neck at the base of the head, until the skin is visible. Place the tip of the tube on the skin and apply the entire contents directly on the exposed skin. Lift tube away from skin before releasing pressure on tube.

Do not get this product in the cat's mouth or eyes or allow the cat to lick the application site for 30 minutes. Treatment at the base of the head will minimize the opportunity for ingestion by grooming. In households with multiple pets, keep animals separated to prevent licking of the application site.

Stiff, matted hair or a damp, oily appearance of the hair may be observed at the application site on some cats. This is temporary and does not affect the safety and effectiveness of the product. Heartworm Prevention: For prevention of heartworm disease, Advantage Multi for Cats should be administered at one-month intervals. Advantage Multi for Cats may be administered year-around or at a minimum should start one month before the first expected exposure to mosquitoes and should continue at monthly intervals until one month after the last exposure to mosquitoes. If a dose is missed and a 30-day interval between doses is exceeded, administer Advantage Multi for Cats immediately and resume the monthly dosing schedule. When replacing another heartworm preventiancy my mention program, the first treatment with Advantage Multi for Cats should be given within one month of the last dose of the former medication. At the discretion of the veterinarian, cats older than 6 months of age may be tested to determine the presence of existing heartworm infection before treatment with Advantage Multi for Cats (See ADVERSE REACTIONS - Post-Approval Experience).

Flea Treatment: For the treatment of flea infestations, Advantage Multi for Cats should be administered at one-month intervals. If the cat is already infested with fleas when the first dose of Advantage Multi for Cats should be administered and the adm

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ANIMAL SAFETY:
Studies in Kittens: Advantage Multi for Cats was topically applied at 0, 1, 3, and 5X the maximum dose to 48 healthy 9-week-old kittens on days 0, 28, and 56. Lethargy was observed in 1 kitten from the 3X group and 1 from the 5X group on the day after initial treatment; the kitten from the 3X group was also disoriented and ataxic. One kitten from the 3X group had a slow pupillary light response two days after treatment and one had tremors the day after treatment. Hypersalivation was seen in one kitten from the 5X group approximately six hours post-treatment. One kitten from the 3X group was coratching at the treatment site 2 days after treatment. Slight cough was noted in 7 different kittens (2-0X, 2-1X, and 3-5X) during the 13-day period following the first treatment. Slight cough was noted in 7 different kittens (2-0X, 2-1X, and 3-5X) during the 13-day period following the first treatment. Histopathology showed granulomatous inflammation (1-5X) and lymphoid hyperplasia (2-1X, 4-3X) were seen in treated kittens. In a second study, Advantage Multi for Cats was topically applied at 0, 1.7, 5.2 and 8.7X the maximum dose to 48 healthy 9-week-old kittens every two weeks for 6 doses. One kitten in the 8.7X group apparently ingested an unknown amount of the drug and developed the following clinical signs prior to euthanasia: mydriasis, salivation, depression, vomiting, unsteadiness, rapid to slow to difficult breathing, poor pupillary response, generalized tremors, inability to move, and nystagmus. Two kittens in the 2.5X group developed mydriasis, salivation, depression, squinting, and poor appetite. A kitten in the 1.7X group developed mydriasis.

**Dose Tolerance Study: Eight healthy juvenile cats were topically dosed with a single application of Advantage Multi for Cats was tested in case of accidental oral ingestion. The maximum topical dose was orally administered to twelve healthy 9-week-old kittens. Hypersalivation (8 of 12 kittens) and vomiting (12 of 12 kittens) were observed immediately post

Use only the 0.4 mL *Advantage Multi for Cats* in ferrets. The 0.23 mL size does not provide an effective dose and the 0.8 mL size could result in an overdose.

INDICATIONS:

For Ferrets:

Advantage Multi for Cats is indicated for the prevention of heartworm disease in ferrets caused by Dirofilaria immitis Advantage Multi for Cats kills adult fleas (Ctenocephalides felis) and is indicated for the treatment of flea infestations on ferrets.

WARNINGS:

on sick or debilitated ferrets.

PRECAUTIONS:

Do not dispense dose applicator tubes without complete safety and administration information

The safety of Advantage Multi for Cats has not been established in breeding, pregnant, and lactating ferrets. Treatment of ferrets weighing less than 2.0 lbs (0.9 kg) should be based on a risk-benefit assessment. The effectiveness of Advantage Multi for Cats in ferrets weighing over 4.4 lbs. (2.0 kg) has not been established.

ADVERSE REACTIONS:
Field safety Study in Ferrets: Advantage Multi for Cats was topically administered to 131 client-owned ferrets at the recommended dose volume (0.4 mL). The ferrets ranged in age from 3 months to 7 years, and weighed between 0.5 and 1.86 kg (1.1 to 4.1 lbs). The dose of imidacloprid ranged between 2.15 and 80.2 mg/kg in this study. The dose of imidacloprid ranged between 2.15 and 80.2 mg/kg in this study. The dose of moxidectin ranged between 2.2 to 8.0 mg/kg in this study.

Adverse reactions in ferrets following treatment included: pruritus/scratching, scabbing, redness, wounds and inflammation at the treatment site; lethargy, and chemical odor. These adverse reactions resolved without additional therapy. Owners also reported stiffening of the hair at the treatment site, however, this is expected with application of a topical product and is not considered an adverse reaction.

Three human adverse reactions were reported. An owner's finger became red following skin contact with the product. One owner reported a headache caused by chemical odor of the product. One owner reported a tingling sensation of the lips after kissing the treatment site.

Foreign Market Experience: Because the following events were reported voluntarily during post-approval use of the product in foreign markets, it is not always possible to reliably establish a causal relationship to drug exposure. Adverse events reported in ferrets topically treated with 0.4 mL imidacloprid + moxidectin for cats included: malaise, vomiting, diarrhea, shaking, mydriasis, hypersalivation with abnormal neurologic signs, seizures, death, generalized hematoma of the body, and alopecia at the treatment site. Adverse reactions in humans included: burning, tingling, numbness, bad taste in the mouth, dizziness, and headache.

ANIMAL SAFETY:
Ferrets: Advantage Multi for Cats was topically applied at 5X the recommended dose volume to six healthy 9-month-old ferrets on Study Days 0, 14, 28, and 42. Because the weights of the ferrets in this study ranged from 2.0 to 4.0 lb (0.9 kg to 1.8 kg), ferrets received a range of doses from 51.0 to 106.9 mg/lb (112 to 235 mg/kg) of imidacloprid and 5 to 10.5 mg/lb (11 to 23 mg/kg) of moxidectin. The following abnormal clinical signs were reported during the study: wet, matted, and/or preasy appearance to the hair, shaking of the head and/or body, rubbing of dose site on cage, and shedding. Slight increases in phosphorous, potassium, aspartate aminotransferase (AST), and glucose were seen during the study, however, no clinical signs related to these bloodwork changes were reported.

Oral Safety Study: Advantage Multi for Cats was orally administered at the recommended dose volume (0.4 mL) to eight healthy ferrets on Study Day 0. Ferrets were 78 to 101 days old (11.1 to 14.4 weeks) and weighted between 1.1 to 1.8 b (0.5 to 0.8 kg) body weight on the day of dosing, resulting in doses ranges 22.0-36.8 mg/lb (43.8-10.0 mg/kg) mixalcoprid and 2.2-3.7 mg/lb (4.8-8.0 mg/kg) moxidectin. The following abnormal clinical signs were reported immediately following oral administration of Advantage Multi for Cats: vomiting (one ferret) and ataxia (two ferrets). All abnormalities resolved without treatment or supportive care.

treatment or supportive care

DOSAGE AND ADMINISTRATION: For Ferrets:

. nended minimum dose for a ferret is 9 mg/lb (20.0 mg/kg) imidacloprid and 0.9 mg/lb (2 mg/kg) moxidectin, once a month, by topical administration

Ferret (lbs.)	Advantage Multi for Cats	Volume (mL)	lmidacloprid (mg)	Moxidectin (mg)
2.0 - 4.4	Advantage Multi 9	0.4	40	4
_				

Only the 0.4 mL applicator tube volume (Advantage Multi 9) should be used on ferrets.

Do not apply to irritated skin.

- 1. Remove one dose applicator tube from the package. Administer the entire contents of the Advantage Multi for Cats tube (0.4 mL).
 2. While holding the tube in an upright position, remove the cap from the tube.
 3. Turn the cap over and push the other end of cap onto the tip of the tube.
 4. Twist the cap to break the seal and then remove cap from the tube.
 5. Part the hair on the back of the formation.





Stiff, matted hair or a damp, oily appearance of the hair may be observed at the application site on some ferrets. This is temporary and does not affect the safety and effectiveness of the product.

temporary and does not affect the safety and effectiveness of the product.

Heartworm Prevention: For prevention of heartworm disease, Advantage Multi for Cats should be administered at one-month intervals. Advantage Multi for Cats may be administered year-around or at a minimum should start one month before the first expected exposure to mosquitoes and should continue at monthly intervals until one month after the last exposure to mosquitoes. If a dose is missed and a 30-day interval between doses is exceeded, administer Advantage Multi for Cats immediately and resume the monthly dosing schedule.

Flea Treatment: For the treatment of flea infestations on ferrets, Advantage Multi for Cats should be administered at one-month intervals. If the ferret is already infested with fleas when the first dose of Advantage Multi for Cats is administered, adult fleas on the ferret will be killed. However, re-infestation from the emergence of pre-existing pupae in the environment may continue to occur for six weeks or longer after treatment is initiated.

STORAGE INFORMATION:

Store at temperatures between 4°C (39°F) and 25°C (77°F), avoiding excess heat or cold.

HOW SUPPLIED: Applications Per Package 3 x 0.23 mL tubes 6 x 0.4 mL tubes 6 x 0.8 mL tubes

Advantage Multi is protected by one or more of the following U.S. patents: 6,232,328 and 6,001,858

V-03/2016

NADA # 141-254, Approved by FDA

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Bayer

Bayer HealthCare LLC Animal Health Division P.O. Box 390 Shawnee Mission, Kansas 66201 U.S.A.



University Product Price List

PRODUCT	STRENGTH	PACKAGING	SKU#	LIST PRICE	PRICE	DISCOUNT
AND THE PARTY OF THE	Di di /				A state of the	
	Blue — 11.4 mg nitenpyram	6 doses/card, 10 cards/carton	CA4920Y07AM	\$225.00/carton		50%
Capstar	Blue — 11.4 mg nitenpyram	60 dose bulk	CA492081UAM	\$220.86/bulk	\$110.43	50%
(nitenpyram)	Green — 57 mg nitenpyram	6 doses/card, 10 cards/carton	CA4925Y07AM	\$233.71/carton	\$116.85	50%
	Green — 57 mg nitenpyram	60 dose bulk	CA492581UAM	\$234.40/bulk	\$117.20	50%
	11.2% spinetoram	.77 mL dose 6 doses/card, 10 cards/carton	CA4590Y07AM	\$602.01/carton	\$301.01	50%
Cheristin. for cats spinetoram	11.2% spinetoram	.77 mL dose 3 doses/card, 10 cards/carton	CA459084WAM	\$317.70/carton	\$158.85	50%
1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	11.2% spinetoram	.77 mL dose 1 dose/card, 30 cards/carton	CA459069VAM	\$326.92/carton	\$112.50 \$110.43 \$116.85 \$117.20 \$301.01	50%
	Pink — 140 mg spinosad	6 doses/card, 10 cards/carton	CA4222Y07AM	\$627.85/carton	\$313.93	50%
redelio laner) Interceptor (mibernych oxine) Interceptor (mibernych oxine) Interceptor (mibernych oxine) Interceptor (mibernych oxine)	Orange — 270 mg spinosad	6 doses/card, 10 cards/carton	CA4223Y07AM	\$640.38/carton	\$320.19	50%
Comfortis	Green — 560 mg spinosad	6 doses/card, 10 cards/carton	CA4224Y07AM	\$663.44/carton	\$331.72	50%
pinusau)	Blue — 810 mg spinosad	6 doses/card, 10 cards/carton	CA4225Y07AM	\$675.95/carton	\$337.97	50%
	Brown — 1620 mg spinosad	6 doses/card, 10 cards/carton	CA4227Y07AM	\$700.32/carton	\$350.16	50%
	Yellow — 56.25 mg lotilaner	6 doses/card, 10 cards/carton	CA5452Y07AM	\$667.68/carton	\$333.84	50%
	Tettow 50.20 mg tottlaner	1 dose/card, 16 cards/carton	CA5452016AM	\$195.85/carton	\$97.93	50%
_	Pink — 112.5 mg lotilaner	6 doses/card, 10 cards/carton	CA5458Y07AM	\$675.17/carton	\$337.58	50%
radalia	Tills — 112.3 mg totitalier	1 dose/card, 16 cards/carton	CA5458016AM	\$198.05/carton	\$99.02	50%
laner)	Orange — 225 mg lotilaner	6 doses/card, 10 cards/carton	CA5456Y07AM	\$683.28/carton	\$341.64	50%
	Orange — 223 mg totitalier	1 dose/card, 16 cards/carton	CA5456016AM	\$200.43/carton	\$100.21	50%
	General / ED mar latifaces	6 doses/card, 10 cards/carton	CA5454Y07AM	\$700.13/carton	\$350.06	50%
	Green — 450 mg lotilaner	1 dose/card, 16 cards/carton	CA5454016AM	\$205.38/carton	\$110.43 \$116.85 \$117.20 \$301.01 \$158.85 \$163.46 \$313.93 \$320.19 \$331.72 \$337.97 \$350.16 \$333.84 \$97.93 \$337.58 \$99.02 \$341.64 \$100.21 \$350.06 \$102.69 \$107.48 \$113.04 \$114.72 \$147.79 \$178.16 \$57.65 \$58.34 \$74.52 \$90.40 \$77.80 \$107.56	50%
asySpot	9.7% fipronil	.50 mL dose 3 doses/card, 10 cards/carton	CA533502JÅM	\$214.95/carton	\$107.48	50%
	Brown — 2.3 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4865Y07AM	\$226.08/carton	\$113.04	50%
Intercentor	Green — 5.75 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4860Y07AM	\$229,45/carton	\$114.72	50%
(milbemycin oxime)	Yellow — 11.5 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4855Y07AM	\$295.59/carton	\$147.79	50%
	White — 23 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4850Y07AM	\$356.32/carton	\$178.16	50%
	Orange — 2.3 mg milbemycin oxime, 22.8 mg praziquantel	6 doses/card, 5 cards/carton	CA544069VAM	\$115.29/carton	\$57.65	50%
INTERCEPTOR	Green — 5.75 mg milbemycin oxime, 57 mg praziquantel	6 doses/card, 5 cards/carton	CA544469VAM	\$116.69/carton	\$58.34	50%
minernych nylme (prazquantel)	Yellow — 11.5 mg milbemycin oxime, 114 mg praziquantel	6 doses/card, 5 cards/carton	CA544669VAM	\$149.04/carton	\$74.52	50%
	Blue — 23 mg milbemycin oxime, 228 mg praziquantel	6 doses/card, 5 cards/carton	CA544869VAM	\$180.80/carton	\$90.40	50%
MilbeMite C Solution (0.1% milbernycin axime)	0.1% milbemycin oxime	.25 mL tube 2-tube pack, 10 packs/carton	CA480007JAM	\$155.60/carton	\$77.80	50%
	Orange — 9.7% fipronil	0.023 fl oz dose 3 doses/card, 10 cards/carton	CA533005AAM	\$215.12/carton	\$107.56	50%
AR ASTAR	Green — 9.7% fipronil	0.045 fl oz dose 3 doses/card, 10 cards/carton	CA533003UAM	\$215,12/carton	\$107.56	50%
(fpronil) for dogs	Red — 9.7% fipronil	0.091 fl oz dose 3 doses/card, 10 cards/carton	CA533004PAM	\$215.12/carton	\$107.56	50%
	Blue — 9.7% fipronil	0.136 fl oz dose 3 doses/card, 10 cards/carton	CA533006RAM	\$215.12/carton	\$107.56	50%

University Product Price List

PRODUCT	STRENGTH	PACKAGING	SKU#	LIST PRICE	UNIVERSITY PRICE	DISCOUNT
A STATE OF THE STA	Oppose CON five 1	0.000 #	j je vojaki je fiji:			
	5.2% cyphenothrin	3 doses/card, 10 cards/carton	CA533205AAM	\$343.20/carton	\$171.60	50%
PARASTAR	Green — 9.8% fipronil, 5.2% cyphenothrin	0.045 fl oz dose 3 doses/card, 10 cards/carton	CA533203UAM	\$343.20/carton	\$171.60	50%
ARASTAR® plus for dogs (fpronil/cyphenothrin)	Red — 9.8% fipronil, 5.2% cyphenothrin	0.091 fl oz dose 3 doses/card, 10 cards/carton	CA533204PAM	\$343.20/carton	\$171.60	50%
	Blue — 9.8% fipronil, 5.2% cyphenothrin	0,136 fl oz dose 3 doses/card, 10 cards/carton	CA533206RAM	\$343.20/carton	\$171.60	50%
	Red — 40 mg lufenuron	0.4 mL dose 10 single-dose syringes/carton	CA5020010AM	\$436.58/carton	\$218.29	50%
ROGRAM SMONTH BLECTABLE (LLFBLARON) FOR CATS	Drange = 9.8% fipronil, 5.2% cyphenothrin 3 doses/card, 10 cards/carton CA533205AAM \$343.20/carton 5.2% cyphenothrin 3 doses/card, 10 cards/carton CA533205AAM \$343.20/carton 5.2% cyphenothrin 3 doses/card, 10 cards/carton CA533205AAM \$343.20/carton 5.2% cyphenothrin 3 doses/card, 10 cards/carton CA533206PAM \$343.20/carton 5.2% cyphenothrin 5.2% cyphenothrin 3 doses/card, 10 cards/carton CA533206PAM \$343.20/carton 5.2% cyphenothrin 5.2% cyphenothrin 6.2% cose syringes/carton CA533206PAM \$343.20/carton 5.2% cyphenothrin 5.2% cyphenothrin 6.2% cose syringes/carton CA533206PAM \$448.67/carton 5.2% cyphenothrin 6.2% cose syringes/carton CA4332707AM \$759.81/carton 5.2% cyphenothrin 6.2% cose syringes/carton CA4332707AM \$759.81/carton 5.2% cyphenothrin 6.2% cose syringes/carton CA4332707AM \$817.67/carton 5.2% cyphenothrin 5.2% cyphenothrin 6.2% cose syringes/carton CA4333707AM \$817.67/carton 5.2% cyphenothrin 5.2% cyphenothrin 6.2% cose syringes/carton CA4333707AM \$817.67/carton 5.2% cyphenothrin 5.2	\$224.34	50%			
		6 doses/card, 10 cards/carton	CA4332Y07AM	\$759.81/carton	\$379.91	50%
		6 doses/card, 10 cards/carton	CA4333Y07AM	\$774.26/carton	\$387.13	50%
rifexis.		6 doses/card, 10 cards/carton	CA4334Y07AM	\$803.14/carton	\$401.57	50%
· museu · much yen uxincy		6 doses/card, 10 cards/carton	CA4335Y07AM	\$817.69/carton	\$408.85	50%
		6 doses/card, 10 cards/carton	CA4336Y07AM	\$845.34/carton	\$422.67	50%
15-47 S. al.	WILLIAM TO THE REAL PROPERTY.					
	10 mg cyclosporine capsules		CA491507VAM	\$17.15/pack	\$8.57	50%
	25 mg cyclosporine capsules		CA491007VAM	\$19.41/pack	\$9.70	50%
Atopica* dosporine capsules) USP MODIFIED	50 mg cyclosporine capsules		CA490507VAM	\$31.42/pack	\$15.71	50%
	100 mg cyclosporine capsules		CA490207VAM	\$55.19/pack	\$27.59	50%
	100 mg/mL cyclosporine	5 mL vial	CA490005HAM	\$26.11/vial	\$13.06	50%
topica' for Cats osporine oral solution) USP MODIFIED		17 mL vial	CA490017HAM	\$66.63/vial	\$33.32	50%
rafungol raconazole oral solution)		52 mL vial	CA079652HAM	\$35.15/vial	\$35.15	50%
osurnia 👨	10 mg terbinafine,		CA4710020AM	\$197.09/box	\$197.09	0%
SUITIIA femicol-terbinafine-betamethasone acetate)	10 mg terbinafine,		CA4710002AM	\$21.68/box	\$21.68	0%
Surolèn.		15 mL bottle	CA081315HAM	\$17.44/bottle	\$8.72	50%
conazole nitrate, polymynin B sulfate, ednisolone acetate)		30 mL bottle	CA081330HAM	\$30.92/bottle	\$15.46	50%
	22.7 ma aproflovacin	100 tablet bottle	CA557001CAM	\$54.12/bottle	\$27.06	50%
	22.7 mg em onoxacin	500 tablet bottle	CA557005CAM	\$243.55/bottle	\$121.77	50%
	48 mg apratlavacia	50 tablet bottle	CA5578050AM	\$68.74/bottle	\$34.37	50%
OBUXA. ENROFLOXAÇIN	oo mg enronoxacin	150 tablet bottle	CA557884YAM	\$194.84/bottle	\$97.42	50%
	136 mg enrofloxacin	50 tablet bottle	CA5572050AM	\$123.40/bottle	\$61.70	50%
	272 mg enrofloxacin	50 tablet bottle	CA5576050AM	\$246.79/bottle	\$123.39	50%

PRODUCT	STRENGTH	PACKAGING	SKU#	LIST PRICE	UNIVERSITY PRICE	DISCOUNT
		30 tablet bottle	CA4980030AM	\$18.53/bottle	\$9.26	50%
	12 mg deracoxib	90 tablet bottle	CA4980090AM			50%
		30 tablet bottle	CA4985030AM			50%
eramaxx Pacovibi	25 mg deracoxib	90 tablet bottle	CA4985090AM	\$89.31/bottle		50%
derecoxib)		30 tablet bottle	CA4990030AM	\$60.76/bottle	\$30.38	50%
	75 mg deracoxib	90 tablet bottle	CA4990090AM	\$176.12/bottle	\$88.06	50%
		30 tablet bottle	CA4995030AM	\$86.79/bottle	\$43.39	50%
12 mg deracoxib 30 tablet bottle CA4980030AM \$18.53/bottle CA4980909AM \$55.41/bottle 25 mg deracoxib 90 tablet bottle CA4980900AM \$31.25/bottle CA4980900AM \$31.25/bottle CA4980090AM \$30.1/bottle CA4980090AM \$40.76/bottle 75 mg deracoxib 90 tablet bottle CA4990030AM \$40.76/bottle CA4990030AM \$176.12/bottle CA4990030AM \$18.79/bottle CA4990030AM \$249.03/bottle CA4990030AM \$249.03/bottle CA4990030AM \$249.03/bottle CA4990030AM \$249.03/bottle CA4990030AM \$249.03/bottle CA4995030AM \$249.03/bottle CA4995030AM \$249.03/bottle CA5810030AM \$25.21/bottle CA5810030AM \$25.21/bottle CA5810090AM \$75.64/bottle CA5811030AM \$50.75/bottle CA5811030AM \$76.28/bottle CA	\$249.03/bottle	\$124.52	50%			
eramaxo alliprant posior obenacoxib) onsior obenacoxib) posior obenacoxib) piection ETSPON Abortusia Huruttur, ficiales korug		30 tablet bottle	CA5810030AM	\$25.21/bottle	\$12.61	50%
	20 mg grapiprant tablets	90 tablet bottle	CA5810090AM	\$75.64/bottle	\$37.82	50%
Galliprant graner table		30 tablet bottle	CA5811030AM	\$50.75/bottle	\$25.37	50%
	60 mg grapiprant tablets	90 tablet bottle	CA5811090AM	\$152.24/bottle	\$76.12	50%
		30 tablet bottle	CA5812030AM	\$76.28/bottle	\$38.14	50%
	100 mg grapiprant tablets	90 tablet bottle	CA5812090AM	\$228.82/bottle	\$9.26 \$27.71 \$15.63 \$44.66 \$30.38 \$88.06 \$43.39 \$124.52 \$12.61 \$37.82 \$25.37 \$76.12	50%
	6 mg robenacoxib	30 tablet carton	CA4875030AM	\$64.32/carton	\$32.16	50%
engles	10 mg robenacoxib	60 tablet carton	CA4880060AM	\$39.71/carton	\$33.75	15%
(robenacoxib)	20 mg robenacoxib	60 tablet carton	CA4885060AM	\$48.54/carton	\$41.26	15%
	12 mg deracoxib 30 tablet bottle CA4980030AM \$18.53/bottle \$9.26 90 tablet bottle CA4980090AM \$55.41/bottle \$27.71 25 mg deracoxib 90 tablet bottle CA498030AM \$31.25/bottle \$15.63 90 tablet bottle CA4980090AM \$89.31/bottle \$15.63 90 tablet bottle CA4990030AM \$89.31/bottle \$30.38 75 mg deracoxib 90 tablet bottle CA4990030AM \$16.12/bottle \$88.06 90 tablet bottle CA4990030AM \$16.72/bottle \$88.06 100 mg deracoxib 90 tablet bottle CA4995030AM \$86.79/bottle \$43.39 90 tablet bottle CA4995090AM \$249.03/bottle \$124.52 20 mg grapiprant tablets 90 tablet bottle CA5810030AM \$52.21/bottle \$12.61 \$30 tablet bottle CA5810030AM \$55.24/bottle \$76.12 \$30 tablet bottle CA5810090AM \$15.224/bottle \$76.12 \$30 tablet bottle CA5810090AM \$50.75/bottle \$25.37 \$30 tablet bottle CA5810090AM \$50.75/bottle \$76.12 \$30 tablet bottle CA5810090AM \$76.28/bottle \$76.12 \$30 tablet bottle CA5810090AM \$76.28/bottle \$76.12 \$30 tablet bottle CA5810090AM \$76.28/bottle \$76.12 \$30 tablet bottle CA5810090AM \$77.24/bottle \$76.12 \$76.	15%				
onsior (robenacoxib) injection	20 mg/mL robenacoxib	20 mL vial	CA488620HAM	\$121.46/vial	\$121.46	0%
Consider (robenacoxib) Consid	Flex Sheet	6 sheets per box	CA5525006AM	\$70.74/box	\$60.13	15%
	Dental Cube	16 cubes per box	CA5520016AM	\$70.74/box	\$60.13	15%
		30 tablet bottle	CA4930030AM	\$26.78/bottle	\$13.39	50%
CLORALIA Clomipramine hydrochloride)		30 tablet bottle	CA4935030AM	\$36.40/bottle	\$18.20	50%
		30 tablet bottle	CA4940030AM	\$46.03/bottle	\$23.02	50%
ercorten°-V esoxycorticosterone valate injectable		4 mL vial	CA5320001AM	\$138.32/vial	\$117.57	15%



All products can be ordered through Customer Service: 1 (800) 782-8977*

PRODUCT	STRENGTH	PACKAGING	SKU#	LIST PRICE	University.	Discour
	Blue — 11.4 mg nitenpyram	6 doses/card, 10 cards/carton	CA4920Y07AM	\$225.00/carton	\$112.50	50%
Capst xr.	Blue — 11.4 mg nitenpyram	60 dose bulk	CA492081UAM	\$210.34/bulk	\$105.17	50%
(nitenpyram)	Green — 57.mg nitenpyram	6 doses/card, 10 cards/canton	CA4925Y07AM	\$233.71/carton	\$116.85	50%
	Green — 57 mg nitenpyram	60 dose bulk	CA492581UAM	\$223.24/bulk	\$111.62	. 50%
Cheristin	11.2% spinetoram	-77 mL dose 6 doses/card; 10 cards/carton:	CA4590Y07AM	\$602.01/carton	\$301.01	50%
for cats spinetoram	11.2% spinetoram	.77 mL dose 1 dose/card, 30 cards/carton	CA459069VAM	\$326,92/carton	\$163,46	50%
	Pink — 140 mg spinosad	6 doses/card, 10 cards/carton	CA4222Y07AM	\$606,62/carton	\$303.31	50%
_	Orange —270 mg spinosad	6 doses/card, 10 cards/carton	CA4223Y07AM	\$618.72/carton	\$309.36	50%
Comfortis	Green —560 mg spinosad	6 doses/card, 10 cards/carton	CA4224Y07AM	\$641.00/carton	\$320.50	′50%
inigsag) .	Blue —810 mg spinosad	6 doses/card, 10 cards/carton	CA4225Y07AM	\$653.09/carton	\$326.55	50%
_	Brown — 1620 mg spinosad	6 doses/card, 10 cards/carton	CA4227Y07AM	\$676.64/carton	\$338.32	50%
	Yellow 56.25 mg lotilaner	6 doses/card, 10 cards/carton	CA5452Y07AM	\$642,00/carton	\$321.00	50%
	Yellow 56.25 mg lotilaner	1 dose/card, 16 cards/carton	CA5452016AM	\$188.32/carton	\$94.16	50%
	Pińk 1,12.5 mg lőtilaner	i 6 doses/card; 10 cards/carton	CA5458ÝD7AM	\$649.20/carton	\$324:60	50%
Tradalia	Pink 112,5 mg totilaner	1 dose/card, 16 cards/canton	CA5458016AM	\$190.43/carton	\$95:22	50%
Credelio:	Orange 225 mg Lotilaner	6 doses/card, 10 cards/carton	CA5456Y07AM	\$657.00/carton	\$328,50	50%
	Orange 225 mg lotilaner	1 dose/card, 16 cards/carton	CA5456016AM	\$192,72/carton	\$96.36	50%
	Green 450 mg lotilaner	6 doses/card ₂ 10 cards/carton	CA5454Y07AM	\$673.20/carton	\$336.60	— :50%
	Green 450 mg lotilaner	1 dose/card, 16 cards/carton	CA5454016AM	\$197,48/carton	\$98.74	50%
EasySpot	9.7% fipronil	.50 mL dose 3 doses/card, 10 cards/carten	CA533502UAM	\$214.95/carton	\$107.48	50%
	Brown;—,2;3;mg; milbemycin oxime,	6:doses/card, 10 cards/carton	CA4865Y07AM	\$215.31/carton	\$107.66	50%
Intercentor	Green — 5:75 mg, milbemycin oxime	6 doses/card, 10 cards/carton	CA4860Y07AM	\$218:52/carton	\$109.26	50%
(mibenyan oane)	Yellow — 11.5 mg	6 doses/card, 10 cards/carton	CA4855Y07AM	\$281.51/carton	\$140.75	50%
Interceptor (mberrycinosine)	milbemycin oxime White,— 23 mg	6 doses/card, 10 cards/carton	CA4850Y07AM	\$339,35/carton	\$169.68	50%
	milbemycin öxime, Orange — 2.3 mg milbemycin	6 doses/card, 5 cards/carton	CA544069VAM	\$109.80/carton	\$54.90	50%
***	oxime, 22.8 mg praziquantel Green — 5.75 mg milbemycin	6'doses/card,5'cards/carton	CA544469VAM	\$111.13/carton	\$55!57	50%
INTERCEPTOR' PLUS (Industry discrete in the interpolation in the interpo	oxime, 57 mg praziquantel Yellow — 11.5 mg milbemycin				-	
The state of the s	oxime, 114 mg praziquantel Blue — 23 mg/milbemycin	6 doses/card, 5 cards/carton	CA544669VAM	\$141.94/carton	\$70.97	50%
<u>. </u>	oxime; 228 mg praziquantel	6 doses/card, 5 cards/carton	CA544869VAM	\$172.19/carton	\$86.10	50%
MilbeMite Csolron (UN miberyon coine)	0.1% milbemycin oxime	.25 mL tube 2-tube pack, 10 packs/carton .0.023 ft oz dose	CA480007JAM	\$150.34/carton	\$75.17	50%
	Orange — 9.7% fipronit	3 doses/card, 40 cards/carton 0,045 fl/oz dose	CA533005AAM	\$215.12/carton	\$107.56	50%
ARASTAR	Green — 9.7% fibronil	3 doses/card, 10 cards/carton 0,091 ft oz dose	CA533003UAM	\$215.12/carton	\$107.56	50%
Torracys	Red — 9.7% fipronil	3 doses/card, 10 cards/carton 0:136 (Loz dose	CA533004PAM	\$215.12/carton	\$107.56	50%
	Blue — 9.7% fipronil	3 doses/card, 10 cards/carton	CA533006RAM	\$215.12/carton	\$107.56	50%
	Orange — 9.8% fipronil, 5.2% cyphenothrin	0.023 ft oz dőse 3 doses/card, 10 cards/carton	CA533205AAM	\$343.20/carton	\$171.60	50%
ARASTAR Plus for dogs	Green — 9:8% fipronil. 5:2% cyphenothrin	0:045 N oz dose 3 doses/card, 10 cards/carton	CA533203UAM	\$343,20/carton	\$171.60	50%
"(fipronii/cyphenothan) "	Red — 9.8% figronil. 5.2% cyphenothrin	0:09/1/fl/oz dose 3 doses/card; 10 cards/carton;	CA533204PAM	\$343,20/carton	\$171.60	50%
	Blue — 9.8% tipronil, 5.2% cyphenothrin	0:136 floz dose 3 doses/card; 10 cards/carton	CA533206RAM	\$343.20/carton	\$171,60	50%
ROGRAM SMOHTH MECTISLE MECKET FORCES	Red — 40 mg tufenuron Green — 80 mg tufenuron	0.4 mL dose 10 single-dose syringes/carton 0.8 mL dose	CA5020010AM CA5025010AM	\$421.82/carton \$433.50/carton	\$210.91 \$216.75	50% 50%
	Magenta — 140 mg spinosad	10 single-dose syringes/carton 6 doses/card; 40 cards/carton,	CA4332Y07AM	\$734.12/carton	\$367.06	50%
	2:3 mg milbemycin oxime Orange — 270 mg spinosad;	الرام دور چانه المعلوثية المحروم وهروي يتدينه المحادث المحروم		\$748.D8/carton	\$374,04	50%
h/-	4:5 mg milbemycin extme. Green:—560 mg spinosad.	6 doses/card, 10 cards/carton			ب ب	÷ 1
Trifexis. (2) (spinosad+milberrycin oxime)	9,3 mg milbemycin oxime Blue — 810 mg spinosad,	6 doses/card, 10 cards/carton	CA4334Y07AM	\$775.98/carton	\$387.99	50%
	13.5 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4335Y07AM	\$790:04/carton	\$395.02	50%
	Brown — 1620 mg spinosad, 27 mg milbemycin oxime	6 doses/card, 10 cards/carton	'CA4336Y07AM	\$816.75/carton	\$408:37	50%



PRODUCT	SIKENUIH	PAUKAGING	SKU#	LIST PRICE	Price	· University Discount
	10 mg cyclosporine capsules	5=unit dose blisters in 15 capsule pack	CA491507VAM	\$16.49/pack	\$8.25	50%
	25 mg cyclosporine capsules	5-unit dose blisters in 15 capsule pack	CA491007VAM	\$18.66/pack	\$9.33	50%
Atopica (cyclosporine capsules) USP woordto	, '50'mg cyclosporine capsules: "	5-unit dose blisters in 💉	CA490507VAM	\$30,50/pack	\$15.25	50%
	100 mg cyclosporine capsules	5-unit dose blisters in.	CA490207VAM	\$53.58/oack	\$26.79	50%
	100 mg/mL cyclosporine	A Company of the Comp	jer			50%
Atopica for Cats yclosporius aral solution) USP MODIFIED	100 mg/ml; cyclospocine	· American Angles	- Land	N War Street	المحاسبية أوالم المحاسبة	150%
Itrafungol (itraconezole oral solution)	10 mg/mL itraconazole	52 ml vial	CA079652HAM	\$33(80/vial)	\$33.80	7.0%
	*40 mg (lorfenicol) ** 10 mg terbinafiñe, 1 mg betamethasone acetate % per mL	limittube 20 count box	CA4718020AM	\$193.23/box	\$193,23	0%,
orienicol-tezhirafine-batamethasone ecatate)	10 mg/florfenicol; 10 mg/terbinafine, 11 mg/betamethasone acetate per.ml.	TimLtuber 2dgunt box	(CA4710002AM)	\$19.32/box	\$19,32	(0%)
Surolàn.	23 mg/mL miconazote nitrate, 0.5293 mg/mL polymyxin B sulfate; 5 mg/mL prednisolone acetate	15 misbottle.	CA081315HAM	\$17.18/bottle	\$8.59	50%
100 mg/mc/scape 15 capsule pack, 1.04.970.001.00 mg/mc/scape 15 capsule pack, 1.04.970.001.00 mg/mc/scape 15 capsule pack, 1.04.970.001.00 mg/mc/scape 1.05.001.00 mg/mc/scape 1.07 mL/scape 1.07 mL/scape	\$15.23	50%				
	22.7 mg enrofloxació	h- gallin a see		\$53.06/battle	\$26.53	50%
4. D	The second of th	Windowski strain and an age one	CA557005CAM	नकार <u>स्तर</u> कर सिंद स्था		50%
ZOBUXA [®]	68 mg enrofloxacin				6.49/pack \$8.25 8.66/pack \$9.33 0.50/pack: \$15:25 3.58/pack \$26:79 15:11/will \$12:56 4.07/wiall \$32:03 3.80/wial \$33.80 9.32/box \$19:323 9.32/box \$19:323 9.32/box \$19:323 1.06/bottle \$26:53 8.77/bottle \$119:39 1.09/bottle \$9:55 1.09/bottle \$9:00 1.00/bottle \$26:90 1.09/bottle \$43:35 1.09/bottle \$42:13 1.09/bottle \$12:17 2.5/bottle \$12:36 1.06/bottle \$12:36 1.06/bottle \$12:36 1.06/bottle \$12:36 1.06/bottle \$12:39 3.36/bottle \$12:39 3.37/bottle \$12:39 3.38/bottle \$112:17 4.5/carton \$33:09 3.59/carton \$33:09 3.59/carton \$43:60 3.59/carton \$43:60 3.59/sottle \$110:42 3.59/sottle \$110:42 3.59/bottle \$110:42	50%
(or it original it	a see an wind	19 mg cyclosporine capsulas	்ற் அறைக்களை "	150%		
		* 40 ·	* 1,755	وېنىللى ك ئو ۋاي	\$8.25 \$9.33 \$15:25 \$26:79 \$12:56 \$32:03 \$33:80 \$19:32 \$19:32 \$19:32 \$15:23 \$26:53 \$119:39 \$119:39 \$33:70 \$95:51 \$60:49 \$15:77 \$40:49 \$15:77 \$40:49 \$15:77 \$40:49 \$15:77 \$40:49 \$15:77 \$40:49 \$15:77 \$40:49 \$15:77 \$40:49 \$15:77 \$40:49 \$15:77 \$40:49 \$1	50% 50%
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	the second secon			and the state of the same of t	mer district of the same	50%
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onsion	the state towns as a post		(CA4880060AM)	\$38:93/carton	\$33.09	15%
(robenacoxio)	20 mg róbenacóxib	60 tablet carton	CA4885060AM	\$47.59/carton	*\$ <u>40.</u> 45	15%
		460,tablet carton	CA4890060AM	\$51.29/carton	\$43.60	15%
onsior (robenacoxib) injection	20 mg/mL robenacoxib	20 mL viát	CA488620HAM	-\$110:42/y/al	\$110.42	0%
ETSPON' Riscure i de Hemosissis Golicin Sprange	and the same of the same of the same of	00 er 7 m m n n n n n	والمصرف والمستوان		#	15% 15% 15%
No.		30 tablet bottle	CA4930030AM	\$26.00/bottle	\$13:00	50%
LOSVICALSVI Iomipramine hydrochloride)	Blue — 20 mg clomipramine:	30 tablet bottle	CA4935038AM	\$35,34/bottle	\$17.67	50%
_{ве} лиргания пушисаюнае)	Green ⊷(80 mg člomipramine)	30 tablet bottle	CA4940030AM	\$44:69/bottle	\$22.35	50%
Percorteri-V (descrycorticosterone pivalate injectable	25 mg/mL desoxyconticosterone	∞ 44miLviat	CA5320001AM	\$138.32/vial	\$117.57,	15%

*Osurnia and Onsior Injection must be ordered through a veterinary distributor.

Capstar, Cheristin, Comfortis, Credelio, EasySpot, Interceptor, Milbellite, Parastar, Program, Trifexis, Atopica, İtrafungol, Osurnia, Sürotan, Zobuxa, Deramaxx, Onsior, Clomicalm, Percorten, Elanco and the diagonal bar logo are trademarks of Elanco or its affiliates. Galliprant is a registered trademark of Aratana Therapeutics, Inc.

Vetspon is a registered trademark of Ferrosan A/S.





All products can be ordered through Customer Service: 1 (800) 782-8977

PRODUCT	STRENGTH	PACKAGING	SKU#	LIST PRICE	University	University Discount
			P WARRY KONNO / AND WARRY SERVICE	Michigan (S.) Section (F. 2017)	process to the second	EN DISCOUTIN
3	Blue — 11/4 mg:nitenpyram	6.doses/card; 10 cards/carton	CA4920Y07AM	\$225,00/carton	\$112,50	50%
Canster	Blue — 11.4 mg nitenpyram.	60 dose bulk.	CA492081UAM	\$210.34/bulk	\$105.17	50%
(nitenpyram)	Green — 57 mg nitenpyram	6 doses/card , 10 cards/carton	CA4920Y07AMI \$225.00/carton \$11 CA492081UAM \$210.34/bulk \$11 CA492581UAM \$223.71/carton \$1 CA492581UAM \$223.24/bulk \$1 CA492581UAM \$223.24/bulk \$1 CA4590Y07AM \$602.01/carton \$3 CA4590Y07AM \$602.01/carton \$3 CA4590Y07AM \$606.62/carton \$3 CA4222Y07AM \$606.62/carton \$3 CA4222Y07AM \$6018.72/carton \$3 CON CA4223Y07AM \$618.72/carton \$3 CON CA4223Y07AM \$653.09/carton \$3 CON CA4224Y07AM \$676.64/carton \$3 CON CA4227Y07AM \$676.64/carton \$3 CON CA4227Y07AM \$676.64/carton \$3 CON CA4227Y07AM \$218.52/carton \$1 CON CA4860Y07AM \$218.52/carton \$1 CON CA4860Y07AM \$218.52/carton \$1 CON CA4860Y07AM \$218.52/carton \$1 CON CA4860Y07AM \$109.80/carton \$1 CON CA544069VAM \$111.13/carton \$5 CON CA544069VAM \$111.13/carton \$5 CON CA544669VAM \$111.13/carton \$5 CON CA544669VAM \$1141.94/carton \$5 CON CA544669VAM \$1141.94/carton \$5 CON CA543009AAM \$215.12/carton \$1 CON CA533009AAM \$343.20/carton \$1 CON CA433207AM \$774.004/carton \$3	\$116:85	50%	
	Green — 57 mg nitenpyram	(60 doše bulk _i	CA492581UAM	\$223:24/bulk	\$111.62	50%
Cheristin	11.2% spinetoram	.77 mL dose 6 doses/card: 10 cards/carton	CA4590Y07AM	/\$602:01/carton	\$301.01	50%
spinetoram	11,2% spinetoram	.77/mL dose (gdose/card, 30 cards/carton	CA459069VAM	\$326.92/carton	\$163:46	50%
	Pink — 140 mg spinosad	6 doses/card; 10 cards/carton	CA4222Y07AM	\$606,62/carton	\$303,31	50%
_	Orange —270 mg spinosad	6 doses/card, 10 cards/carton	CA4223Y07AM	\$618,72/carton	\$309.36	50%
Comfortis	Green —560 mg spinosad	.6 doses/card; 10 cards/carton.	CA4224Y07AM	\$641:00/carton:	\$320,50	50%
(applinagel)	Blue —810 mg spiñosád	6 doses/card, 10 cards/carton,	CA4225Y07AM	\$653.09/carton	\$326:55	<i>;</i> ,50%
for cats spinetoram Comfortis: pinosad) Interceptor (mibenych oxine) INTERCEPTOR PLUS (mibenych oxine) EasySpot for Cats (npronio mile) MilbeMite (C Solution (A.1% nibenych oxine)	Brown — 1620 mg spinosad:	6.doses/card, 10 cards/canton	CA4227Y07AM:	\$676.64/carton	\$338.32	. 50%
	Brown — 2:3 mg	6 doses/card, 10 cards/carton	CA4865Y07AM	\$215.31/carton	\$107.66	50%
Mintercenter	,Green:—5.75 mg,	6 doses/card, 10 cards/carton	CA4860Y07AM	\$218.52/carton	\$109.26	50%
Captitat	\$140.75	50%				
	### Blue — 11.4 mg minenpyram	\$169,68	50%			
	Orange — 2.3 mg milbémycin oxime, 22:8 mg praziquantel	6 doses/card, 5 cards/carton	CA544069VAM	\$109.80/carton.	\$54.90	50%
	Green — 5.75 mg milbemycin oxime, 57 mg praziquentel	6 doses/card, 5 cards/carton	,CA544469VAM	\$1.11.13/carton;	\$55.57	50%
fmäsenydn ortoe/bradquentely	Yellow — 1115 mg milbemycin oxime, 114 mg praziquantel	6 doses/card, 5 cards/carton	### ### ##############################	\$70.97	50%	
	Blue — 23 mg milbemycin oxime, 228 mg praziquantel	6 doses/card, 5 cards/carton.	CA544869VAM	\$172.19/carton	\$86:10)	- 50%
EasySpot of for Cats (reproduct)	9.7% (ipronil)		CA533502JAM	\$214.95/canton	\$107.48	50%
	0.1% milbernycin öxime	:25 mL tube 2-tube pack 10 packs/carton	CA480007JAM	\$150:34/carton	\$75:17	50%
	Orange - 9:7% fipronit		CA533005AAM	\$215,12/carton	\$107.56	50%
PARASTAR*		0.045 ftoz dose 3 doses/card, 10 cards/carton	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	-\$215.12/carton	\$107.56	50%
(fipronit) for aogs	Red — 9:7% fipronit	30.091/fl/oz dose 3.doses/card, 10/cards/carton		\$215.12/canton	\$107.56	50%∻
	Blue - 11.4 mg.njtenpyram	\$107.56	50%			
·			CA533205AAM	\$343,20/carton	\$171:60	50%
PARASTAR 🏖			CA533203UAM	\$343 <u>120/carton</u>	\$171.60	50%
plus for dogs	Red — 9.8% fipronil, 5.2% cyphenothrin	U.UY LILOZ GOSE	CA533204PAM	\$343,20/cariton	\$171.60	50%
·		0:136 fl.oz dose .3 doses/card; 10 cards/canton	CA533206RAM	\$343.20/carton	\$171.60	50%
PROGRAM SMONTH.	Red 40 mg lutenuron		CA5020010AM	\$421.82/canton	\$210.91.	50%
AUGUNGO FORCAIS	Green 80 mg lufenuron		CA5025010AM	\$433.50/carton	\$216.75	50%
	2:3 mg milbemyčin oxime	& doses/cand; 10 cards/carton	CA4332Y07AM	\$734.12/ćarton	\$367.06	50%
2 	4:5 mg milbemycin oxime	6 doses/card, 10 cards/carton	ICA4333Y07AM	\$748.08/carton	\$374.04	50%
	9:3 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4334 <u>Y</u> 07AM	\$775.98/canton	\$387.99	.50%
	13:5 mg milbemycin oxime	6 doses/card 10 cards/carton	- CA4335Y07AM	\$790.04/carton	\$395.02	50%
		6 doses/card, 10 cards/carton	CA4336Y07AM	\$816.75/carton	\$408.37	50%



PRODUCT	STRENGTH	PACKAGING	SKU#	LISTPRICE	University Price	University Discount
	10'mg	5-unit dose blisters in	CA491507VAM	\$16.49/pack	\$8:25	50%
		15 capsule pack 5-unit dose blisters in	·			
Atopica	2 <u>5</u> mg	15 capsule pack	CA491007VAM	\$18.66/pack:	\$9,33	50%
(cyclosporine capsules) USP MODITED	50 mg	5-unit dose blisters in 15 capsule pack	CA490507VAM	*\$30.50/pack	\$15.25	50%
	100 mg	5-unit dose blisters in 15 capsule pack	CA490207VAM	\$53:58/pack	\$26.79	50%
	100 mg/mL	5 mĽyiáť	CA490005HAM	\$25.11/viat	\$12,56	50%
topica for Cats desportes oral salution) USP #001(FED	100 mg/mL	17 m Livial	CA490017HAM	\$64.07/vial	\$32.03	50%
Itrafungol (Btraconazola aral solution)	10 mg/mL	52 mL vial	CA079652HAM	\$33.80/vial	\$33(80	0%
osurnia'®	10 mg florfenicol, 10 mg terbinafine, 1 mg betamethasone acetate per mb.	//ImiLitube 20.count box	CA4710020AM	\$193.23/bōx	\$193,23	Ö%
/SCATTILA (2) feticul·terfinaline-betamethasous acetata)	10 mg florfenicol, 10 mg ferbinafine, 1 mg betamethasone acetate per ml.	1 mL tube 2 count box	CA4710002AM	\$19.32/box	\$19.32	0%
Surolàn.	23 mg/mL miconazole nitrate, 0.5293 mg/mL polymyxin B sulfate, 5 mg/mL prednisolone acetate	15 mL bottle	CA081315HAM	\$17.18/bottle	\$8.59	50%
(miscraenie nitrate, polymyzin 8 siatale, prednisolone asetate)	23 mg/mL miconazolë nitrate, 0.5293 mg/mL polymyxin B sulfate, 5 mg/mL prednisolone acetate	30 mL/bott(e)	:CA081330HAM;	\$30.46/bottle	\$15.23	50%
	22.7 mg	100 tablet bottle	CA557001CAM	\$53,06/bottle	\$26,53	50%
	22//.Hig	500 tablet bottle	CA557005CAM	\$238,77/bottle	\$119.39	50%
ZOBUXĀ	68 mg,	50 tablet bottle	CA5578050AM	\$67.39/bottle	\$33.70	50%
enrofloxacin)		150 tablet bottle	CA557884YAM	\$191.02/bottle	\$95.51	50%
	136 mg	50 tablet bottle	CA5572050AM	\$120.98/bottle	\$60.49	50%
	272 mg _[50 tablet bottle	CA5576050AM	\$241.95/bottle	\$120.98	50%
Adequan Canine	100 mg/mL	2÷5 mĽv[äls per box;	CA5075002AM	\$106.95/box	\$106.95	0%
	12.mg	30 tablet bottle	CA4980030AM	\$17.99/bottle	\$9.00	50%
	12 mg	90 tablet bottle	CA4980090AM	\$53.80/böttle	\$26,90	50%
	25 mg	30 tablet bottle	CA4985030AM	\$30:34/bottle	\$15,17	50%
oramavvi	25 mg	90 tablet bottle	GA4985090AM	\$86.71/bóttle	\$43.35	50%
eramaxx	75 mg	30 tablet bottle	CA4990030AM	\$58:99/bottle	\$29.50	.50%
	75 mg	90 tablet bottle	CA4990090AM	\$170.99/bottle	\$85,50	50%
	100 mg	30 tablet bottle	CA4995030AM	\$84.26/bottle	\$42,13	50%
	100 mg	90 tablet bottle	CA4995090AM	\$241.78/bottle	\$120.89	50%
	20 mg	30 täblet bottle	CA5810030AM	\$24.72/bottle	\$12.36	50%
	20 mg	90 tablet bottle	CA5810090AM	\$74.16/bottle	\$37.08	50%
Galliprant	60.mg	30 tablet bottle	CA5811030AM'	\$49.75/bottle	\$24.87	50%
Cathour costs	60 mg	90 tablet bottle	CA5811090AM	\$149:25/bottle	\$74.62	50%
	100 mg	30 tablet bottle	CA5812030AM	\$74.78/bottle	\$37.39	50%
	100 mg	90 tablet bottle	CA5812090AM	\$224.33/bottle	\$112.17	50%
	6 mg	30 tablet carton		\$62,45/carton	\$31:23	50%
onsior (robenacoxib)	(10) mg	60 tablet canton	* CA4880060AMI	\$38.93/carton	\$33,09	15%
,	20(mg,	60 tablet carton	CA4885040AM	\$47.59/carton	\$40.45	15%
	40/mg' L	60 tablet carton	CA4890060AM	\$51!29/carton	\$43,60	15%
onsior (robenacoxib) injection	20 mg/mL	20 mL vial	CA488620HAM	\$110.42/viet	\$110:42	0%
/ETSPON'	Flex Sheet	6 sheets per box	CA5525006AM	\$69.35/box	\$58.95	15%
Absorbuble I lemocratic Colorin Spange	Dental Cube	16 cubes për box	CA5520016AM	\$69,35/box	\$58.95	15%
	Yellow — 5 mg	30 tablet bottle	CA4930030AM	\$26:00/bottle	\$13.00	50%
			 	\$35.34/bottle	\$17.67	50%
LOMICALIVI	Blue — 20 mg.	30 tablet bottle	CA4935030AM		f Φ11.01 1	
LONICALIVI lomipramine hydrochloride)	Blue — 20 mg Green — 80 mg	30 tablet bottle	CA4940030AM	\$44.69/bottle	\$22.35	50%

^{*}Osurnia and Onsion Injection must be ordered through a veterinary distributor.

Atopica, Capstar, Cheristin, Clomicalm, Comfortis, Deramaxx, EasySpot, Interceptor, Itrafungol, Milbemite, Onsior, Osurnia, Parastar, Percorten, Program, Surolan, Trifexis, Zobuxa, Elanco, and the diagonal bar logo are trademarks of Eli Lilly and Company or its affillates.

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PRODUCT	STRENGTH	PACKAGING	SKU#	LIST PRICE	University Price	University Discount
	Blue — 11.4 mg nitenpyram	6 doses/card, 10 cards/carton	CA4920Y07AM	\$225.00/carton	\$112.50	50%
Capstar	Blue — 11.4 mg nitenpyram	60 dose bulk	CA492081UAM	\$210.34/bulk	\$105.17	50%
(nitenpyram)	Green — 57 mg nitenpyram	6 doses/card, 10 cards/carton	CA4925Y07AM	\$233.71/carton	\$116.85	50%
	Green — 57 mg nitenpyram	60 dose bulk	CA492581UAM	\$223.24/bulk	\$111.62	50%
Cheristin.	11.2% spinetoram	.77 mL dose 6 doses/card, 10 cards/carton	CA4590Y07AM	\$602.01/carton	\$301.01	50%
for cats spinetoram	11.2% spinetoram	.77 mL dose 1 dose/card, 30 cards/carton	CA459069VAM	\$326.92/carton	\$163.46	50%
	Pink — 140 mg spinosad	6 doses/card, 10 cards/carton	CA4222Y07AM	\$606.62/carton	\$303.31	50%
	Orange —270 mg spinosad	6 doses/card, 10 cards/carton	CA4223Y07AM	\$618.72/carton	\$309.36	50%
Comfortis [®]	Green —560 mg spinosad	6 doses/card, 10 cards/carton	CA4224Y07AM	\$641.00/carton	\$320.50	50%
(opiniosau)	Blue —810 mg spinosad	6 doses/card, 10 cards/carton	CA4225Y07AM	\$653.09/carton	\$326.55	50%
	Brown — 1620 mg spinosad	6 doses/card, 10 cards/carton	CA4227Y07AM	\$676.64/carton	\$338.32	50%
	Brown — 2.3 mg	6 doses/card, 10 cards/carton	CA4865Y07AM	\$215.31/carton	\$107.66	50%
Illntargantor:	Green — 5.75 mg	6 doses/card, 10 cards/carton	CA4860Y07AM	\$218.52/carton	\$109.26	50%
Interceptor (milbernycin oxime)	Yellow — 11.5 mg	6 doses/card, 10 cards/carton	CA4855Y07AM	\$281.51/carton	\$140.75	50%
	White — 23 mg	6 doses/card, 10 cards/carton	CA4850Y07AM	\$339.35/carton	\$169.68	50%
	Orange — 2.3 mg milbemycin oxime, 22.8 mg praziquantel	6 doses/card, 5 cards/carton	CA544069VAM	\$109.80/carton	\$54.90	50%
#INTERCEPTOR	Green — 5.75 mg milbemycin oxime, 57 mg praziquantel	6 doses/card, 5 cards/carton	CA544469VAM	\$111.13/carton	\$55.57	50%
PLUS (milbemycin oxime/praziquantel)	Yellow — 11.5 mg milbemycin oxime, 114 mg praziquantel	6 doses/card, 5 cards/carton	CA544669VAM	\$141.94/carton	\$70.97	50%
	Blue — 23 mg milbemycin oxime, 228 mg praziquantel	6 doses/card, 5 cards/carton	CA544869VAM	\$172.19/carton	\$86.10	50%
EasySpot for Cats (#pronil)	9.7% fipronil	.50 mL dose 3 doses/card, 10 cards/carton	CA533502JAM	\$214.95/carton	\$107.48	50%
MilbeMite OTIC Solution (0.1% milbemycin axime)	0.1% milbemycin oxime	.25 mL tube 2-tube pack, 10 packs/carton	CA480007JAM	\$150.34/carton	\$75.17	50%
	Orange — 9.7% fipronil	0.023 fl oz dose 3 doses/card, 10 cards/carton	CA533005AAM	\$215.12/carton	\$107.56	50%
PARASTAR** (fipronit) for dogs	Green — 9.7% fipronil	0.045 fl oz dose 3 doses/card, 10 cards/carton	CA533003UAM	\$215.12/carton	\$107.56	50%
(fipronil) for dogs	Red — 9.7% fipronil	0.091 fl oz dose 3 doses/card, 10 cards/carton	CA533004PAM	\$215.12/carton	\$107.56	50%
	Blue — 9.7% fipronil	0.136 fl oz dose 3 doses/card, 10 cards/carton	CA533006RAM	\$215.12/carton	\$107.56	50%
	Orange — 9.8% fipronil, 5.2% cyphenothrin	0.023 fl oz dose 3 doses/card, 10 cards/carton	CA533205AAM	\$343.20/carton	\$171.60	50%
PARASTAR plus for dogs	Green — 9.8% fipronil, 5.2% cyphenothrin	0.045 fl oz dose 3 doses/card, 10 cards/carton	CA533203UAM	\$343.20/carton	\$171.60	50%
(fipronit/cyphenothrin)	Red — 9.8% fipronil, 5.2% cyphenothrin	0.091 fl oz dose 3 doses/card, 10 cards/carton	CA533204PAM	\$343.20/carton	\$171.60	50%
	Blue — 9.8% fipronil, 5.2% cyphenothrin	0.136 fl oz dose 3 doses/card, 10 cards/carton	CA533206RAM	\$343.20/carton	\$171.60	50%
PROGRAM & MONTH	Red — 40 mg lufenuron	0.4 mL dose 10 single-dose syringes/carton	CA5020010AM	\$421.82/carton	\$210.91	50%
(LIFELIPON) FOR CATS	Green — 80 mg lufenuron	0.8 mL dose 10 single-dose syringes/carton	CA5025010AM	\$433.50 /carton	\$216.75	50%

All products can be ordered through Customer Service: 1 [800] 782-8977

PRODUCT	STRENGTH	PACKAGING	SKU#	LIST PRICE	University Price	Universit Discoun
		5-unit dose blisters in				
	10 mg	15 capsule pack	CA491507VAM	\$16.49/pack	\$8.25	50%
Atopica	25 mg	5-unit dose blisters in 15 capsule pack	CA491007VAM	\$18.66/pack	\$9.33	50%
(cyclosporine capsules) USP WOCHTED	50 mg	5-unit dose blisters in 15 capsule pack	CA490507VAM	\$30.50/pack	\$15.25	50%
	100 mg	5-unit dose blisters in 15 capsule pack	CA490207VAM	\$53.58/pack	\$26.79	50%
	100 mg/mL	5 mL vial	CA490005HAM	\$25.11/vial	\$12.56	50%
topica for Cats losporine oral solution) USP MODIFIED	100 mg/mL	17 mL vial	CA490017HAM	\$64.07/vial	\$32.03	50%
Itrafungol (itraconazole oral solution)	10 mg/mL	52 mL vial	CA079652HAM	\$33.80/vial	\$33.80	0%
osurnia 🕡	10 mg florfenicol, 10 mg terbinafine, 1 mg betamethasone acetate per mL	1 mL tube 20 count box	CA4710020AM	\$193.23/box	\$193.23	0%
nicol-terbinafine-betamethasone acetate)	10 mg florfenicol, 10 mg terbinafine, 1 mg betamethasone acetate per mL	1 mL tube 2 count box	CA4710002AM	\$19.32/box	\$19.32	0%
Surolan.	23 mg/mL miconazole nitrate, 0.5293 mg/mL polymyxin B sulfate, 5 mg/mL prednisolone acetate	15 mL bottle	CA081315HAM	\$17.18/bottle	\$8.59	50%
(miconazole nitrate, polymyxin B sulfate, prednisolone acetate)	23 mg/mL miconazole nitrate, 0.5293 mg/mL polymyxin B sulfate, 5 mg/mL prednisolone acetate	30 mL bottle	CA081330HAM	\$30.46/bottle	\$15.23	50%
	22.7 mg	100 tablet bottle	CA557001CAM	\$53.06/bottle	\$26.53	50%
	22.7 mg	500 tablet bottle	CA557005CAM	\$238.77/bottle	\$119.39	50%
OBUXA	68 mg	50 tablet bottle	CA5578050AM	\$67.39/bottle	\$33.70	50%
enrofloxacin)	oomig	150 tablet bottle	CA557884YAM	\$191.02/bottle	\$95.51	50%
	136 mg	50 tablet bottle	CA5572050AM	\$120.98/bottle	\$60.49	50%
~~~	272 mg	50 tablet bottle	CA5576050AM	\$241.95/bottle	\$120.98	50%
Adequan® Canine						C 11 11 11 11 11 11 11 11 11 11 11 11 11
DLYSULFATED GLYCOSAMINOGLYCAN)	100 mg/mL	2-5 mL vials per box	CA5075002AM	\$106.95/box	\$106.95	0%
	12 mg	30 tablet bottle	CA4980030AM	\$17.99/bottle	\$9.00	50%
	12 mg	90 tablet bottle	CA4980090AM	\$53.80/bottle	\$26.90	50%
	25 mg	30 tablet bottle	CA4985030AM	\$30.34/bottle	\$15.17	50%
	25 mg	90 tablet bottle	CA4985090AM	\$86.71/bottle	\$43.35	50%
eramaxx'	75 mg	30 tablet bottle	CA4990030AM	\$58.99/bottle	\$29.50	50%
	75 mg	90 tablet bottle	CA4990090AM	\$170.99/bottle	\$85.50	50%
	100 mg	30 tablet bottle	CA4995030AM	\$84.26/bottle	\$42.13	50%
	100 mg	90 tablet bottle	CA4995090AM	\$241.78/bottle	\$120.89	50%
	20 mg	30 tablet bottle	CA5810030AM	\$24.72/bottle	\$12.36	50%
	20 mg	90 tablet bottle	CA5810090AM	\$74.16/bottle	\$37.08	50%
Galliprant	60 mg	30 tablet bottle	CA5811030AM	\$49.75/bottle	\$24.87	50%
(grapiprant tablets)	60 mg	90 tablet bottle	CA5811090AM	\$149.25/bottle	\$74.62	50%
	100 mg	30 tablet bottle	CA5812030AM	\$74.78/bottle	\$37.39	50%
	100 mg	90 tablet bottle	CA5812090AM	\$224.33/bottle	\$112.17	50%
	6 mg	30 tablet carton	CA4875030AM	\$62.45/carton	\$31.23	50%
onsior	10 mg	60 tablet carton	CA4880060AM	\$38.93/carton	\$33.09	15%
onsior* (robenacoxib)	20 mg	60 tablet carton	CA4885060AM	\$47.59/carton	\$40.45	15%
	40 mg	60 tablet carton	CA4890060AM	\$51.29/carton	\$43.60	15%

PRODUCT	STRENGTH	PACKAGING	SKU#	LIST PRICE	University Price	University Discount
	10 mg	5-unit dose blisters in 15 capsule pack	CA491507VAM	\$15.86/pack	\$7.93	50%
Atopica	25 mg	5-unit dose blisters in 15 capsule pack	CA491007VAM	\$17.94/pack	\$8.97	50%
(cyclespanine capsales) USF woomer	50 mg	5-unit dose blisters in 15 capsule pack	CA490507VAM	\$29.61/pack	\$14.81	50%
	100 mg	5-unit dose blisters in 15 capsule pack	CA490207VAM	\$52.02/pack	\$26.01	50%
Atopica for Cats	100 mg/mL	5 mL vial	CA490005HAM	\$24.62/vial	\$12.31	50%
clasparine and solution USP MODIFIED	100 mg/mL	17 mL vial	CA490017HAM	\$62,81/vial	\$31.40	50%
Itrafungol (traconazole oral solution)	10mg/mL	52 mL vial	CA079652HAM	\$32.50/vial	\$32.50	0%
Osurnia €	10 mg florfenicol, 10 mg terbinafine, 1 mg betamethasone acetate per mt.	1 mL tube 20 count box	CA4710020AM	\$193.23/box	\$193.23	0%
73CHTHQ Irencol-testinaline-betamethasane acetala)	10 mg florfenicol, 10 mg terbinafine, 1 mg betamethasone acetate per mL	1 mL tube 2 count box	CA4710002AM	\$21.25/box	\$21.25	0%
Surol <b>≥</b> n	23 mg/mL miconazole nitrate, 0.5293 mg/mL polymyxin B sulfate, 5 mg/mL prednisolone acetate	15 mL bottle	CA081315HAM	\$16.68/bottle	\$8.34	50%
(micznacole nitrate, polymych 8 sulfate, prednisalane sociale)	23 mg/mL miconazole nitrate, 0.5293 mg/mL polymyxin B sulfate, 5 mg/mL prednisolone acetate	30 mL bottle	CA081330HAM	\$29.57/bottle	\$14.79	50%
	22.7 ma	100 tablet bottle	CA557001CAM	\$52.02/bottle	\$26.01	50%
	22.7 mg	500 tablet bottle	CA557005CAM	\$234.09/bottle	\$117.05	50%
OBUXA	68 mg	50 tablet bottle	CA5578050AM	\$66.07/bottle	\$33.03	50%
enrofloxacin)	Johns	150 tablet bottle	CA557884YAM	\$187.27/bottle	\$93.64	50%
	136 mg	50 tablet bottle	CA5572050AM	\$118.61/bottle	\$59.30	50%
	272 mg	50 tablet bottle	CA5576050AM	\$237.21/bottle	\$118.61	50%
AND DESCRIPTION OF THE PERSON NAMED IN			A CONTRACTOR			
Adequan® Canine	100 mg/mL	2-5 mL vials per box	CA5075002AM	\$104.85/box	\$104.85	0%
	12 mg	30 tablet bottle	CA4980030AM	\$17.99/bottle	\$8.99	50%
	12 mg	90 tablet bottle	CA4980090AM	\$47.19/bottle	\$23.60	50%
	25 mg	30 tablet bottle	CA4985030AM	\$30.34/bottle	\$15.17	50%
	25 mg	90 tablet bottle	CA4985090AM	\$82.58/bottle	\$41.29	50%
eramaxx	75 mg	30 tablet bottle	CA4990030AM	\$58.99/bottle	\$29.49	50%
	75 mg	90 tablet bottle	CA4990090AM	\$166.01/bottle	\$83.00	50%
	100 mg	30 tablet bottle	CA4995030AM	\$84.26/bottle	\$42.13	50%
	100 mg	90 tablet bottle	CA4995090AM	\$228.09/bottle	\$114.05	50%
	20 mg	30 tablet bottle	CA5810030AM	\$24.00/bottle	\$12.00	50%
	60 mg	30 tablet bottle	CA5811030AM	\$48.30/bottle	\$24.15	50%
Galliprant	100 mg	30 tablet bottle	CA5812030AM	\$72.60/bottle	\$36.30	50%
lyapper scen	20 mg	90 tablet bottle	CA5810090AM	\$72.00/bottle	\$36.00	50%
	60 mg	90 tablet bottle	CA5811090AM	\$144.90/bottle	\$72.45	50%
	100 mg	90 tablet bottle	CA5812090AM	\$217.80/bottle	\$108.90	50%
THICON		See Ethicon detail for prod	uct listing and pricin	g		see separat
	6 mg	3-unit dose blisters in 30 tablet cartons	CA4875030AM	\$59.48/carton	\$29.74	50%
onsior (robenacoxib)	10 mg	6-unit dose blisters in 60 tablet cartons	CA4880060AM	\$37.80/carton	\$32.13	15%
(robenacoxib)	20 mg	6-unit dose blisters in 60 tablet cartons	CA4885060AM	\$46.20/carton	\$39.27	15%
	40 mg	6-unit dose blisters in 60 tablet cartons	CA4890060AM	\$49.80/carton	\$42.33	15%
onsior (robenacoxib) injection	20 mg/mL	20 mL vial	CA488620HAM	\$110.42/vial	\$110.42	0%
ETSPON	Flex Sheet	6 sheets per box	CA5525006AM	\$66.05/box	\$56.14	15%
Attachtatas Hernastass Gelson Sconge	Dental Cube	16 cubes per box	CA5520016AM	\$66.05/box	\$56.14	15%
	Yellow — 5mg	30 tablet bottle	CA4930030AM	\$25.24/bottle	\$12.62	50%
LOMICALM omipramine hydrochloride)	Blue — 20 mg	30 tablet bottle	CA4935030AM	\$34,31/bottle	\$17.16	50%
Dama-to-d 17	Green — 80 mg	30 tablet bottle	CA4940030AM	\$43.39/bottle	\$21.69	50%
Percorteri-V (desovycorticosterone pivalate injectable						

*Osurnia and Onsior Injection must be ordered through a veterinary distributor.

Capstar*, Cheristin*, Comfortis*, Interceptor*, Itrafungol*, EasySpot*, Milbemite*, Parastar*, Program*, Trifexis*, Atopica**, Osurnia*, Surolan*, Zobuxa*, Deramaxx*, Onsior*, Clomicalm*, Percorten*, Elanco* and the Diagonal Bar* are trademarks owned or licensed by EU Lity and Company, its subsidiaries or affiliates. Adequan and the Dog Head Design are registered trademarks of Luitpold Pharmaceuticals, Inc., used under license. Galliprant is a registered trademark of Aratana Therapeutics, Inc. Vetspon is a registered trademark of Ferrosan A/S. ETHICON is a registered trademark of Johnson.

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All products can be ordered through Customer Service: 1 [800] 782-8977

PRODUCT	STRENGTH	PACKAGING	SKU#	LIST PRICE	University Price	University Discount
	Blue — 11.4 mg nitenpyram	6 doses/card, 10 cards/carton	CA4920Y07AM	\$20.40/card	\$10.20	50%
Capstar	Blue — 11.4 mg nitenpyram	60 dose bulk	CA492081UAM	\$190.80/bulk	\$95.40	50%
(nitenpyram)	Green — 57 mg nitenpyram	6 doses/card, 10 cards/carton	CA4925Y07AM	\$21.20/card	\$10.60	50%
	Green — 57 mg nitenpyram	60 dose bulk	CA492581UAM	\$202.50/bulk	\$101.25	50%
Cheristin for cats	11.2% spinetoram	.77 mL dose 6 doses/card, 10 cards/carton	CA4590Y07AM	\$58.45/card	\$29.22	50%
spinetoram	11.2% spinetoram	.77 mL dose 1 dose/card, 30 cards/carton	CA459069VAM	\$10.58/card	\$5.29	50%
	Yellow — 90 mg spinosad	6 doses/card, 10 cards/carton	CA4221Y07AM	\$57.23/card	\$28.61	50%
	Pink — 140 mg spinosad	6 doses/card, 10 cards/carton	CA4222Y07AM	\$58.90/card	\$29.45	50%
Comfortis	Orange —270 mg spinosad	6 doses/card, 10 cards/carton	CA4223Y07AM	\$60.07/card	\$30.03	50%
(spinosad)	Green —560 mg spinosad	6 doses/card, 10 cards/carton	CA4224Y07AM	\$62.23/card	\$31.12	50%
	Blue —810 mg spinosad	6 doses/card, 10 cards/carton	CA4225Y07AM	\$63.41/card	\$31.70	50%
	Brown — 1620 mg spinosad	6 doses/card, 10 cards/carton	CA4227Y07AM	\$65.69/card	\$32.85	50%
	Brown — 2.3 mg	6 doses/card, 10 cards/carton	CA4865Y07AM	\$20.70/card	\$10.35	50%
Interceptor	Green — 5.75 mg	6 doses/card, 10 cards/carton	CA4860Y07AM	\$21.01/card	\$10.51	50%
(milberryon colime)	Yellow — 11.5 mg	6 doses/card, 10 cards/carton	CA4855Y07AM	\$27.07/card	\$13.53	50%
	White — 23 mg	6 doses/card, 10 cards/carton	CA4850Y07AM	\$32.63/card	\$16.32	50%
	Orange — 2.3 mg milbemycin oxime, 22.8 mg praziquantel	6 doses/card, 5 cards/carton	CA544069VAM	\$21.12/card	\$10.56	50%
INTERCEPTOR PLUS	Green — 5.75 mg milbemycin oxime, 57 mg praziquantel	6 doses/card, 5 cards/carton	CA544469VAM	\$21.37/card	\$10.69	50%
	Yellow — 11.5 mg milbemycin oxime, 114 mg praziquantel	6 doses/card, 5 cards/carton	CA544669VAM	\$27.30/card	\$13.65	50%
	Blue — 23 mg milbemycin oxime, 228 mg praziquantel	6 doses/card, 5 cards/carton	CA544869VAM	\$33.11/card	\$16.56	50%
EasySpot or Cats record	9.7% fipronil	.50 mL dose 3 doses/card, 10 cards/carton	CA533502JAM	\$21.07/card	\$10.54	50%
MilbeMite OTIC Solution (0.1% milberrycin oxime)	0.1% milbernycin oxime	.25 mL tube 2-tube pack, 10 packs/carton	CA480007JAM	\$14.46/pack	\$7.23	50%
	Orange — 9.7% fipronil	0.023 ft oz dose 3 doses/card, 10 cards/carton	CA533005AAM	\$21.09/card	\$10.55	50%
PARASTAR <b></b>	Green — 9.7% fipronil	0.045 fl oz dose 3 doses/card, 10 cards/carton	CA533003UAM	\$21.09/card	\$10.55	50%
parent for dogs	Red — 9.7% fipronil	0.091 fl oz dose 3 doses/card, 10 cards/carton	CA533004PAM	\$21.09/card	\$10.55	50%
	Blue — 9.7% fipronil	0,136 fl oz dose 3 doses/card, 10 cards/carton	CA533006RAM	\$21.09/card	\$10.55	50%
	Orange — 9.8% fipronil, 5.2% cyphenothrin	0.023 fl oz dose 3 doses/card, 10 cards/carton	CA533205AAM	\$33.00/card	\$16.50	50%
PARASTAR*	Green — 9.8% fipronil, 5.2% cyphenothrin	0.045 ft oz dose 3 doses/card, 10 cards/carton	CA533203UAM	\$33.00/card	\$16.50	50%
PARASTAR P plus for dogs	Red — 9.8% fipronil, 5.2% cyphenothrin	0.091 fl oz dose 3 doses/card, 10 cards/carton	CA533204PAM	\$33.00/card	\$16.50	50%
	Blue — 9.8% fipronil, 5.2% cyphenothrin	0.136 fl oz dose 3 doses/card, 10 cards/carton	CA533206RAM	\$33.00/card	\$16.50	50%
PROGRAM SMONTH	Red — 40 mg lufenuron	0.4 mL dose 10 single-dose syringes/carton	CA5020010AM	\$40.56/syringe	\$20.28	50%
SUPPLIEND FOR CATS	Green — 80 mg lufenuron	0.8 mL dose 10 single-dose syringes/carton	CA5025010AM	\$41.68/syringe	\$20.84	50%
	Magenta — 140 mg spinosad, 2.3 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4332Y07AM	\$71.27/card	\$35.64	50%
121	Orange — 270 mg spinosad, 4.5 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4333Y07AM	\$72.63/card	\$36.31	50%
Trifexis (spinosad+milberrycin oxime)	Green — 560 mg spinosad, 9.3 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4334Y07AM	\$75.34/card	\$37.67	50%
	Blue — 810 mg spinosad, 13.5 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4335Y07AM	\$76.70/card	\$38.35	50%
	Brown — 1620 mg spinosad, 27 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4336Y07AM	\$79.30/card	\$39.65	50%



All products can be ordered through Customer Service: 1 [800] 782-8977

PRODUCT	STRENGTH	PACKAGING	SKU#	LIST PRICE	University Price	University Discount
	Plus 11 / mg pitanguram	6 doses/card, 10 cards/carton	CA4920Y07AM	\$20.40/card	\$10.20	50%
	Blue — 11.4 mg nitenpyram  Blue — 11.4 mg nitenpyram	60 dose bulk	CA492081UAM	\$190.80/bulk	\$95.40	50%
Capst r (nitenpyram)	Green — 57 mg nitenpyram	6 doses/card, 10 cards/carton	CA4925Y07AM	\$21.20/card	\$10.60	50%
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Green — 57 mg nitenpyram	60 dose bulk	CA492581UAM	\$202.50/bulk	\$101.25	50%
	11.2% spinetoram	.77 mL dose	CA4590Y07AM	\$58.45/card	\$29.22	50%
Cheristin for cats	11.2% spinetoram	6 doses/card, 10 cards/carton .77 mL dose				
spinetoram	11.2% spinetoram	1 dose/card, 30 cards/carton	CA459069VAM	\$10.58/card	\$5.29	50%
	Yellow — 90 mg spinosad	6 doses/card, 10 cards/carton	CA4221Y07AM	\$57.23/card	\$28.61	50%
	Pink — 140 mg spinosad	6 doses/card, 10 cards/carton	CA4222Y07AM	\$58.90/card	\$29.45	50%
Comfortis	Orange —270 mg spinosad	6 doses/card, 10 cards/carton	CA4223Y07AM	\$60.07/card	\$30.03	50%
(spinosad)	Green —560 mg spinosad	6 doses/card, 10 cards/carton	CA4224Y07AM	\$62.23/card	\$31.12	50%
	Blue —810 mg spinosad	6 doses/card, 10 cards/carton	CA4225Y07AM	\$63.41/card	\$31.70	50%
	Brown — 1620 mg spinosad	6 doses/card, 10 cards/carton	CA4227Y07AM	\$65.69/card	\$32.85	50%
	Brown — 2.3 mg	6 doses/card, 10 cards/carton	CA4865Y07AM	\$20.70/card	\$10.35	50%
Interceptor	Green — 5.75 mg	6 doses/card, 10 cards/carton	CA4860Y07AM	\$21.01/card	\$10.51	50%
(milberrycin come) "	Yellow — 11.5 mg	6 doses/card, 10 cards/carton	CA4855Y07AM	\$27.07/card	\$13.53	50%
	White — 23 mg	6 doses/card, 10 cards/carton	CA4850Y07AM	\$32.63/card	\$16.32	50%
	Orange — 2.3 mg milbemycin oxime, 22.8 mg praziquantel	6 doses/card, 5 cards/carton	CA544069VAM	\$21.12/card	\$10.56	50%
INTERCEPTOR PLUS	Green — 5.75 mg milbemycin oxime, 57 mg praziquantel	6 doses/card, 5 cards/carton	CA544469VAM	\$21.37/card	\$10.69	50%
mikemymorme/crasquotely	Yellow — 11.5 mg milbemycin oxime, 114 mg praziquantel	6 doses/card, 5 cards/carton	CA544669VAM	\$27.30/card	\$13.65	50%
	Blue — 23 mg milbemycin oxime, 228 mg praziquantel	6 doses/card, 5 cards/carton	CA544869VAM	\$33.11/card	\$16.56	50%
EasySpot for Cats(fiprorit)	9.7% fipronil	.50 mL dose 3 doses/card, 10 cards/carton	CA533502JAM	\$21.07/card	\$10.54	50%
MilbeMite OTIC Solution (0.1% milbernycin axime)	0.1% milbemycin oxime	.25 mL tube 2-tube pack, 10 packs/carton	CA480007JAM	\$14.46/pack	\$7.23	50%
	Orange — 9.7% fipronil	0.023 fl oz dose 3 doses/card, 10 cards/carton	CA533005AAM	\$21.09/card	\$10.55	50%
PARASTAR <b>*</b>	Green — 9.7% fipronil	0.045 fl oz dose 3 doses/card, 10 cards/carton	CA533003UAM	\$21.09/card	\$10.55	50%
(liproril) for dogs	Red — 9.7% fipronil	0.091 fl oz dose 3 doses/card, 10 cards/carton	CA533004PAM	\$21.09/card	\$10.55	50%
	Blue — 9.7% fipronil	0.136 fl oz dose 3 doses/card, 10 cards/carton	CA533006RAM	\$21.09/card	\$10.55	50%
	Orange — 9.8% fipronil, 5.2% cyphenothrin	0.023 fl oz dose 3 doses/card, 10 cards/carton	CA533205AAM	\$33.00/card	\$16.50	50%
DAD ASTAD 🌭	Green — 9.8% fipronil, 5.2% cyphenothrin	0.045 fl oz dose 3 doses/card, 10 cards/carton	CA533203UAM	\$33.00/card	\$16.50	50%
plus for dogs	Red — 9.8% fipronil, 5.2% cyphenothrin	0.091 fl oz dose 3 doses/card, 10 cards/carton	CA533204PAM	\$33.00/card	\$16.50	50%
	Blue — 9.8% fipronil, 5.2% cyphenothrin	0.136 fl oz dose 3 doses/card, 10 cards/carton	CA533206RAM	\$33.00/card	\$16.50	50%
POCODALE S MONTH	Red — 40 mg lufenuron	0.4 mL dose 10 single-dose syringes/carton	CA5020010AM	\$40.56/syringe	\$20.28	50%
CRAM SMONTH INJECTABLE (UPPLIACE) FOR GATS	Green — 80 mg lufenuron	0.8 mL dose 10 single-dose syringes/carton	CA5025010AM	\$41.68/syringe	\$20.84	50%
	Magenta — 140 mg spinosad, 2.3 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4332Y07AM	\$71.27/card	\$35.64	50%
	Orange — 270 mg spinosad, 4.5 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4333Y07AM	\$72.63/card	\$36.31	50%
Trifexis (spinosad+milberrycin oxime)	Green — 560 mg spinosad, 9.3 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4334Y07AM	\$75.34/card	\$37.67	50%
	Blue — 810 mg spinosad, 13.5 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4335Y07AM	\$76.70/card	\$38.35	50%
	Brown — 1620 mg spinosad, 27 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4336Y07AM	\$79.30/card	\$39.65	50%



All products can be ordered through Customer Service: 1 [800] 782-8977

PRODUCT	STRENGTH	PACKAGING	SKU#	LIST PRICE	University Price	University Discount
					The property	
	10 mg	5-unit dose blisters in 15 capsule pack	CA491507VAM	\$15.86/pack	\$7.93	50%
Atopica	25 mg	5-unit dose blisters in 15 capsule pack	CA491007VAM	\$17.94/pack	\$8.97	50%
(cyclosporine capsules) USP vocifice	50 mg	5-unit dose blisters in 15 capsule pack	CA490507VAM	\$29.61/pack	\$14.81	50%
	100 mg	5-unit dose blisters in 15 capsule pack	CA490207VAM	\$52.02/pack	\$26.01	50%
Atopica for Cats	100 mg/mL	5 mL vial	CA490005HAM	\$24.61/vial	\$12.31	50%
ALOPICA for Cats yelosportne orel solution) USP MODIFIED	100 mg/mL	17 mL vial	CA490017HAM	\$62.81/vial	\$31.40	50%
Osurnia 👨	10 mg florfenicol, 10 mg terbinafine, 1 mg betamethasone acetate per mL	1 mL tube 20 count box	CA4710020AM	\$193.23/box	\$193.23	0%
tor fenical-tertinafine-betamethasone acetate)	10 mg florfenicol, 10 mg terbinafine, 1 mg betamethasone acetate per mL	1 mL tube 2 count box	CA4710002AM	\$21.25/box	\$21.25	0%
Surol≱n.	23 mg/mL miconazole nitrate, 0.5293 mg/mL polymyxin B sulfate, 5 mg/mL prednisolone acetate	15 mL bottle	CA081315HAM	\$16.67/bottle	\$8.34	50%
(micanazole nitrate, polymyrin 8 salfate, prodriuolane acetate)	23 mg/mL miconazole nitrate, 0.5293 mg/mL polymyxin B sulfate, 5 mg/mL prednisolone acetate	30 mL bottle	CA081330HAM	\$29.57/bottle	\$14.78	50%
		100 tablet bottle	CA557001CAM	\$52.02/bottle	\$26.01	50%
	22.7 mg	500 tablet bottle	CA557005CAM	\$234.09/bottle	\$117.05	50%
		50 tablet bottle	CA5578050AM	\$66.07/bottle	\$33.03	50%
ZOBUXA. enrofloxacin)	68 mg	150 tablet bottle	CA557884YAM	\$187.27/bottle	\$93.64	50%
o, ii olioxaoii i,	136 mg	50 tablet bottle	CA5572050AM	\$118.61/bottle	\$59.30	50%
THE THE COUNTY	272 mg	50 tablet bottle	CA5576050AM	\$237.21/bottle	\$118.61	50%
Adequan® Canine						
POUSILIFATED GOCOSAMADGOCAMI)®	100 mg/mL	2-5 mL vials per box	CA5075002AM	\$104.85/box	\$104.85	0%
	12 mg	30 tablet bottle	CA4980030AM	\$17.98/bottle	\$8.99	50%
	12 mg 25 mg	90 tablet bottle 30 tablet bottle	CA4980090AM CA4985030AM	\$47.19/bottle \$30.34/bottle	\$23.59 \$15.17	50%
		90 tablet bottle	CA4985090AM	\$82.58/bottle	\$41.29	50%
Deramaxx	25 mg					
eracoxib)	75 mg	30 tablet bottle	CA4990030AM CA4990090AM	\$58.99/bottle	\$29.49	50%
	75 mg	90 tablet bottle		\$166.01/bottle	\$83.00	50%
	100 mg	30 tablet bottle	CA4995030AM CA4995090AM	\$84.26/bottle	\$42.13	50%
THICON	100 mg	90 tablet bottle		\$228.09/bottle	\$114.05	50% see separal
nun ten <del>finlamen finlame</del> n minist saminismis		See Ethicon detail for prod	duct listing and pricin	g.		price list
(robenacoxib)	6 mg	3-unit dose blisters in 30 tablet packs	CA4875030AM	\$59.48/box	\$29.74	50%
onsior (robenacoxib) injection	20 mg/mL	20 mL vial	CA488620HAM	\$110.42/box	\$110.42	0%
Recuvyra (fentanyl) rarsolemal (f	50 mg/mL	10 mL vial	CA423210HAM	\$300.00/kit	\$300.00	0%
VETSPON	Flex Sheet	6 sheets per box	CA5525006AM	\$66.04/box	\$56.14	15%
Absorbable Hernostatic Gelatin Spange	Dental Cube	16 cubes per box	CA5520016AM	\$66.04/box	\$56.14	15%
	Yellow — 5mg	30 tablet bottle	CA4930030AM	\$25.24/bottle	\$12.62	50%
CLOMICALM"						50%
clomipramine hydrochloride)	Blue — 20 mg	30 tablet bottle	CA4940030AM	\$34.31/bōttle	\$17.15	
Domorton V	Green — 80 mg	30 tablet bottle	CA4940030AM	\$43.38/bottle	\$21.69	50%
Percorten - V (desoxycorticosterone pivalate injectable suspension)	25 mg/mL	4 mL vial	CA5320001AM	\$135.61/vial	\$115.27	15%

 $^{{}^{\}bullet}\text{Recuvyra, Osurnia and Onsior Injection must be ordered through a veterinary distributor.}$ 

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# Elanco University Product Price List With New Product Codes All products can be ordered through customer service: 1 (800) 332-2761.

PRODUCT	STRENGTH	PACKAGING	Old SKU#	New SKU #	LIST PRICE	University	University
		WEST TO STATE OF THE STATE OF T				Price	Discount
-77 - 8-15	Blue — 11.4 mg nitenpyram	6 doses/card, 10 cards/carton	604152	CA4920Y07AM	\$20.40/card	\$10.20	50%
Canetar	Blue — 11.4 mg nitenpyram	60 dose bulk	604153	CA492081UAM	\$190.80/bulk	\$95.40	50%
(nitenpyram)	Green — 57 mg nitenpyram	6 doses/card, 10 cards/carton	604154	CA4925Y07AM	\$21.20/card	\$10.60	50%
	Green — 57 mg nitenpyram	60 dose bulk	604155	CA492581UAM	\$202.50/bulk	\$101.25	50%
Cheristin for cats	11.2% spinetoram	.77 mL dose 6 doses/card, 10 cards/carton	CA4590Y07AM		\$55.14/card	\$27.57	50%
spinetoram	11.2% spinetoram	.77 mL dose 1 dose/card, 30 cards/carton	CA459069VAM		\$10.58/card	\$5.29	50%
	Yellow — 90 mg spinosad	6 doses/card, 10 cards/carton	CA4221Y07AM		\$55.56/card	\$27.78	50%
	Pink — 140 mg spinosad	6 doses/card, 10 cards/carton	CA4222Y07AM		\$57.18/card	\$28.59	50%
Comfortis	Orange —270 mg spinosad	6 doses/card, 10 cards/carton	CA4223Y07AM		\$58.32/card	\$29.16	50%
spinosad)	Green —560 mg spinosad	6 doses/card, 10 cards/carton	CA4224Y07AM		\$60.42/card	\$30.21	50%
* :	Blue —810 mg spinosad	6 doses/card, 10 cards/carton	CA4225Y07AM		\$61.56/card	\$30.78	50%
	Brown — 1620 mg spinosad	6 doses/card, 10 cards/carton	CA4227Y07AM		\$63.78/card	\$31.89	50%
	Brown — 2.3 mg	6 doses/card, 10 cards/carton	616159	CA4865Y07AM	\$20.10/card	\$10.05	50%
Interceptor	Green — 5.75 mg	6 doses/card, 10 cards/carton	616160	CA4860Y07AM	\$20.40/card	\$10.20	50%
(milbernycin oxime)	Yellow — 11.5 mg	6 doses/card, 10 cards/carton	616161	CA4855Y07AM	\$26.28/card	\$13.14	50%
	White — 23 mg	6 doses/card, 10 cards/carton	616162	CA4850Y07AM	\$31.68/card	\$15.84	50%
	Orange — 2.3 mg milbemycin oxime, 22.8 mg praziquantel	6 doses/card, 5 cards/carton	610701	CA544069VAM	\$20.50/card	\$10.25	50%
INTERCEPTOR	Green — 5.75 mg milbemycin oxime, 57 mg praziquantel	6 doses/card, 5 cards/carton	610702	CA544469VAM	\$20.75/card	\$10.37	50%
PLUS (militerrary) conference (conference)	Yellow — 11.5 mg milbemycin oxime, 114 mg praziquantel	6 doses/card, 5 cards/carton	610703	CA544669VAM	\$26.50/card	\$13.25	50%
	Blue — 23 mg milbemycin oxime, 228 mg praziquantel	6 doses/card, 5 cards/carton	610704	CA544869VAM	\$32.15/card	\$16.07	50%
EasySpot for Cats (tpront)	9.7% fipronil	.50 mL dose 3 doses/card, 10 cards/carton	609082	CA533502JAM	\$20.58/card	\$10.29	50%
MilbeMite TIC Solution (0.1% milbernycin axime)	0.1% milbemycin oxime	.25 mL tube 2-tube pack, 10 packs/carton	604815	CA480007JAM	\$13.90/pack	\$6.95	50%
	Orange — 9.7% fipronil	0.023 fl oz dose 3 doses/card, 10 cards/carton	609083	CA533005AAM	\$21.09/card	\$10.54	50%
PARASTAR	Green — 9.7% fipronil	0.045 fl oz dose 3 doses/card, 10 cards/carton	609084	CA533003UAM	\$21.09/card	\$10.54	50%
(hpronit) for dogs	Red — 9.7% fipronil	0.091 fl oz dose 3 doses/card, 10 cards/carton	609085	CA533004PAM	\$21.09/card	\$10.54	50%
	Blue — 9.7% fipronil	0.136 fl oz dose 3 doses/card, 10 cards/carton	609086	CA533006RAM	\$21.09/card	\$10.54	50%
	Orange — 9.8% fipronil, 5.2% cyphenothrin	0.023 fl oz dose 3 doses/card, 10 cards/carton	609087	CA533205AAM	\$33.00/card	\$16.50	50%
PARASTAR plus for dogs	Green — 9.8% fipronil, 5.2% cyphenothrin	0.045 ft oz dose 3 doses/card, 10 cards/carton	609088	CA533203UAM	\$33.00/card	\$16.50	50%
plus for dogs	Red — 9.8% fipronil, 5.2% cyphenothrin	0.091 fl oz dose 3 doses/card, 10 cards/carton	609089	CA533204PAM	\$33.00/card	\$16.50	50%
	Blue — 9.8% fipronil, 5.2% cyphenothrin	0.136 fl oz dose 3 doses/card, 10 cards/carton	609090	CA533206RAM	\$33.00/card	\$16.50	50%
PROPERTY SMONTH	Red — 40 mg lufenuron	0.4 mL dose 10 single-dose syringes/carton	50911	CA5020010AM	\$39.00/syringe	\$19.50	50%
AUTHURING FOR CATS	Green — 80 mg lufenuron	0.8 mL dose 10 single-dose syringes/carton	50921	CA5025010AM	\$40.08/syringe	\$20.04	50%
	Magenta — 140 mg spinosad, 2.3 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4332Y07AM		\$67.88/card	\$33.94	50%
	Orange — 270 mg spinosad, 4.5 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4333Y07AM	1:00 00 :100	\$69.17/card	\$34.58	50%
Trifexis. pinosad+milbemycin oxime)	Green — 560 mg spinosad, 9.3 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4334Y07AM		\$71.75/card	\$35.87	50%
	Blue — 810 mg spinosad, 13.5 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4335Y07AM		\$73.05/card	\$36.52	50%
	Brown — 1620 mg spinosad, 27 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4336Y07AM		\$75.52/card	\$37.76	50%



# Elanco University Product Price List With New Product Codes

All products can be ordered through customer service: 1 (800) 332-2761.

PRODUCT	STRENGTH	PACKAGING	Old SKU#	New SKU #	LIST PRICE	University Price	University Discount
	MARKETER						
	10 mg	5-unit dose blisters in 15 capsule pack	43511	CA491507VAM	\$15.25/pack	\$7.62	50%
Atopica	25 mg	5-unit dose blisters in 15 capsule pack	43521	CA491007VAM	\$17.25/pack	\$8.62	50%
(cyclosponne capsules) USP MODIFED	50 mg	5-unit dose blisters in 15 capsule pack	43531	CA490507VAM	\$28.75/pack	\$14.37	50%
	100 mg	5-unit dose blisters in 15 capsule pack	43541	CA490207VAM	\$50.50/pack	\$25.25	50%
Atopica for cats	100 mg/mL	5 mL vial	609725	CA490005HAM	\$23.90/vial	\$11.94	50%
cyclosperine oral solution) USP MODIFIED	100 mg/mL	17 mL vial	609727	CA490017HAM	\$60.98/vial	\$30.48	50%
Osurnia 🖲	10 mg florfenicol, 10 mg terbinafine, 1 mg betamethasone acetate per mL	1 mL tube 20 count box	615045	CA4710002AM	\$187.60/box	\$187.60	0%
forfesical-terbinalise-betamethasone acetale)	10 mg florfenicol, 10 mg terbinafine, 1 mg betamethasone acetate per mL	1 mL tube 2 count box	615044	CA4710020AM	\$20.63/box	\$20.63	0%
Surolèn.	23 mg/mL miconazole nitrate, 0.5293 mg/mL polymyxin B sulfate, 5 mg/mL prednisolone acetate	15 mL bottle	CA081315HAM		\$16.19/bottle	\$8.09	50%
(microscale riterte, polymycin B sulfate, predesidene acetate)	23 mg/mL miconazole nitrate, 0.5293 mg/mL polymyxin B sultate, 5 mg/mL prednisolone acetate	30 mL bottle	CA081330HAM		\$28.71/bottle	\$14.35	50%
		100 tablet bottle	613162	CA557001CAM	\$51.00/bottle	\$25.50	50%
	22.7 mg	500 tablet bottle	613163	CA557005CAM	\$229.50/bottle	\$114.75	50%
		50 tablet bottle	613164	CA5578050AM	\$64.77/bottle	\$32.38	50%
ZOBUXA (enrofloxacin)	68 mg	150 tablet bottle	613165	CA557884YAM	\$183.60/bottle	\$91.80	50%
•	136 mg	50 tablet bottle	613167	CA5572050AM	\$116.28/bottle	\$58.14	50%
_	272 mg	50 tablet bottle	613170	CA5576050AM	\$232.56/bottle	\$116.28	50%
	Para Joseph Grand	So tablet bottle	013170	CASSTOUSBAM	\$232.307.00ttte	\$110.20	30 %
Adequan Canine	100 mg/mL	2-5 mL vials per box	97502	CA5075002AM	\$101.80/box	\$101.80	0%
(PODSILFATED GLYCOSAMNOGLYCAN)	12 mg	30 tablet bottle	42116	CA4980030AM	\$16.97/bottle	\$8.48	50%
	12 mg	90 tablet bottle	42126	CA4980090AM	\$44.52/bottle	\$22.25	50%
	25 mg	30 tablet bottle	42112	CA4985030AM	\$28.62/bottle	\$14.30	50%
	25 mg	90 tablet bottle	42122	CA4985090AM	\$77.91/bottle	\$38.95	50%
Deramaxx Deracoxib)	75 mg	30 tablet bottle	42182	CA4990030AM	\$55.65/bottle	\$27.82	50%
	75 mg	90 tablet bottle	42192	CA4990090AM	\$156.61/bottle	\$78.30	50%
	100 mg	30 tablet bottle	42132	CA4995030AM	\$79.49/bottle	\$39.74	50%
	100 mg	90 tablet bottle	42142	CA4995090AM	\$215.18/bottle	\$107.59	50%
ETHICON		See Ethica	on detail for product	listing and pricing.			see separat
onsior (robenacoxib)	6 mg	3-unit dose blisters in 30 tablet packs	608402	CA4875030AM	\$56.65/box	\$28.32	price list
onsior (robenacoxib) injection	20 mg/mL	20 mL vial	612647	CA4885001AM	\$104.17/box	\$104.17	0%
Recuryra (fentanyl) transdernal (I)	50 mg/mL	10 mL vial	CA423210HAM		\$300.00/kit	\$300.00	0%
VETSPON	Flex Sheet	6 sheets per box	96001	CA5525006AM	\$62.90/box	\$53.46	15%
Absorbable Hamostotic Galatin Sponga	Dental Cube	16 cubes per box	96002	CA5520016AM	\$62.90/box	\$53.46	15%
			A STATE OF THE STATE OF				
	Yellow — 5mg	30 tablet bottle	611048	CA4930030AM	\$23.59/bottle	\$11.79	50%
Clornipramine hydrochloride)	Blue — 20 mg	30 tablet bottle	611049	CA4935030AM	\$32.07/bottle	\$16.03	50%
	Green — 80 mg	30 tablet bottle	611050	CA4940030AM	\$40.55/bottle	\$20.27	50%
Percorten - V (desorycorticosterone pivalate injectable suspension)	25 mg/mL	4 mL vial	56670	CA5320001AM	\$135.61/vial	\$135.61	0%

^{*}Recuvyra, Osurnia and Onsior Injection must be ordered through a veterinary distributor.

Capstar, Cheristin, Comfortis, Interceptor, EasySpot, Milbemile, Parastar, Program, Trifexis, Atopica, Osurnia, Surolan, Zobuxa, Deramaxx, Onsior, Recuyra, Clomicalm, Percorten, Elanco and the diagonal bar are trademarks owned or licensed by Eli Lilly and Company, its subsidiaries or affiliates, Adequan and the Dog Head Design are registered trademarks of Luiptod Pharmaceuticals, Inc., used under license.

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# Elanco Product Price List With New Product Codes

All products can be ordered through customer service: 1 (800) 332-2761 or through distribution.

PRODUCT	STRENGTH	PACKAGING	Old SKU#	New SKU#	LIST PRICE
	Blue — 11.4 mg nitenpyram	6 doses/card, 10 cards/carton	604152	CA4920Y07AM	\$20.40/card
Canathar	Blue — 11.4 mg nitenpyram	60 dose bulk	604153	CA492081UAM	\$190.80/bulk
(nitenpyram)	Green — 57 mg nitenpyram	6 doses/card, 10 cards/carton	604154	CA4925Y07AM	\$21.20/card
	Green — 57 mg nitenpyram	60 dose bulk	604155	CA492581UAM	\$202.50/bulk
Cheristin	11.2% spinetoram	.77 mL dose 6 doses/card, 10 cards/carton	CA4590Y07AM		\$55.14/card
for cats spinetoram	11.2% spinetoram	.77 mL dose 1 dose/card, 30 cards/carton	CA459069VAM		\$10.58/card
	Yellow — 90 mg spinosad	6 doses/card, 10 cards/carton	CA4221Y07AM		\$55.56/card
	Pink — 140 mg spinosad	6 doses/card, 10 cards/carton	CA4222Y07AM		\$57.18/card
	Orange — 270 mg spinosad	6 doses/card, 10 cards/carton	CA4223Y07AM		\$58.32/card
Comfortis (spinosad)	Green — 560 mg spinosad	6 doses/card, 10 cards/carton	CA4224Y07AM		\$60.42/card
	Blue — 810 mg spinosad	6 doses/card, 10 cards/carton	CA4225Y07AM		\$61.56/card
	Brown — 1620 mg spinosad	6 doses/card, 10 cards/carton	CA4227Y07AM		\$63.78/card
	Brown — 2.3 mg milbemycin oxime	6 doses/card, 10 cards/carton	616159	CA4865Y07AM	\$20.10/card
With a second	Green — 5.75 mg milbemycin oxime	6 doses/card, 10 cards/carton	616160	CA4860Y07AM	\$20.40/card
Interceptor (milbernycin oxime)	Yellow — 11.5 mg milbemycin oxime	6 doses/card, 10 cards/carton	616161	CA4855Y07AM	\$26.28/card
	White — 23 mg milbemycin oxime	6 doses/card, 10 cards/carton	616162	CA4850Y07AM	\$31.68/card
	Orange — 2.3 mg milbemycin oxime, 22.8 mg praziquantel	6 doses/card, 5 cards/carton	610701	CA544069VAM	\$20.50/card
INTERCEPTOR PLUS (military, discounter/practicy antel)	Green — 5.75 mg milbemycin oxime, 57 mg praziquantel	6 doses/card, 5 cards/carton	610702	CA544469VAM	\$20.75/card
	Yellow — 11.5 mg milbemycin oxime, 114 mg praziquantel	6 doses/card, 5 cards/carton	610703	CA544669VAM	\$26.50/card
	Blue — 23 mg milbemycin oxime, 228 mg praziquantel	6 doses/card, 5 cards/carton	610704	CA544869VAM	\$32.15/card
EasySpot forCats Opening	9.7% fipronil	.50 mL dose 3 doses/card, 10 cards/carton	609082	CA533502JAM	\$20.58/card
OTIC Solution (0.1% milberrycin oxime)	0.1% milbemycin oxime	.25 mL tube 2-tube pack, 10 packs/carton	604815	CA480007JAM	\$13.90/pack
	Orange — 9.7% fipronil	0.023 fl oz dose 3 doses/card, 10 cards/carton	609083	CA533005AAM	\$21.09/card
DADASTAD'A	Green — 9.7% fipronil	0.045 fl oz dose 3 doses/card, 10 cards/carton	609084	CA533003UAM	\$21.09/card
(hpronil) for dogs	Red —9.7% fipronil	0.091 fl oz dose 3 doses/card, 10 cards/carton	609085	CA533004PAM	\$21.09/card
	Blue — 9.7% fipronil	0.136 fl oz dose 3 doses/card, 10 cards/carton	609086	CA533006RAM	\$21.09/card
	Orange — 9.8% fipronil, 5.2% cyphenothrin	0.023 fl oz dose 3 doses/card, 10 cards/carton	609087	CA533205AAM	\$33.00/card
PARASTAR	Green — 9.8% fipronil, 5,2% cyphenothrin	0.045 fl oz dose 3 doses/card, 10 cards/carton	609088	CA533203UAM	\$33.00/card
plus for dogs	Red — 9.8% fipronil, 5.2% cyphenothrin	0.091 fl oz dose 3 doses/card, 10 cards/carton	609089	CA533204PAM	\$33.00/card
	Blue — 9.8% fipronil, 5.2% cyphenothrin	0.136 fl oz dose 3 doses/card, 10 cards/carton	609090	CA533206RAM	\$33.00/card
DOCCDANG & MONTH	Red — 40 mg lufenuron	0.4 mL dose 10 single-dose syringes/carton	50911	CA5020010AM	\$39.00/syring
PREGRAM 6 MONTH INJECTABLE	Green — 80 mg lufenuron	0.8 mL dose 10 single-dose syringes/carton	50921	CA5025010AM	\$40.08/syring
	Magenta — 140 mg spinosad, 2.3 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4332Y07AM		\$67.88/card
	Orange — 270 mg spinosad, 4.5 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4333Y07AM		\$69.17/card
Trifexis. (spinosad+milbemycin oxime)	Green — 560 mg spinosad, 9.3 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4334Y07AM		\$71.75/card
	Blue — 810 mg spinosad, 13.5 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4335Y07AM		\$73.05/card
	Brown — 1620 mg spinosad, 27 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4336Y07AM		\$75.52/card



# Elanco Product Price List With New Product Codes

All products can be ordered through customer service: 1 [800] 332-2761 or through distribution.

PRODUCT	STRENGTH	PACKAGING	Old SKU#	New SKU#	LIST PRICE
	10 mg	5-unit dose blisters in 15 capsule pack	43511	CA491507VAM	\$15.25/pack
	25 mg	5-unit dose blisters in 15 capsule pack	43521	CA491007VAM	\$17.25/pack
Atopica (cyclosporine capsules) USP MOTORED	50 mg	5-unit dose blisters in 15 capsule pack	43531	CA490507VAM	\$28.75/pack
	100 mg	5-unit dose blisters in 15 capsule pack	43541	CA490207VAM	\$50.50/pack
Atopica for Cats	100 mg/mL	5 mL vial	609725	CA490005HAM	\$23.90/vial
(cyclosporine oral solution) USP MODIFIED	100 mg/mL	17 mL vial	609727	CA490017HAM	\$60.98/vial
Osurnia 🖲	10 mg florfenicol, 10 mg terbinafine, 1 mg betamethasone acetate per mL	1 mL tube 20 count box	615045	CA4710002AM	\$187.60/box
rfenicol-terbinafine-betamethasone acetate)	10 mg florfenicol, 10 mg terbinafine, 1 mg betamethasone acetate per mL	1 mL tube 2 count box	615044	CA4710020AM	\$20.63/box
Surolèn.	23 mg/mL miconazole nitrate, 0.5293 mg/mL polymyxin B sulfate, 5 mg/mL prednisolone acetate	15 mL bottle	CA081315HAM		\$16.19/bottle
(miconscele nitrate, polymydn B sulfate, prednisolone acetate)	23 mg/mL miconazole nitrate, 0.5293 mg/mL polymyxin B sulfate, 5 mg/mL prednisolone acetate	30 mL bottle	CA081330HAM		\$28.71/bottle
		100 tablet bottle	613162	CA557001CAM	\$51.00/bottle
	22.7 mg	500 tablet bottle	613163	CA557005CAM	\$229.50/bottle
		50 tablet bottle	613164	CA5578050AM	\$64.77/bottle
ZOBUXA	68 mg				
(enrofloxacin)		150 tablet bottle	613165	CA557884YAM	\$183.60/bottle
	136 mg	50 tablet bottle	613167	CA5572050AM	\$116.28/bottle
	272 mg	50 tablet bottle	613170	CA5576050AM	\$232.56/bottle
		主要系统的主要是对法律证明			
Adequan® Canine	100 mg/mL	2-5 mL vials per box	97502	CA5075002AM	\$101.80/box
	12 mg	30 tablet bottle	42116	CA4980030AM	\$16.97/bottle
	12 mg	90 tablet bottle	42126	CA4980090AM	\$44.52/bottle
	25 mg	30 tablet bottle	42112	CA4985030AM	\$28.62/bottle
0	25 mg	90 tablet bottle	42122	CA4985090AM	\$77.91/bottle
Deramaxx Deracoxib)	75 mg	30 tablet bottle	42182	CA4990030AM	\$55.65/bottle
	75 mg	90 tablet bottle	42192	CA4990090AM	\$156.61/bottle
	100 mg	30 tablet bottle	42132	CA4995030AM	\$79.49/bottle
	100 mg	90 tablet bottle	42142	CA4995090AM	\$215.18/bottle
ETHICON		See Ethicon detail listing for individua	l products and pricing		
onsior (robenacoxib)	6 mg	3-unit dose blisters in 30 tablet pack	608402	CA4875030AM	\$56.65/box
(robenacoxib) injection	20 mg/mL	20 mL vial	612647	CA4885001AM	\$104.17/box
Recuvyra (fentanyl) transformat (I)	50 mg/mL	10 mL vial	CA423210HAM		\$300.00/kit
1/ercnour	Flex Sheet	6 sheets per box	96001	CA5525006AM	\$62.90/box
Absorbeible Hermostanic Gellatin Sponge	Dental Cube	16 cubes per box	96002	CA5520016AM	\$62.90/box
	Yellow — 5mg	30 tablet bottle	611048	CA4930030AM	\$23.59/bottle
CLOMICALM.	Blue — 20 mg	30 tablet bottle	611049	CA4935030AM	\$32.07/bottle
(clomipramine hydrochloride)	Green — 80 mg	30 tablet bottle	611050	CA4940030AM	\$40.55/bottle
Percorten"-V (desoxycorticosterone pivalate injectable					

Capstar, Cheristin, Comfortis, Interceptor, EasySpot, Milbemite, Parastar, Program, Trifexis, Atopica, Osurnia, Surolan, Zobuxa, Deramaxx, Onsior, Recuvyra, Clomicalm, Percorten, Elanco and the diagonal bar are trademarks owned or licensed by Eli Lilly and Company, its subsidiaries or affiliates. Adequan and the Dog Head Design are registered trademarks of Luitpold Pharmaceuticals, Inc., used under license, Yetspon is a registered trademark of Ferrosan A/S. ETHICON is a registered trademark of Johnson.





All products can be ordered through customer service: 1 (800) 332-2761.

PRODUCT	SIZE	PACKAGING	SKU	LIST PRICE	University Price	Universit Discoun
	Blue — 11.4 mg	6 tablets/card, 10 cards/carton	604152	\$19.25/card	\$9.62	50%
Capst	Blue — 11.4 mg	60-tablet bulk	604153	\$18.00 bulk	\$9.00	50%
(nitenpyram)	Green — 57 mg	6 tablets/card, 10 cards/carton	604154	\$20.00/card	\$10.00	50%
	Green — 57 mg	60-tablet bulk	604155	\$19.10 bulk	\$9.55	50%
<b>Cheristin</b>	.77 mL	6 doses/card, 10 cards/carton	CA459069VAM	\$52.98/card	\$26.49	50%
for cats spinetoram	.77 mL	1 dose/card, 30 cards/carton	CA4590Y07AM	\$10.16/card	\$5.08	50%
	Yellow — 90 mg	6 doses/card, 10 cards/carton	CA4221Y07AM	\$53.41/card	\$26.71	50%
	Pink — 140 mg	6 doses/card, 10 cards/carton	CA4222Y07AM	\$54.96/card	\$27.48	50%
Comfortis (spinosad)	Orange —270 mg	6 doses/card, 10 cards/carton	CA4223Y07AM	\$56.07/card	\$28.04	50%
	Green —560 mg	6 doses/card, 10 cards/carton	CA4224Y07AM	\$58.08/card	\$29.04	50%
	Blue —810 mg	6 doses/card, 10 cards/carton	CA4225Y07AM	\$59.19/card	\$29.60	50%
	Brown — 1620 mg	6 doses/card, 10 cards/carton	CA4227Y07AM	\$61.27/card	\$30.64	50%
	Brown — 2.3 mg	6 doses/card, 10 cards/carton	616159	\$19.50/card	\$9.75	50%
Interceptor .	Green — 5.75 mg	6 doses/card, 10 cards/carton	616160	\$19.75/card	\$9.87	50%
(milbemycin oxime) FLAVOR TABS*	Yellow — 11.5 mg	6 doses/card, 10 cards/carton	616161	\$25.50/card	\$12.75	50%
	White — 23 mg	6 doses/card, 10 cards/carton	616162	\$30.75/card	\$15.37	50%
EasySpot for Cats (tipronii)	.50 mL	3 doses/card, 10 cards/carton	609082	\$19.60/card	\$9.80	50%
MilbeMite OTIC Solution (0.1% milbemycin oxime)	.25 mL	2-tube pack, 10 packs/carton	604815	\$13.20/pack	\$6.60	50%
	Orange — 0.023 fl oz	3 doses/card, 10 cards/carton	609083	\$20.45/card	\$10.22	50%
DAD ASTAD	Green — 0.045 fl oz	3 doses/card, 10 cards/carton	609084	\$20.45/card	\$10.22	50%
PARASTAR (fipronil) for dogs	Red — 0.091 fl oz	3 doses/card, 10 cards/carton	609085	\$20.45/card	\$10.22	50%
	Blue — 0.136 fl oz	3 doses/card, 10 cards/carton	609086	\$20.45/card	\$10.22	50%
	Orange — 0.023 fl oz	3 doses/card, 10 cards/carton	609087	\$31.78/card	\$15.89	50%
PARASTAR	Green — 0.045 fl oz	3 doses/card, 10 cards/carton	609088	\$31.78/card	\$15.89	50%
plus for dogs (fipronil/cyphenothrin)	Red — 0.091 fl oz	3 doses/card, 10 cards/carton	609089	\$31.78/card	\$15.89	50%
	Blue — 0.136 fl oz	3 doses/card, 10 cards/carton	609090	\$31.78/card	\$15.89	50%
DDCCDAM*6 MONTH	Red — 0.4 mL	10 single-dose syringes/carton	50911	\$37.45/syringe	\$18.72	50%
PRÉGRAM "6 MONTH INJECTABLE (LUFENURON) FOR CATS	Green — 0.8 mL	10 single-dose syringes/carton	50921	\$38.50/syringe	\$19.25	50%
	Magenta — 140 mg spinosad/ 2.3 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4332Y07AM	\$64.77/card	\$32.39	50%
	Orange — 270 mg spinosad/ 4.5 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4333Y07AM	\$66.00/card	\$33.00	50%
Trifexis. (spinosad+milbemycin oxime)	Green — 560 mg spinosad/ 9.3 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4334Y07AM	\$68.46/card	\$34.23	50%
	Blue — 810 mg spinosad/ 13.5 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4335Y07AM	\$69.70/card	\$34.85	50%
	Brown — 1620 mg spinosad/ 27 mg milbemycin oxime	6 doses/card, 10 cards/carton	CA4336Y07AM	\$72.06/card	\$36.03	50%



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FRESVIO°  Osurnia®	10 mg 25 mg 50 mg 100 mg 5 mL 17 mL 200 mL	5-unit dose blisters in 15-capsule pack 1 Vial 1 Vial	43511 43521 43531 43541 609725	\$15.25/pack \$17.25/pack \$28.75/pack \$50.50/pack	\$7.62 \$8.62 \$14.37 \$25.25	50% 50% 50%
Atopica' for cats desporte oral solution, USP) MODIFIED  FRESVIO*  Osurnia* Orfericol-terbinaline-betamethasone acetate)  Surolan. (niorazabe ribraz, polymysin B sulfate, predissione acetate)	25 mg 50 mg 100 mg 5 mL 17 mL 200 mL	15-capsule pack 5-unit dose blisters in 15-capsule pack 5-unit dose blisters in 15-capsule pack 5-unit dose blisters in 15-capsule pack 1 Vial	43521 43531 43541	\$17.25/pack \$28.75/pack \$50.50/pack	\$8.62	50% 50%
Atopica' for cats desporte oral solution, USP) MODIFIED  FRESVIO*  Osurnia*  Osurnia*  Osurnia*  Surolan.  (microacie mirate, polymynin B sulfate, predissione actate)  ZOBUXA*	50 mg 100 mg 5 mL 17 mL 200 mL	15-capsule pack 5-unit dose blisters in 15-capsule pack 5-unit dose blisters in 15-capsule pack 1 Vial	43531 43541	\$28.75/pack \$50.50/pack	\$14.37	50%
Atopical for Cats redosporine oral solution, USP) MODIFIED  FRESVIO®  Osurnia®  for fenicol-terbinatine-betamethasone acetate)  Surol®n. (microazole nitrate, polymynin B sulfate, predisolone acetate)	100 mg 5 mL 17 mL 200 mL	15-capsule pack 5-unit dose blisters in 15-capsule pack 1 Vial	43541	\$50.50/pack		
FRESVIO®  OSUMIA  OSUMIA  Tot fenicol-terbinafine-betamethasone acetate)  Surolan  (nicoxacole nivate, polymysin B sulfate, perdisiodine acetate)	5 mL 17 mL 200 mL 1 mL	15-capsule pack 1 Vial 1 Vial			\$25.25	
FRESVIO®  OSUMIA  OSUMIA  Tot fenicol-terbinafine-betamethasone acetate)  Surolan  (nicoxacole nivate, polymysin B sulfate, perdisiodine acetate)	17 mL 200 mL 1 mL	1 Vial	609725			50%
FRESVIO®  OSUMNIA®  OSUMNIA®  (Internicel-terbinaline-betamethasone acetate)  Surolan  (inicroarate initrate, polymysin B sulfrate, perdrisodine acetate)	200 mL 1 mL			\$23.20/vial	\$11.60	50%
Osurnia (a) (flor/enicol-terbinafine-betamethasane acetate)  Surolan. (inioxazule ritrate, polymyon B suffate, predissalore acetate)  ZOBUXA	1 mL	1 hottle	609727	\$59.20/vial	\$29.60	50%
(niovazole ritrate, polymynin 8 salinte, prednisolne acetate)  ZOBUXA		Toottle	613149	\$8.00/bottle	\$8.00	0%
(flor fenicol-terbinafine-betamethasone acetate)  Surolan. (microscole nitrate, polymyran 8 salfate, prednisolone acetate)  ZOBUXA		20 count box	615045	\$187.60/box	\$187.60	0%
(nicrozok sitrate, polynynin 8 safirite, perinsidane accitate)  ZOBUXA	1mL	2 count box	615044	\$20.63/box	\$20.63	0%
(nicroazole ritrate, polynycin's sulfate, profrisolore acetale)	15 mL	1 bottle	CA081315HAM	\$15.13/bottle	\$7.57	50%
ZOBUXÃ	30 mL	1 bottle	CA081330HAM	\$26.83/bottle	\$13.42	50%
ZOBUXA		100-tablet bottle	613162	\$50.00/bottle	\$25.00	50%
ZOBUXÃ	22.7 mg	500-tablet bottle	613163	\$225.00/bottle	\$112.50	50%
ZOBUXA		50-tablet bottle	613164	\$63.50/bottle	\$31.75	50%
	68 mg	150-tablet bottle	613165	\$180.00/bottle	\$90.00	50%
	136 mg	50-tablet bottle	613167	\$114.00/bottle	\$57.00	50%
	272 mg	50-tablet bottle	613170	\$228.00/bottle	\$114.00	50%
Adequan® Canine (POLYSULFATED GLYCOSAMINOGLYCAN)®	100 mg/mL	2,5 mL vials per box	97502	\$99.80/box	\$99.80	0%
	12 mg	30-tablet bottle	42116	\$16.00/bottle	\$8.00	50%
	12 mg	90-tablet bottle	42126	\$42.00/bottle	\$21.00	50%
	25 mg	30-tablet bottle	42112	\$27.00/bottle	\$13.50	50%
	25 mg	90-tablet bottle	42122	\$73.50/bottle	\$36.75	50%
Deramaxx*	75 mg	30-tablet bottle	42182	\$52.50/bottle	\$26.25	50%
	75 mg	90-tablet bottle	42192	\$147.75/bottle	\$73.87	50%
	100 mg	30-tablet bottle	42132	\$75.00/bottle	\$37.50	50%
	100 mg	90-tablet bottle	42142	\$203.00/bottle	\$101.50	50%
ETHICON PART OF THE Gelimen Agents of Companies		See Ethicon detail	for product listing and p	ricing.		varies
onsior (robenacoxib)	6 mg	30-tablet box	608402	\$51.50/box	\$25.75	50%
Recuvyra (fentanyl) transformal (L	10 mL	1 vial	CA423210HAM	\$300.00/kit*	\$300.00	0%
VETSPON'	Flex Sheet	6 sheets per box	96001	\$60.48/box	\$51.40	15%
Absorbable Hemostatic Gelatin Sponge	Dental Cube	16 cubes per box	96002	\$60.48/box	\$51.40	15%
	Yellow — 5mg	30-tablet bottle	611048	\$22.25/bottle	\$11.12	50%
CLOMICALM.		30-tablet bottle	611049			
(clomipramine hydrochloride)	Blue — 20 ma			\$30.25/bottle	\$15.12	50%
Percorten-V	Blue — 20 mg Green — 80 mg	30-tablet bottle	611050	\$30.25/bottle \$38.25/bottle	\$15.12 \$19.12	50% 50%

^{*}Recuvyra and Osurnia must be ordered through a veterinary distributor.

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# Novartis Animal Health US, Inc. Products Price List

	Size	Weight	(Dogs)	Product Number	List Price (Per Pack)	
	15-Capsule Pack					
Atopica* (Cyclosporine capsules, USP) MODIFIED	Green — 10 mg	Green — 10 mg 4.0 to 9.0 lbs.		43511	\$15.25	
	Yellow — 25 mg	9.1 to	16 lbs.	43521	\$17.25	
	Purple — 50 mg	16.1 to 33 lbs.		43531	\$28.75	
	Blue — 100 mg	33.1 to 64 lbs.		43541	\$50.50	
	Size	Weight	Weight (Cats)		List Price (Vial)	
Atopica for Cats	1 Vial — 5 mL	3 lbs. +		609725	\$22.50	
(cyclosporine oral solution, USP) MODIFIED	1 Vial — 17 mL	3 lbs. +		609727	\$57.50	
Percorten°-V	Size	Weight	(Dogs)	Product Number	List Price (Per Vial)	
(desoxycorticosterone pivalate)	1 Vial — 25 mg/mL (4 mL)	See dosage chart		56670	\$132.95	
	Size	Weight	(Dogs)	Product Number	List Price (Per Bottle	
	30-Tablet Bottle					
<b>CLOMICALM</b>	Yellow — 5 mg	2.75 to 10.9 lbs.		611048	\$22.25	
(clomipramine hydrochloride)	Blue — 20 mg	11 to 22 lbs.		611049	\$30.25	
	Green — 80 mg	44.1 to 176 lbs.		611050	\$38.25	
	Size	Weight	(Dogs)	Product Number	List Price (Per Bottle	
	30-Tablet Bottle					
	12 mg	See dosing chart		42116	\$15.25	
	25 mg	See dosing chart		42112	\$25.75	
	75 mg	See dosing chart		42182	\$50.00	
Deramaxx	100 mg	See dosing chart		42132	\$72.00	
(deracoxib)	90-Tablet Bottle					
	12 mg See dosing chart		42126	\$41.50		
	25 mg	25 mg See dosing chart		42122	\$69.50	
	75 mg	See dosing chart		42192	\$142.75	
	100 mg	100 mg See dosing chart		42142	\$198.50	
	Size		Weight (Dogs)	Product Number	List Price (Per Box)	
Adequan® Canine  (POLYSULFATED GLYCOSAMINOGLYCAN)®	2-Vial Bo	ox				
	100 mg/mL (Box con preserved multiple		See dosage chart	97502	\$96.00	
onsior (robenacoxib)	Size Weight (Cat)		it (Cat)	Product Number	List Price (Per Box)	
	6 mg tablet 1 tablet for cats 5.5 to 13.2 lbs. (30 tablets per box) 2 tablets for cats 13.3 to 26.4 lbs.		608402	\$49.50		
ETHICON FART OF THE GOMEON FABLET OF COMPANIES		utures and needles for veterinarians: ee additional price list for Ethicon product pricing specifics.				
	Size		Product Number	List Price (Per Box		
VETSPON . Absorbable Hernostatic Geletin Sponge	Flex Sheet (6 sheets per box)			96001	\$59.29	
Absorbable Hemostatic Geletin Springe	Dental Cube (16 cubes per box)			96002	\$59.29	



To place an order, call your sales representative or our customer relations department at 1-800-332-2761

(milbemycin oxime-lufenuron-praziquantel)



### Novartis Animal Health Sales Policy

Blue

At Novartis Animal Health US, Inc. (NAHUS), we believe the veterinarian-client relationship is vital. We maintain a strict policy of selling our products exclusively through licensed veterinarians to help ensure that your patients receive proper medical care and that your clients are educated on the correct usage of our products. All orders are subject to acceptance by NAHUS and NAHUS reserves the right to cease supplying product at any time. NAHUS also reserves the right to change the price for products without notice. Credit Policy: Past-due accounts shall not be allowed to participate in special promotions until they have been brought current. Finance charges will be applied to past-due belances. Freight: Pre-paid on, all orders of at least \$200 (net discount and before taxes) with standard shipping. All orders below \$200 will be charged an \$8 shipping fee. In the event you need expedited delivery, overnight and Saturday deliveries will be charged an additional \$7 & \$12 respectively. Terms: Net 25th of the following month.

51 to 100 lbs.

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609754

\$44.10

# Accredited Veterinary School Partnership Program Pricing Novartis Animal Health US, Inc. Products Price List

	\$128	Weight (Dogs)	Product Number	List Price (Per Pack)	University Price
Atopica (Cyclosporine capsules, USP) McOHED	15 Capsule Pelik #Sy	E (Let a satishir Grilly sprines of Der		enacjel superior de l'écrit	
	Green — 10 mg	4.0 to 9.0 lbs.	43511	\$15.25	Buy 2 Get 1 Free*
	Yellow — 25 mg	9.1 to 16 lbs.	43521	\$17.25	Buy 2 Get 1 Free*
	Purple — 50 mg	16.1 to 33 lbs.	43531	\$28.75	Buy 2 Get 1 Free*
	Blue — 100 mg	33.1 to 64 lbs.	43541	\$50.50	Buy 2 Get 1 Free*
	Size	Weight (Cats)	Product Number	List Price (Vial)	University Price
Atopica for Cats According oral solution, USP) MODIFIED	1 Vial — 5 mL	3 lbs. +	609725	\$22.50	\$22.50
toskering olds solotion! on t month ich	1 Vial — 17 mL	3 lbs. +	609727	\$57.50	\$57.50
Percorten'-V	Size	Weight (Dogs)	Product Number	List Price (Per Vial)	University Price
(desoxycorticosterone pivalate)		See dosage chart	56670	\$132.95	\$132.95
	Size	Weight (Dogs)	Product Number	List Price (Per Bottle)	University Price
	30 Tablet Bottle	regiones and construction of a		a alegicina <b>n</b> , sesse a seg	Category Constitution
<b>CLOMICALM</b>	Yellow — 5 mg	2.75 to 10.9 lbs.	611048	\$17.75	\$17.75
(clomipramine hydrochloride)	Blue — 20 mg	11 to 22 lbs.	611049	\$23.10	\$23.10
	Green — 80 mg	44.1 to 176 lbs.	611050	\$31.75	\$31.75
	Size	Weight (Dogs)	Product Number	List Price (Per Bottle)	University Price
	30-Tablet Bottle				
Deramaxx >	12 mg	See dosing chart	42116	\$15.25	\$7.63
	25 mg	See dosing chart	42112	\$25.75	\$12.88
	75 mg	See dosing chart	42182	\$50.00	\$25.00
	100 mg	See dosing chart	42132	\$72.00	\$36.00
(deracoxib)	90-Tablet Bottle				
	12 mg	See dosing chart	42126	\$41.50	\$20.75
	25 mg	See dosing chart	42122	\$69.50	\$34.75
	75 mg	See dosing chart	42192	\$142.75	\$71.38
	100 mg	See dosing chart	42142	\$198.50	\$99.25
	Size	Weight (Dogs)	Product Number	List Price (Per Box)	University Price
Adequan® Canine	2-Wei s	Or and the second			
(POLYSULFATED GLYCOSAMINOGLYCAN)	100 mg/mL (Box co preserved multip		97502	\$96.00	\$96.00
Onsior (robenacoxib)	Size	Weight (Cat)	Product Number	List Price (Per Box)	University Price
	6 mg tablet (30 tablets per box)	1 tablet for cats 5.5 to 13.2 lbs. 2 tablets for cats 13.3 to 26.4 lbs.	608402	\$46.25	\$23.13
ETHICON  a yohnnon-Johnnon company	Sutures and needle See additional price	s for veterinarians: a list for Ethicon product pricing spec	cifics.		
		Size	Product Number	List Price (Per Box)	University Price
VETSPON Absorbable Hemostatic Gelatin Sportgi	Plax Sh	er (G. enema per BOX)	96001	\$59.29	\$50.40
	Dental O	(be (16 cubes per box)	96002	\$59.29	\$50.40

### Accredited Veterinary School Partnership Program Pricing Novartis Animal Health US. Inc. Products Price List

	Store	Mongrit (Dings)	Product Number	Ly Prop Per Post	Charles Proc
PARASTAR (fipronii/cyphenothrin) plus	StApplicator Falls (10 pag				
	Orange — 0.023 ff. oz.	Up to 22 lbs.	609087	\$30.55	\$0
	Green — 0.045 fl. oz.	23 to 44 lbs.	609088	\$30.55	\$0
	Red 0.091 fl. oz.	45 to 88 lbs.	609089	\$30.55	\$0
	Blue — 0.136 fl. oz.	89 to 132 lbs.	609090	\$30.55	\$0
	3-Applicator Park (10 par	(Specifical)		and the second	r service de la company
PARASTAR (fipronit)	Orange — 0.023 fl. oz.	Up to 22 lbs.	609083	\$19.65	<b>\$</b> 0
	Green — 0.045 fl. oz.	23 to 44 lbs.	609084	\$19.65	<b>\$</b> 0
	Red — 0.091 fl. oz.	45 to 88 lbs.	609085	\$19.65	\$0
	Blue — 0.136 fl. oz.	89 to 132 lbs.	609086	\$19.65	\$0
Easy Spot	S ze	Weight (Cats)	Product Number	List Price (Per Pack)	
	3-Applicator Pack	or an expensive section with the		grant grant Grant a	ae de <b>se a</b> nstau
EasySpot.	Magenta	All weights	609082	\$18.85	\$0
	Size	Weight (Dogs) - Weight (Cats)	Product Number	List Price (Per Pack)	
	6-Tablet Pack		Total Control Section		Fig. College (St. Co.)
Capst r. (nitenpyram)	Blue — 11.4 mg	2 to 25 lbs. 2 to 25 lbs.	604152	\$19.25	<b>\$</b> 0
	Green — 57 mg	Over 25 lbs.	604154	\$20.00	\$0
	60-Tablet Bulk			Angelon service	
	Blue	2 to 25 lbs. 2 to 25 lbs.	604153	\$18.00	\$0
	Green	Over 25 lbs.	604155	\$19.10	\$0
A SECTION OF THE PROPERTY OF T	Size	Weight (Cats)	Product Number	List Price (Per Syrings)	
DO ALC SMONTH	One Dose	THE REPORT OF THE PARTY OF THE			
PROCRAM 6 MONTH INJECTABLE	Red	0 to 8.8 lbs.	50911	\$36.00	<b>\$</b> 0
(LUFENURON) FOR CATS	Green	8.9 to 17.6 lbs.	50921	\$37.00	\$0
	Size	Weight (Cats)	Product Number	List Price (Per Pack)	
OTIC Solution (0.1% milbernycin axime)	2-Tube Pack	Appropriate for all cats	60414	\$12.55	\$0
	Size	Weight (Dogs)	Product Number	List Price (Per Pack)	
sentinel flavor (milbemycin oxime-lufenuron)	6-Tablet Pack (10 packs p	er bax)	40.00		
	Brown	2 to 10 lbs.	52211	<b>\$20</b> .75	<b>\$</b> 0
	Green	11 to 25 lbs.	52221	\$21.50	\$0
	Yellow	26 to 50 lbs.	52231	\$26.00	\$0
	White	51 to 100 lbs.	52241	\$31.50	\$0
	6-Chewable Pack (5 packs	i per box)			
sentinel spectrum	Orange	2 to 8 lbs.	609751	\$29.05	\$0
	Green	8 to 25 lbs.	609752	\$30.10	<b>\$</b> 0
	Yellow	26 to 50 lbs.	609753	\$36.50	\$0
(milbenycin oxime-lulenuron-praziquantel)	Blue	51 to 100 lbs.	609754	\$44.10	\$0

Effective February 1, 2014

To place an order, call your sales representative or our customer relations department at 1-800-332-2761



### Novartis Animal Health Sales Policy

At Novartis Animal Health US, Inc. (NAHUS), we believe the veterinarian-client relationship is vital. We maintain a strict policy of selling our products exclusively through licensed veterinarians to help ensure that your patients receive proper medical care and that your clients are educated on the correct usage of our products. All orders are subject to acceptance by NAHUS and NAHUS reserves the right to cease supplying product at any time. NAHUS also reserves the right to change the price for products without notice. Credit Policy: Past-dua cocounts shall not be allowed to participate in special promotions until they have been brought current. Finance charges will be applied to past-due balances. Freight: Pre-paid on all orders of at least \$200 (net discount and before taxes) with standard shipping. All orders below \$200 will be charged an \$8 shipping fee. In the event you need expedited delivery, overnight and Saturday deliveries will be charged an additional \$7 & \$12 respectively. Terms: Net 25th of the following month.

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Novartis Animal Health Printed in USA 2/14 US/NAH/13/0072b Printed on Recycled Paper\$

#### 2014 Price List (University)

### SKUs new to price list Highlights & Indian

341 Total SKUs + 2 Vetspon

		Product				Length		Vet 2014	
		Code	Size	Needle ref	Qty in pack	(inches)	Color	Price	
Vicryl Rapide	RC (PP)	VR490	5-0	P-1	12	18	Undyed	\$172.96	\$147.02 Vetspon
		VR494	4-0	P-3	12	18	Undyed	\$172.85	\$146.92
		VR497	3-0	PS-2	12	18	Undyed	\$176.10	\$149.68
		VR214	4-0	RB-1	12	27	Undyed	\$87.10	\$74.04
V <b>ari</b> l.	RC	J385H	5-0	C-3	36	18	Violet	\$239.80	\$203.83
		J451H	4-0	FS-1	36	27	Violet	\$234.58	\$199.39
		J391H	5-0	FS-2	36	18	Violet	\$261.44	\$222.22
		J421H	5-0	FS-2	36	27	Undyed	\$271.94	\$231.15
a de la companya de l		J392H	4-0	FS-2	36	18	Violet	\$248.31	\$211.07
		J397H	4-0	FS-2	36	27	Violet	\$246.88	\$209.85
		J422H	4-0	FS-2	36	27	Undyed	\$253.75	\$215.69
		J452H	3-0	FS-1	36	27	Violet	\$238.26	\$202.52
,		J398H	3-0	FS-2	36	27	Violet	\$246.88	\$209.85
		J393H	3-0	FS-2	36	18	Violet	\$262.85	\$223.42
		J471H	3-0	CP-1	36	36	Violet	\$215.49	\$183.16
		J868H	3-0	CP-2	36	27	Undyed	\$209.41	\$177.99
		J460H	3-0	X-1	36	27	Violet	\$233,86	\$198.79
		J423H	3-0	FS-2	36	27	Undyed	\$252.97	\$215.03
		J586H	2-0	FSL	36	27	Violet	\$226.08	\$192.17
		J466H	2-0	CP-1	36	27	Violet	\$193.28	\$164.29
N.		J453H	2-0	FS-1	36	27	Violet	\$228.71	\$194.40
		J461H	2-0	X-1	36	27	Violet	\$233.86	\$198.79
		J443H	2-0	FS-1	36	27	Undyed	\$253.67	\$215.62
		J587H	0	FSL	36	27	Violet	\$228.36	\$194.10
		J467H	0	CP-1	36	27	Violet	\$193.26	\$164.27
		J468H	1	CP-1	36	27	Violet	\$195.24	\$165.96
		J195H	2	СР	36	27	Undyed	\$205.19	\$174.41
		1869H	2-0	CP-2	36	27	Undyed	\$219.85	\$186.87

	Product Code	Product Name/Qty in Box	Vet 2014	
spon	96001	Vetspon® Fle	\$59.29	\$50.40
		Gelatin Sponge	, U.S.P.	
		Box of 6 sheets	, each 2cm x	6cm x 0.7cm
	96002	Vetspon® De	\$59.29	\$50.40
		Gelatin Sponge	, U.S.P.	
		Box of 16 cubes	s, each 1 cm	x 1 cm x 1cm

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	J808T	3	CCS-1	24	27	Undyed	\$196.71	\$167.21
	J474H	1	CP-1	36	36	Violet	\$209.94	\$178.44
RC (PP)	J488G	7-0	P-1	12	18	Undyed	\$164.09	\$139.47
	J489G	6-0	P-1	12	18	Undyed	\$135.91	\$115.52
	J492G	6-0	P-3	12	18	Undyed	\$156.06	\$132.65
4	1000						5484.44	\$411.77
	J490G	5-0	P-1	12	18	Undyed	\$149.34	\$126.94
	J493G	5-0	P-3	12	18	Undyed	\$152.53	\$129.65
	J464G	4-0	P-3	12	18	Violet	\$149.02	\$126.67
	J494G	4-0	P-3	12	18	Undyed	\$147.84	\$125.66
	J463G	5-0	P-3	12	18	Violet	\$147.85	\$125.67
	J510G	6-0	PS-6	12	18	Undyed	\$149.02	\$126.67
	J593G	5-0	PS-5	12	18	Undyed	\$148.58	\$126.29
	J442H	3-0	PS-1	36	27	Violet	\$271.19	\$230.51
RC (MP)	J548G	8-0	TG140-8 DA	12	12	Violet	\$501.48	\$426.26
	V549G	9-0	TG140-8 DA	12	12	Violet	\$557.90	\$474.21
	V449G	9-0	CS160-8 DA	12	12	Violet	\$684.45	\$581.78
TP	J553G	5-0	S-24 DA	12	12	Violet	\$440.58	\$374.49
	J433H	5-0	TF	36	27	Undyed	\$243.24	\$206.75
	J212H	6-0	R8-1	36	27	Undyed	\$222.66	\$189.26
	J303H	5-0	RB-1	36	27	Violet	\$179.55	\$152.62
	J304H	4-0	RB-1	36	27	Violet	\$190.84	\$162.21
	J310H	4-0	SH-1	36	27	Violet	\$180.46	\$153.40
	J415H	4-0	SH	36	27	Undyed	\$199.29	\$169.40
	J344H	3-0	CT-1	36	36	Violet	\$202.84	\$172.41
	J338H	3-0	CT-1	36	27	Violet	\$178.68	\$151.88
	J332H	3-0	CT-2	36	27	Violet	\$181.23	\$154.04
	J327H	3-0	CT-3	36	27	Violet	\$189.61	\$161.17
	J315H	4-0	SH	36	27	Violet	\$200.82	\$170.70
7 5	J316H	3-0	SH	36	27	Violet	\$175.48	\$149.15
	J311H	3-0	SH-1	36	27	Violet	\$192.68	\$163.78
	J345H	2-0	CT-1	36	36	Violet	\$200.33	\$170.28
	J339H	2-0	CT-1	36	27	Violet	\$176.15	\$149.73
	J333H	2-0	CT-2	36	27	Violet	\$181.24	\$154.05

	Ž	J328H	2-0	CT-3	36	27	Violet	\$181.36	\$154.16
		J317H	2-0	SH	36	27	Violet	\$173.89	\$147.80
		J346H	0	CT-1	36	36	Violet	\$200.33	\$170.28
		J340H	0	CT-1	36	27	Violet	\$176.12	\$149.70
		J334H	0	CT-2	36	27	Violet	\$178.68	\$151.88
		J341H	1	CT-1	36	27	Violet	\$177.97	\$151.27
						Constant Constant		\$226.37	\$192.42
6 A A		J416H	3-0	SH	36	27	Undyed	\$196.28	\$166.84
		J649G	2	TP-1	12	4-27	Violet	\$541.26	\$460.07
		J849G	2	TP-1	12	2-27	Undyed	\$281.02	\$238.86
4		J602H	2-0	UR-6	36	27	Violet	\$242.68	\$206.28
		J880T	2	TP-1	24	54	Undyed	\$223.59	\$190.05
		J323H	2-0	мн	36	27	Violet	\$196.63	\$167.14
44	S (MP)	J547G	8-0	TG140-8 DA	12	18	Violet	\$584.34	\$496.69
		J <b>546</b> G	7-0	TG140-8 DA	12	18	Violet	\$437.94	\$372.25
		J544G	6-0	TG100-8 DA	12	18	Violet	\$503.24	\$427.75
		J551G	6-0	G-6 DA	12	18	Violet	\$408.89	\$347.55
	NN	J615H	2-0	No	36	54	Violet	\$202.16	\$171.84
		J616H	0	No	36	54	Violet	\$204.88	\$174.15
		J206G	2-0	Reel	12	54	Violet	\$76.30	\$64.86
		J207G	0	Reel	12	54	Violet	\$73.61	\$62.57
	1	J618H	2	No	36	54	Violet	\$207.19	\$176.11
WENTE.	RC	VCP421H	5-0	FS-2	36	27	Undyed	\$293.70	\$249.65
		VCP422H	4-0	FS-2	36	27	Undyed	\$274.05	\$232.95
		VCP442H	3-0	FS-1	36	27	Undyed	\$292.89	\$248.96
		VCP423H	3-0	FS-2	36	27	Undyed	\$273.21	\$232.23
		VCP869H	2-0	CP-2	36	27	Undyed	\$237.43	\$201.82
1 - 12		VCP589H	2-0	FSL	36	27	Undyed	\$215.13	\$182.86
		VCP466H	2-0	CP-1	36	27	Violet	\$208.74	\$177.43
		VCP452H	3-0	FS-1	36	27	Violet	\$257.32	\$218.72
	v S	VCP453G	2-0	FS-1	36	27	Violet	\$81.84	\$69.56
		VCP467H	0	CP-1	36	27	Violet	\$208.72	\$177.41
		VCP587H	0	FSL	36	27	Violet	\$246.63	\$209.63
18 8 18 18		VCP267H	0	CP-1	36	27	Undyed	\$176.14	\$149.72

9 T TO 1 1 A		VCP468H	1	CP-1	36	27	Violet	\$210.86	\$179.23
	RC (PP)	VCP493G	5-0	P-3	12	18	Undyed	\$164.73	\$140.02
	TP	VCP310H	4-0	SH-1	36	27	Violet	\$194.90	\$165.67
		VCP303H	5-0	RB-1	36	27	Violet	\$193.91	\$164.83
3.6		VCP304H	4-0	RB-1	36	27	Violet	\$206.11	\$175.19
		VCP332H	3-0	CT-2	36	27	Violet	\$195.72	\$166.37
		VCP327H	3-0	CT-3	36	27	Violet	\$204.78	\$174.07
		VCP316H	3-0	SH	36	27	Violet	\$189.51	\$161.09
		VCP311H	3-0	SH-1	36	27	Violet	\$208.10	\$176.88
		VCP339H	2-0	CT-1	36	27	Violet	\$190.24	\$161.70
		VCP333H	2-0	CT-2	36	27	Violet	\$195.74	\$166.38
		VCP334H	0	CT-2	36	27	Violet	\$192.97	\$164.03
		VCP317H	2-0	SH	36	27	Violet	\$187.80	\$159.63
		VCP346H	0	CT-1	36	36	Violet	\$216.36	\$183.91
		VCP340H	0	CT-1	36	27	Violet	\$190.21	\$161.67
		VCP341H	1	CT-1	36	27	Violet	\$192.21	\$163.38
e di	RC	634G	5-0	FS-2	12	27	Undyed	\$129.04	\$109.68
		635H	4-0	FS-2	36	27	Undyed	\$350.51	\$297.94
		724G	4-0	J-1	12	18	Undyed	\$123.62	\$105.08
		886H	3-0	CP-2	36	27	Undyed	\$339.72	\$288.76
		636H	3-0	FS-2	36	27	Undyed	\$350.51	\$297.94
100		887H	2-0	CP-2	36	27	Undyed	\$364.97	\$310.23
4-1-1		637H	2-0	FS	36	27	Undyed	\$348.29	\$296.04
100		816H	2-0	CP-1	36	27	Undyed	\$403.26	\$342.77
		975H	1	CP-1	36	36	Undyed	\$416.72	\$354.21
		888H	0	CP-2	36	27	Undyed	\$376.32	\$319.87
			100	-86.4	de territ	5.42,25		\$89.27	\$75.88
		817H	0	CP-1	36	27	Undyed	\$360.32	\$306.28
	RC (PP)	687G	5-0	P-3	12	18	Undyed	\$276.42	\$234.96
		1654G	4-0	P-3	12	18	Undyed	\$248.00	\$210.80
		1637G	4-0	PS-2	12	18	Undyed	\$282.10	\$239.79
	TP	G181H	4-0	SH-1	36	27	Undyed	\$348.70	\$296.40
12.00		892H	3-0	CT-3	36	27	Undyed	\$388.85	\$330.52
		882H	3-0	CT-2	36	27	Undyed	\$314.87	\$267.64

	G182H	3-0	SH-1	36	27	Undyed	\$348.68	\$296.38
	G122H	3-0	SH	36	27	Undyed	\$368.79	\$313.47
	883H	2-0	CT-2	36	27	Undyed	\$339.79	\$288.83
	811H	2-0	CT-1	36	27	Undyed	\$323.62	\$275.07
4.00	G123H	2-0	SH	36	27	Undyed	\$330.28	\$280.74
	884H	0	CT-2	36	27	Undyed	\$336.49	\$286.01
	812H	0	CT-1	36	27	Undyed	\$327.85	\$278.67
	802H	0	СТ	36	27	Undyed	\$346.95	\$294.90
	803H	1	СТ	36	27	Undyed	\$378.72	\$321.91
	G124H	0	SH	36	27	Undyed	\$345.15	\$293.38
	885H	1	CT-2	36	27	Undyed	\$375.81	\$319.44
	813H	1	CT-1	36		Undyed	\$338.09	\$287.37
	814H	2	CT-1	36	27	Undyed	\$317.97	\$270.28
NN	L113G	2-0	Reel	12_	54	Undyed	\$123.61	\$105.07
	S114H	0	No	36		Undyed	\$307.92	\$261.73
	L114G	0	Reel	12	54	Undyed	\$132.78	\$112.86
	S113H	2-0	No	36	54	Undyed	\$357.13	\$303.56
	S115H	1	No	36	54	Undyed	\$318.64	\$270.84
	\$116H	2	No	36	54	Undyed	\$342.91	\$291.47
	S117H	3	No	36	54	Undyed	\$367.05	\$311.99
RC RC	662G	4-0	FS-2	12	18	Black	\$71.86	\$61.08
							\$192.39	\$163.53
	661G	5-0	FS-2	12	18	Black	\$65,54	\$55.71
		4					\$227.66	\$193.51
	663G	3-0	FS-1	12	18	Black	\$74.59	\$63.40
				1.51			\$192.57	\$163.68
	669H	3-0	FS-1	36		Black	\$195.38	\$166.08
	1629H	4-0	FS-1	36	18	Black	\$228.87	\$194.54
	664G	2-0	FS	12	18	Black	\$76.99	\$65.44
							\$196.18	\$166.75
	1673H	3-0	FSLX	36	30	Black	\$223.48	\$189.96
	1674H	2-0	FSLX	36		Black	\$192.79	\$163.87
	460T	2	LR	24		Black	\$171.60	\$145.86
	1893G	3-0	PC-5	12	18	Black	\$178.42	\$151.66

		667G	6-0	C-2	12	18	Black	\$77.66	\$66.01
	RC (PP)	G695G	5-0	P-1	12	18	Green	\$145.94	\$124.04
2		698G	5-0	P-3	12	18	Black	\$145.54	\$123.71
		699G	4-0	P-3	12	18	Black	\$145.54	\$123.71
		<b>SOU</b>		6.3	80 101063		1.00	\$448.96	\$381.62
20 S		16676	40 3		700	a vers		\$149.26	\$126.87
	ΤP	825G	2	TP-1	12	60	Black	\$126.16	\$107.23
. 200		830H	1	СТХ	36	30	Black	\$207.29	\$176.19
		L886T	0	CT (Loop)	24	48	Black	\$318.36	\$270.61
	SC	627H	3-0	KŞ	36	30	Black	\$167.61	\$142.47
	L	628H	2-0	KS	36	30	Black	\$167.61	\$142.47
	RC	8661G	5-0	FS-2	12	18	Blue	\$100.60	\$85.51
		8683G	4-0	FS-2	12	18	Blue	\$88.86	\$75.53
		8675H	3-0	FSL	36	30	Blue	\$296.38	\$251.92
		8684G	3-0	FS-1	12	18	Blue	\$88.86	\$75.53
		8665G	3-0	FS-2	12	18	Blue	\$88.84	\$75.52
		8689H	2-0	FSLX	36	30	Blue	\$265.70	\$225.85
7.00		8685H	2-0	FS	36	18	Blue	\$255.60	\$217.26
		SCHIII.	4					\$281.60	\$239.36
Toy t		8690H	0	FSLX	36	30	Blue	\$270.88	\$230.25
		3846T	2	LR	24	3-20	Blue	\$702.85	\$597.43
- 100	RC (PP)	8697G	6-0	P-1	12	18	Black	\$178.99	\$152.14
		8698G	5-0	P-3	12	18	Blue	\$158.61	\$134.82
		8870H	5-0	RB-1	36	30	Blue	\$288.19	\$244.96
		8871H	4-0	RB-1	36	30	Blue	\$238.14	\$202.42
ela.		8872H	3-0	RB-1	36	30	Blue	\$257.13	\$218.56
**		8832H	3-0	SH	36	30	Blue	\$230.59	\$196.00
		8833H	2-0	SH	36	30	Blue	\$266.36	\$226.41
								\$318.25	\$270.52
		8410H	3-0	CT-2	36	30	Blue	\$268.83	\$228.50
		8411H	2-0	CT-2	36	30	Blue	\$236.82	\$201.30
		8423H	2-0	CT-1	36	30	Blue	\$268.83	\$228.50
		8424H	0	CT-1	36	30	Blue	\$233.90	\$198.81
A Alaman (		8425H	1	CT-1	36	30	Blue	\$239.10	\$203.24

	8455H	1	стх	36	30	Blue	\$253.72	\$215.66
	8825G	2	TP-1	12	60	Blue	\$168.79	\$143.47
	8412H	0	CT-2	36	30	Blue	\$272.10	\$231.29
	8434H	0	СТ	36	30	Blue	\$271.96	\$231.17
· ∱ TP	8881H	4-0	ВВ	36	30	Blue	\$300.51	\$255.44
SUR RC	736G	4-0	C-3	12	18	Black	\$86.91	\$73.87
	682G	5-0	FS-2	12	18	Black	\$75.93	\$64.54
	683G	4-0	FS-2	12	18	Black	\$72.22	\$61.39
	684G	3-0	FS-1	12	18	Black	\$74.61	\$63.42
	684H	3-0	FS-1	36	18	Black	\$194.48	\$165.31
	685G	2-0	FS	12	18	Black	\$73.13	\$62.16
4	(ZEE)	100			1.3		\$229.66	\$195.21
	685H	2-0	FS	36	18	Black	\$189.43	\$161.02
	786G	6-0	G-1	12	18	Black	\$195.72	\$166.36
	639G	6-0_	P-1	12	18	Black	\$148.96	\$126.62
	640G	5-0	P-3	12	18	Black	\$149.91	\$127.42
	641G	4-0	P-3	12	18	Black	\$142.61	\$121.22
	A185H	2-0	No	36	12-18	Black	\$201.43	\$171.21
	K832H	3-0	SH	36	30	Black	\$171.00	\$145.35
RC (PP)	K833H	2-0	SH	36	30	Black	\$171.00	\$145.35
TP	423H	2-0	CT-1	36	30	Black	\$177.86	\$151.18
<b>Steel</b> RC	603G	4-0	FS-2	12	18	Steel	\$83.71	<b>\$71.15</b>
	631G	3-0	FS-1	12	18	Steel	\$86.37	\$73.42
	618G	2-0	FSLX	12	18	Steel	\$83.71	\$71.15
	497G	3-0	CP-1	12	20	Steel	\$68.23	\$57.99
BENDEWAT RC	X406T	2	LR	24	20	Green	\$234.25	\$199.11
	B409T	5	LR	24	20	Green	\$263.38	\$223.87
service in the service of the servic	MB66G	5	V-37	12	30	Green	\$686.29	\$583.35
	H821H	4-0	FS-2	36	27	Undyed	\$436,32	\$370.87
RC RC	H822H	3-0	FS-2	36	27	Undyed	\$388.68	\$330.38
	W31G			12			\$192.39	\$163.53
	Z489G	6-0	P-1	12		Clear	\$169.84	\$144.37
	Z487G	6-0	P-1	12		Violet	\$171.50	\$145.78
RC (PP)	Z463G	5-0	P-3	12	18	Violet	\$151.84	\$129.07

	RC	Z421H	5-0	FS-2	36	27	Clear	\$306.32	\$260.37
		Z397H	4-0	FS-2	36	27	Violet	\$312.98	\$266.04
		Z422H	4-0	FS-2	36	27	Clear	\$326.82	\$277.79
		Z968H	3-0	CP-2	36	27	Violet	\$253.65	\$215.60
<b>*</b>		Z452G	3-0	FS-1	36	27	Violet	\$96.81	\$82.29
4.7(1)		Z398H	3-0	FS-2	36	27	Violet_	\$290.35	\$246.79
		Z969H	2-0	CP-2	36	27	Violet	\$256.33	\$217.88
		Z466H	2-0	CP-1	36	27	Violet	\$252.08	\$214.27
34.40		Z451G	2-0	FS-1	36	27	Violet	\$93.06	\$79.10
		Z443H	2-0	FS-1	36	27	Clear	\$327.39	\$278.28
		Z467H	0	CP-1	36	27	Violet	\$252.08	\$214.27
		Z970H	0	CP-2	36	27	Violet	\$278.07	\$236.36
		Z468H	1	CP-1	36	27	Violet	\$262.93	\$223.49
4.5		Z195T	2	СР	24	27	Violet	\$199.58	\$169.65
		Z807T	2	CCS-1	24	27	Violet	\$265.19	\$225.41
		Z423H	3-0	FS-2	36	27	Clear	\$348.61	\$296.32
	Τ <b>P</b>	Z303H	5-0	RB-1	36	27	Violet	\$241.42	\$205.21
Section 1		Z315H	4-0	SH	36	27	Violet	\$248.72	\$211.41
		Z310H	4-0	SH-1	36	27	Violet	\$261.11	\$221.94
		Z304H	4-0	RB-1	36	27	Violet	\$227.41	\$193.30
		Z338H	3-0	CT-1	36	27	Violet	\$241.33	\$205.13
		Z332H	3-0	CT-2	36	27	Violet	\$276.46	\$234.99
1988年6月		Z316H	3-0	SH	36	27	Violet	\$237.24	\$201.65
*		Z311H	3-0	SH-1	36	27	Violet	\$277.74	\$236.08
		Z305H	3-0	RB-1	36		Violet	\$239.77	\$203.81
		Z339H	2-0	CT-1	36	27	Violet	\$234.10	\$198.98
		Z333H	2-0	CT-2	36		Violet	\$241.60	\$205.36
100		Z317H	2-0	SH	36		Violet	\$234.48	\$199.31
		Z371T	1	стх	24	36	Violet	\$195.16	\$165.89
		Z370T	0	СТХ	24		Violet	\$175.48	\$149.16
		Z358T	0	ст	24		Violet	\$177.37	\$150.77
		Z352H	0	ст	36		Violet	\$261.71	\$222.45
1000000000		Z340H	0	CT-1	36		Violet	\$234.07	\$198.96
		Z346H	0	CT-1	36	36	Violet	\$267.16	\$227.09

		Z334H	0	CT-2	36	27	Violet	\$241.56	\$205.33
		Z341H	1	CT-1	36		Violet	\$234.16	\$199.04
					i for special reco	Separation of Separation (Co. 1975)		\$315.86	\$268.48
POS IL		Z432H	6-0	TF	36	SACTOR SECTIONS	Violet	\$314.60	\$267.41
PER PER !	RC	PDP397H	4-0	FS-2	36	27	Violet	\$338.02	\$287.32
		PDP398G	3-0	FS-2	36	27	Violet	\$103.65	\$88.10
		PDP451G	2-0	FS-1	36	27	Violet	\$100.51	\$85.43
31376		PDP452G	3-0	FS-1	36	27	Violet	\$104.55	\$88.87
		PDP466H	2-0	CP-1	36	27	Violet	\$272.24	\$231.41
		PDP467H	0	CP-1	36	27	Violet	\$272.24	\$231.41
- 1998		PDP468H	1	CP-1	36	27	Violet	\$283.97	\$241.37
		PDP968H	3-0	CP-2	36	27	Violet	\$273.94	\$232.85
		PDP969H	2-0	CP-2	36	27	Violet	\$276.84	\$235.31
		PDP970H	0	CP-2	36	27	Violet	\$300.32	\$255.27
	TP	PDP311H	3-0	SH-1	36	27	Violet	\$299.95	\$254.96
100		PDP315H	4-0	SH	36	27	Violet	\$268.61	\$228.32
		PDP316H	3-0	SH	36	27	Violet	\$256.22	\$217.79
		PDP317H	2-0	SH	36	27	Violet	\$253.24	\$215.25
		PDP332H	3-0	CT-2	36	27	Violet	\$298.58	\$253.79
		PDP333H	2-0	CT-2	36	27	Violet	\$260.93	\$221.79
		PDP334H	0	CT-2	36	27	Violet	\$260.89	\$221.75
		PDP338H	3-0	CT-1	36	27	Violet	\$260.64	\$221.54
		PDP339H	2-0	CT-1	36	27	Violet	\$252.83	\$214.90
		PDP340H	0	CT-1	36	27	Violet	\$252.79	\$214.87
		PDP341H	1	CT-1	36	27	Violet	\$252.90	\$214.96
		PDP305H	3-0	RB-1	36	27	Violet	\$258.95	\$220.11
Makeye	RC	Y922H	4-0	FS-2	36	36	Violet	\$212.94	\$181.00
		Y923H	3-0	FS-2	36	36	Violet	\$212.93	\$180.99
		Y942G	3-0	FS-1	36	36	Violet	\$70.98	\$60.33
		Y943G	2-0	FS-1	36	36	Violet	\$70.98	\$60.33
		Y266H	2-0	CP-1	36	27	Undyed	\$222.41	\$189.05
	i	Y967H	О	CP-1	36	36	Violet	\$231.32	\$196.62
100		Y987H	0	FSL	36	36	Violet	\$215.46	\$183.14
(207) (2.3)	RC (PP)	Y463G	5-0	P-3	12	18	Violet	\$172.65	\$146.75

	Y493G	5-0	P-3	12	18	Undyed	\$172.50	\$146.63
	Y464G	4-0	P-3	12		Violet	\$156.29	\$132.85
	Y494G	4-0	P-3	12	18	Undyed	\$172.50	\$146.63
	Y496G	4-0	PS-2	12	18	Undyed	\$172.50	\$146.63
	Y489G	6-0	P-1	12	18	Undyed	\$172.50	\$146.63
	Y513G	4-0	PS-2	12	18	Violet	\$172.74	\$146.83
TP	9439H		2.0				\$278.24	\$236.51
	Y303H	5-0	RB-1	36	27	Violet	\$220.36	\$187.30
risi (4. Ar	Y214H	4-0	RB-1	36	27	Undyed	\$207.08	\$176.02
	Y315H	4-0	SH	36	_27	Violet	\$215.78	\$183.41
	Y416H	3-0	SH	36	27	Undyed	\$204.02	\$173.41
v no en	Y304H_	4-0	RB-1	36	27	Violet	\$216.73	\$184.22
	Y305H	3-0	RB-1	36	15 I A 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Violet	\$225.22	\$191.44
	7215H	340		6 9 9 7	10.4		\$240.14	\$204.12
	Y344H	3-0	CT-1	36	36	Violet	\$230.97	\$196.33
	Y316H	3-0	SH	36	27	Violet	\$213.37	\$181.37
	Y317H	2-0	SH	36	27	Violet	\$204.59	\$173.90
	Y345H	2-0	CT-1	36	36	Violet	\$236.96	\$201.42
	Y762H	2-0	CT-2	36	36	Violet	\$215.07	\$182.81
	Y732H	2-0	SH	36	36	Violet	\$220.37	\$187.31
	Y346H	0	CT-1	36	36	Violet	\$225.06	\$191.30
	Vandeli	0.	CIA :				\$241.06	\$204.90
	Y334H	0	CT-2	36	_ 27	Violet	\$219.95	\$186.96
	Y318H	0	SH	36	27	Violet	\$215.95	\$183.56
	Y399H	1	стх	36	36	Violet	\$242.69	\$206.29
	Y347H	1	CT-1	36	36	Violet	\$232.32	\$197.47
Mensel (IEE)	МСР922Н	4-0	FS-2	36	36	Violet	\$229.97	\$195.48
	MCP923G	3-0	FS-2	36	36	Violet	\$76.28	\$64.84
	MCP942G	3-0	FS-1	36	36	Violet	\$76.66	\$65.16
	MCP943G	2-0	FS-1	36	36	Violet	\$76.66	\$65.16
	МСР967Н	0	CP-1	36	36	Violet	\$249.83	\$212.35
	МСР987Н	0	FSL	36		Violet	\$232.70	\$197.79
RC (PP)	MCP463G	5-0	P-3	12	18	Violet	\$186.46	\$158.49
	MCP493G	5-0	P-3	12	18	Undyed	\$186.30	\$158.36

	MCP494G	4-0	P-3	12	18 Undyed	\$186.30	\$158.36
A PLANTED	MCP315H	4-0	SH	36	27 Violet	\$233.04	\$198.08
TP TP	МСР316Н	3-0	SH	36	27 Violet	\$230.44	\$195.88
	MCP317H	2-0	SH	36	27 Violet	\$220.95	\$187.81
	МСР344Н	3-0	CT-1	36	36 Violet	\$249.45	\$212.03
	МСР345Н	2-0	CT-1	36	36 Violet	\$255.92	\$217.53
	МСР346Н	0	CT-1	36	36 Violet	\$243.06	\$206.60

Effective: June 1, 2015

#### **Elanco Prices of Ethicon Product for Universities**

		Product Code	Size	Needle Ref.	Quantity in pack	Length (inches)	Color	Vet Price 2015	University Price 2015	University Discount
Vicryl Rapide	RC (PP)	VR490	5-0	P-1	12	18	Undyed	\$179.02	\$152.17	15%
Vicryl Rapide	RC (PP)	VR494	4-0	P-3	12		Undyed	\$178.90	\$152.07	15%
Vicryl Rapide	RC (PP)	VR497	3-0	PS-2	12		Undyed	\$182.26	\$154.92	15%
Vicryl Rapide	RC (PP)	VR214	4-0	RB-1	12		Undyed	\$90.15	\$76.63	15%
Vicryl	RC	J385H	5-0	C-3	36		Violet	\$248.20	\$210.97	15%
Vicryl	RC	J451H	4-0	FS-1	36	27	Violet	\$242.79	\$206.37	15%
Vicryl	RC	J391H	5-0	FS-2	36	18	Violet	\$270.59	\$230.00	15%
Vicryl	RC	J421H	5-0	FS-2	36		Undyed	\$281.46	\$239.24	15%
Vicryl	RC	J392H	4-0	FS-2	36		Violet	\$257.00	\$218.45	15%
	RC									
Vicryl		J397H	4-0	FS-2	36		Violet	\$255.52	\$217.19	15%
Vicryl	RC	J422H	4-0	FS-2	36		Undyed	\$262.64	\$223.24	15%
Vicryl	RC	J452H	3-0	FS-1	36		Violet	\$246.60	\$209.61	15%
Vicryl	RC	J398H	3-0	FS-2	36		Violet	\$255.52	\$217.19	15%
Vicryl	RC	J393H	3-0	FS-2	36		Violet	\$272.05	\$231.24	15%
Vicryl	RC	J471H	3-0	CP-1	36		Violet	\$223.03	\$189.58	15%
Vicryl	RC	J868H	3-0	CP-2	36	27		\$216.73	\$184.22	15%
Vicryl	RC	J460H	3-0	X-1	36		Violet	\$242.05	\$205.74	15%
Vicryl	RC	J423H	3-0	FS-2	36	27		\$261.82	\$222.55	15%
Vicryl	RC	J586H	2-0	FSL	36		Violet	\$234.00	\$198.90	15%
Vicryl	RC	J466H	2-0	CP-1	36	27		\$200.04	\$170.03	15%
Vicryl	RC	J453H	2-0	FS-1	36	27		\$236.72	\$201.21	15%
Vicryl	RC	J461H	2-0	X-1	36		Violet	\$242.05	\$205.74	15%
Vicryl	RC	J443H	2-0	FS-1	36	27		\$262.54	\$223.16	15%
Vicryl	RC	J587H	0	FSL	36		Violet	\$236.35	\$200.90	15%
Vicryl	RC	J467H	0	CP-1	36	27		\$200.02	\$170.02	15%
Vicryl	RC	J468H	2	CP-1	36 36		Violet	\$202.08	\$171.77	15%
Vicryl	RC RC	J195H	2-0	CP-2	36	27		\$212.37	\$180.51	15%
Vicryl	RC	J869H	3		24	27	Undyed Undyed	\$227.54	\$193.41 \$173.06	15% 15%
Vicryl	RC	J808T	1	CCS-1 CP-1	36		Violet	\$203.60	\$173.06	15%
Vicryl	RC (PP)	J474H J488G	7-0	P-1	12		Undyed	\$169.83	\$144.36	15%
Vicryl	RC (PP)	J489G	6-0	P-1	12		Undyed	\$140.66	\$119.56	15%
Vicryl		_	6-0	P-3	12		Undyed	\$161.52	\$137.29	15%
Vicryl	RC (PP)	J492G J492H	6-0	P-3	36		Undyed	\$501.40	\$426.19	15%
Vicryl		J492FI	5-0	P-3	12		Undyed	\$154.57	\$131.38	15%
Vicryl Vicryl	RC (PP)	J493G	5-0	P-3	12		Undyed	\$157.87	\$134.19	15%
Vicryl	RC (PP)	J493G J464G	4-0	P-3	12		Violet	\$154.23	\$134.19	15%
Vicryl	RC (PP)	J494G	4-0	P-3	12		Undyed	\$153.01	\$130.06	15%
Vicryl	RC (PP)	J463G	5-0	P-3	12		Violet	\$153.02	\$130.07	15%
Vicryl	RC (PP)	J510G	6-0	PS-6	12		Undyed	\$154.23	\$131.10	15%
Vicryl	RC (PP)	J593G	5-0	PS-5	12		Undyed	\$153.78	\$130.71	15%
Vicryl	RC (PP)	J442H	3-0	PS-1	36		Violet	\$280.69	\$238.59	15%
Vicryl	RC (MP)	J548G	8-0	TG140-8 D	12		Violet	\$519.03	\$441.18	15%
Vicryl	RC (MP)	V549G	9-0	TG140-8 D			Violet	\$577.42	\$490.81	15%
Vicryl	RC (MP)	V449G	9-0	CS160-8 D	12		Violet	\$708.41	\$602.15	15%
Vicryl	TP	J553G	5-0	S-24 DA	12		Violet	\$456.00	\$387.60	15%
Vicryl	TP	J433H	5-0	TF	36		Undyed	\$251.75	\$213.99	15%
Vicryl	TP	J212H	6-0	RB-1	36		Undyed	\$230.45	\$195.88	15%
Vicryl	TP	J303H	5-0	RB-1	36		Violet	\$185.83	\$157.96	15%
Vicryl	TP	J304H	4-0	RB-1	36		Violet	\$197.52	\$167.89	15%
Vicryl	TP	J310H	4-0	SH-1	36		Violet	\$186.78	\$158.76	15%
	TP		4-0	SH SH	36		Undyed	\$206.27	\$175.33	15%
Vicryl	TP	J415H	3-0	CT-1	36		Violet	\$206.27	\$175.33	15%
Vicryl	TP	J344H J338H	3-0	CT-1	36		Violet	\$184.93	\$178.43	15%
Vicryl	TP	J338H J332H	3-0	CT-2	36		Violet	\$187.57	\$157.19	15%



#### **Elanco Prices of Ethicon Product for Universities**

		Product Code	Size	Needle Ref.	Quantity in pack	Length (inches)	Color	Vet Price 2015	University Price 2015	University Discount
Vicryl	TP	J327H	3-0	CT-3	36	27	Violet	\$196.25	\$166.81	15%
Vicryl	TP	J315H	4-0	SH	36	27	Violet	\$207.85	\$176.67	15%
Vicryl	TP	J316H	3-0	SH	36	27	Violet	\$181.62	\$154.38	15%
Vicryl	TP	J311H	3-0	SH-1	36	27	Violet	\$199.43	\$169.52	15%
Vicryl	TP	J345H	2-0	CT-1	36	36		\$207.34	\$176.24	15%
Vicryl	TP	J339H	2-0	CT-1	36	27	Violet	\$182.31	\$154.96	15%
Vicryl	TP	J333H	2-0	CT-2	36	27	Violet	\$187.58	\$159.44	15%
Vicryl	TP	J328H	2-0	CT-3	36	27		\$187.71	\$159.55	15%
Vicryl	TP	J317H	2-0	SH	36		Violet	\$179.97	\$152.97	15%
Vicryl	TP	J346H	0	CT-1	36	36		\$207.34	\$176.24	15%
Vicryl	TP	J340H	0	CT-1	36		Violet	\$182.28	\$154.94	15%
Vicryl	TP	J334H	0	CT-2	36	27		\$184.93	\$157.19	15%
Vicryl	TP	J341H	1	CT-1	36		Violet	\$184.20	\$156.57	15%
Vicryl	TP	J371H	1	СТХ	36	36		\$234.30	\$199.16	15%
Vicryl	TP	J416H	3-0	SH	36	27		\$203.15	\$172.68	15%
Vicryl	TP	J649G	2	TP-1	12	4-27	Violet	\$560.21	\$476.18	15%
Vicryl	TP	J849G	2	TP-1	12		Undyed	\$290.85	\$247.22	15%
Vicryl	TP	J602H	2-0	UR-6	36	27		\$251.18	\$247.22	15%
Vicryl	TP	J880T	2	TP-1	24		Undyed	\$231.18	\$196.70	15%
	TP	J323H	2-0	MH	36		Violet			
Vicryl		J547G		_				\$203.52	\$172.99	15%
Vicryl	S (MP)		8-0	TG140-8 D	12		Violet	\$604.79	\$514.07	15%
Vicryl	S (MP)	J546G	7-0	TG140-8 D	12		Violet	\$453.27	\$385.28	15%
Vicryl	S (MP)	J544G	6-0	TG100-8 D	12		Violet	\$520.85	\$442.72	15%
Vicryl	S (MP)	J551G	6-0	G-6 DA	12		Violet	\$423.20	\$359.72	15%
Vicryl	NN	J615H	2-0	No	36			\$209.24	\$177.85	15%
Vicryl	NN	J616H	0	No	36		Violet	\$212.05	\$180.24	15%
Vicryl	NN	J206G	2-0	Reel	12		Violet	\$78.97	\$67.12	15%
Vicryl	NN	J207G	0	Reel	12		Violet	\$76.19	\$64.76	15%
Vicryl	NN	J618H	2	No	36		Violet	\$214.44	\$182.27	15%
Vicryl Plus	RC	VCP421H	5-0	FS-2	36		Undyed	\$303.98	\$258.38	15%
Vicryl Plus	RC	VCP422H	4-0	FS-2	36		Undyed	\$283.65	\$241.10	15%
Vicryl Plus	RC	VCP442H	3-0	FS-1	36		Undyed	\$303.14	\$257.67	15%
Vicryl Plus	RC	VCP423H	3-0	FS-2	36		Undyed	\$282.77	\$240.35	15%
Vicryl Plus	RC	VCP869H	2-0	CP-2	36	27		\$245.74	\$208.88	15%
Vicryl Plus	RC	VCP589H	2-0	FSL	36		Undyed	\$222.66	\$189.26	15%
Vicryl Plus	RC	VCP466H	2-0	CP-1	36			\$216.05	\$183.64	15%
Vicryl Plus	RC	VCP452H	3-0	FS-1	36		Violet	\$266.32	\$226.37	15%
Vicryl Plus	RC	VCP453G	2-0	FS-1	36	27	Violet	\$84.70	\$72.00	15%
Vicryl Plus	RC	VCP467H	0	CP-1	36		Violet	\$216.02	\$183.62	15%
Vicryl Plus	RC	VCP587H	0	FSL	36		Violet	\$255.26	\$216.97	15%
Vicryl Plus	RC	VCP267H	0	CP-1	36		Undyed	\$182.30	\$154.96	15%
Vicryl Plus	RC	VCP468H	1	CP-1	36		Violet	\$218.24	\$185.50	15%
Vicryl Plus	RC (PP)	VCP493G	5-0	P-3	12		Undyed	\$170.50	\$144.93	15%
Vicryl Plus	TP	VCP310H	4-0	SH-1	36		Violet	\$201.72	\$171.46	15%
Vicryl Plus	TP	VCP303H	5-0	RB-1	36		Violet	\$200.70	\$170.60	15%
Vicryl Plus	TP	VCP304H	4-0	RB-1	36		Violet	\$213.32	\$181.32	15%
Vicryl Plus	TP	VCP332H	3-0	CT-2	36	27	Violet	\$202.57	\$172.18	15%
Vicryl Plus	TP	VCP327H	3-0	CT-3	36	27	Violet	\$211.95	\$180.16	15%
Vicryl Plus	TP	VCP316H	3-0	SH	36	27	Violet	\$196.15	\$166.73	15%
Vicryl Plus	TP	VCP311H	3-0	SH-1	36	27	Violet	\$215.38	\$183.07	15%
Vicryl Plus	TP	VCP339H	2-0	CT-1	36	27	Violet	\$196.90	\$167.37	15%
Vicryl Plus	TP	VCP333H	2-0	CT-2	36	27	Violet	\$202.59	\$172.20	15%
Vicryl Plus	TP	VCP334H	0	CT-2	36	27	Violet	\$199.72	\$169.76	15%
Vicryl Plus	TP	VCP317H	2-0	SH	36		Violet	\$194.37	\$165.21	15%
Vicryl Plus	TP	VCP346H	0	CT-1	36	36	Violet	\$223.93	\$190.34	15%
Vicryl Plus	TP	VCP340H	0	CT-1	36		Violet	\$196.86	\$167.33	15%
Vicryl Plus	TP	VCP341H	1	CT-1	36		Violet	\$198.94	\$169.10	15%
Chromic Gut	RC	634G	5-0	FS-2	12		Undyed	\$139.36	\$118.46	15%
	RC	635H	4-0	FS-2	36		Undyed			lanco

#### Effective: June 1, 2015

		Product Code	Size	Needle Ref.	Quantity in pack	Length (inches)	Color	Vet Price 2015	University Price 2015	University Discount
Chromic Gut	RC	724G	4-0	J-1	12	18	Undyed	\$133.51	\$113.48	15%
Chromic Gut	RC	886H	3-0	CP-2	36	27	Undyed	\$366.89	\$311.86	15%
Chromic Gut	RC	636H	3-0	FS-2	36	27	Undyed	\$378.56	\$321.78	15%
Chromic Gut	RC	887H	2-0	CP-2	36	27	Undyed	\$394.17	\$335.04	15%
Chromic Gut	RC	637H	2-0	FS	36	27	Undyed	\$376.15	\$319.73	15%
Chromic Gut	RC	816H	2-0	CP-1	36	27	Undyed	\$435.52	\$370.19	15%
Chromic Gut	RC	975H	1	CP-1	36	36	Undyed	\$450.05	\$382.54	15%
Chromic Gut	RC	888H	0	CP-2	36	7.00	Undyed	\$406.43	\$345.47	15%
Chromic Gut	RC	638G	0	FS	12	27	Undyed	\$96.41	\$81.95	15%
Chromic Gut	RC	817H	0	CP-1	36		Undyed	\$389.15	\$330.78	15%
Chromic Gut	RC (PP)	687G	5-0	P-3	12		Undyed	\$298.53	\$253.75	15%
Chromic Gut	RC (PP)	1654G	4-0	P-3	12		Undyed	\$267.84	\$227.66	15%
Chromic Gut	RC (PP)	1637G	4-0	PS-2	12		Undyed	\$304.67	\$258.97	15%
Chromic Gut	TP	G181H	4-0	SH-1	36		Undyed	\$376.60	\$320.11	15%
Chromic Gut	TP	892H	3-0	CT-3	36		Undyed	\$419.96	\$356.97	15%
Chromic Gut	TP	882H	3-0	CT-2	36		Undyed	\$340.06	\$289.05	15%
Chromic Gut	TP	G182H	3-0	SH-1	36		Undyed	\$376.57	\$320.08	15%
Chromic Gut	TP	G122H	3-0	SH	36		Undyed	\$398.29	\$338.55	15%
Chromic Gut	TP	883H	2-0	CT-2	36		Undyed	\$366.98	\$311.93	15%
Chromic Gut	TP	811H	2-0	CT-1	36		Undyed	\$349.50	\$297.08	15%
Chromic Gut	TP	G123H	2-0	SH	36		Undyed			
	TP	884H	0	CT-2	36		-	\$356.71	\$303.20	15%
Chromic Gut	TP						Undyed	\$363.40	\$308.89	15%
Chromic Gut	-	812H	0	CT-1	36		Undyed	\$354.08	\$300.97	15%
Chromic Gut	TP	802H	0	СТ	36		Undyed	\$374.70	\$318.50	15%
Chromic Gut	TP	803H	1	СТ	36		Undyed	\$409.01	\$347.66	15%
Chromic Gut	TP	G124H	0	SH	36	T - 100	Undyed	\$372.76	\$316.85	15%
Chromic Gut	TP	885H	1	CT-2	36		Undyed	\$405.88	\$345.00	15%
Chromic Gut	TP	813H	1	CT-1	36		Undyed	\$365.13	\$310.36	15%
Chromic Gut	TP	814H	2	CT-1	36		Undyed	\$343.41	\$291.90	15%
Chromic Gut	NN	L113G	2-0	Reel	12		Undyed	\$133.50	\$113.48	15%
Chromic Gut	NN	S114H	0	No	36		Undyed	\$332.55	\$282.67	15%
Chromic Gut	NN	L114G	0	Reel	12		Undyed	\$143.40	\$121.89	15%
Chromic Gut	NN	S113H	2-0	No	36		Undyed	\$385.70	\$327.85	15%
Chromic Gut	NN	S115H	1	No	36		Undyed	\$344.13	\$292.51	15%
Chromic Gut	NN	S116H	2	No	36		Undyed	\$370.34	\$314.79	15%
Chromic Gut	NN	S117H	3	No	36		Undyed	\$396.41	\$336.95	15%
Ethilon	RC	662G	4-0	FS-2	12		Black	\$76.17	\$64.74	15%
Ethilon	RC	662H	4-0	FS-2	12		Black	\$203.95	\$173.36	15%
Ethilon	RC	661G	5-0	FS-2	12		Black	\$69.48	\$59.06	15%
Ethilon	RC	661H	5-0	FS-2	12		Black	\$241.33	\$205.13	15%
Ethilon	RC	663G	3-0	FS-1	12		Black	\$79.07	\$67.21	15%
Ethilon	RC	663H	3-0	FS-1	12		Black	\$204.14	\$173.52	15%
Ethilon	RC	669H	3-0	FS-1	36		Black	\$207.12	\$176.05	15%
Ethilon	RC	1629H	4-0	FS-1	36		Black	\$242.62	\$206.23	15%
Ethilon	RC	664G	2-0	FS	12	18	Black	\$81.61	\$69.37	15%
Ethilon	RC	664H	2-0	FS	12	18	Black	\$207.97	\$176.77	15%
Ethilon	RC	1673H	3-0	FSLX	36		Black	\$236.91	\$201.37	15%
Ethilon	RC	1674H	2-0	FSLX	36	30	Black	\$204.37	\$173.71	15%
Ethilon	RC	460T	2	LR	24	20	Black	\$181.91	\$154.62	15%
Ethilon	RC	1893G	3-0	PC-5	12	18	Black	\$189.14	\$160.77	15%
Ethilon	RC	667G	6-0	C-2	12		Black	\$82.33	\$69.98	15%
Ethilon	RC (PP)	G695G	5-0	P-1	12	18	Green	\$154.70	\$131.50	15%
Ethilon	RC (PP)	698G	5-0	P-3	12	18	Black	\$154.28	\$131.14	15%
Ethilon	RC (PP)	699G	4-0	P-3	12	18	Black	\$154.28	\$131.14	15%
Ethilon	RC (PP)	699H	4-0	p-3	12	18	Black	\$475.93	\$404.54	15%
Ethilon	RC (PP)	1667G	4-0	PS-2	12	18	Black	\$158.22	\$134.49	15%
Ethilon	TP	825G	2	TP-1	12	60	Black	\$133.74	\$113.68	15%
Ethilon	TP	830H	1	СТХ	36		Black	\$219.74	\$186.78	15%

#### **Elanco Prices of Ethicon Product for Universities**

		Product Code	Size	Needle Ref.	Quantity in pack	Length (inches)	Color	Vet Price 2015	University Price 2015	University Discount
Ethilon	SC	627H	3-0	KS	36	30	Black	\$177.68	\$151.03	15%
Ethilon	SC	628H	2-0	KS	36	30	Black	\$177.68	\$151.03	15%
Prolene	RC	8661G	5-0	FS-2	12	18	Blue	\$106.63	\$90.64	15%
Prolene	RC	8683G	4-0	FS-2	12	18	Blue	\$94.19	\$80.06	15%
Prolene	RC	8675H	3-0	FSL	36	30	Blue	\$314.16	\$267.04	15%
Prolene	RC	8684G	3-0	FS-1	12	18	Blue	\$94.19	\$80.06	15%
Prolene	RC	8665G	3-0	FS-2	12	18	Blue	\$94.18	\$80.05	15%
Prolene	RC	8689H	2-0	FSLX	36	30	Blue	\$281.65	\$239.40	15%
Prolene	RC	8685H	2-0	FS	36	18	Blue	\$270.94	\$230.30	15%
Prolene	RC	8623H	2-0	KS	36	30	Blue	\$298.49	\$253.72	15%
Prolene	RC	8690H	0	FSLX	36	30	Blue	\$287.14	\$244.07	15%
Prolene	RC	3846T	2	LR	24	3-20	Blue	\$745.02	\$633.27	15%
Prolene	RC (PP)	8697G	6-0	P-1	12	18	Black	\$189.73	\$161.27	15%
Prolene	RC (PP)	8698G	5-0	P-3	12	18		\$168.12	\$142.90	15%
Prolene	TP	8870H	5-0	RB-1	36		Blue	\$305.48	\$259.66	15%
Prolene	TP	8871H	4-0	RB-1	36		Blue	\$252.43	\$214.57	15%
Prolene	TP	8872H	3-0	RB-1	36	30		\$272.56	\$231.68	15%
Prolene	TP	8832H	3-0	SH	36	30		\$244.42	\$207.76	15%
Prolene	TP	8833H	2-0	SH	36		Blue	\$282.34	\$239.99	15%
Prolene	TP	8834H	0	SH	36		Blue	\$337.35	\$286.75	15%
Prolene	TP	8410H	3-0	CT-2	36		Blue	\$284.96	\$242.22	15%
Prolene	TP	8411H	2-0	CT-2	36	30		\$251.03	\$213.38	15%
Prolene	TP	8423H	2-0	CT-1	36		Blue	\$284.96	\$242.22	15%
Prolene	TP	8424H	0	CT-1	36		Blue	\$247.93	\$210.74	15%
Prolene	TP	8425H	1	CT-1	36		Blue	\$253.45	\$215.43	15%
Prolene	TP	8455H	1	CTX	36	30	-	\$268.94	\$228.60	15%
Prolene	TP	8825G	2	TP-1	12		Blue	\$178.92	\$152.08	15%
Prolene	TP	8412H	0	CT-2	36		Blue	\$288.43	\$245.17	15%
Prolene	TP	8434H	0	CT	36	30		\$288.28	\$245.04	15%
Prolene	TP	8881H	4-0	ВВ	36	30		\$318.55	\$270.77	15%
Silk	RC	736G	4-0	C-3	12		Black	\$92.12	\$78.30	15%
Silk	RC	682G	5-0	FS-2	12		Black	\$80.48	\$68.41	15%
Silk	RC	683G	4-0	FS-2	12		Black	\$76.56	\$65.08	15%
Silk	RC	684G	3-0	FS-1	12		Black	\$79.08	\$67.22	15%
Silk	RC	684H	3-0	FS-1	36		Black	\$206.15	\$175.23	15%
Silk	RC	685G	2-0	FS FS	12		Black	\$77.51	\$65.88	15%
			0				Black	\$243.44		+
Silk	RC RC	680H	2-0	FSL FS	36 36		Black		\$206.92	15%
Silk		685H						\$200.80	\$170.68	15%
Silk	RC (PP)	786G	6-0	G-1	12		Black	\$207.46	\$176.34	15%
Silk	RC (PP)	639G	6-0	P-1	12		Black	\$157.90	\$134.22	15%
Silk	RC (PP)	640G	5-0	P-3	12		Black	\$158.90	\$135.07	15%
Silk	RC (PP)	641G	4-0	P-3	12		Black	\$151.17	\$128.49	15%
Silk	RC (PP)	A185H	2-0	No	36		Black	\$213.51	\$181.48	15%
Silk	RC (PP)	K832H	3-0	SH	36		Black	\$181.26	\$154.07	15%
Silk	RC (PP)	K833H	2-0	SH	36		Black	\$181.26	\$154.07	15%
Silk	TP	423H	2-0	CT-1	36		Black	\$188.54	\$160.26	15%
Steel	RC	603G	4-0	FS-2	12		Steel	\$88.73	\$75.42	15%
Steel	RC	631G	3-0	FS-1	12		Steel	\$91.55	\$77.82	15%
Steel	RC	618G	2-0	FSLX	12		Steel	\$88.73	\$75.42	15%
Steel	RC	497G	3-0	CP-1	12		Steel	\$72.32	\$61.47	15%
Ethibond	RC	X406T	2	LR	24		Green	\$248.31	\$211.06	15%
Ethibond	RC	B409T	5	LR	24		Green	\$279.18	\$237.30	15%
Ethibond	RC	MB66G	5	V-37	12	30	Green	\$727.47	\$618.35	15%
Plain Gut	RC	H821H	4-0	FS-2	36		Undyed	\$471.22	\$400.54	15%
Plain Gut	RC	H822H	3-0	FS-2	36	27	Undyed	\$419.77	\$356.80	15%
Bone Wax		W31G			12			\$207.78	\$176.61	15%
PDS II	RC (PP)	Z489G	6-0	P-1	12	18	Clear	\$175.11	\$148.84	15%
PDS II	RC (PP)	Z487G	6-0	P-1	12	18	Violet	\$176.82	\$150.30	15%
PDS II	RC (PP)	Z463G	5-0	P-3	12	18	Violet	\$156.55	\$133.07	lanco

### Effective: June 1, 2015

		Product Code	Size	Needle Ref.	Quantity in pack	Length (inches)	Color	Vet Price 2015	University Price 2015	University Discount
PDS II	RC	Z421H	5-0	FS-2	36	27	Clear	\$315.81	\$268.44	15%
PDS II	RC	Z397H	4-0	FS-2	36	27	Violet	\$322.69	\$274.29	15%
PDS II	RC	Z422H	4-0	FS-2	36	27	Clear	\$336.95	\$286.41	15%
PDS II	RC	Z968H	3-0	CP-2	36	27	Violet	\$261.51	\$222.28	15%
PDS II	RC	Z452G	3-0	FS-1	36	27	Violet	\$99.81	\$84.84	15%
PDS II	RC	Z398H	3-0	FS-2	36	27	Violet	\$299.35	\$254.45	15%
PDS II	RC	Z969H	2-0	CP-2	36	27	Violet	\$264.28	\$224.64	15%
PDS II	RC	Z466H	2-0	CP-1	36	27	Violet	\$259.89	\$220.91	15%
PDS II	RC	Z451G	2-0	FS-1	36	27	Violet	\$95.95	\$81.56	15%
PDS II	RC	Z443H	2-0	FS-1	36	27	Clear	\$337.54	\$286.91	15%
PDS II	RC	Z467H	0	CP-1	36	27	Violet	\$259.89	\$220.91	15%
PDS II	RC	Z970H	0	CP-2	36	27	Violet	\$286.69	\$243.69	15%
PDS II	RC	Z468H	1	CP-1	36	27	Violet	\$271.08	\$230.42	15%
PDS II	RC	Z195T	2	СР	24	27	Violet	\$205.77	\$174.90	15%
PDS II	RC	Z807T	2	CCS-1	24	27	Violet	\$273.41	\$232.40	15%
PDS II	RC	Z423H	3-0	FS-2	36	27	Clear	\$359.42	\$305.51	15%
PDS II	TP	Z303H	5-0	RB-1	36	27	Violet	\$248.90	\$211.57	15%
PDS II	TP	Z315H	4-0	SH	36	27	Violet	\$256.43	\$217.97	15%
PDS II	TP	Z310H	4-0	SH-1	36	27	Violet	\$269.20	\$228.82	15%
PDS II	TP	Z304H	4-0	RB-1	36	27	Violet	\$234.46	\$199.29	15%
PDS II	TP	Z338H	3-0	CT-1	36	27	Violet	\$248.81	\$211.49	15%
PDS II	TP	Z332H	3-0	CT-2	36	27	Violet	\$285.03	\$242.28	15%
PDS II	TP	Z316H	3-0	SH	36	27	Violet	\$244.60	\$207.91	15%
PDS II	TP	Z311H	3-0	SH-1	36	27	Violet	\$286.35	\$243.40	15%
PDS II	TP	Z305H	3-0	RB-1	36	27	Violet	\$247.20	\$210.12	15%
PDS II	TP	Z339H	2-0	CT-1	36	27	Violet	\$241.36	\$205.16	15%
PDS II	TP	Z333H	2-0	CT-2	36	27	Violet	\$249.09	\$211.73	15%
PDS II	TP	Z317H	2-0	SH	36	27	Violet	\$241.75	\$205.49	15%
PDS II	TP	Z371T	1	СТХ	24	36	Violet	\$201.21	\$171.03	15%
PDS II	TP	Z370T	0	СТХ	24	36	Violet	\$180.92	\$153.78	15%
PDS II	TP	Z358T	0	СТ	24	36	Violet	\$182.87	\$155.44	15%
PDS II	TP	Z352H	0	СТ	36	27	Violet	\$269.82	\$229.35	15%
PDS II	TP	Z340H	0	CT-1	36	27	Violet	\$241.32	\$205.12	15%
PDS II	TP	Z346H	0	CT-1	36	36	Violet	\$275.45	\$234.13	15%
PDS II	TP	Z334H	0	CT-2	36	27	Violet	\$249.05	\$211.69	15%
PDS II	TP	Z341H	1	CT-1	36	27	Violet	\$241.42	\$205.21	15%
PDS II	TP	Z347H	1	CT-1	36	36	Violet	\$325.65	\$276.80	15%
PDS II	TP	Z432H	6-0	TF	36	27	Violet	\$324.35	\$275.70	15%
PDS Plus	RC	PDP397H	4-0	FS-2	36	27		\$349.85	\$297.37	15%
PDS Plus	RC	PDP398G	3-0	FS-2	36		Violet	\$107.28	\$91.19	15%
PDS Plus	RC	PDP451G	2-0	FS-1	36	27	Violet	\$104.03	\$88.43	15%
PDS Plus	RC	PDP452G	3-0	FS-1	36	27	Violet	\$108.21	\$91.98	15%
PDS Plus	RC	PDP466H	2-0	CP-1	36	27	Violet	\$281.77	\$239.50	15%
PDS Plus	RC	PDP467H	0	CP-1	36	27	Violet	\$281.77	\$239.50	15%
PDS Plus	RC	PDP468H	1	CP-1	36		Violet	\$293.91	\$249.82	15%
PDS Plus	RC	PDP968H	3-0	CP-2	36	27	Violet	\$283.53	\$241.00	15%
PDS Plus	RC	PDP969H	2-0	CP-2	36	27	Violet	\$286.53	\$243.55	15%
PDS Plus	RC	PDP970H	0	CP-2	36	27	Violet	\$310.83	\$264.21	15%
PDS Plus	TP	PDP311H	3-0	SH-1	36		Violet	\$310.45	\$263.88	15%
PDS Plus	TP	PDP315H	4-0	SH	36		Violet	\$278.02	\$236.32	15%
PDS Plus	TP	PDP316H	3-0	SH	36	27	Violet	\$265.19	\$225.41	15%
PDS Plus	TP	PDP317H	2-0	SH	36		Violet	\$262.10	\$222.79	15%
PDS Plus	TP	PDP332H	3-0	CT-2	36	27	Violet	\$309.03	\$262.68	15%
PDS Plus	TP	PDP333H	2-0	CT-2	36	27	Violet	\$270.07	\$229.56	15%
PDS Plus	TP	PDP334H	0	CT-2	36	27	Violet	\$270.02	\$229.52	15%
PDS Plus	TP	PDP338H	3-0	CT-1	36	27	Violet	\$269.76	\$229.30	15%
PDS Plus	TP	PDP339H	2-0	CT-1	36	27	Violet	\$261.68	\$222.43	15%
PDS Plus	TP	PDP340H	0	CT-1	36		Violet	\$261.64	\$222.39	15%
PDS Plus	TP	PDP341H	1	CT-1	36	27	Violet	\$261.75	\$222.49	lanco

#### **Elanco Prices of Ethicon Product for Universities**

		District Co.								
		Product	Size	Needle	Quantity	Length	Color	Vet Price	University	University
		Code	3,20	Ref.	in pack	(inches)	COIOI	2015	Price 2015	Discount
PDS Plus	TP	PDP305H	3-0	RB-1	36	27	Violet	\$268.02	\$227.82	15%
Monocryl	RC	Y922H	4-0	FS-2	36	36	Violet	\$219.54	\$186.61	15%
Monocryl	RC	Y923H	3-0	FS-2	36	36	Violet	\$219.53	\$186.60	15%
Monocryl	RC	Y942G	3-0	FS-1	36	36	Violet	\$73.18	\$62.20	15%
Monocryl	RC	Y943G	2-0	FS-1	36	36	Violet	\$73.18	\$62.20	15%
Monocryl	RC	Y266H	2-0	CP-1	36	27	Undyed	\$229.31	\$194.91	15%
Monocryl	RC	Y967H	0	CP-1	36	36	Violet	\$238.49	\$202.72	15%
Monocryl	RC	Y987H	0	FSL	36	36	Violet	\$222.14	\$188.82	15%
Monocryl	RC (PP)	Y463G	5-0	P-3	12	18	Violet	\$178.00	\$151.30	15%
Monocryl	RC (PP)	Y493G	5-0	P-3	12	18	Undyed	\$177.85	\$151.17	15%
Monocryl	RC (PP)	Y464G	4-0	P-3	12	18	Violet	\$161.14	\$136.97	15%
Monocryl	RC (PP)	Y494G	4-0	P-3	12	18	Undyed	\$177.85	\$151.17	15%
Monocryl	RC (PP)	Y496G	4-0	PS-2	12	18	Undyed	\$177.85	\$151.17	15%
Monocryl	RC (PP)	Y489G	6-0	P-1	12	18	Undyed	\$177.85	\$151.17	15%
Monocryl	RC (PP)	Y513G	4-0	PS-2	12	18	Violet	\$178.10	\$151.39	15%
Monocryl	TP	Y433H	5-0	TF	36	27	Undyed	\$286.87	\$243.84	15%
Monocryl	TP	Y303H	5-0	RB-1	36	27	Violet	\$227.19	\$193.11	15%
Monocryl	TP	Y214H	4-0	RB-1	36	27	Undyed	\$213.50	\$181.48	15%
Monocryl	TP	Y315H	4-0	SH	36	27	Violet	\$222.47	\$189.10	15%
Monocryl	TP	Y416H	3-0	SH	36	27	Undyed	\$210.34	\$178.79	15%
Monocryl	TP	Y304H	4-0	RB-1	36	27	Violet	\$223.45	\$189.93	15%
Monocryl	TP	Y305H	3-0	RB-1	36	27	Violet	\$232.20	\$197.37	15%
Monocryl	TP	Y215H	3-0	RB-1	36	27	Undyed	\$247.58	\$210.44	15%
Monocryl	TP	Y344H	3-0	CT-1	36	36	Violet	\$238.13	\$202.41	15%
Monocryl	TP	Y316H	3-0	SH	36	27	Violet	\$219.99	\$186.99	15%
Monocryl	TP	Y317H	2-0	SH	36	27	Violet	\$210.93	\$179.29	15%
Monocryl	TP	Y345H	2-0	CT-1	36	36	Violet	\$244.31	\$207.66	15%
Monocryl	TP	Y762H	2-0	CT-2	36	36	Violet	\$221.73	\$188.47	15%
Monocryl	TP	Y732H	2-0	SH	36	36	Violet	\$227.20	\$193.12	15%
Monocryl	TP	Y346H	0	CT-1	36		Violet	\$232.03	\$197.23	15%
Monocryl	TP	Y946H	0	CT-1	36	36	Undyed	\$248.53	\$211.25	15%
Monocryl	TP	Y334H	0	CT-2	36	27	Violet	\$226.77	\$192.75	15%
Monocryl	TP	Y318H	0	SH	36	27	Violet	\$222.65	\$189.25	15%
Monocryl	TP	Y399H	1	СТХ	36	36	Violet	\$250.21	\$212.68	15%
Monocryl	TP	Y347H	1	CT-1	36	36	Violet	\$239.52	\$203.59	15%
Monocryl Plus	RC	MCP922H	4-0	FS-2	36	36	Violet	\$238.02	\$202.32	15%
Monocryl Plus	RC	MCP923G	3-0	FS-2	36	36	Violet	\$78.95	\$67.11	15%
Monocryl Plus	RC	MCP942G	3-0	FS-1	36	36	Violet	\$79.34	\$67.44	15%
Monocryl Plus	RC	MCP943G	2-0	FS-1	36		Violet	\$79.34	\$67.44	15%
Monocryl Plus	RC	МСР967Н	0	CP-1	36	36	Violet	\$258.57	\$219.78	15%
Monocryl Plus	RC	МСР987Н	0	FSL	36	36	Violet	\$240.84	\$204.71	15%
Monocryl Plus	RC (PP)	MCP463G	5-0	P-3	12	18	Violet	\$192.98	\$164.03	15%
Monocryl Plus	RC (PP)	MCP493G	5-0	P-3	12	18	Undyed	\$192.83	\$163.91	15%
Monocryl Plus	RC (PP)	MCP494G	4-0	P-3	12	18	Undyed	\$192.83	\$163.91	15%
Monocryl Plus	TP	MCP315H		SH	36		Violet	\$241.20	\$205.02	15%
Monocryl Plus	TP	MCP316H	3-0	SH	36	27	Violet	\$238.51	\$202.73	15%
Monocryl Plus	TP	MCP317H	2-0	SH	36		Violet	\$228.69	\$194.39	15%
Monocryl Plus	TP	МСР344Н	3-0	CT-1	36		Violet	\$258.18	\$219.45	15%
Monocryl Plus	TP	MCP345H		CT-1	36		Violet	\$264.88	\$225.15	15%
Monocryl Plus	TP	МСР346Н	0	CT-1	36	36	Violet	\$251.57	\$213.83	15%



#### SURGICAL DEVICE/ETHICON SUTURES PRODUCT ORDERING



CONTACT INFORMATION		
Novartis Account Number:		 
Name: (Please Print)		 
Practice Name:	<u>_</u>	 
Address:	City:	 

State: _____ ZIP: ____ Phone: (

Fax directly to your preferred Authorized Distributor or to Novartis Customer Relations at: 1-336-387-1021.

For more information, contact Novartis Animal Health Customer Relations at: 1-800-332-2761.

FOR QUALITY ASSURANCE, PLEASE USE AUTHORIZED DISTRIBUTORS ONLY.

Preferred distributor:

		Fax: (	1	"	•	Em	ail·		_	Preferre	d distr	ibuto	r:				
Very New York   Very New Yo		Product	~	Size		Qty_in	Length	Color			~	Size		Qty in pack	Length (inches)	Color	
Weight   40   P3   12   18   Unique   S167.55   13288   20   CT3   36   27   Wielet   S176.08   Weight   S176.08   Weight   S176.08   S177.08	VICR	YL RAPIDE								VICRYL*							
## 94897 30 PS2 12 18 broycet \$170.80 J317-H 20 SH 36 27 Volet \$180.80 J317-W6214 40 BS1 12 2 7 Umpyed \$170.80 J346H 0 CF1 36 36 Volet \$194.50 J346H 0 CF1 36 36 Volet \$194.50 J346H 0 CF1 36 37 Volet \$194.50 J346H 0 CF1 36 37 Volet \$194.50 J346H 0 CF1 36 37 Volet \$194.50 J346H 1 CF1 36								-								Violet	\$175.96
World   40   881   12   27   Undyed   S84.49   1346H   0   CT1   36   56   Voicet   S170.99   1383H   0   CT2   36   27   Voicet   S251.00   1393H   0   CT2   36   27   Voicet   S251.00   1393H   40   FS2   36   E7   Voicet   S241.00   1384H   0   CT2   T2   42   Voicet   S251.00   1393H   40   FS2   36   E7   Voicet   S241.00   1384H   0   CT2   T2   T2   T2   Voicet   S251.00   1393H   40   FS2   36   E7   Voicet   S241.00   1384H   0   CT2   T2   T2   T2   Voicet   S251.00   1393H   30   FS2   36   E7   Voicet   S240.00   1384H   0   CT2   T2   T2   T2   Voicet   S251.00   1393H   30   FS2   36   E7   Voicet   S251.00   1380H   20   T2   T2   T2   T2   T2   T2   T2	ညွှေ																
	ŒŒ																\$168.82
J389H   So			_	4-0	KD-1	12	21	Unayea	Ç04.43								\$134.50
## # # # # # # # # # # # # # # # # # #	VICR	YL*															\$173.47
Helpha																	\$207.12
## 21H   \$0   \$52   36   27   Uniyed   \$264.02   J6496   2   TF-1   12   427   Violet   \$225.52   J8397   4.0   \$52   36   27   University   \$234.08   J8397   4.0   \$52   36   27   University   \$234.08   J8397   2.0   T8-1   3.0   \$2.2   Violet   \$235.52   J8397   3.0   \$52   36   27   University   \$235.52   J8398   J83										J341H							\$172.79
J. 393PH																	
Jay391H 4-0 FS2 36 27 Wolet S236-69 Jay221 4-0 FS2 36 27 Wolet S236-69 Jay221 4-0 FS2 36 27 Wolet S236-69 Jay391H 3-0 FS2 36 37 Wolet S236-69 Jay391H 3-0 FS2 36 38 Wolet S236-69 Jay391H 3-0 FS2 36 27 Wolet S236-69 Jay391H 3-0 FS2 36 S27 Wolet S236-69 Jay391H 3-0 FS3 36 Wolet S236-69 Jay391H 3-0 FS2 36 S27 Wolet S236-69 Jay391H 3-0 FS2 36 S27 Wolet S236-69 Jay391H 3-0 FS3 36																	
M52H   30   F\$1   36   27   Volet   \$239.69   J939H   30   F\$2   36   18   Volet   \$239.69   J939H   30   C\$2   36   27   Volet   \$259.519   J939H   30   C\$2   36   27   Volet   \$259.21   J939H   30   C\$2   36   27   Volet   \$227.55   J939H   30   C\$2   36   27   Volet   \$227.55   J939H   30   C\$2   36   27   Volet   \$227.55   J939H   30   C\$2   S\$3   S\$3   Z\$1   Volet   \$227.55   J939H   30   C\$2   S\$3   S\$3   Z\$1   Volet   \$259.21   J939H   30   C\$2   Volet   \$239.69   J939H   30   C\$2   Volet   \$247.55   J939H   30   C\$3   J939H				4-0	FS-2	36			\$239.69	J602H							\$235.62
3988H   30   FS2   36   27   Voicet   \$239.69     3998H   30   FS2   36   18   Voicet   \$259.29     3998H   30   CP2   36   36   Voicet   \$259.21     3471H   30   CP1   36   36   Voicet   \$259.21     3688H   30   CP2   36   27   Voicet   \$229.21     3460H   30   X1   36   27   Voicet   \$227.05     3420H   310   FS2   36   27   Voicet   \$227.05     3420H   320   CP1   36   27   Voicet   \$227.05     3420H   320   CP1   36   27   Voicet   \$222.05     3428H   320   CP1   36   27   Voicet   \$222.05     3438H   20   CP1   36   27   Voicet   \$222.05     3438H   20   FS1   36   27   Voicet   \$222.05     3448H   20   FS1   36   27   Voicet   \$222.05     3458T   0																	\$217.08
3939H   30   F\$2   36   18   Voilet   \$255.19   19   19   16   16   17   18   Voilet   \$425.18   18   19   19   19   19   19   19																	\$190.91
Mary   March   Mary   March   Mary   March																	
M688H   30   CP2   36   27   Wholet   \$203.31     Molet   \$203.31   Molet   \$203.31     Molet   \$203.31   Molet   \$203.31   Molet   \$203.31   Molet   \$203.31   Molet   \$203.31   Molet   \$203.31   Molet   \$203.31   Molet   \$203.31   Molet   \$203.31   Molet   \$203.31   Molet   \$203.31   Molet   \$203.31   Molet   \$203.31   M																	\$488.58
## ## ## ## ## ## ## ## ## ## ## ## ##				3-0		36			\$203.31					12			
Jack	ပ္																\$196.28
M466H	_										-						
M53H																	
1587H   0   FSL   36   27   Violet   \$221.71     1466H   1   CP-1   36   27   Violet   \$189.55     1199H   2   CP   36   27   Undyed   \$189.55     1199H   2   CP   36   27   Undyed   \$213.44     1869H   20   CP-2   36   27   Undyed   \$213.44     1869H   20   CP-2   36   27   Undyed   \$213.44     1869H   20   CP-2   36   27   Undyed   \$213.44     1869H   30   CCS-1   24   27   Undyed   \$213.44     1874H   1   CP-1   36   36   Violet   \$203.82     1487G   70   P.1   12   18   Undyed   \$19.93     1498G   60   P.3   12   18   Undyed   \$131.92     1499G   60   P.3   12   18   Undyed   \$151.52     1499G   60   P.3   12   18   Undyed   \$144.25     1499G   50   P.3   12   18   Undyed   \$144.99     1499G   50   P.3   12   18   Undyed   \$144.99     1499G   50   P.3   12   18   Undyed   \$144.99     1463G   40   P.3   12   18   Undyed   \$144.99     1463G   50   P.3   12   18   Undyed   \$14.99     1463G   50   P.3   12   18   Undyed   \$144.99     1463G   50   P.3   12   18   Undyed   \$144.99     1599G   50   P.5   12   18   Undyed   \$144.99     1599G   50   P.5   12   18   Undyed   \$144.59     1599G   50   P.5   12   18   Undyed   \$144.50     1599G   50   P.5   12   18   Undyed   \$159.30		J461H		2-0	X-1	36			\$227.05	J208G							\$75.21
										J618H		2	No	36	54	Violet	\$201.15
1486H										VICRYL* PLUS							
J195H   2   CP   36   27   Undyed   S199_21												£Λ	FS.2	36	27	Undved	\$285.15
B69H   20   CP2   36   27   Undyed   S190.98   VCP42H   30   FS1   36   27   Undyed   S265.05   S265.25   VCP86P   20   CP2   36   27   Undyed   S255.25   VCP86P   20   CP2   36   27   Undyed   S250.52   VCP86P   20   CP2   36   27   Undyed   S210.52   VCP86P   20   CP1   36   27   Violet   S20.52   VCP86P   S20.52   VCP					-											-	
M474H		J869H			CP-2		27	•	\$213.44				FS-1				
M886																	
M89G   60   P-1   12   18	-															•	
M99G   G0   P-3   12   18																	
M990G   G-0   PS-3   12   18								-									\$249.82
M936G		J499G						Undyed		VCP453G						Violet	\$79.94
M6AG								•									
≦€         J494G         40         P-3         12         18         Undyed         S143.53 bit 106         50         P-3         12         18         Violet         S143.54 bit 13.53 bit 106         S0         P-3         12         18         Violet         S143.54 bit 13.53 bit 106         S0         P-3         12         18         Undyed         S143.54 bit 14.25 bit 14.85 bit 13.53 bi								•									
J463G   5-0   P-3   12   18	S 문																
J510G																	
J500G								Undyed								Violet	
J442H 3-0 PS-1 36 27 Violet S263.30 VCP332H 3-0 CT-2 3-6 27 Violet S190.02 J506G 5-0 PS-4 12 18 Undyed S144.25 VCP316H 3-0 CT-3 3-6 27 Violet S198.82 J5348G 8-0 TG140-8 DA 12 12 Violet S486.88 V549G 9-0 TG140-8 DA 12 12 Violet S541.65 VCP316H 3-0 SH 3-6 27 Violet S184.70 VCP333H 2-0 CT-1 3-6 27 Violet S184.70 VCP333H 2-0 CT-1 3-6 27 Violet S184.70 VCP333H 2-0 CT-2 3-6 27 Violet S184.70 VCP346H 0 CT-1 3-6 3-6 Violet S184.70 VCP346H 0 CT-1 3-6 3-6 Violet S184.70 VCP346H 0 CT-1 3-6 3-6 Violet S184.70 VCP340H 0 CT-1 3-6 3-6 Violet S184.70 VCP341H 1 CT-1 3-6 27 Violet S184.61 VCP341H 1 CT-1 3-6 27 Violet S184.61 VCP341H 1 CT-1 3-6 27 Violet S184.61 VCP341H 1 CT-1 3-6 27 Violet S186.61 VCP341H																	
J506G																	
J833G   6-0   PC-1   12   18   Undyed   S160.83   VCP316H   3-0   SH   36   27   Violet   S183.99																	
Section   Sec		J833G		6-0	PC-1		18		\$160.83	VCP316H		3-0					\$183.99
1553G	<b>(</b> }					12				E VCP311H					27		
1553G	<b>€</b>									VCP339H							
J433H         5-0         TF         36         27         Undyed         \$236.15         VCP317H         2-0         SH         36         27         Violet         \$182.33           J212H         6-0         RB-1         36         27         Undyed         \$216.18         VCP346H         0         CT-1         36         36         Violet         \$210.06           J303H         50         RB-1         36         27         Violet         \$174.32         VCP340H         0         CT-1         36         27         Violet         \$184.67           J310H         4-0         SH-1         36         27         Violet         \$175.21         VCP34HH         1         CT-1         36         27         Violet         \$185.28         VCP34HH         1         CT-1         36         27         Violet         \$175.21         VCP34HH         1         CT-1         36         27         Violet         \$193.49         Chromic Gut         S12.00         Age (a)         5-0         FS-2         36         27         Undyed         \$	LL.																
J212H       6-0       RB-1       36       27       Undyed       \$216.18       VCP346H       0       CT-1       36       36       Violet       \$210.06         J303H       5-0       RB-1       36       27       Violet       \$174.32       VCP340H       0       CT-1       36       27       Violet       \$184.67         J304H       4-0       SH-1       36       27       Violet       \$175.21       VCP341H       1       CT-1       36       27       Violet       \$186.61         J310H       4-0       SH-1       36       27       Violet       \$175.21       Chromic Gut       635H       4-0       FS-2       12       27       Undyed       \$120.04         B J338H       3-0       CT-1       36       27       Violet       \$175.95       5-2       36       27       Undyed       \$326.06         J327H       3-0       CT-3       36       27       Violet       \$184.09       886																	
J304H       4-0       RB-1       36       27       Violet       \$185.28       VCP341H       1       CT-1       36       27       Violet       \$186.61         J310H       4-0       SH-1       36       27       Violet       \$175.21       Chromic Gut       Chromi		J212H		6-0			27		\$216.18	VCP346H				36			\$210.06
J310H       4-0       SH-1       36       27       Violet       \$175.21         J415H       4-0       SH       36       27       Undyed       \$193.49         J344H       30       CT-1       36       36       Violet       \$196.93         J338H       30       CT-1       36       27       Violet       \$175.95         J332H       30       CT-2       36       27       Violet       \$175.95       274G       40       J1       12       18       Undyed       \$315.00         J327H       30       CT-3       36       27       Violet       \$184.09       886H       3-0       CP-2       36       27       Undyed       \$316.01         J315H       40       SH       36       27       Violet       \$194.97       636H       3-0       FS-2       36       27       Undyed       \$326.06         J316H       30       SH       36       27       Violet       \$170.36       887H       2-0       CP-2       36       27       Undyed       \$339.51         J315H       30       SH-1       36       27       Violet       \$187.07       Prices Effective April 1, 2013       NEW																	
J415H       4-0       SH       36       27       Undyed       \$193.49         J344H       3-0       CT-1       36       36       Violet       \$196.93         □ J338H       3-0       CT-1       36       27       Violet       \$173.47       635H       4-0       FS-2       36       27       Undyed       \$326.06         J332H       3-0       CT-2       36       27       Violet       \$175.95       274G       4-0       J-1       12       18       Undyed       \$316.01         J327H       3-0       CT-3       36       27       Violet       \$184.09       886H       3-0       CP-2       36       27       Undyed       \$316.01         J315H       4-0       SH       36       27       Violet       \$194.97       636H       3-0       FS-2       36       27       Undyed       \$326.06         J316H       3-0       SH       36       27       Violet       \$194.97       636H       3-0       FS-2       36       27       Undyed       \$326.06         J311H       3-0       SH-1       36       27       Violet       \$187.07       Prices Effective April 1, 2013       NEW 12-PACK												1	CI-l	36	27	Violet	\$186.61
J344H     3-0     CT-1     36     36     Violet     \$196.93     634G     5-0     FS-2     12     27     Undyed     \$120.04       № J338H     3-0     CT-1     36     27     Violet     \$173.47     635H     4-0     FS-2     36     27     Undyed     \$326.06       J332H     3-0     CT-2     36     27     Violet     \$175.95     724G     4-0     J-1     12     18     Undyed     \$115.00       J315H     4-0     SH     36     27     Violet     \$194.97     636H     3-0     CP-2     36     27     Undyed     \$316.01       J316H     3-0     SH     36     27     Violet     \$194.97     636H     3-0     FS-2     36     27     Undyed     \$326.06       J311H     3-0     SH-1     36     27     Violet     \$170.36     887H     2-0     CP-2     36     27     Undyed     \$339.51       J345H     2-0     CT-1     36     36     Violet     \$194.50     Prices Effective April 1, 2013       NEW 12-PACK SKUS IN BOLD										Chromic Gut							
										634G		5-0	FS-2	12	27	Undyed	\$120.04
J327H       3-0       CT-3       36       27       Violet       \$184.09       ** 886H       3-0       CP-2       36       27       Undyed       \$316.01         J315H       4-0       SH       36       27       Violet       \$194.97       636H       3-0       FS-2       36       27       Undyed       \$326.06         J316H       3-0       SH-1       36       27       Violet       \$187.07       887H       2-0       CP-2       36       27       Undyed       \$339.51         J345H       2-0       CT-1       36       36       Violet       \$194.50       Prices Effective April 1, 2013         NEW 12-PACK SKUS IN BOLD	₽	J338H		3-0	CT-1	36	27		\$173.47	635H			FS-2	36		-	\$326.06
327H   3-0   C1-3   36   27   Violet   S184.09   886H   3-0   CP-2   36   27   Undyed   S316.01																•	
J316H     3-0     SH     36     27     Violet     \$170.36     887H     2-0     CP-2     36     27     Undyed     \$339.51       J311H     3-0     SH-1     36     27     Violet     \$187.07     Prices Effective April 1, 2013       J345H     2-0     CT-1     36     36     Violet     \$194.50     NEW 12-PACK SKUS IN BOLD										8868						•	
J311H     3-0     SH-1     36     27     Violet     \$187.07     Prices Effective April 1, 2013       J345H     2-0     CT-1     36     36     Violet     \$194.50     NEW 12-PACK SKUS IN BOLD																-	
J345H 2-0 CT-1 36 36 Violet \$194.50 NEW 12-PACK SKUS IN BOLD											Anril 1 2		J. L		_,	Julyeu	4003.01
		J345H		2-0	CT-1	36	36	Violet	\$194.50						<del></del>		
		J339H		2-0	CT-1	36	27	Violet	\$171.02				c. ETH130000	17B •Tra	demark of ETI	HICON, INC.	Page 1 of 4

# SURGICAL DEVICE/ETHICON SUTURES PRODUCT ORDERING

Prices Effective April 1, 2013

Product code	V	Size	Needle ref	Qty in pack	Length (inches)	Color	List price	Product code	~	Size	Needle ref	Qty in pack	Length (inches)	Color	List price
Chromic Gut								PROLENE*							
637H 816H		2-0 2-0	FS CP-1	36 36	27 27	Undyed	\$323.99	8832H		3-0 2-0	SH SH	36	30	Blue	\$219.61
일 975H		2-0 1	CP-1 CP-1	36	36	Undyed Undyed	\$375.12 \$387.64	8833H 8410H		2-0 3-0	CT-2	36 36	30 30	Blue Blue	\$253.68 \$256.02
888H		0	CP-2	36	27	Undyed	\$350.07	8411H		2-0	CT-2	36	30	Blue	\$225.54
<u>817</u> H 687G		- <u>0</u> 5-0	_ <u>CP-1</u> P-3	<u>36</u> _	<u>27</u>	Undyed	\$335.18 \$257.14	8423H <u>a</u> 8424H		2-0 0	CT-1 CT-1	36 36	30 30	Blue Blue	\$256.02 \$222.76
일 ( 1654G		4-0	P-3	12	18	Undyed Undyed	\$230.69	≗ 8424H 8425H		1	CT-1	36	30 30	Blue	\$227.72
1637G	. —	4-0	_ PS-2	12	18	Undyed	\$262.42	8455H		1	CTX	36	30	Blue	\$241.64
G181H		<b>4</b> -0 3-0	SH-1 CT-3	36 36	27 27	Undyed	\$324.38 \$361.72	8825G 8412H	<del></del>	2 0	TP-1 CT-2	12 36	60	Blue	\$160.75
892H 882H		3-0 3-0	CT-2	36 36	27 27	Undyed Undyed	\$292.91	8434H		0	CT-Z	36	30 30	Blue Blue	\$259.14 \$259.01
G182H		3-0	SH-1	36	27	Undyed	\$324.35	8881H		4-0	BB	36	30	Blue	\$286.20
G122H 883H		3-0 2-0	SH CT-2	36 36	27 27	Undyed Undyed	\$343.06 \$316.09	Silk							
810H		3-0	CT-1	36	27	Undyed	\$326.28	736G		4-0	C-3	12	18	Black	\$82.77
811H		2-0	CT-1	36	27	Undyed	\$301.04	682G		5-0	FS-2	12	18	Black	\$72.31
≙ G123H 884H		2-0 0	SH CT-2	36 36	27 27	Undyed Undyed	\$307.24 \$313.01	683G 윤 684G		4-0 3-0	FS-2 FS-1	12 12	18 18	Black Black	\$68.78 \$71.05
812H		Ö	CT-1	36	27	Undyed	\$304.98	684H		3-0	FS-1	36	18	Black	\$185.22
802H		0	CT	36	27	Undyed	\$322.74	685G		2-0	FS	12	18	Black	\$69.64
803Н G124Н		1 0	CT SH	36 36	27 27	Undyed Undyed	\$352.29 \$321.07	685H 639G		2 <u>-0</u> 6-0	FS P-1	<u> 36</u> 12	<u> 18</u> 18	Black Black	\$180.41 \$141.87
885H		1	CT-2	36	27	Undyed	\$349.59	640G		5-0	P-3	12	18	Black	\$142.77
813H		1	CT-1	36	27	Undyed	\$314.50	ပ္စ <u>ရဲ့</u> 641G		4-0	P-3	12	18	Black	\$135.82
_ <u>814H</u> 	. ——.	2-0	CT-1 Reel	36 12	<u>2</u> 7 	Undyed Undyed	\$295.79 \$114.98	^{を 亞} A185H K832H		2-0 3-0	No SH	36 36	12-18 30	Black Black	\$191.84 \$162.85
S114H		0	No	36	54	Undyed	\$286.44	K833H		2-0	SH	36	30	Black	\$162.85
L114G		0	Reel	12	54	Undyed	\$123.51	≙ 423H		2-0	CT-1	36	30	Black	\$169.39
≨ \$113H \$115H		2-0 1	No No	36 36	54 54	Undyed Undyed	\$332.22 \$296.41	Steel		_					
S116H		2	No	36	54	Undyed	\$318.98	603G		4-0	FS-2	12	18	Steel	\$79,72
\$117H		3	No	36	54	Undyed	\$341.44	္ 631G		3-0	FS-1	12	18	Steel	\$82.26
ETHILON*		_						[™] 618G 497G		2-0 3-0	FSLX CP-1	12 12	18 20	Steel Steel	\$79.72 \$64.98
662G		4-0	FS-2	12	18	Black	\$68.11	Ethibond		30	01-1	12	20	Sicci	Q04.50
661G		5-0	FS-2	12	18	Black	\$62.12		_	-	1.0	0.4		0	6040.47
663G 669H		3-0 3-0	FS-1 FS-1	12 36	18 30	Black Black	\$70.70 \$185.20	್ಜ B409T MB66G		5 5	LR V-37	2 <b>4</b> 12	20 30	Green Green	\$248.47 \$647.44
1629H		4-0	FS-1	36	18	Black	\$216.94	Plain Gut		•			••	G. 55.	••••
잁 664G		2-0	FS	12	18	Black	\$72.97			40		25		A location of	C 405 BB
1673H 167 <b>4</b> H		3-0 2-0	FSLX FSLX	36 36	30 30	Black Black	\$211.83 \$182.74	ي H821H H822H		4-0 3-0	FS-2 FS-2	36 36 _	27 27	Undyed Undyed	\$405.88 \$361.56
460T		2	LR	24	20	Black	\$162.66	요를 686G		5-0	P-3	12	18	Undyed	\$259.47
1893G		3-0	PC-5	12	18	Black	\$169.12	Bone Wax							
667 <u>G</u> G695G		_ <u>6-0</u> 5-0	- <u>C·2</u> P·1	12 12	18 18	Black Green	\$73.6 <u>1</u> \$138.33	W31G				12			\$178.13
cooc		5-0	P-3	12	18	Black	\$137.95	PDS* II							****
2 € 699G		4-0	P-3	12	18	Black	\$137.95			6.0	D 1	12	10	Class	C165.06
697G 825G	<del></del>	6 <u>-0</u> 2	P-1 TP-1	12 12	18	Black Black	\$137.95 \$119.58	Z489G 윤 Z487G		6-0 6-0	P-1 P-1	12 12	18 18	Clear Violet	\$165.06 \$166.67
_ 830H		1	CTX	36	30	Black	\$196.48	Z463G		5-0	P-3	12	18	Violet	\$147.56
[000]		0	CT (Loop)	<b>24</b> 12	<b>48</b> 60	Black	\$301.77 \$105.18	Z494G Z513G		4-0 4-0	P-3 PS-2	12 12	18 18	Clear	\$163.45 \$163.45
82 <u>4G</u> G 627H		<u>1</u> 3-0	TP-1 KS	36	30	Black_ Black	\$158.87	Z313G Z421H	<del>-</del>	5-0	FS-2	1∠ 36	<u>16</u>	Clear Clear	\$297.68
[∞] _628H		2-0	KS	36	30	Black	\$158.87	Z397H		4-0	FS-2	36	27	Violet	\$304.16
ഗ 1716G		8-0	TG175-8 D	A 12	12	Black	\$469.79	Z422H Z968H		<b>4-</b> 0 3-0	FS-2 CP-2	36 36	27 27	Clear Violet	\$317.61 \$246.50
PROLENE*					<del></del> -			29081 2452G		3-0	FS-1	12	27	Violet	\$94.08
8661G		5-0	FS-2	12	18	Blue	\$95.81	Z398H		3-0	FS-2	36	27	Violet	\$282.16
8683G 8675H		4-0 3-0	FS-2 FSL	12 36	18 30	Blue Blue	\$84.63 \$282.26	ي Z969H Z466H		2-0 2-0	CP-2 CP-1	36 36	27 27	Violet Violet	\$249.11 \$244.97
8684G		3-0	FS-1	12	18	Blue	\$84.63	Z451G		2-0	FS-1	12	27	Violet	\$90.44
<b>≥ 8665</b> G		3-0	FS-2	12	18	Blue	\$84.61	Z443H		2-0	F\$-1	36	27	Clear	\$318.17
8689H 8685H		2-0 2-0	FSLX FS	36 36	30 18	Blue Błue	\$253.05 \$243.43	Z467H Z970H		0 0	CP-1 CP-2	36 36	27 27	Violet Violet	\$244.97 \$270.24
8690H		0	FSLX	36	30	Blue	\$257.98	Z468H		1	CP-1	36	27	Violet	\$255.52
3846T		2	LR	_ 24	3-20	Blue	\$669.38	Z195T		2	CP	24	27	Violet	\$193.96
8697G 윤윤 8698G		6-0 5-0	P-1 P-3	12 12	18 18	Black Blue	\$170.46 \$151.05	Z807T Z423H		2 3-0	CCS-1 FS-2	24 36	27 27	Violet Clear	\$257.72 \$338.97
8695G		6-0	P-3	12	18	Blue	\$171.82	7202		5-0	- 13-2 RB-1	36	$-\frac{27}{27}$	Violet	\$234.62
8870H		5-0	RB-1	36	30	Blue	\$274.47	[—] Z315H		4-0	SH	36	27	Violet	\$241.71
≙ 8871H 8872H		4-0 3-0	RB-1 RB-1	36 36	30 30	Blue Blue	\$226.80 \$244.89	© 2013 Novartis	Animal Hea	atth US, In	c. * Trademar	k of ETHICON,	INC.		Page 2 of 4
007211		50	T-O-1	Ju	30	Diac	J <u>∠</u> →→.UJ	ETH1300007B							<u> </u>



### SURGICAL DEVICE/ETHICON SUTURES PRODUCT ORDERING

Prices Effective April 1, 2013

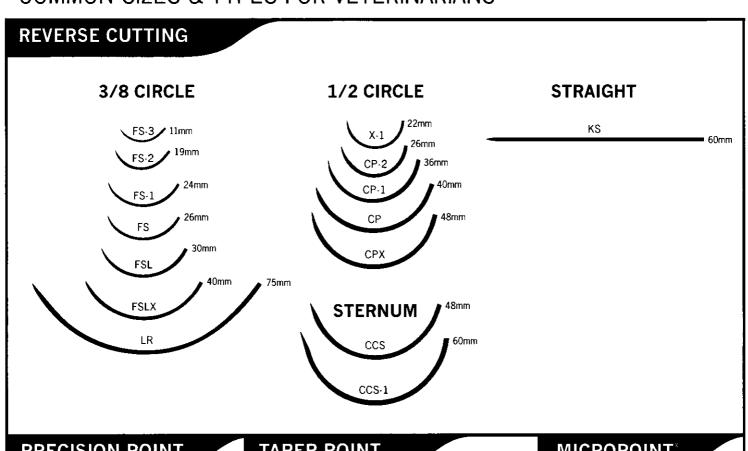
2016   40   51   56   27   Vote   \$22,00	Product code	~	Size	Needle ref	Qty in pack	Length (inches)	Color	List price	Product code	~	Size	Needle ref	Qty in pack	Length (inches)	Color	List price
2399H   40   861   36   27   Violet   \$221.00   7349H   0   CT1   36   36   Violet   \$231.85   7349H   30   CT1   36   27   Violet   \$232.35   2339H   0   CT2   36   27   Violet   \$234.85   Violet   \$234.8	PDS* II						_		MONOCRYL*				_			
2388   30 CT1   36 27   Welet   \$224.55	Z310H		4-0	SH-1		27	Violet									
23.98   30   CT2   38   27   Wolet   \$2.086   5   73.98   1   CTX   36   36   27   Wolet   \$2.085   5   73.98   1   CTX   36   30   Wolet   \$2.085   5   73.98   1   CTX   36   36																
2316H 30 SH 36 27 Violet \$230.55 2311H 30 SH 36 27 Violet \$230.55 2312H 30 SH 36 27 Violet \$233.01 2333H 20 CH 36 27 Violet \$227.87 2317H 20 SH 36 27 Violet \$227.87 2317H 20 SH 36 27 Violet \$227.87 2317H 20 SH 36 27 Violet \$227.87 2317H 20 CH 34 36 Violet \$130.66 2327H 0 CH 36 27 Violet \$227.87 2327H 0 CH 36 27 Violet \$227.87 2334H 0 CH 36 27 Violet \$227.87 2346H 0 CH 36 27 Violet \$227.87 2346H 0 CH 36 27 Violet \$227.87 2348H 0 CH 36 27 Violet \$227.87 2348H 0 CH 36 27 Violet \$227.87 2359T 1 CH 26 27 Violet \$23.87 2359T 1 CH 26 27 Violet \$23.87 2359T 1 CH 26 27 Violet \$23.87 2469H 0 CH 36 27 Violet \$23.87 2478H 0 CH 36 27 Violet \$23.87 2489H 0 CH 26 28 27 Violet \$23.87 2489H 0 CH 27 28 28 28 28 28																
Table					_											
2338H																
2333				RB-1		27	Violet	\$233.01	MONOCRYL * DI	IC						
## 2313/h											40	50.0	- 26	26	15.1.1	C000 07
## 23711   CTX   24   36   Volet   \$189.66   ## 23717   O   CTX   24   36   Volet   \$172.37   ## 23717   O   CTX   36   27   Volet   \$274.43   ## 23717   O   CTX   36   27   Volet   \$252.50   ## 23718   O   CTX   36   27   Volet   \$252.60   ## 23718   O   CTX   36   27   Volet   \$227.50   ## 23718   O   CTX   36   27   Volet   \$228.50   ## 23718   O   CTX   36   27   Volet   \$228.50   ## 23718   O   CTX   36   27   Volet   \$228.50   ## 23718   O   CTX   O   CTX   O   CTX   O   CTX   ## 23718   O   CTX																
2370T 0 CTX 24 36 Vuclet \$170.54  2368T 0 CT 24 36 Vuclet \$170.54  2358T 0 CT 24 36 Vuclet \$170.54  2358T 0 CT 36 27 Vuclet \$254.55  2358H 0 CTH 36 27 Vuclet \$254.55  2348H 0 CTH 36 27 Vuclet \$252.45  2348H 1 1 CTH 36 27 Vuclet \$252.55  2349H 1 1 CTH 36 27 Vuclet \$252.55  2349H 1 1 CTH 36 27 Vuclet \$252.55  2349H 1 1 CTH 36 27 Vuclet \$305.75  2349H 1 1 CTH 36 27 Vuclet \$305.75  2349H 2 CTH 36 27 Vuclet \$305.75  2349H 3 10 CTH 36 27 Vuclet \$305.75  2349H 3 10 CTH 36 27 Vuclet \$305.75  2349H 3 10 CTH 36 27 Vuclet \$305.75  PDP389G 3-0 FS-1 12 27 Vuclet \$305.75  PDP389G 3-0 FS-2 12 27 Vuclet \$305.75  PDP389G 3-0 FS-1 12 27 Vuclet \$305.75  PDP389G 3-0 FS-1 12 27 Vuclet \$305.75  PDP389G 3-0 FS-1 12 27 Vuclet \$305.75  PDP389H 3 0 CTH 36 27 Vuclet \$224.55  PDP389G 3-0 FS-1 12 27 Vuclet \$205.75  PDP389G 3-0 FS-1 12 27 Vuclet \$264.57  PDP389G 3-0 FS-1 12 28 Vuclet \$264.57  PDP389G 3-0 FS-1 12 36 Vuclet \$264.57																
2396T O CT 24 36 Volet \$172.37 2396T O CT 36 27 Volet \$172.37 2396T O CT 36 27 Volet \$172.37 2396T O CT 24 36 27 Volet \$22.67.57 2396T O CT 24 36 27 Volet \$193.13 2496T O CT 24 36 27 Volet \$193.13 2496																•
2340H   0			0								-					
2346H																
2334H   0																
2431H 1 CTI 36 27 Volet \$227.65   2432H 6 6 0 T 36 27 Volet \$2305.73   2432H 6 6 0 T 36 27 Volet \$2305.73   2432H 6 6 0 T 36 27 Volet \$305.73   2432H 6 6 0 T 36 27 Volet \$305.73   2432H 6 6 0 T 36 27 Volet \$19.31   2432H 7 1			-												•	
2432H 6-0															· <del>*</del>	
PDP397H			6-0	TF	36	27	Violet	\$305.73								
PDF397H   4-0   FS2   36   27   Violet   S12/8.50	Z359T		1	CT	24	36	Violet	\$191.31								
PDP3986   3-0 FS2   12   27	PDS* PLUS															
PDP3896 3-0 FS-1 12 27 Voidet \$99.53 PDP4896 3-0 FS-1 12 27 Voidet \$99.53 PDP4896 3-0 FS-1 12 27 Voidet \$9.65 PDP4896 1 0 CP1 36 27 Voidet \$26.57 PDP4896 1 0 CP1 36 27 Voidet \$26.57 PDP596 1 0 CP2 36 27 Voidet \$26.57 PDP596 1 0 CP2 36 27 Voidet \$25.56 PDP391 1 0 CP2 36 27 Voidet \$25.56 PDP31 1 4-0 S1 36 27 Voidet \$25.56 PDP33 1 4-0 S1 36 27 Voidet \$25.56 PDP33 1 4-0 CT2 36 27 Voidet \$25.56 PDP33 1 2 CT2 36 27 Voidet \$25.56 PDP33 1 2 CT2 36 27 Voidet \$25.56 PDP33 1 2 CT2 36 27 Voidet \$25.56 PDP33 1 30 CT2 36 27 Voidet \$25.56 PDP33 1 1 CT1 36 27 Voidet \$25.57 PDP3 1 1 CT1 36 36 Voidet \$25.57 PD	PDP397H		4-0	FS-2	36	27	Violet	\$328,50								
PDP4566								•								
PDP4667H																
PDP468H   1				-	_				l -							$\neg$
PP9988	PDP467H									76	D	DAI.				
Propage   Product name/Qty in box   List price					-				VE	13	PU					
POP970H   0							Violet		1	bsorbable	Hernosta	tic Gelatin Spo	nge			
PPP31H										~	Proc	luct name/	Qty in box		List pri	ce
PPP315H									l —							
PPP316H 3.0 SH 36 27 Violet \$249.00   PPP317H 2.0 SH 36 27 Violet \$246.10   PPP338H 36 CT2 36 27 Violet \$246.10   PPP338H 0.0 CT2 36 27 Violet \$253.58   PPP338H 0.0 CT2 36 27 Violet \$253.58   PPP338H 0.0 CT2 36 27 Violet \$253.59   PPP338H 0.0 CT2 36 27 Violet \$253.59   PPP338H 0.0 CT2 36 27 Violet \$245.70   PPP338H 0.0 CT2 36 27 Violet \$245.70   PPP338H 1.1 CT1 36 27 Violet \$245.70   PPP341H 1.1 CT1 36 27 Violet \$245.70   PPP341H 1.1 CT1 36 27 Violet \$245.70   PPP309H 30 FS2 36 36 Violet \$251.60   PPP342H 30 FS2 36 36 Violet \$206.73   PPP342H 0.0 CP1 36 37 Univel \$245.70   PPP3746H 2.0 CP1 36 36 Violet \$206.73   PPP387 0 FS1 12 36 Violet \$206.73   PPP387 0 FS1 12 18 Violet \$167.62   PPP398 12 18 Violet \$167.62   PPP398 12 18 Univel \$167.48   PPP398 13				-	-				VETSPON							
PDP332H									<b>l</b> l					nostatic	•	ļ
PPP333H					-				96001					5 cm v 0 7 c		'
P. PDP334H					-				1 1		DUX	oi o sileets,	COLITZ CITIA	3 CHT X Q. 7 C	.111	
PDP338H   3.0   CT1   36   27   Violet   S253.29					-				00000					lemostatic	ĆE 0. 70	
PDP330H		<del></del>							96002					1 cm x 1 c		' }
PDP341H							Violet		l l							
NN = No Needle   RC = Reverse Cutting   SC = Straight Cutting   TP = Taper Point									VETSPON IS	a registere	ed tradem	ark of Ferrosa	n A/S.			
NN = NO Needle   RC = Reverse Cutting   SC = Straight Cutting   TP = Taper Point									1							
Y922H         40         FS2         36         36         Violet         \$206.73           Y923H         30         FS2         36         36         Violet         \$206.72           Y942G         3-0         FS-1         12         36         Violet         \$68.91           Y943G         2-0         FS-1         12         36         Violet         \$68.91           Y266H         20         CP-1         36         27         Undyed         \$21.593           Y967H         0         CP-1         36         36         Violet         \$224.58           Y987H         0         FSL         36         36         Violet         \$167.62           Y463G         50         P3         12         18         Violet         \$151.74           Y4996         40         P3         12         18         Undyed         \$167.48           Y4896         50         PS-2         12         18         Undyed         \$167.48           Y4990         50         P1         12         18         Undyed         \$167.48           Y3136H         40         PS-2         12         18         Violet		_	3.0	ND-1	30	2,	violet	Q231.00	NN - No Noor	dla D	C - Pass	orca Cutting	SC Straight	Cutting TD	- Tanar Point	
1923H									1 1			•	=			
Y942G         3-0         FS-1         12         36         Yiolet         \$68.91           ¥ Y943G         2-0         FS-1         12         36         Yiolet         \$68.91           ¥ Y967H         0         CP-1         36         36         Violet         \$224.58           ¥ Y987H         0         FSL         36         36         Violet         \$229.19           ¥ 463G         50         P-3         12         18         Violet         \$250.19           ¥ 493G         50         P-3         12         18         Violet         \$251.74           ¥ 494G         40         P-3         12         18         Undyed         \$167.48           ¥ 494G         40         P-3         12         18         Undyed         \$167.48           ¥ 495G         50         PS-2         12         18         Undyed         \$167.48           ¥ 489G         60         P-1         12         18         Undyed         \$167.48           ¥ 930G         50         PS-1         12         18         Undyed         \$167.48           ¥ 931GH         40         RB-1         36         27         Violet<									DA = Double /							
№ Y943G         2-0         FS-1         12         36         Violet         \$68.91           Y266H         2.0         CP-1         36         27         Undyed         \$215.93           Y987H         0         FSL         36         36         Violet         \$209.19           Y463G         5.0         P.3         12         18         Violet         \$167.62           Y493G         5.0         P.3         12         18         Undyed         \$167.48           Y464G         4.0         P.3         12         18         Undyed         \$167.48           Y495G         5.0         PS-2         12         18         Undyed         \$167.48           Y489G         6.0         P.1         12         18         Undyed         \$167.48           Y490G         5.0         PS-2         12         18         Undyed         \$167.48           Y490G         5.0         PB-1         12         18         Undyed         \$167.48           Y513G         40         PS-2         12         18         Violet         \$213.94           Y214H         40         RB-1         36         27         Violet <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td><b>]</b></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									<b>]</b>							
Y266H       2-0       CP-1       36       27       Undyed       \$215.93         Y967H       0       CP-1       36       36       Violet       \$224.58         Y463G       5-0       P-3       12       18       Violet       \$167.62         Y493G       5-0       P-3       12       18       Undyed       \$167.48         Y494G       4-0       P-3       12       18       Undyed       \$167.48         Y494G       4-0       P-3       12       18       Undyed       \$167.48         Y495G       5-0       PS-2       12       18       Undyed       \$167.48         Y489G       4-0       PS-2       12       18       Undyed       \$167.48         Y490G       5-0       P-1       12       18       Undyed       \$167.48         Y513G       4-0       PS-2       12       18       Undyed       \$167.48         Y513G       4-0       PS-2       12       18       Violet       \$213.94         Y214H       4-0       RB-1       36       27       Violet       \$20.05         Y34H       3-0       CT-1       36       36       Yiolet<																
Y987H         0         FSL         36         36         Violet         \$209.19         Y4636         50         P-3         12         18         Violet         \$167.48         Y4946         40         P-3         12         18         Undyed         \$151.74         Y4946         40         P-3         12         18         Undyed         \$167.48         Y4956         50         PS-2         12         18         Undyed         \$167.48         Y4966         40         PS-2         12         18         Undyed         \$167.48         Y4966         40         PS-2         12         18         Undyed         \$167.48         Y4996         40         PS-2         12         18         Undyed         \$167.48         Y4996         40         PS-2         12         18         Undyed         \$167.48         Y4996         50         P-1         12         18         Undyed         \$167.71         Y303H         50         RB-1         36         27         Violet         \$213.94         Y214H         40         RB-1         36         27         Violet         \$209.49         Y315H         40         RB-1         36         27         Violet         \$218.66         Y344H         30<			2-0		36				ļ <del></del>							
Y4636         50         P-3         12         18         Violet         \$167.62         Y4936         50         P-3         12         18         Undyed         \$167.48         Y4946         40         P-3         12         18         Undyed         \$167.48         Y4946         40         P-3         12         18         Undyed         \$167.48         Y4966         40         PS-2         12         18         Undyed         \$167.48         Y4966         40         PS-2         12         18         Undyed         \$167.48         Y4906         50         P-1         12         18         Undyed         \$167.48         Y4906         90         P-2         12         18         Violet         \$213.94         Y214H         40         RB-1         36         27         Violet         \$209.49         Y345H         Y344H         30         RB-1         36         27         Violet         \$210.42         Y345H<									<b>\</b>							
Y4936       5-0       P-3       12       18       Undyed       \$167.48         Y464G       4-0       P-3       12       18       Violet       \$151.74         Y494G       4-0       P-3       12       18       Undyed       \$167.48         Y495G       5-0       PS-2       12       18       Undyed       \$167.48         Y489G       6-0       P-1       12       18       Undyed       \$167.48         Y490G       5-0       P-1       12       18       Undyed       \$167.48         Y913G       4-0       PS-2       12       18       Undyed       \$167.48         Y303H       5-0       RB-1       36       27       Violet       \$213.94         Y214H       40       RB-1       36       27       Violet       \$209.49         Y315H       30       RB-1       36       27       Violet       \$210.42         № 7305H       30       RB-1       36       27       Violet       \$224.24         Y316H       3-0       SH       36       27       Violet       \$224.24         Y317H       20       SH       36       27       Violet <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>   </td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>																
Y464G       40       P-3       12       18       Violet       \$151.74         Y494G       40       P-3       12       18       Undyed       \$167.48         Y495G       50       PS-2       12       18       Undyed       \$167.48         Y489G       60       P-1       12       18       Undyed       \$167.48         Y490G       50       P-1       12       18       Undyed       \$167.48         Y513G       40       PS-2       12       18       Violet       \$167.48         Y303H       50       RB-1       36       27       Violet       \$213.94         Y214H       40       RB-1       36       27       Violet       \$209.49         Y416H       30       SH       36       27       Violet       \$210.42         P Y305H       30       RB-1       36       27       Violet       \$210.42         Y317H       20       SH       36       27       Violet       \$224.24         Y317H       20       SH       36       27       Violet       \$230.06         Y345H       20       CT-1       36       36       Violet       <								*	1 1							
₩ 1956       5-0       PS-2       12       18       Undyed       \$167.48         ¥4966       4-0       PS-2       12       18       Undyed       \$167.48         ¥4896       6-0       P-1       12       18       Undyed       \$167.48         ¥4906       5-0       P-1       12       18       Undyed       \$167.48         ¥9136       4-0       PS-2       12       18       Undyed       \$167.48         ¥5136       4-0       PS-2       12       18       Undyed       \$167.48         ¥303H       5-0       RB-1       36       27       Violet       \$213.94         ¥214H       40       RB-1       36       27       Violet       \$200.05         ¥315H       30       RB-1       36       27       Violet       \$210.42         ¥305H       30       RB-1       36       27       Violet       \$218.66         ¥316H       30       SH       36       27       Violet       \$224.24         ¥317H       20       SH       36       27       Violet       \$198.63         ¥345H       20       CT-1       36       36       Violet <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td>l l</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							-		l l							
Y496G       4-0       PS-2       12       18       Undyed       \$167.48         Y489G       6-0       P-1       12       18       Undyed       \$167.48         Y490G       5-0       P-1       12       18       Undyed       \$167.48         Y513G       4-0       PS-2       12       18       Violet       \$167.48         Y513G       4-0       PS-2       12       18       Violet       \$213.94         Y214H       4-0       RB-1       36       27       Violet       \$200.05         Y315H       4-0       SH       36       27       Violet       \$209.49         Y416H       3-0       SH       36       27       Violet       \$210.42         P Y305H       3-0       RB-1       36       27       Violet       \$218.66         Y317H       2-0       SH       36       27       Violet       \$224.24         Y317H       2-0       SH       36       27       Violet       \$230.06         Y345H       2-0       CT-1       36       36       Violet       \$230.06         Y345H       2-0       CT-1       36       36       Violet<									! !							Ì
Y489G       6-0       P-1       12       18       Undyed       \$167.48         Y490G       5-0       P-1       12       18       Undyed       \$167.48         Y513G       4-0       PS-2       12       18       Violet       \$167.71         Y303H       5-0       RB-1       36       27       Violet       \$213.94         Y214H       4-0       RB-1       36       27       Undyed       \$201.05         Y315H       4-0       SH       36       27       Violet       \$229.49         Y416H       3-0       SH       36       27       Violet       \$210.42         № Y305H       3-0       RB-1       36       27       Violet       \$218.66         Y34H       3-0       SH       36       27       Violet       \$224.24         Y317H       2-0       SH       36       27       Violet       \$198.63         Y345H       2-0       CT-1       36       36       Violet       \$230.06         Y345H       2-0       CT-1       36       36       Violet       \$230.06         Y345H       2-0       CT-1       36       36       Violet<		<del></del>							]							
Y490G       5-0       P-1       12       18       Undyed       \$167.48         Y513G       4-0       PS-2       12       18       Violet       \$167.71         Y303H       5-0       RB-1       36       27       Violet       \$213.94         Y214H       4-0       RB-1       36       27       Undyed       \$201.05         Y315H       4-0       SH       36       27       Violet       \$209.49         Y416H       3-0       SH       36       27       Violet       \$210.42         № Y305H       3-0       RB-1       36       27       Violet       \$218.66         Y344H       3-0       CT-1       36       36       Violet       \$224.24         Y317H       2-0       SH       36       27       Violet       \$198.63         Y345H       2-0       CT-1       36       36       Violet       \$230.06         Y345H       2-0       CT-1       36       36       Violet       \$230.06         Y345H       2-0       CT-1       36       36       Violet       \$230.06         Y345H       2-0       CT-1       36       36       Vio									1							
Y513G         4-0         PS-2         12         18         Violet         \$167.71           Y303H         5-0         RB-1         36         27         Violet         \$213.94           Y214H         4-0         RB-1         36         27         Undyed         \$201.05           Y315H         4-0         SH         36         27         Violet         \$209.49           Y416H         3-0         SH         36         27         Violet         \$210.42           Y305H         3-0         RB-1         36         27         Violet         \$218.66           Y34H         3-0         CT-1         36         36         Violet         \$224.24           Y317H         20         SH         36         27         Violet         \$207.16           Y345H         20         CT-1         36         36         Violet         \$198.63           Y345H         20         CT-1         36         36         Violet         \$230.06           Y345H         20         CT-1         36         36         Violet         \$230.06           Y345H         20         CT-1         36         36         Violet							,		<b>\</b> \							Ì
Y303H       5-0       RB-1       36       27       Violet       \$213.94         Y214H       4-0       RB-1       36       27       Undyed       \$201.05         Y315H       4-0       SH       36       27       Violet       \$209.49         Y416H       3-0       SH       36       27       Violet       \$210.42         ¥ Y305H       3-0       RB-1       36       27       Violet       \$218.66         Y34H       3-0       CT-1       36       36       Violet       \$224.24         Y317H       20       SH       36       27       Violet       \$207.16         Y345H       20       CT-1       36       36       Violet       \$230.06         Y345H       20       CT-1       36       36       Violet <td></td> <td></td> <td></td> <td>PS-2</td> <td></td> <td></td> <td>Violet</td> <td></td> <td>]  </td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>				PS-2			Violet		]							
Y315H       40       SH       36       27       Violet       \$209.49         Y416H       3-0       SH       36       27       Undyed       \$198.07         Y304H       4-0       RB-1       36       27       Violet       \$210.42         № Y305H       3-0       RB-1       36       27       Violet       \$224.24         Y316H       3-0       SH       36       27       Violet       \$227.16         Y317H       2-0       SH       36       27       Violet       \$198.63         Y345H       2-0       CT-1       36       36       Violet       \$230.06         Y345H       2-0       CT-1       36       36       Viole									i							
Y416H       3-0       SH       36       27       Undyed       \$198.07         Y304H       4-0       RB-1       36       27       Violet       \$210.42         № Y305H       3-0       RB-1       36       27       Violet       \$218.66         Y344H       3-0       CT-1       36       36       Violet       \$224.24         Y317H       2-0       SH       36       27       Violet       \$198.63         Y345H       2-0       CT-1       36       36       Violet       \$230.06         Y345H       2-0       CT-1       36       36									[							
Y304H       4-0       RB-1       36       27       Violet       \$210.42         № Y305H       3-0       RB-1       36       27       Violet       \$218.66         Y344H       3-0       CT-1       36       36       Violet       \$224.24         Y315H       2-0       SH       36       27       Violet       \$207.16         Y345H       2-0       CT-1       36       36       Violet       \$230.06         Y345H       2-0       CT-1       36       36 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>																
Y305H							•		[ L					<del></del>	<del></del>	
Y316H         3-0         SH         36         27         Violet         \$207.16         For any technical questions or for more information about where to order           Y317H         2-0         SH         36         27         Violet         \$198.63         For any technical questions or for more information about where to order           Y345H         2-0         CT-1         36         36         Violet         \$230.06         ETHICON sutures, call Novartis Animal Health US, Inc. at 1-800-332-2761.           Y345H         2-0         CT-1         36         36         Violet         \$230.06         © 2013 Novartis Animal Health US, Inc. at 1-800-332-2761.	₽ Y305H		3-0	RB-1	36	27			1							
Y317H 2-0 SH 36 27 Violet S198.63 For any technical questions or for more information about where to order Y345H 2-0 CT-1 36 36 Violet S230.06 ETHICON sutures, call Novartis Animal Health US, Inc. at 1-800-332-2761. © 2013 Novartis Animal Health US, Inc. *Trademark of ETHICON, INC. Page 3 of									1							
Y345H 2-0 CT-1 36 36 Violet \$230.06 ETHICON sutures, call Novartis Animal Health US, Inc. at 1-800-332-2761. © 2013 Novartis Animal Health US, Inc. *Trademark of ETHICON, INC. Page 3 of									For any technical	I question:	s or for m	ore information	n about where	to order		
VACCUL 20 OTO 20 20 WILL COOP SO © 2013 NOVARIS ARIBRAL HEARTH US, INC. "Trademark of Ethiolis, INC." Page 3 of									ETHICON sutures	s, call Nov	artis Anir	nal Health US	, Inc. at 1-800-	332-2761.		Do 0 64
	Y762H		2-0	CT-2	36	36	Violet	\$208.80		o ramital l	icanii US	, inc. Have	uik ui CIAN	U114 II 1U,		1 age 3 01 4

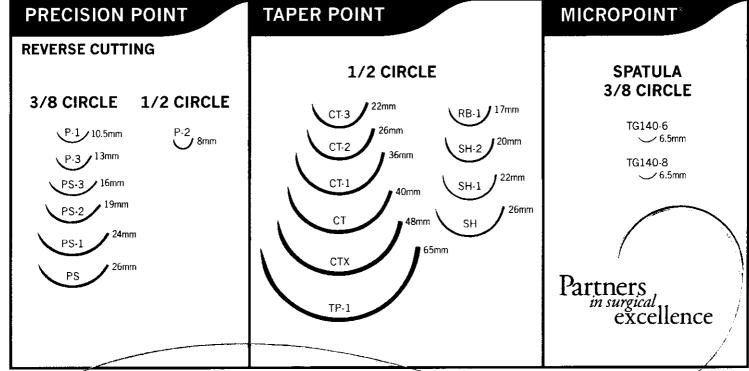




# **SURGICAL NEEDLE GUIDE**

**COMMON SIZES & TYPES FOR VETERINARIANS** 





# Novartis Animal Health US, Inc. Products Price List

3-Applicator Pack (10 grange — 0.023 fl. oz. ireen — 0.045 fl. oz. Red — 0.091 fl. oz. Size 3-Applicator Pack (10 grange — 0.023 fl. oz. ireen — 0.045 fl. oz. ireen — 0.045 fl. oz. Red — 0.091 fl. oz. Size 3-Applicator Pack Magenta Size 6-Tablet Pack Blue — 11.4 mg Green — 57 mg	Up to 23 to 45 to 89 to 1 Weight Dacks per box) Up to 23 to 45 to 89 to 1 Weight All w Weight (Dogs)	22 lbs. 44 lbs. 88 lbs. (32 lbs. (Dogs)  22 lbs. 44 lbs. 88 lbs. (32 lbs. (Cats)  (Cats)  Weight (Cats)	609087 609088 609089 609090 Product Number 609083 609084 609085 609086 Product Number	\$28.75 \$28.75 \$28.75 \$28.75 List Price (Per P \$18.50 \$18.50 \$18.50 \$18.50 List Price (Per P
ireen — 0.045 fl. oz. Red — 0.091 fl. oz. Blue — 0.136 fl. oz. Size  3-Applicator Pack (10 prange — 0.023 fl. oz. Green — 0.045 fl. oz. Red — 0.091 fl. oz. Blue — 0.136 fl. oz. Size  3-Applicator Pack Magenta Size 6-Tablet Pack Blue — 11.4 mg Green — 57 mg	23 to 45 to 89 to 1 Weight Dacks per box) Up to 23 to 45 to 89 to 2 Weight All w Weight (Dogs)	44 lbs. 88 lbs. 32 lbs. (Dogs)  22 lbs. 44 lbs. 88 lbs. 132 lbs. t (Cats)	609088 609089 609090 Product Number 609083 609084 609085 609086 Product Number 609082	\$28.75 \$28.75 \$28.75 List Price (Per P \$18.50 \$18.50 \$18.50 \$18.50 List Price (Per P
Red — 0.091 fl. oz.  Size  3-Applicator Pack (10 prange — 0.023 fl. oz.  Green — 0.045 fl. oz.  Red — 0.091 fl. oz.  Blue — 0.136 fl. oz.  Size  3-Applicator Pack  Magenta  Size  6-Tablet Pack  Blue — 11.4 mg  Green — 57 mg	45 to 89 to 1 Weight Dacks per box) Up to 23 to 45 to 89 to 1 Weight All w	88 lbs. (32 lbs. (Dogs)  22 lbs. 44 lbs. 88 lbs. 132 lbs. (Cats)	609089 609090 Product Number 609083 609084 609085 609086 Product Number	\$28.75 \$28.75 List Price (Per P \$18.50 \$18.50 \$18.50 \$18.50 List Price (Per P
Size  3-Applicator Pack (10) range — 0.023 fl. oz. ireen — 0.045 fl. oz. Red — 0.091 fl. oz. Blue — 0.136 fl. oz. Size  3-Applicator Pack Magenta Size  6-Tablet Pack Blue — 11.4 mg Green — 57 mg	89 to 1 Weight Dacks per box) Up to 23 to 45 to 89 to 1 Weight All w Weight (Dogs)	(Dogs)  22 lbs.  44 lbs.  88 lbs.  (32 lbs.  (Cats)	609090  Product Number  609083  609084  609085  609086  Product Number	\$28.75 List Price (Per P \$18.50 \$18.50 \$18.50 \$18.50 List Price (Per P
Size  3-Applicator Pack (10) range — 0.023 fl. oz. ireen — 0.045 fl. oz. Red — 0.091 fl. oz. Blue — 0.136 fl. oz. Size  3-Applicator Pack Magenta Size  6-Tablet Pack Blue — 11.4 mg Green — 57 mg	Weight Dacks per box)  Up to 23 to 45 to 89 to  Weigh  All w  Weight (Dogs)	(Dogs)  22 lbs.  44 lbs.  88 lbs.  132 lbs.  t (Cats)	609083 609084 609085 609086 Product Number	\$18.50 \$18.50 \$18.50 \$18.50 \$18.50 List Price (Per P
3-Applicator Pack (10) range — 0.023 fl. oz. ireen — 0.045 fl. oz. Red — 0.091 fl. oz. Blue — 0.136 fl. oz. Size  3-Applicator Pack Magenta Size  6-Tablet Pack Blue — 11.4 mg Green — 57 mg	Up to 23 to 45 to 89 to 3 Weight (Dogs)	22 lbs. 44 lbs. 88 lbs. 32 lbs. t (Cats)	609083 609084 609085 609086 Product Number 609082	\$18.50 \$18.50 \$18.50 \$18.50 List Price (Per P
range — 0.023 fl. oz. ireen — 0.045 fl. oz. Red — 0.091 fl. oz. Blue — 0.136 fl. oz. Size  3-Applicator Pack Magenta Size  6-Tablet Pack Blue — 11.4 mg Green — 57 mg	Up to 23 to 45 to 89 to 3 Weight (Dogs)	22 lbs. 44 lbs. 88 lbs. 32 lbs. t (Cats)	609084 609085 609086 Product Number 609082	\$18.50 \$18.50 \$18.50 \$18.50 List Price (Per P
range — 0.023 fl. oz. ireen — 0.045 fl. oz. Red — 0.091 fl. oz. Blue — 0.136 fl. oz. Size  3-Applicator Pack Magenta Size  6-Tablet Pack Blue — 11.4 mg Green — 57 mg	Up to 23 to 45 to 89 to 2 Weigh All w Weight (Dogs)	44 lbs. 88 lbs. 132 lbs. t (Cats)	609084 609085 609086 Product Number 609082	\$18.50 \$18.50 \$18.50 List Price (Per P
ireen — 0.045 fl. oz. Red — 0.091 fl. oz. Blue — 0.136 fl. oz. Size  3-Applicator Pack Magenta Size  6-Tablet Pack Blue — 11.4 mg Green — 57 mg	45 to 89 to Weigh All w Weight (Dogs)	88 lbs. 132 lbs. t (Cats) eights	609085 609086 Product Number 609082	\$18.50 \$18.50 List Price (Per P
Size 3-Applicator Pack Magenta Size 6-Tablet Pack Blue — 11.4 mg Green — 57 mg	89 to 2 Weigh All w Weight (Dogs)	32 lbs. t (Cats) eights	609086 Product Number 609082	\$18.50 List Price (Per F
Size 3-Applicator Pack Magenta Size 6-Tablet Pack Blue — 11.4 mg Green — 57 mg	Weigh All w Weight (Dogs)	t (Cats)	Product Number 609082	\$18.50 List Price (Per F
Size 3-Applicator Pack Magenta Size 6-Tablet Pack Blue — 11.4 mg Green — 57 mg	Weigh All w Weight (Dogs)	t (Cats)	Product Number 609082	List Price (Per P
3-Applicator Pack Magenta Size 6-Tablet Pack Blue — 11.4 mg Green — 57 mg	All w Weight (Dogs)	eights	609082	
Magenta Size 6-Tablet Pack Blue — 11.4 mg Green — 57 mg	Weight (Dogs)			\$17.75
Size 6-Tablet Pack Blue — 11.4 mg Green — 57 mg	Weight (Dogs)			Ψ1,
6-Tablet Pack Blue — 11.4 mg Green — 57 mg		110.611. (00.13)	Product Number	List Price (Per P
Blue — 11.4 mg Green — 57 mg	•			
Green — 57 mg	2 to 25 lbs	2 to 25 lbs	604152	\$19.25
J		2 10 20 103.		\$20.00
60-Tablet Rulk	OVC1 25 155.		004104	Ψ20.00
Blue	2 to 25 lbs.	2 to 25 lbs.	604153	\$18.00
Green	Over 25 lbs		604155	\$19.10
ن كند في المنابع		Weight (Cate)	1	List Price (Per F
	rreight (Dogs)	# (J. # J. # 1   1   1   1   1   1   1   1   1   1		Algebra Lambara
- 11	0 to 10 lbs		30111	\$34.00
•		O to E lbs		\$35.00
_				\$35.50 \$35.50
ū		7 to 15 ibs.		,
				\$36.50
	weign	(Cats)	Product Number	List Price (Per Syr
		· ·	50011	#26.00
				\$36.00
				\$37.00
	Weigh	t (Cats)	Product Number	List Price (Per F
		•		
				\$38.00
				\$39.50
Size	Weigh	t (Cats)	Product Number	List Price (Per P
2-Tube Pack	Appropriate	e for all cats	604815	\$12.55
Size	Weight	(Dogs)	Product Number	List Price (Per F
6-Tablet Pack	<del></del>		undustración, in Till	
Brown				\$20.00
				\$20.50
				\$25.00 \$30.15
	Green — 57 mg 60-Tablet Bulk Blue (10 packs per box) Green (10 packs per box) Size 6-Tablet Pack Brown — 25 mg Green — 90 mg Yellow — 205 mg White — 410 mg Size One Dose Red Green Size 6-Tube Pack Orange — 135 mg Green — 270 mg Size 2-Tube Pack Size 6-Tablet Pack	Green — 57 mg  60-Tablet Bulk  Blue (10 packs per box)	Green — 57 mg  60-Tablet Bulk  Blue (10 packs per box)	Green — 57 mg

# Novartis Animal Health US, Inc. Products Price List

	Size	Weight (Dogs)	Product Number	List Price (Per Pa
	15-Capsule Pack			
Adamia	Green — 10 mg	4.0 to 9.0 lbs.	43511	\$15.25
Atopica* (Gydosporine capsules, USP) Moonfed	Yellow — 25 mg	9.1 to 16 lbs.	43521	\$17.25
(cyclosporine capsules, USP) Modific	Purple — 50 mg	16.1 to 33 lbs.	43531	\$28.75
	Blue — 100 mg	33.1 to 64 lbs.	43541	\$50.50
	Size	Weight (Cats)	Product Number	List Price (Vial)
Atopica for Cats	1 Vial — 5 mL	3 lbs. +	609725	\$22.50
cyclosporine oral solution, USP) MODIFIED	1 Vial — 17 mL	3 lbs. +	609727	\$57.50
Percorten-V	Size	Weight (Dogs)	Product Number	List Price (Per Vi
(desoxycorticosterone pivalate)	1 Vial — 25 mg/mL (4 mL)	See dosage chart	56670	\$132.95
	Size	Weight (Dogs)	Product Number	List Price (Per Bo
	30-Tablet Bottle			
CLOWICALINI* (clomipramine hydrochloride)	Yellow — 5 mg	2.75 to 10.9 lbs.	40312	<b>\$</b> 17. <b>7</b> 5
(ciompramme nydrochionde)	Blue — 20 mg	11 to 22 lbs.	611049	\$23.10
	Green — 80 mg	44.1 to 176 lbs.	611050	\$31.75
	Size	Weight (Dogs)	Product Number	List Price (Per Bo
	30-Tablet Bottle			
Deramaxx:	12 mg	See dosing chart (Available April 1, 2013)	42116	\$14.50
(deracoxib)	25 mg	See dosing chart	42112	\$25.00
	75 mg	See dosing chart	42182	\$48.25
	100 mg	See dosing chart	42132	\$70.00
A Adamian Casina	Si	ze Weight (Dogs)	Product Number	List Price (Per B
Adequan® Canine	•	al Box		
		contains two 5 mL See dosage chart tiple dose vials)	97502	\$91.50
anaia u	Size	Weight (Cat)	Product Number	List Price (Per Bo
onsior	6 mg tablet	1 tablet for cats 5.5 to 13.3 lbs.	608402	\$44.00
(robenacoxib)	(30 tablets per box)	2 tablets for cats 13.3 to 26.4 lbs.	008402	\$44.00
ETHICON  a Johnson-Johnson company		es for veterinarians: e list for Ethicon product pricing specifics.		
1/22000		Size	Product Number	List Price (Per Bo
VETSPON ALEXANDER OF THE PERSON OF THE PERSO	Fle	x Sheet (6 sheets per box)	96001	\$58.70
итову папас в на пучено очени эрохоў.	Den	tal Cube (16 cubes per box)	96002	\$58.70

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#### To place an order, call your sales representative or our customer relations department at 1-800-332-2761

#### **Novartis Animal Health Sales Policy**

At Novartis Animal Health US, Inc. (NAHUS), we believe the veterinarian-client relationship is vital. We maintain a strict policy of selling our products exclusively through licensed veterinarians to help ensure that your patients receive proper medical care and that your clients are educated on the correct usage of our products. All orders are subject to acceptance by NAHUS and NAHUS reserves the right to cease supplying product at any time. NAHUS also reserves the right to change the price for products without notice. Credit Policy: Past-due accounts shall not be allowed to participate in special promotions until they have been brought current. Finance charges will be applied to past-due balances. Freight: Pre-paid on all orders of at least \$200 (net discount and before taxes) with standard shipping. All orders below \$200 will be charged an \$8 shipping fee. In the event you need expedited delivery, overnight and Saturday deliveries will be charged an additional \$7 & \$12 respectively. Terms: Net 25th of the following month.



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Exhibit

Effective February 1, 2013

# Novartis Animal Health US, Inc. Products Price List

	Size	Weig	nt (Dogs)	Product Number Lust Price (Per Pack					
PARASTAR* (flpronil/cyphenothrin) plus	3-Applicator Pack (10) Orange — 0.023 fl. oz. Green — 0.045 fl. oz. Red — 0.091 fl. oz. Blue — 0.136 fl. oz.	Up t 23 t 45 t 89 to	o 22 lbs. o 44 lbs. o 88 lbs. i 132 lbs.	609087 509088 609089 609090	\$28.75 \$28.75 \$28.75 \$28.75				
PARASTAR (fipronil)	Size  3-Applicator Pack (10  Orange — 0.023 fl. oz.  Green — 0.045 fl. oz.  Red — 0.091 fl. oz.  Blue — 0.136 fl. oz.	packs per box) Up t 23 t 45 t	nt (0o3s)	609083 609084 609085 609086	\$18.50 \$18.50 \$18.50 \$18.50 \$18.50				
EasySpot.	Size 3-Applicator Pack Magenta	All	id (Calls) weights	Product Number 5	List Price (Per Pack)				
Capst r. (nitenpyram)	6-Tablet Pack Blue — 11.4 mg Green — 57 mg 60-Tablet Bulk Blue (10 packs per box) Green (10 packs per box)	Weight (Dogs)  2 to 25 lbs.  Over 25 lbs.  2 to 25 lbs.  Over 25 lbs.	2 to 25 lbs. 2 to 25 lbs.	Froduct Number 604152 604154 604153 604155	\$19.25 \$20.00 \$18.00 \$19.10				
PRÉGRAM® (LUFENURON) Flavor Tabs	6-Tablet Pack Brown — 25 mg Green — 90 mg Yellow — 205 mg White — 410 mg	Weight (Dogs)  0 to 10 lbs. 11 to 20 lbs. 21 to 45 lbs. 46 to 90 lbs.	0 to 6 lbs. 7 to 15 lbs.	30111 30121 30131 30141	### Price (Per Pack) \$34.00 \$35.00 \$35.50 \$36.50				
PRÉGRAM 6 MONTH INJECTABLE (LUFENURON) FOR CATS	Size One Dose Red Green	O to	ni (Cats) 8.8 lbs. 17.6 lbs.	Froduct Number 50911 50921	List Price (Per Syringe) \$36.00 \$37.00				
PROGRAM SUSPENSION	Size 6-Tube Pack Orange — 135 mg Green — 270 mg	in the second of	tot (Cats) 0 10 lbs. 0 20 lbs.	Product Number 50841 50845	Ust Price (Per Pack) \$38.00 \$39.50				
MilbeMite OTIC Solution (0.1% milbemycin oxime)	Sizei.		nt (Cats)	Product Number 604815	List Price (Per Pack) \$12,55				
<b>sentinel</b> flavor (milbemycin oxime+lufenuron)	Sentinel SKU pricing	will be made availa	ble upon product Ye-li	itroduction.					
Interceptor (milbernycin oxime) FLAVOR TABS*	Interceptor SKU pric	ing will be made ava	illable upon product r	e-introduction.					

# Novartis Animal Health US, Inc. Products Price List

	Size Pie	Weight (Dogs)	- Produci Number	List Price (Perilea
	-15-Capsule Pack Green — 10 mg	3. 2	43511	\$15.25
Atopica ³	Yellow — 25 mg	9.1 to 16 lbs.	43521	\$17.25
(Cyclosporine capsules, USP) MoDIFIED	Purple — 50 mg	16.1 to 33 lbs.	43531	\$28.75
	Blue — 100 mg	33.1 to 64 lbs.	43541	\$50,50
	ili ili ili ili ili Size ili ili ili ili ili	Weight (Cats)	Jacob Number	List Price (Vial
Átopica ³ for Cats	L Vial 5 mL	3 lbs. +	609725	\$22.50
(cyclosporine oral solution, USP) MODIFIED	1 Vial — 17 mL	3 lbs. +	609727	\$57.50
Percorten°-V	Size ( )	(Cogs)	Elegidel Norgiel	List Price (Pet V
(desexycorilectisterone pivalate)	1 Vial — 25 mg/mL = (4 mL)	See dosage chart	56670	\$132.95
or parameter and parameter and a second		Weight (Dogs)	Product Number	Naka sales (sales)
	30-Tablet Bottle			
GLONICALNI*	Yellow — 5 mg	2.75 to 10.9 lbs	40312	\$17.75
(clomipramine hydrochloride)	Blue — 20 mg	11 to 22 lbs.	611049	\$23.10
	Green — 80 mg	44.1 to 176 lbs	611050	\$31.75
	Size 1924 61	Weight (Dogs)	a Broduct Number 1	Ush Price (PeriBr
	30-Tablet Bottle			
Deramaxx*	25 mg	See dosing chart	42112	\$25.00
(deracoxib)	75 mg	See dosing chart	42182	\$48.25
	100 mg	See dosing chart	42132	\$70.00
Adequan® Canine			Fireduct Number	ETSTRACE(FORE
(POLYSULFATED GLYCOSAMINOGYCAN)	2-Vial 100 mg/mL (Box co			
	preserved multip	ole dose vials)	97502	\$91,50
	E para Sisser and A	Weight (Cat)	Product Number	Markander (Bark
(robonacovib)	6 mg tablet	1 tablet for cats 5.5 to 13.3 lbs.	608402	\$44.00
(robenacoxib)	(30 tablets per box)	2 tablets for cats 13.3 to 26.4 lbs.		
ETHICON a Johnson-Johnson company	Sutures and needles See additional price	s for veterinarians: list for Ethicon product pincing specifics.		
VETSPON' Absorbeble Herrostatic Gelatin Spence	Flex	Size Sheet (6 sheets per box)	Product Number 96001	List Price (Per 5
чаган оврем шынкулгас овакта 20xx ход	Denta	il Cube (16 cubes per box)	96002	\$58.70

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### To place an order, call your sales representative or our customer relations department at 1-800-332-2761

#### Novartis Animal Health Sales Policy

At Novartis Animal Health US, Inc. (NAHUS), we believe the veterinarian-client relationship is vital. We maintain a strict policy of selling our products exclusively through licensed veterinarians to help ensure that your patients receive proper medical care and that your clients are educated on the correct usage of our products. All orders are subject to acceptance by NAHUS and NAHUS reserves the right to change the price for products without notice. Credit Policy: Past-due accounts shall not be allowed to participate in special promotions until they have been brought current. Finance charges will be applied to past-due balances. Freight: Pre-paid on all orders of at least \$200 (net discount and before taxes) with standard shipping. All orders below \$200 will be charged an \$8 shipping fee. In the event you need expedited delivery, overnight and Saturday deliveries will be charged an additional \$7 & \$12 respectively. Terms: Net 25th of the following month.



#### Mullins, Patricia

From: Sent: Clark, DD [dd.clark@novartis.com] Tuesday, January 29, 2013 2:34 PM

To:

Mullins, Patricia; Perry, Maureen; Slusser, Margaret

Subject:

Updated price list for Novartis Animal Health

Attachments:

COR130001A ~ 3988-12 Animal Health Price List-PROOF.pdf.pdf

The attached document is the new Feb 1st, 2013 prices for Novartis Animal Health. This is the list price and does not include the University discounts. I have not received the Ethicon suture price list, but I will send it to you once available. Please let me know if you have any questions.

As a reminder, the University discounts are as follows:

Parasiticides (Program (lufenuron), Capstar (nitenpyram), Sentinel (milbemycin oxime/lufenuron), Milbemite (milbemycin oxime), Interceptor (milbemycine oxime), PARASTAR (fipronil), EasySpot (fipronil)—currently free of all charges Atopica (cyclosporine capsules, USP) Modified—Buy 2, get 1 free Clomicalm (clomipramine hydrochloride)—75% discount off list price Deramaxx (deracoxib)—50% discount off list price Ethicon, Inc. Sutures—15% discount off formulary sutures Percorten-V (desoxycorticosterone pivalate)—List Price Adequan Canine (polysulfated glycosaminoglycan)—List Price Onsior (robenacoxib) tabliets for cat—50% discount off list price Atopica for cats (cyclosporine oral solution, USP) MODIFIED-List Price

Best regards,

#### D. D. Clark, DVM, CCRP

Professional Services Veterinarian Novartis Animal Health 3200 Northline Ave, Suite 300 Greensboro, NC 27408 USA

Ph +1

dd.clark@novartis.com www.ah.novartis.us

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J345H J339H

Page 1 of 4

	CONT	ACT INF	ODM	ΛΤΙΩΝΙ	·			<del></del>	Fax direc	etly to	- <del>-</del>	preferred /			ributor	
				nber:					or to Nov	artis (	Custo	mer Relatio	ons at:	: 1-336-3	87-1021.	
	Name:	(Please F	rint)						For more	infori	matio	n, contact	Novar	tis Anima	l Health	
	Practice	e Namer						<del></del>	Custome	r Rela	tions	at: 1-800-3	332-27	761.		
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	Product code	~	Size	Needle ref	Qty in pack	Length (inches)	Color	List price	Product code	~	Size	Needle ref	Qty in pack	Length (inches)	Color	List price
Vice	YL RAPID	F*			•	,		•	VICRYL*				• •	. ,		•
	VR490		5-0	P-1	12	18	Undyed	\$167.76	J333H		2-0	CT-2	36	27	Violet	\$175.96
S (년	VR494		4-0	P-3	12	18	Undyed	\$167.65	J328H		2-0	CT-3	36	27	Violet	\$176.08
∞ €	VR497 VR214		3-0 4-0	PS-2 RB-1	12 12	18 27	Undyed Undyed	\$170.80 \$84.49	J317H J346H		2-0 0	SH CT-1	36 36	27 36	Violet Violet	\$168.82 \$194.50
1860			4-0	UCT	12	2.7	Ondyed	Q0-1-+3			Ö	CT-1	36	27	Violet	\$170.99
VICR					25		10 (.1	6000.00	J334H		0	CT-2	36	27	Violet	\$173.47 \$207.12
	J385H J451H		5-0 4-0	C-3 FS-1	36 36	18 27	Violet Violet	\$232.82 \$227.75	բ J959H J341H		1 1	CT CT-1	36 36	36 27	Undyed Violet	\$207.12
	J391H		5-0	FS-2	36	18	Violet	\$253.82	J416H		3-0	SH	36	27	Undyed	\$190.56
	J421H	·	5-0 4-0	FS-2 FS-2	36	27 18	Undyed Violet	\$264.02 \$241.08	J649G J849G	<u> </u>	2 2	TP-1 TP-1	12 12	4-27 2-27	Violet Undyed	\$525.50 \$272.83
	J392H J397H		4-0	FS-2	36 36	27	Violet Violet	\$239.69	J602H		2-0	UR-6	36	27 27	Violet	\$235.62
	J422H		4-0	FS-2	36	27	Undyed	\$246.36	J880T		2	TP-1	24	54	Undyed	\$217.08
	J452H J398H		3-0 3-0	FS-1 FS-2	36 36	27 27	Violet Violet	\$231.32 \$239.69	J323H J547G		2-0 8-0	MH TG140-8 DA	36 12	<u>27</u> 	Violet Violet	\$190.91 \$567.32
	J393H		3-0	FS-2	36	18	Violet	\$255.19	ω € J546G 1544G		7-0	TG140-8 DA	12	18	Violet	\$425.18
	J471H		3-0	CP-1	36	36	Violet	\$209.21	35 174		6-0	TG100-8 DA	12	18	Violet	\$488.58
	J868H J460H		3-0 3-0	CP-2 X-1	36 36	27 27	Undyed Violet	\$203.31 \$227.05	J551G J615H		6-0 2-0	G-6 DA No	12 36	18 54	Violet Violet	\$396.98 \$196.28
25	J423H		3-0	FS-2	36	27	Undyed	\$245.60	J616H		0	No	36	54	Violet	\$198.91
	J586H		2-0	FSL	36	27	Violet	\$219.50	J636H		0	No	36	I8 ·	Violet	\$224.62 \$74.08
	J466H J453H		2-0 2-0	CP-1 FS-1	36 .36	27 27	Violet Violet	\$187.65 \$222.05	ቜ J206G J207G		2-0 0	Reel Reel	12 12	54 54	Violet Violet	\$71.47
	J461H		2-0	X-1	36	27	Violet	\$227.05	J208G		1	No	12	54	Violet	\$75.21
	J443H		2-0	FS-1	36	27	Undyed	\$246.28	J618H		2	No	36	54	Violet	\$201.15
	J587H J467H		0	FSL CP-1	36 36	27 27	Violet Violet	\$221.71 \$187.63	VICRYL* PLUS							
	J468H		1	CP-I	36	27	Violet	\$189.56	VCP421H		5-0	FS-2	36	27	Undyed	\$285.15
	J195H J869H	_	2 2-0	CP CP-2	36 36	27 27	Undyed Undyed	\$199.21 \$213.44	VCP422H VCP442H		4-0 3-0	FS-2 FS-1	36 36	27 27	Undyed Undyed	\$266.07 \$266.07
	J808T	·—-	3	CCS-I	24	27	Undyed	\$190.98	VCP423H		3-0	FS-2	36	27	Undyed	\$265.25
	J474H		1	CP-I	36	36	Violet	\$203.82	VCP869H		2-0	CP-2	36	27	Undyed	\$230.52
	J488G J489G		7-0 6-0	P-1 P-1	12 12	18 18	Undyed Undyed	\$159.31 \$131.95	VCP589H		2-0 2-0	FSL CP-1	36 36	27 27	Undyed Violet	\$210.06 \$202.66
	J492G		6-0	P-3	12	18	Undyed	\$151.52	VCP452H		3-0	FS-1	36	27	Violet	\$249.82
	J499G		6-0	PS-3	12	18	Undyed	\$152.17	VCP453G		2-0	FS-1	12	27	Violet	<b>\$79.94</b> \$202.64
	J490G J493G		5-0 5-0	P-1 P-3	12 12	18 18	Undyed Undyed	\$144.99 \$148.09	VCP467H VCP587H		0	CP-1 FSL	36 36	27 27	Violet Violet	\$239.44
_	.1464G		4-0	P-3	12	18	Violet	\$144.68	VCP267H		Ö	CP-1	36	27	Undyed	\$172.05
9. 9.			4-0	P-3	12	18	Undyed	\$143.53	VCP468H		1 5-0	CP-I P-3	36 12	27 18	Violet Undyed	\$204.72 \$159.93
	J463G J510G		5-0 6-0	P-3 PS-6	12 12	18 18	Violet Undyed	\$143.54 \$144.68	윤 VCP493G VCP310H		4-0	SH-1	36	27	Violet	\$189.23
	J593G		5-0	PS-5	12	18	Undyed	\$144.25	VCP303H		5-0	RB-1	36	27	Violet	\$188.26
	J500G		5-0	PS-3	12	18	Undyed	\$144.25	VCP304H		4-0 3-0	RB-1 CT-2	36 36	27 27	Violet Violet	\$200.10 \$190.02
	J442H J506G		3-0 5-0	PS-1 PS-4	36 12	27 18	Violet Undyed	\$263.30 \$144.25	VCP332H VCP327H		3-0	CT-3	36	27	Violet	\$198.82
	J833G		6-0	PC-1	12	18	Undyed	\$160.83	VCP316H		3-0	SH	36	27	Violet	\$183.99
(MP)	J548G		8-0	TG140-8 DA TG140-8 DA	12	12	Violet	\$486.88 \$541.65	P VCP311H P VCP339H		3-0 2-0	SH-1 CT-1	36 36	27 27	Violet Violet	\$202.04 \$184.70
22	V549G V449G		9-0 9-0	CS160-8 DA	12 12	12 12	Violet Violet	\$664.52	VCP333H		2-0	CT-2	36	27	Violet	\$190.04
	J553G		5-0	S-24 DA	12	12	Violet	\$427.74	VCP334H		0	CT-2	36	27	Violet	\$187.35 \$182.33
	J433H		5-0	TF DB 1	36 36	27 27	Undyed Undyed	\$236.15 \$216.18	VCP317H VCP346H		2-0 0	SH CT-1	36 36	27 36	Violet Violet	\$210.06
	J212H J303H		6-0 5-0	RB-1 RB-1	36	27	Violet	\$174.32	VCP340H		ŏ	CT-1	36	27	Violet	\$184.67
	J304H		4-0	RB-1	36	27	Violet	\$185.28	VCP341H		1	CT-1	36	27	Violet	\$186.61
	J310H		4-0	SH-1	36 36	27 27	Violet Undyed	\$175.21 \$193.49	Chromic Gut							
	J415H J344H		4-0 3-0	SH CT-1	36 36	27 36	Violet	\$195.49	634G		5.0	FS-2	12	27	Undyed	\$120.04
ρ.	J338H		3-0	CT-1	36	27	Violet	\$173.47	635H		4-0	FS-2	36	27	Undyed	\$326.06
	J332H		3-0	CT-2	36 36	27 27	Violet Violet	\$175.95 \$184.09	ي 724G 886H		4-0 3-0	J-1 CP-2	12 36	18 27	Undyed Undyed	\$115.00 \$316.01
	J327H J315H		3-0 4-0	CT-3 SH	36 36	27 27	Violet	\$194.97	636H		3-0	FS-2	36	27	Undyed	\$326.06
	J316H		3-0	SH	36	27	Violet	\$170.36	887H		2-0	CP-2	36	27	Undyed	\$339.51
	J311H		3-0 2-0	SH-1	36 36	27 36	Violet Violet	\$187.07 \$194.50	Prices Effective						_ <del>_</del>	
	J345H J339H		2-0	CT-1 CT-1	36	27	Violet	\$171.02	NEW 12-PACK S © 2013 Novartis	SKUS IN E Animal He	B <b>OLD</b> Balth US,	Inc. ETH13000	007A •1	Frademark of E	THICON, INC.	Page 1 o

# SURGICAL DEVICE/ETHICON SUTURES PRODUCT ORDERING

Prices Effective Feb. 1, 2013

Product code	V	Size	Needle ref	Qty in pack	Length (inches)	Color	List price	Product code	V	Size	Needle ref	Qty in pack	Length (inches)	Color	List price
Chromic Gut				·				PROLENE*		<u> </u>					
637H		2-0	FS	36	27	Undyed	\$323.99	8832H		3-0	SH	36	30	Blue	\$219.61
816H 잁 975H		2-0 1	CP-I CP-1	36 36	27 36	Undyed Undyed	\$375.12 \$387.64	8833H 8410H		2-0 3-0	SH CT-2	36 36	30 30	Blue Blue	\$253.68 \$256.02
888H		Ò	CP-2	36	27	Undyed	\$350.07	8411H		2-0	CT-2	36	30	Blue	\$225.54
817H		0	CP-1	36	27	Undyed	\$335.18	8423H		2-0	CT-1	36	30	Blue	\$256.02
687G		5-0 4-0	P-3 P-3	12 12	18 18	Undyed Undyed	\$257.14 \$230.69	≗ 8424H 8425H		0 1	CT-1 CT-I	· 36	30 30	Blue Blue	\$222.76 \$227.72
足윤 1654G 1637G		4-0	PS-2	12	18	Undyed	\$262.42	8455H		1	CTX	36	30	Blue	\$241.64
G181H	-	4-0	SH-1	36	27	Undyed	\$324.38	8825G		2	TP-1	12	60	Biue	\$160.75
892H 882H		3-0 3-0	CT-3 CT-2	36 36	27 27	Undyed Undyed	\$361.72 \$292.91	8412H 8434H		0	CT-2 CT	36 36	30 30	Blue Blue	\$259.14 \$259.01
G182H		3-0	SH-1	36	27	Undyed	\$324.35	8881H		4-0	BB	36	30	Blue	\$286.20
G122H		3-0	SH	36	27	Undyed	\$343.06	Silk							
883H		2-0 3-0	CT-2 CT-1	36 36	27 27	Undyed	\$316.09 \$326.28	736G		4-0	C-3	12	18	Black	\$82.77
810H 811H		2-0	CT-1	36	27 27	Undyed Undyed	\$301.04	682G		5-0	FS-2	12	18	Black	\$72.31
ല G123H		2-0	SH	36	27	Undyed	\$307.24	683G		4-0	FS-2	12	18	Black	\$68.78
884H		0	CT-2	36	27	Undyed	\$313.01	월 684G		3-0	FS-1 FS-1	12 36	18 18	Black	\$71.05 \$185.22
812H 802H		0	CT-1 CT	36 36	27 27	Undyed Undyed	\$304.98 \$322.74	684H 685G		3-0 2-0	FS-1	12	18	Black Black	\$69.64
803H		1	CT	36	27	Undyed	\$352.29	685H		2-0	FS	36	18	Black	\$180.41
G124H		0	SH	36	. 27	Undyed	\$321.07	639G		6-0	P-1	12	18	Black	\$141.87
885H		1 1	CT-2	36 36	27 27	Undyed	\$349.59 \$314.50	640G යුතු 641G	-	5-0 4-0	P-3 P-3	12 12	18 18	Black Black	\$142.77 \$135.82
813H 814H		2	CT-1 CT-1	36 36	27 27	Undyed Undyed	\$314.30	요ê 6416 A185H		2-0	No L-3	36	12-18	Black	\$191.84
L113G		2-0	Reel	12	54	Undyed	\$114.98	K832H		3-0	SH	36	30	Black	\$162.85
S114H		0	No Deat	36	54 54	Undyed	\$286.44	K833H	·····	2-0 2-0	SH CT-1	36 36	30 30	Black Black	\$162.85 \$169.39
L114G ≨ S113H		0 2-0	Reel No	12 36	54 54	Undyed Undyed	\$123.51 \$332.22	≗ 423H		2-0	C1-1	30	30	Diack	3105.55
\$115H		1	No	36	54	Undyed	\$296.41	Steel							
S116H		2	No	36	54	Undyed	\$318.98	603G		4-0	FS-2	12	18	Steel	\$79.72
S117H		3	No	36	54	Undyed	\$341.44	وي 631G 618G		3-0 2-0	FS-1 FSLX	12 12	18 18	Steel Steel	\$82.26 \$79.72
ETHILON*			<u> </u>					497G		3-0	CP-1	12	20	Steel	\$64.98
662G		4-0	FS-2	12	18	Black	\$68.11	Ethibond							
661G		5-0 3-0	FS-2	12 12	18 18	Black	\$62.12 \$70.70	ي B409T		5	LR	24	20	Green	\$248.47
663G 669H		3-0	FS-1 FS-1	36	18	Black Black	\$185.20	MB66G		5	V-37	12	30	Green	\$647.44
1629H		4-0	FS-1	36	18	Black	\$216.94	Plain Gut							
£ 664G		2-0	FS	12	18	Black	\$72.97 \$211.83			4-0	FS-2	36	27	Undyed	\$405.88
1673H 1674H		3-0 2-0	FSLX FSLX	36 36	30 30	Black Black	\$182.74	ط H821H H822H		3-0	FS-2	36	27	Undyed	\$361.56
460T		2	LR	24	20	Black	\$162.66	윤 <u>윤</u> 686G		5-0	P-3	12	18	Undyed	\$259.47
1893G		3-0	PC-5	12	18	Black	\$169.12	Bone Wax							_
667G G695G		6-0 5-0	C-2 P-1	12 12	18 18	Black Green	\$73.61 \$138.33	W31G				12			\$178.13
		5-0	P-3	12	18	Black	\$137.95	PDS*II	$\overline{}$						
∞⊑ 699G		4-0	P-3	12	18	Black	\$137.95		_		D.1	10	10	Class	\$165.06
697G		6-0	P-1	12	18	Black	\$137.95 \$119.58	Z489G 윤윤 Z487G		6-0 6-0	P-1 P-1	12 12	18 18	Clear Violet	\$166.67
825G 830H		2 1	TP-1 CTX	12 36	60 30	Black Black	\$119.56	Z463G		5-0	P-3	12	18	Violet	\$147.56
Ë L886T		0	CT (Loop)	24	48	Black	\$301.77	Z494G		4-0	P-3	12	18	Clear	\$163.45
824G		1	TP-1	12 36	60 30	Black	\$105.18 \$158.87	Z513G Z421H		4-0 5-0	PS-2 FS-2	12 36	18 27	Clear Clear	\$163.45 \$297.68
ي 627H 628H		3-0 2-0	KS KS	36	30 30	Black Black	\$158.87	Z397H		4-0	FS-2	36	27	Violet	\$304.16
∽ 1716G		8-0	TG175-8		12	Black	\$469.79	Z422H	_	4.0	FS-2	36	27	Clear	\$317.61
PROLENE*								Z968H		3.0 <b>3.0</b>	CP-2 <b>FS-1</b>	36 <b>12</b>	27 <b>27</b>	Violet Violet	\$246.50 <b>\$94.08</b>
8661G		5-0	FS-2	12	18	Blue	\$95.81	<b>Z452G</b> Z398H		3.0	FS-2	36	27	Violet	\$282.16
8683G		4-0	FS-2	12	18	Blue	\$84.63	ى Z969H		2-0	CP-2	36	27	Violet	\$249.11
8675H		3-0	FSL	36	30	Blue	\$282.26	[™] Z466H		. 2-0 <b>2-0</b>	CP-1 <b>FS-1</b>	36 <b>12</b>	27 <b>27</b>	Violet <b>Violet</b>	\$244.97 <b>\$99.23</b>
8684G S 8665G		. 3-0 3-0	FS-1 FS-2	12 12	18 18	Blue Blue	\$84.63 \$84.61	<b>Z451G</b> Z443H		_ <b>2-0</b> _ 2-0	FS-1	36	27 27	Clear	\$318.17
윤 8665G 8689H		2-0	FSLX	36	30	Blue	\$253.05	Z467H		0	CP-1	36	27	Violet	\$244.97
8685H		2-0	FS	36	18	Blue	\$243.43	Z970H		0	CP-2	36	27	Violet Violet	\$270.24 \$255.52
8690H	-	. 0	FSLX	36	30	Blue	\$257.98	Z468H Z195T		- i 2	CP-1 CP	36 24	27 <b>27</b>	Violet Violet	\$255.52 \$193.96
3846T 8697G	· · · · · · · · · · · · · · · · · · ·	2 6-0	LR 	24 12	3-20 18	Blue Black	\$669.38 \$170.46	Z807T		2	CCS-1	24	27	Violet	\$257.72
윤 <u>윤</u> 8698G		. 5-0 . 5-0	P-3	12	18	Blue	\$151.05	Z423H		3-0	FS-2	36	27	Clear	\$338.97
8695G		6-0	P-3	. 12	18	Blue	\$171.82	Z303H E 7315U		5-0	RB-1	36 36	27 27	Violet Violet	\$234.62 \$241.71
8870H		5-0	RB-1	36 36	30 30	Blue Blue	\$274.47 \$226.80	Z315H		_ 4-0	SH			VIOIE!	
≗ 8871H 8872H		_ 4-0 _ 3-0	RB-1 RB-1	36 36	30 30	Blue Blue	\$244.89	© 2013 Novartis ETH1300007A	Animal He	alth US, In	c. *Tradema	rk of ETHICO	N, INC.		Page 2 of 4
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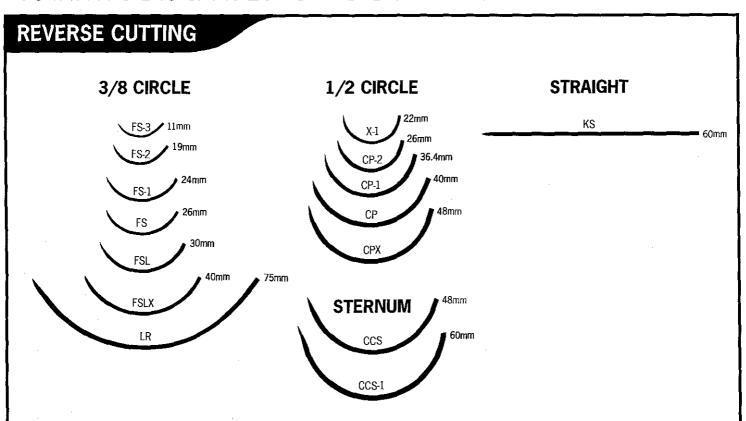
# SURGICAL DEVICE/ETHICON SUTURES PRODUCT ORDERING

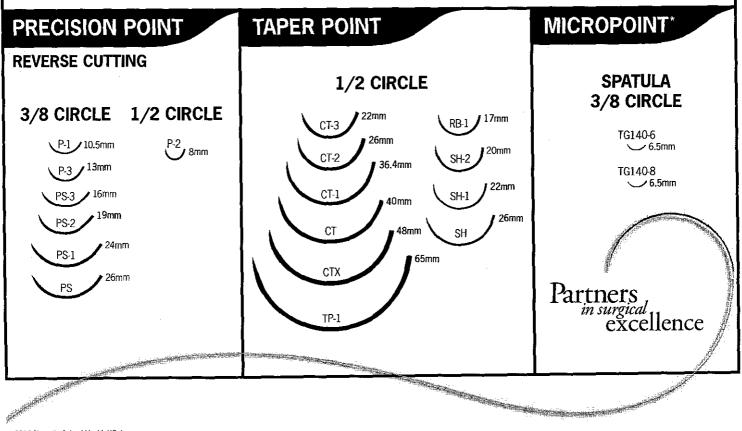
Prices Effective Feb. 1, 2013

	Product code	<b>V</b>	Size	Needle ref	Qty in pack	Length (inches)	Color	List price	Product code	~	Size	Needle ref	Qty in pack	Length (inches)	Color	List price
PDS	* 11								MONOCRYL*							
	Z310H		4-0	SH-1	36	27	Violet	\$253.75	Y732H		20	SH	36	-36	Violet	\$213.95
	Z304H		4-0	RB-1	36	27	Violet	\$221.00	Y346H		0	CT-1	36	36	Violet	\$218.50
	Z338H		3-0	CT-1	36	27	Violet	\$234.53	≙ Y334H		0	CT-2	36	27	Violet	\$213.55
	Z332H Z316H		3-0 3-0	CT-2 SH	36 36	27 27	Violet Violet	\$268.67 \$230.55	Y318H Y399H	<del></del>	0 1	SH CTX	36 36	27 36	Violet Violet	\$209.66 \$235.62
	Z311H		3-0	SH-1	36	27	Violet	\$269.91	Y347H		ì	CT-1	36	36	Violet	\$225.55
	Z305H		3-0	RB-1	36	27	Violet	\$233.01	MONOCRYL* P	1116	_	_				,
	Z339H		2-0	CT-1	36	27	Violet	\$227.50								4000.00
	Z333H Z317H		2-0 2-0	CT-2 SH	36 36	27 27	Violet Violet	\$234.80 \$227.87	MCP922H MCP923G		4-0 <b>3-0</b>	FS-2 <b>FS-2</b>	36 <b>12</b>	36 <b>36</b>	Violet <b>Violet</b>	\$223.27 <b>\$74.42</b>
<u>a</u>	Z377T		1	CTX	24	36	Violet	\$189.66	88000400		3-0	FS-1	12	36	Violet	\$74.42
	Z370T		0	CTX	24	36	Violet	\$170.54	© MCP942G MCP943G		2-0	FS-1	12	36	Violet	\$74.42
	Z358T		0	CT	24	36	Violet	\$172.37	MCP967H		0	CP-1	36	36	Violet	\$242.55
	Z352H Z340H		0 0	CT CT-1	36 36	27 27	Violet Violet	\$254.33 \$227.47	MCP987H MCP463G		0 5-0	FSL P-3	36 12	36 18	Violet Violet	\$225.92 \$181.03
	Z346H		0	CT-1	36	36	Violet	\$259.64	윤읍 MCP493G		5-0	P-3	12	18	Undyed	\$180.88
	Z334H		ŏ	CT-2	36	27	Violet	\$234.75	MCP494G		4-0	P-3	12	18	Undyed	\$180.88
	Z341H		1	CT-1	36	27	Violet	\$227.56	MCP315H		4-0	SH ,	36	27	Violet	\$226.25
	Z432H Z359T		6-0	TF CT.	36 24	27 36	Violet Violet	\$305.73 \$191.31	MCP316H MCP317H		3-0 2-0	SH SH	36 36	27 27	Violet Violet	\$223.73 \$214.52
			. 1	GI.	24	30	AIO!E	\$131.51			3-0	CT-1	36	36	Violet	\$242.18
PDS	PLUS								MCP345H		2-0	CT-1	36	36	Violet	\$248.46
	PDP397H		4-0	FS-2	36	27	Violet	\$328.50	мсР346Н		0	CT-1	36	36	Violet	\$235.98
	PDP398G PDP451G		3-0 2-0	FS-2 FS-1	12 12	27 27	Violet Violet	\$101.58 \$99.53	}							
	PDP452G		3-0	FS-1	12	27 27	Violet	\$101.61			<u> </u>	<u> </u>				
	PDP466H		2-0	CP-1	36	27	Violet	\$264.57	1.6		784	- I -				
ç	PDP467H		0	CP-I	36	27	Violet	\$264.57	i i Vi	= //.5	PC	JN				į
и,	PDP468H PDP968H		1 3-0	CP-1 CP-2	36 36	27 27	Violet Violet	\$275.96 \$266.22	1 1	Absorbable	Hernosta	atic Gelatin Sp	onge			
	PDP969H		20	CP-2	36	27 27	Violet	\$269.04	Product	t a	Pro	duct name	/Oty in bo	v.	List p	rice
	PDP970H		ō	CP-2	36	· 27	Violet	\$291.86	code			auot nanno,	, eg bo	•	p	
	PDP311H		3-0	SH-1	36	27	Violet	\$291,50	VETSPON							
	PDP315H PDP316H		4-0 3-0	SH SH	36 36	27 27	Violet Violet	\$261.04 \$249.00		-	Vets	pon® Flex A	bsorbable F	lemostatic		ļ.
	PDP317H		2-0	SH	36	27	Violet	\$246.10	96001	_	Gela	atin Sponge,	U.S.P.		\$58.7	0
	PDP332H		3-0	CT-2	36	27	Violet	\$290.16			_ Box	of 6 sheets	, each 2 cm	x 6 cm x 0.	. / cm	
	PDP333H		20	CT-2	36	27	Violet	\$253.58	(			spon® Denta		e Hemostat		_
Ę.	: PDP334H PDP338H		0 3-0	CT-2 CT-1	36 36	27 27	Violet Violet	\$253.58 \$253.29	96002			atin Sponge, of 16 cube		m v 1 cm v	\$58.7	0
	PDP339H		_ 3-0 2-0	CT-1	36	27	Violet	\$245.70	<b>\</b>					III X I CIII X	1 OIII	1
	PDP340H		0	CT-1	36	27	Violet	\$245.67	VETSPON	is a registe	red trader	nark of Ferros	an A/S.			
	PDP341H		1	CT-L	36	27	Violet	\$245.77	ļ.							
	PDP305H		3-0	RB-1	36	27	Violet	\$251.66	NN = No Ne	oodle	PC Rev	verse Cutting	SC = Strai	ght Critting	TP = Taper Poi	nt
NOM	IOCRYL*								DA = Doubl			· <del>-</del>		rse Cutting	RC = Reverse (	!
	Y922H		4-0	FS-2	36	36	Violet	\$206.73	DA - DOUG	ic Altilleu	J = 31 (MP) (MI	ICROPOINT*)	(MP) (MIC		(PP) (Precision	Point)
	Y923H		3-0	FS-2	36	36	Violet	\$206.72	<u> </u>							
c	Y942G Y943G		3-0 2-0	FS-1 FS-1	12 12	36 36	Violet Violet	\$68.91 \$68.91								
۵	Y266H		2-0	CP-1	36	27	Undyed	\$215.93	1 [	<del></del>				-		
	Y967H		0	. CP-1	36	36	Violet	\$224.58								1
	Y987H	·····	0	FSL	36	36_	Violet	\$209.19 \$167.62	.							
	Y463G Y493G		5-0 5-0	P-3 P-3	12 12	18 18	Violet Undyed	\$167.48	Į Į							}
	Y464G		4-0	P.3	12	18	Violet	\$151.74								
	Y494G		40	P-3	12	18	Undyed	\$167.48	<b>\</b>							1
ည်မှ	Y495G	-	. 5-0	PS-2	12	18	Undyed . Undyed	\$167.48 \$167.48						•		
	Y496G Y489G		4-0 6-0	PS-2 P-1	12 12	18 18	Undved	\$167.48	<b>!</b>							}
	Y490G		5-0	P-1	12	18	Undyed	\$167.48								
	Y513G		4-0	PS-2	12	18	Violet	\$167.71	-1							ĺ
	Y303H	-	5-0 4-0	RB-1 - RB-1	36 36	27 27	Violet Undyed	\$213.94 \$201.05								
	Y214H Y315H		4-0	SH KB-1	36 36	27 27	Violet	\$201.03								
	Y416H		3-0	SH	36	27	Undyed	\$198.07							<del></del> -	
	Y304H	_	4-0	RB-1	36	27	Violet	\$210.42								
í	Y305H Y344H	_	_ 3-0 3-0	RB-1 CT-1	36 36	27 36	Violet Violet	\$218.66 \$224.24	1							
	Y316H	_	3-0	SH	36	27	Violet	\$207.16	F	lant according	t	mara informa-	tion aboutb	ara ta avde-		
	Y317H		2-0	SH	36	27	Violet	\$198.63	For any techn ETHICON suti	ures, call N	ovartis Ai	nimal Health U	iS, Inc. at 1-8	100-332-2761		
	Y345H Y762N		2-0 2-0	CT-1 CT-2	36 36	36 36	Violet Violet	\$230.06 \$208.80		artis Anima		US, inc. *Tra				Page 3
	Y762H		_ 20	. 01-2	30	30	AINIGE	\$200.0U	F11130000/							

# **SURGICAL NEEDLE GUIDE**

**COMMON SIZES & TYPES FOR VETERINARIANS** 







	Size	Weight (Dogs)	Weight (Cats)	Product Number	List Price (Per Pack)		
	6-Tablet Pack			·s ]t	) [F		
<u> </u>	Brown	2 to 10 lbs.		20111	\$20.00		
	Green	11 to 25 lbs.	1.5 to 6 lbs.	20121	\$20.50		
-	Yellow	26 to 50 lbs.	6.1 to 12 lbs.	20131	\$25.00		
	White	51 to 100 lbs.	12.1 to 25 lbs.	20141	\$29.50		
	60-Tablet Bulk		1	<u> </u>			
Interceptor (milbemycin oxime) FLAVOR TABS*	Brown	2 to 10 lbs.		20115	\$20.00		
	Green	11 to 25 lbs.	1.5 to 6 lbs.	20125	\$20.50		
(milibelinychi oxiine) FLAVOR TABS*	Yellow	26 to 50 lbs.	6.1 to 12 lbs.	20135	\$25.00		
	White	51 to 100 lbs.	12.1 to 25 lbs.	20145	\$29.50		
	12-Tablet Pack						
	Brown	2 to 10 lbs.		24111	\$37.50		
	Green	11 to 25 lbs.	1.5 to 6 lbs.	24121	\$38.50		
	Yellow	26 to 50 lbs.	6.1 to 12 lbs.	24131	\$46.50		
	White	51 to 100 lbs.	12.1 to 25 lbs.	24141	\$55.50		
	Size	Weight	(Dogs)	Product Number	List Price (Per Pack)		
	6-Tablet Pack		·	10 3			
[-	Brown	2 to 1	O lbs.	52211	\$45.45		
	Green	11 to 2	25 lbs.	52221	\$47.00		
<b>75</b>	Yellow	26 to	50 lbs.	52231	\$52.00		
sentinel flavor	White	51 to 10	00 lbs.	52241	\$57.50		
	12-Tablet Pack						
(milbemycin oxime+lufenuron)	Brown	2 to 1	O lbs.	62111	\$83.50		
	Green	11 to 2	25 lbs.	62121	\$87.00		
	Yellow	26 to !	50 lbs.	62131	\$94.75		
	White	51 to 10	00 lbs.	62141	\$103.50		
	Size	Weight	(Dogs)	Product Number	List Price (Per Bottle)		
Ī	30-Tablet Bottle						
	25 mg	See dosi	ng chart	42112	\$25.00		
	75 mg	See dosi	ng chart	42182	\$48.25		
Deramaxx >>	100 mg	See dosi	ng chart	42132	\$70.00		
(deracoxlb)	90-Tablet Bottle						
	25 mg	See dosi	ng chart	42122	\$67.50		
	75 mg	See dosi	ng chart	42192	\$138.50		
	100 mg	See dosi	ng chart	42142	\$193.00		
	Size	Weight	(Dogs)	Product Number	List Price (Per Pack)		
	15-Capsule Pack						
A4000	Green – 10 mg	4.0 to		43511	\$15.25		
Atopica [.]	Yellow – 25 mg	9.1 to	16 lbs.	43521	\$17.25		
(Cyclosporine capsules, USP) моолно	Purple – 50 mg	16.1 to		43531	\$28.75		
	8lve – 100 mg	33.1 to		43541	\$50.50		
	Size	Weight	(Cats)	Product Number	List Price (Vial)		
Atopica for Cats	1 Vial – 5 mL	3 lb	S. +	609725	\$18.40		
(cyclosporine oral solution, USP) MODIFIED	1 Vial – 17 mL		S. +	609727	\$56.30		
	Size	Welght	(Dogs)	Product Number	List Price (Per Pack)		
<b>*</b> .	3-Applicator Pack			1			
PARASTAR 🖢	Orange – 0.023 fl. oz.		22 lbs.	609083	\$17.00		
(fipronil)	Green – 0.045 fl. oz.		44 lbs.	609084	\$17.50		
	Red - 0.091 fl. oz.		88 lbs.	609085	\$18.00		
	Blue – 0.136 fl. oz.		132 lbs.	609086	\$18.50		
	Size	Weight	(Dogs)	Product Number	List Price (Per Pack)		
<b>**</b> .	3-Applicator Pack			(2222			
PARASTAR (fipronit/cyphenothrin) plus	Orange – 0.023 fl. oz.		22 lbs.	609087	\$27.00		
	Green – 0.045 fl. oz.		44 lbs.	609088	\$27.50		
	Red - 0.091 fl. oz.	45 to 88 lbs. 89 to 132 lbs.		609089	\$28.25		
	Blue - 0.136 fl. oz.			609090	\$28.75		
2	Size 3-Applicator Pack	Weight (Cats)		Product Number	List Price (Per Pack)		
		I.					
EasySpot.	Magenta		eights	. 609085	\$17.00		

	Size		Weight (Dogs)	Product Number	List Price (Per Box)
A Adoques Conins	2-Vial Bo		weight (Doys)	Froduct Number	List Fince (Fet Box)
Adequan® Canine (POLYSULFATED GLYCOSAMNOGLYCAN)®	Z VIGI DU			-	
	100 mg/mL (Box contains t multiple dose		See dosage chart	97502	\$87.00
	Size	Weight (Dogs)	Weight (Cats)	Product Number	List Price (Per Pack)
	6-Tablet Pack				
PRÉGRAM°	Brown – 25 mg	O to 10 lbs.		30111	\$34.00
(LUFÉŇÚRON) <b>Flavor Tabs</b> "	Green – 90 mg	11 to 20 lbs.	0 to 6 lbs.	30121	\$35.00
, i	Yellow - 205 mg	21 to 45 lbs.	7 to 15 lbs.	30131	\$35.50
	White - 410 mg	46 to 90 lbs.		30141	\$36.50
	Size	Weight	(Cats)	Product Number	List Price (Per Syringe)
PROGRAM: 6 MONTH INJECTABLE	One Dose		•		
(LUFENURON) FOR CATS	Red	0 to 8.	.8 lbs.	50911	\$36.00
	Green	8.9 to 1	7.6 lbs.	50921	\$37.00
	Size	Weight	(Cats)	Product Number	List Price (Per Pack)
DD COLONAL	6-Tube Pack				
SUSPENSION	Orange – 135 mg	0 to 10	O lbs.	50841	\$38.00
	Green – 270 mg	11 to 2	O lbs.	50845	\$39.50
	Size	Weight (Dogs)	Weight (Cats)	Product Number	List Price (Per Pack)
	6-Tablet Pack			····	
	Blue - 11.4 mg	2 to 25 lbs.	2 to 25 lbs.	604152	\$18.50
Capst ³ ⊀r.	Green – 57 mg	Over 25 lbs.		604154	\$19.25
(nitenpyram)	60-Tablet Bulk		· · · · · · · · · · · · · · · · · · ·	•	
	Blue (10 packs per box)	2 to 25 lbs.	2 to 25 lbs.	604153	\$17.35
	Green (10 packs per box)	Over 25 lbs.		604155	\$18.35
	Size	Weight	(Cats)	Product Number	List Price (Per Pack)
OTIC Solution (0.1% milbernycin oxime)	2-Tube Pack	Appropriate	for all cats	60414	\$12.30
Porcorton' \/	Size	Weight	(Dogs)	Product Number	List Price (Per Vial)
Percorten°-V (descrycerdicosterone pivalate)	1 Vial – 25 mg/mL (4 mL)	See dosa	ge chart	56670	\$132.95
	Size	Weight	(Dogs)	Product Number	List Price (Per Bottle)
	30-Tablet Bottle			1k .	•
	Yellow 5 mg	2.75 to 1	10.9 lbs.	40312	\$17.75
CLONICALNI* (clomipramine hydrochloride)	Blue - 20 mg	11 to 2	22 lbs.	40322	\$23.10
\	Purple – 40 mg	22.1 to	44 lbs.	40332	\$25.75
	Green – 80 mg	44.1 to	176 lbs.	40342	\$31.75
		Size		Product Number	List Price (Per Box)
<b>VETSPON</b> '	Flex Sh	eet (6 sheets per box)		96001	\$58.10
Absorbable Hemostatic Gelatin Sponge				96002	\$58.10
ETHICON	Sutures and needles for		****	1	

a Johnson-Johnson company

COR120001A

See additional price list for Ethicon product pricing specifics.

Parastary Plus is not registered in all states. Contact your local Novartis Animal Health US, Inc. sales representative for details and availability in your state or visit

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#### SURGICAL DEVICE/ETHICON SUTURES PRODUCT ORDERING



Name: Chesper Print		ACT INF								ctly to Vartis (	your Custo	preferred a	Author ons at:	ized Dist 1-336-3	ributor 87-1021	•
Practice Name:									For more						al Health	ı
Professor   Prof	Practic	e Name:							Custome							
Professor   Prof	Addres	s:			Cit	y:			FOR QUA	ALITY A	NSSUR ONI V	RANCE, PLE	ASE U	SE AUTH	ORIZED	
Product   Size   Needle   Gyr   Inches    Color   Let   Cock   Cock   Size   Needle   Gyr   Inches    Color   Let   Cock   Coc	State:_		ZIP	):	Pho	one: (	)									
Victor   V	Fax: (	)			Em	ıail:					ibuto					
\$\frac{\text{PM-95}}{\text{PM-96}} \	code		Size			Length (inches)	Color		code	~	Size				Color	
## Property		E*	E 0		10		<u></u>	6164.17								
Wiley   30																
1389H			3-0						J346H		0	CT-1	36	36	Violet	\$190.68
1898H   2-0   C3   36   18   Wolet   5278.25   1995H   1   C7   36   36   Unlyed   \$203.05   1891H   5-0   F52   36   27   Wolet   \$248.85   1891H   5-0   F52   36   187   Wolet   \$248.85   1891H   5-0   F52   36   187   Wolet   \$248.85   1891H   5-0   F52   36   187   Wolet   \$248.85   1892H   1892	VICRYL*															
3931   5-0   FS2   36   18									J959H		1	CT	36	36	Undyed	\$203.06
Mart																
3337H   40   \$52   26   18   Wolet   \$236.35   BA965   2   TF1   12   2.27   Unyed   \$267.48     3337H   40   \$52   26   27   Wolet   \$234.95     3422H   40   \$52   26   27   Wolet   \$234.95     3452H   30   \$53   38   27   Wolet   \$234.95     3452H   30   \$63   27   Wolet   \$234.95     3452H   30   \$62   27   Wolet   \$234.95     3452H   30   \$62   27   Wolet   \$234.95     3453H   20   \$63   27   Wolet   \$234.95     3453H   20   \$64   27   Wolet   \$234.95     3453H   20   \$65   27   Wolet   \$234.95															•	
1422+  4-0   FS-2   36   27   Undyed   S241,53   3880T   2   TP-1   24   54   Undyed   S212,76   1323H   2-0   MH   36   27   Wolet   S121,76   3-0   MH   36   27   Wolet									1		2	_		2-27		\$267.48
1986   30   FS1   35   27   Violet   \$226.78   1323H   20   MH   36   27   Violet   \$187.16   1398H   30   FS2   36   18   Violet   \$234.99   18476   80   TGLARD TO 1   18   Violet   \$556.20   18478   80   TGLARD TO 1   18   Violet   \$479.00   18478   80   TGLARD TO 1   18   Violet   \$479.00   18488   18   Violet   \$479.00   18488   18   Violet   \$479.00   Violet   \$																
1939    30   FS2   36   18   Violet   S250.19   1947    30   CP1   36   36   Violet   S205.11   1948    S205.11   1948    S205.11   S	J452H		3-0	FS-1	36	27	•	\$226.78								
March   30																
B868H   30   CP2   36   27   Volet   S199.32   18   Volet   S479.00   1510.00   1610.00   EA   17   Volet   S221.50   1510.00   1610.00   EA   17   Volet   S211.30   150.00   1510.00   1610.00   EA   17   Volet   S211.30   150.00   EA   17   Volet   S211.30   EA   1510.00   EA   EA   EA   EA   EA   EA   EA																
*** #423H**				CP-2	36	27	Undyed	\$199.32	≥ J544G		6-0	TG100-8 DA	12	18	Violet	\$479.00
1966H   20   FSL   36   27   Wolet   \$215.19   1616H   0   No   36   54   Wolet   \$290.22     1968H   20   FS1   36   27   Wolet   \$217.69   1636H   0   No   36   18   Wolet   \$290.22     1968H   20   FS1   36   27   Wolet   \$227.60   12076   0   Reel   12   54   Volet   \$70.63     1968H   20   FS1   36   27   Wolet   \$222.60   12076   0   Reel   12   54   Volet   \$70.63     1968H   20   FS1   36   27   Wolet   \$222.60   12076   0   Reel   12   54   Volet   \$70.63     1968H   20   FS1   36   27   Wolet   \$217.36     1968H   20   FS1   36   27   Wolet   \$185.51     1969H   2   CP   36   27   Wolet   \$185.51     1969H   3   COS1   36   37																
1466H   20   CP1   36   27   Wolet   518397   1/3581H   0   No   36   18   Wolet   5220.22     1461H   20   X1   36   27   Volet   5217.69   \$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac							-									
M46    20   X1   36   27   Violet   \$222.60   J2076   0   Reel   12   54   Violet   \$770.62   J438   20   F61   36   27   Violet   \$1327.36   J6387   0   F51   36   27   Violet   \$1327.36   J6387   0   F51   36   27   Violet   \$1327.36   J6387   J6387   J6388   1   CP1   36   27   Violet   \$135.84   J6388   1   CP1   36   27   Violet   \$135.84   J6388   1   CP1   36   27   Violet   \$135.84   J6388   2   CP   36   27   Uindyed   \$209.26   J6387   J6388   J																
M49H   2-0   FS1   36   27   Uniqued   \$241.45   J208G   1   No   12   54   Vulet   \$73.73   J587h   0   FS1   36   27   Violet   \$118.395   Vi																
M67H	J443H		2-0	FS-1	36	27	Undyed	\$241.45	J208G		1	No	12			
1											2	No	36	54	Violet	\$197.21
J869H   2-0   CP-2   36   27									VICRYL* PLUS							
JAPAH   1 CP-1 36 36 Violet \$199.82   VCP442H   3.0 FS-1 36 27 Undyed \$232.95     JAPAH   1 CP-1 36 36 Violet \$199.82   VCP423H   3.0 FS-2 36 27 Undyed \$251.30     JAPAH   1 CP-1 36 36 Violet \$199.82   VCP423H   3.0 FS-2 36 27 Undyed \$251.30     JAPAH   1 CP-1 36 36 Violet \$199.82   VCP423H   3.0 FS-2 36 27 Undyed \$251.30     JAPAH   2 CP-2 36 27 Undyed \$251.30     JAPAH   3 CP-1 12 18 Undyed \$148.54   VCP869H   2.0 CP-2 36 27 Undyed \$250.09     JAPAH   2 CP-2 36 27 Undyed \$250.09     JAPAH   3 CP-2 36 27 Undyed \$250.09     JAPAH   3 CP-2 36 27 Undyed \$250.09     JAPAH   3 CP-2 36 27 Violet \$250.86     JAPAH   3 CP-2 36 27 Violet \$250.90     JAPAH   3 CP-2 36 27 Violet \$150.67     JAPAH   3 CP-2 36 27 Violet \$150.68     JAPAH   3 CP-2 36 27 Violet \$150.69     JAPAH   3 CP-2 36 27 Violet \$150.68     JAPAH   3 CP-2 36 27 Undyed \$250.91     JAPAH   3 CP-2 36 27 Undyed \$250.							-								•	
MARIA   1   CP-1   36   36   Volet   S199.82   VCP423H   3-0   FS-2   36   27   Undyed   S251.30     MARIA																
M89G   GO	_J474H		1	CP-1	36	36	Violet	\$199.82_	VCP423H		3-0	FS-2	36	27	Undyed	\$251.30
Mayor   May															-	
Mayor   May																
14936	J499G															\$280.87
## ## ## ## ## ## ## ## ## ## ## ## ##																
Jacob   Jac	J464G		4-0	P-3	12	18	-	\$141.84	VCP587H			FSL	36	27		\$238.99
J5106 6-0 PS-6 12 18 Undyed \$141.84   \$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$	윤윤 J494G															
J593G   50																
J442H 3-0 PS-1 36 27 Violet \$258.13 VCP304H 4-0 RB-1 36 27 Violet \$205.90 PS-1 12 18 Undyed \$157.67 VCP327H 3-0 CT-2 36 27 Violet \$196.87 VCP327H 3-0 CT-2 36 27 Violet \$196.87 VCP327H 3-0 CT-2 36 27 Violet \$196.87 VCP327H 3-0 CT-3 36 27 Violet \$196.87 VCP327H 3-0 CT-3 36 27 Violet \$196.87 VCP327H 3-0 CT-3 36 27 Violet \$184.37 VCP316H 3-0 SH-1 36 27 Violet \$184.37 VCP339H 2-0 CT-1 36 27 Violet \$189.36 VCP339H 2-0 CT-1 36 27 Violet \$189.36 VCP339H 2-0 CT-2 36 27 Violet \$193.96 VCP339H 2-0 CT-1 36 27 Violet \$181.55 VCP346H 0-0 CT-1 36 36 Violet \$197.57 VCP346H 0-0 CT-1 36 36 Violet \$197.57 VCP346H 0-0 CT-1 36 27 Violet \$181.55 VCP340H 0-0 CT-1 36 27 Violet \$193.98 VCP339H 3-0 CT-1 36 36 Violet \$171.77 VCP340H 0-0 CT-1 36 27 Violet \$193.98 VCP339H 3-0 CT-1 36 36 Violet \$193.07 VCP346H 0-0 CT-1 36 27 Violet \$193.98 VCP346H 0-0 CT-1 36 27 Violet \$193.07 VCP346H	J593G		5-0	PS-5	12	18	Undyed	\$141.42	VCP310H		4-0	SH-1	36	27	Violet	\$196.34
J506G   5-0    PS-4							•									
J833G   G-0   PC-1   12   18   Undyed   S157.67   VCP327H   3-0   CT-3   36   27   Violet   S215.11   S248G   S40   TG1408 DA 12   12   Violet   S477.33   VCP316H   3-0   SH   36   27   Violet   S221.38   VCP313H   3-0   SH   36   27   Violet   S221.38   VCP313H   3-0   SH   36   27   Violet   S221.38   VCP333H   2-0   CT-2   36   27   Violet   S189.47   VCP333H   2-0   CT-2   36   27   Violet   S189.47   VCP313H   2-0   CT-2   36   27   Violet   S189.47   VCP333H   2-0   CT-2   36   27   Violet   S189.47   VCP333H   2-0   CT-2   36   27   Violet   S199.68   VCP333H   2-0   CT-2   36   27   Violet   S199.68   VCP334H   2-0   CT-2   36   27   Violet   S199.68   VCP334H   2-0   CT-2   36   27   Violet   S199.68   VCP341H   2-0   CT-2																
V5496         9-0         TG1408 DA         12         12         Violet         \$531.03         ✓CP311H         3-0         SH-1         36         27         Violet         \$221.38           V449G         9-0         CS1608 DA         12         12         Violet         \$551.49         ✓CP333H         2-0         CT-1         36         27         Violet         \$189.47           J553G         5-0         TF         36         27         Undyed         \$231.52         VCP333H         2-0         CT-2         36         27         Violet         \$199.46           J303H         5-0         RB-1         36         27         Undyed         \$211.94         VCP334H         0         CT-2         36         27         Violet         \$181.56           J303H         5-0         RB-1         36         27         Violet         \$170.90         VCP346H         0         CT-1         36         36         Violet         \$181.56           J310H         4-0         SH-1         36         27         Violet         \$181.65         VCP340H         0         CT-1         36         27         Violet         \$189.70           J345H         3-0	_J833G															
V449G         9-0         CS1608 DA         12         12         Violet         \$651.49         VCP339H         2-0         CT-1         36         27         Violet         \$189.47           J553G         5-0         S24 DA         12         12         Violet         \$419.36         VCP333H         2-0         CT-2         36         27         Violet         \$193.96           J433H         5-0         RB-1         36         27         Undyed         \$211.94         VCP33H         0         CT-2         36         27         Violet         \$193.96           J303H         5-0         RB-1         36         27         Violet         \$170.90         VCP34H         0         CT-1         36         27         Violet         \$181.55           J304H         4-0         RB-1         36         27         Violet         \$181.65         VCP34GH         0         CT-1         36         36         Violet         \$197.57           J310H         4-0         SH-1         36         27         Violet         \$171.77         VCP34H         0         CT-1         36         27         Violet         \$193.07           J332H         30         <	J548G S€ V549G								VCD211H							
J433H         5-0         TF         36         27         Undyed         \$231.52         VCP334H         0         CT-2         36         27         Violet         \$200.92           J212H         6-0         RB-1         36         27         Undyed         \$211.94         VCP317H         2-0         SH         36         27         Violet         \$181.56           J303H         5-0         RB-1         36         27         Violet         \$170.90         VCP346H         0         CT-1         36         36         Violet         \$197.57           J304H         4-0         SH-1         36         27         Violet         \$181.65         VCP346H         0         CT-1         36         27         Violet         \$197.57           J310H         4-0         SH-1         36         27         Violet         \$171.77         VCP340H         0         CT-1         36         27         Violet         \$189.70           J344H         30         CT-1         36         27         Violet         \$170.07         634G         5-0         FS-2         12         27         Undyed         \$111.15           J327H         30         CT-2			9-0	CS160-8 DA	12	12	Violet	\$651.4 <u>9</u>	└─ VCP339H		2-0	CT-1	36	27 🕔	Violet	\$189.47
J212H																
J303H																
J310H	J303H		5-0	RB-1	36	27			VCP346H							\$197.57
J415H       4-0       SH       36       27       Undyed       \$189.70         J344H       3-0       CT-1       36       36       Violet       \$193.07         ₱ J338H       3-0       CT-1       36       27       Violet       \$170.07         J332H       3-0       CT-2       36       27       Violet       \$172.50       635H       4-0       FS-2       36       27       Undyed       \$301.91         J327H       3-0       CT-3       36       27       Violet       \$180.48       724G       4-0       J-1       12       18       Undyed       \$106.48         J315H       4-0       SH       36       27       Violet       \$191.15       886H       3-0       CP-2       36       27       Undyed       \$292.61         J311H       3-0       SH-1       36       27       Violet       \$183.40       887H       2-0       CP-2       36       27       Undyed       \$314.36         J339H       2-0       CT-1       36       36       Violet       \$190.68       Prices Effective Feb. 1, 2012         J339H       2-0       CT-1       36       27       Violet       \$172.51																
3384	J415H				36	27		\$189.70			•	J. 1		.,		Ų130.3O
J332H											EΛ	EQ 0	12	27	Undered	¢111 15
327H   3-0 CT-3   36   27   Violet   \$180.48   2724G   4-0 J-1   12   18   Undyed   \$106.48   315H   4-0 SH   36   27   Violet   \$191.15   886H   3-0 CP-2   36   27   Undyed   \$292.61   316H   3-0 SH   36   27   Violet   \$167.02   636H   3-0 FS-2   36   27   Undyed   \$301.91   311H   3-0 SH   36   27   Violet   \$183.40   887H   2-0 CP-2   36   27   Undyed   \$314.36   339H   2-0 CT-1   36   36   Violet   \$196.67   Prices Effective Feb. 1, 2012   339H   2-0 CT-1   36   27   Violet   \$167.67   36   Violet   \$167.67   36   Violet   \$167.67   36   Violet   \$167.67															-	
J315H	J327H		3-0	CT-3	36	27	Violet	\$180.48	ى 724G		4-0	J-1	12	18	Undyed	\$106.48
J311H     3-0     SH-1     36     27     Violet     \$183.40     887H     2-0     CP-2     36     27     Undyed     \$314.36       J345H     2-0     CT-1     36     36     Violet     \$190.68     Prices Effective Feb. 1, 2012       J339H     2-0     CT-1     36     27     Violet     \$167.67     Prices Effective Feb. 1, 2012       S2012 Novartis Animal Health US, Inc.     *Trademark of ETHICON, INC.     Page 1 of									_ 886H							
J345H 2-0 CT-1 36 36 Violet \$190.68  J339H 2-0 CT-1 36 27 Violet \$167.67  J339H 2-0 CT-1 36 27 Violet \$167.67  © 2012 Novartis Animal Health US, Inc. *Trademark of ETHICON, INC. Page 1 of															•	
20 CT2 26 27 Violet \$172.51   © 2012 Novartis Animal Health US, Inc. "Trademark of Ethicon, Inc. Page 1 of	J345H		2-0	CT-1	36	36	Violet	\$190.68	Prices Effecti	ve Feb. 1	1, 2012	2				
	J339H J333H							\$172.51	© 2012 Novartis ETH1100038A	Animal Hea	alth US, li	nc. *Trademark	of ETHICO	N, INC.		Page 1 of



# SURGICAL DEVICE/ETHICON SUTURES PRODUCT ORDERING

Prices Effective Feb. 1, 2012

Product code	V	Size	Needle ref	Qty in pack	Length (inches)	Color	List price	Product code	<b>✓</b>	Size	Needle ref	Qty in pack	Length (inches)	Color	List price
Chromic Gut		_						PROLENE*							
637H		2-0	FS	36	27	Undyed	\$299.99	8832H		3-0	SH	36	30	Blue	\$207.18
816H		2-0	CP-1 CP-1	36 36	27 36	Undyed Undyed	\$347.34 \$358.93	8833H 8410H		2-0 3-0	SH CT-2	36 36	30 30	Blue Blue	\$239.32 \$241.53
잁 975H 888H		1 0	CP-2	36	27	Undyed	\$324.13	8411H		2-0	CT-2	36	30	Blue	\$212.78
817H		0	CP-1	36	27	Undyed	\$310.36	8423H		2-0	CT-1	36	30	Blue	\$241.53
687G 윤 1654G		5-0 4-0	P-3 P-3	12 12	18 18	Undyed Undyed	\$238.09 \$213.61	⊨ 8424H 8425H		0 1	CT-1 CT-1	36 36	30 30	Blue Blue	\$210.15 \$214.83
1637G		4-0	PS-2	12	18	Undyed	\$242.98	8455H		.1	CTX	36	30	Blue	\$227.96
G181H		4-0	SH-1	36	27	Undyed	\$300.35	8825G		2	TP-1	12	60	Blue	\$151.65
892H 882H		3-0 3-0	CT-3 CT-2	36 36	27 27	Undyed Undyed	\$334.93 \$271.21	8412H 8434H		0	CT-2 CT	36 36	30 30	Blue Blue	\$244.47 \$244.35
G182H		3-0	SH-1	36	27	Undyed	\$300.33	8881H		4-0	BB	36	30	Blue	\$270.00
G122H		3-0	SH	36	27	Undyed	\$317.65	Silk							
883H 810H		2-0 3-0	CT-2 CT-1	36 36	27 27	Undyed Undyed	\$292.67 \$302.11	736G		4-0	C-3	12	18	Black	\$78.08
811H		2-0	CT-1	36	27	Undyed	\$278.74	682G		5-0	FS-2	12	18	Black	\$68.22
≗ G123H		2-0 0	SH CT-2	36 36	27 27	Undyed	\$284.48 \$289.82	683G 윤 684G		4-0 3-0	FS-2 FS-1	12 12	18 18	Black Black	\$64.89 \$67.03
884H 812H		Ö	CT-2	36	27	Undyed Undyed	\$282.38	684H		3-0	FS-1	36	18	Black	\$174.74
802H		0	CT	36	27	Undyed	\$298.83	685G		2-0	FS	12	18	Black	\$65.70
803H G124H		1 0	CT SH	36 36	27 27	Undyed Undyed	\$326.20 \$297.29	685H 639G		2-0 6-0	FS P-1	36 12	18 18	Black Black	\$170.20 \$133.84
885H		1	CT-2	36	27	Undyed	\$323.70	640G		5-0	P-3	12	18	Black	\$134.69
813H		1	CT-1	36	27	Undyed	\$291.20	ව <u>ල</u> 641G		4-0	P-3	12	18	Black	\$128.14
_814H _L113G		2 2-0	CT-1 Reel	36_ 12	27 54	Undyed Undyed	\$273.88 \$106.47	[™] A185H K832H		2-0 3-0	No SH	36 36	12-18 30	Black Black	\$180.98 \$153.64
S114H		0	No	36	54	Undyed	\$265.22	K833H		2-0	SH	36	30	Black	\$153.64
L114G		0 2-0	Reel No	12 36	54 54	Undyed	\$114.37 \$307.61	₽ 423H		2-0	CT-1	36	30	Black	\$159.81
≦ S113H S115H		2-0 1	No	36	54 54	Undyed Undyed	\$274.45	Steel							
S116H		2	No	36	54	Undyed	\$295.36	603G		4-0	FS-2	12	18	Steel	\$75.21
\$117H		3	No	36	54	Undyed	\$316.15	윤 631G 618G		3-0 2-0	FS-1 FSLX	12 12	18 18	Steel Steel	\$77.60 \$75.21
ETHILON*								497G		3-0	CP-1	12	20	Steel	\$61.30
662G		4-0	FS-2	12	18	Black	\$64.26	Ethibond							
661G 663G		5-0 3-0	FS-2 FS-1	12 12	18 18	Black Black	\$58.61 \$66.70	ي B409T		5	LR	24	20	Green	\$227.96
669H		3-0	FS-1	36	18	Black	\$174.71	[™] MB66G		5	V-37	12	30	Green	\$593.99
1629H		4-0 2-0	FS-1 FS	36 12	18 18	Black Black	\$204.66 \$68.84	Plain Gut							
운 664G 1673H		3-0	FSLX	36	30	Black	\$199.84	ي H821H		4-0	F\$-2	36	27	Undyed	\$375.81
1674H		2-0	FSLX	36	30	Black	\$172.39	_ H\$42H		3-0	FS-2	36	27	Undyed	\$334.78
460T 1893G		2 3-0	LR PC-5	24 12	20 18	Black Black	\$153.45 \$159.55	요 <u> 6</u> 686G		5-0	P-3	12	18	Undyed	\$240.25
667G		6-0	C-2	12	18	Black	\$69.45	Bone Wax							
G695G		5-0	P-1	12	18	Green	\$130.50	W31G				12			\$163.43
요 윤 699G		5-0 4-0	P-3 P-3	12 12	18 18	Black Black	\$130.14 \$130.14	PDS*II							
697G		6-0	P-1	12	18	Black	\$130.14	Z489G		6-0	P-1	12	18	Clear	\$161.98
825G		2 1	TP-1 CTX	12 36	60 30	Black Black	\$112.81 \$185.36	윤읍 Z487G Z463G		6-0 5-0	P-1 P-3	12 12	18 18	Violet Violet	\$163.56 \$144.81
830H ⊱ L886T		0	CT (Loop)		48	Black	\$284.68	Z494G		4-0	P-3	12	18	Clear	\$160.40
824G		1	TP-1	12	60	Black	\$99.22	Z513G		4-0	PS-2	12	18 27	Clear	\$160.40
ور 627H 628H		3-0 2-0	KS KS	36 36	30 30	Black Black	\$149.88 \$149.88	Z421H Z397H		5-0 4-0	FS-2 FS-2	36 36	27 27	Clear Violet	\$292.13 \$298.49
∞ 1716G		8-0	TG175-8		12	Black	\$443.20	Z422H		4-0	FS-2	36	27	Clear	\$311.68
PROLENE*								Z968H Z452H		3-0 3-0	CP-2 FS-1	36 36	27 27	Violet Violet	\$241.90 \$276.99
8661G		5-0	FS-2	12	18	Blue	\$90.38	Z398H		3-0	FS-2	36	27	Violet	\$276.90
8683G		4-0	FS-2	12	18	Blue	\$79.84	. ∪ Z969H		2-0	CP-2	36 36	27	Violet Violet	\$244.46
8675H 8684G		3-0 3-0	FSL FS-1	36 12	30 18	Blue Blue	\$266.29 \$79.84	∞ Z466H Z451H		2-0 2-0	CP-1 FS-1	36 36	27 27	Violet Violet	\$240.41 \$271.32
울 8665G		3-0	FS-2	12	18	Blue	\$79.82	Z443H		2-0	FS-1	36	27	Clear	\$312.23
8689H		2-0	FSLX	36	30	Blue	\$238.73	Z467H		0	CP-1	36 36	27 27	Violet Violet	\$240.41 \$265.20
8685H 8690H		2-0 0	FS FSLX	36 36	18 30	Blue Blue	\$229.65 \$243.38	Z970H Z468H		0 1	CP-2 CP-1	36 36	27 27	Violet	\$250.76
3846T		2	LR	24	3-20	Blue	\$631.49	Z195T		2	CP	24	27	Violet	\$190.34
8697G		6-0	P-1	12 12	18	Black Blue	\$160.82 \$142.50	Z807T Z423H	•	2 3-0	CCS-1 FS-2	24 36	27 27	Violet Clear	\$252.91 \$332.47
윤윤 8698G 8695G		5-0 6-0	P-3 P-3	12	18 18	Blue Blue	\$142.50	Z303H		5-0	RB-1	36	27	Violet	\$230.24
8870H		5-0	RB-1	36	30	Blue	\$258.93	E Z315H		4-0	SH	36	27	Violet	\$237.20
≗ 8871H 8872H		4-0 3-0	RB-1 RB-1	36 36	30 30	Blue Blue	\$213.97 \$231.03	© 2012 Novartis A	nimal Heal	th US, Inc	. *Trademark	k of ETHICON,	INC.		Page 2 of 4
307211		ŲŪ		50		2.23	,	ETH1100038A							



# SURGICAL DEVICE/ETHICON SUTURES PRODUCT ORDERING

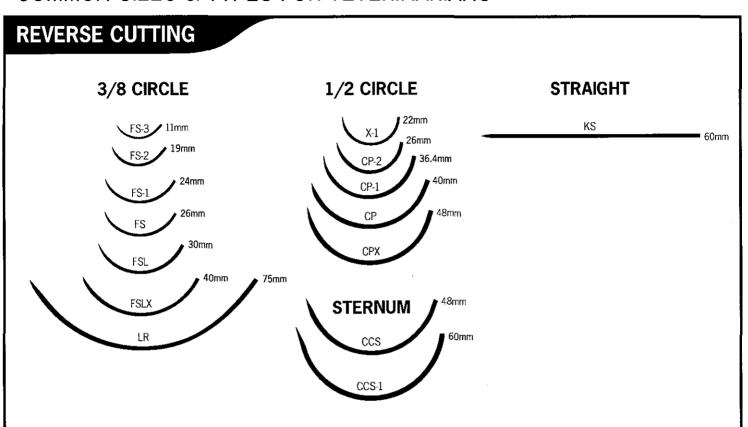
Prices Effective Feb. 1, 2012

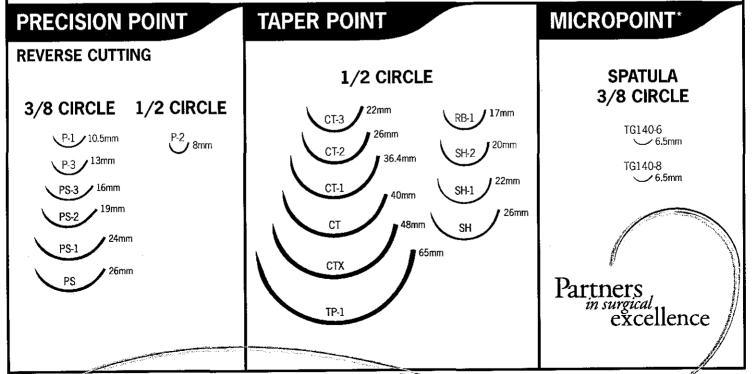
Product code	~	Size	Needle ref	Qty in pack	Length (inches)	Color	List price	С	Product ode	~	Size	Needle ref	Qty in pack	Length (inches)	Color	List price
Z310H Z304H Z338H Z332H Z316H Z311H Z305H		4-0 4-0 3-0 3-0 3-0 3-0 3-0	SH-1 RB-1 CT-1 CT-2 SH SH-1 RB-1	36 36 36 36 36 36 36	27 27 27 27 27 27 27 27	Violet Violet Violet Violet Violet Violet	\$249.02 \$216.88 \$230.16 \$263.66 \$226.26 \$264.88 \$228.67	Y } Y Y Y	732H 7346H 7334H 7318H 7399H 7347H		2-0 0 0 0 1	SH CT-1 CT-2 SH CTX CT-1	36 36 36 36 36 36	36 36 27 27 27 36 36	Violet Violet Violet Violet Violet Violet	\$209.76 \$214.22 \$209.36 \$205.55 \$231.00 \$221.13
Z339H Z333H E Z317H E Z371T Z370T Z358T Z352H Z340H Z346H Z334H Z341H		2-0 2-0 2-0 1 0 0 0 0 0 0	CT-1 CT-2 SH CTX CTX CT CT-1 CT-1 CT-1 CT-2 CT-1	36 36 36 24 24 24 36 36 36 36 36	27 27 27 36 36 36 27 27 36 27 27	Violet	\$223.26 \$230.42 \$223.62 \$186.13 \$167.36 \$169.16 \$249.59 \$223.23 \$254.79 \$230.38 \$223.32 \$300.03	RC (PP) W RC W	CRYL* PI MCP922H MCP923H MCP942H MCP967H MCP967H MCP463G MCP493G MCP494G MCP315H MCP316H		4-0 3-0 3-0 2-0 0 0 5-0 4-0 4-0 3-0	FS-2 FS-2 FS-1 FS-1 CP-1 FSL P-3 P-3 P-3 SH	36 36 36 36 36 36 12 12 12 36 36	36 36 36 36 36 36 36 18 18 27	Violet Violet Violet Violet Violet Violet Violet Undyed Undyed Violet Violet	\$223.06 \$221.50 \$226.70 \$226.70 \$264.05 \$256.84 \$162.79 \$171.89 \$171.67 \$230.40 \$221.50
Z432H Z359T PDS* PLUS PDP397H PDP398H PDP451H PDP452H PDP466H		4-0 3-0 2-0 3-0 2-0	FS-2 FS-2 FS-1 FS-1 CP-1	36 36 36 36 36 36	27 36 27 27 27 27 27	Violet Violet Violet Violet Violet Violet Violet Violet Violet	\$291.21 \$280.80 \$283.58 \$284.61 \$251.59	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	MCP317H MCP344H MCP345H MCP346H		2-0 3-0 2-0 0	SH CT-1 CT-1 CT-1	36 36 36 36 36	27 27 36 36 36 36	Violet Violet Violet Violet	\$221.30 \$209.84 \$232.95 \$236.07 \$229.56
PDP467H PDP468H PDP968H PDP969H PDP970H PDP311H PDP315H PDP316H		0 1 3-0 2-0 0 3-0 4-0 3-0	CP-1 CP-1 CP-2 CP-2 CP-2 SH-1 SH	36 36 36 36 36 36 36 36	27 27 27 27 27 27 27 27	Violet	\$253.15 \$263.22 \$256.18 \$254.13 \$277.09 \$276.78 \$247.89 \$239.19	v	Product code	Absorbable	Hemosta Proc	tic Gelatin Spo duct name/ pon® Flex Ab	Qty in bo	· • • • • • • • • • • • • • • • • • • •	List p	rice
PDP317H PDP332H PDP333H PDP334H PDP338H PDP339H PDP340H PDP340H		2-0 3-0 2-0 0 3-0 2-0 0 1	SH CT-2 CT-2 CT-2 CT-1 CT-1 CT-1 CT-1	36 36 36 36 36 36 36	27 27 27 27 27 27 27 27	Violet	\$239.19 \$275.45 \$239.19 \$239.19 \$239.19 \$239.19 \$239.19 \$239.35		96001 96002 VETSPON is	s a register	Vets Gela Box	pon® Dental tìn Sponge,	each 2 cm Absorbabl U.S.P. , each 1 cr	x 6 cm x 0.7 e Hemostatio m x 1 cm x 1	\$58.1	
PDP305H  MONOCRYL*  Y922H  Y923H  Y942H  £ Y943H  £ Y943H  Y266H		3-0 4-0 3-0 3-0 2-0 2-0	FS-2 FS-2 FS-1 FS-1 CP-1	36 36 36 36 36 36	27 36 36 36 36 36 27	Violet Violet Violet Violet Violet Violet Undyed	\$289.29 \$202.68 \$202.67 \$202.68 \$202.68 \$211.70	_ D.	N = No Nee A = Double S = Spatu MP) (MICRO	Armed la		se Cutting Fi (MI Straight Cutting			E Reverse Cu (Precision P	
Y967H Y967H Y987H Y463G Y493G Y464G Y494G ££ Y495G Y496G Y489G Y490G Y513G		5-0 5-0 4-0 4-0 5-0 4-0 5-0 4-0	P-3 P-3 P-3 P-3 P-3 P-3 P-3 P-2 PS-2 PS-2 PS-2 PS-2	36 36 12 12 12 12 12 12 12 12 12	36 36 36 18 18 18 18 18 18 18 18	Violet Violet Violet Undyed Violet Undyed Undyed Undyed Undyed Undyed Undyed Violet Violet	\$220.18 \$205.08 \$164.33 \$164.20 \$148.77 \$164.20 \$164.20 \$164.20 \$164.20 \$164.20 \$164.20 \$164.20									
Y303H Y214H Y315H Y416H Y304H  P Y305H Y344H Y316H Y317H Y345H Y762H		5-0 4-0 4-0 3-0 4-0 3-0 3-0 3-0 2-0 2-0 2-0	RB-1 RB-1 SH SH RB-1 CT-1 SH SH CT-1 CT-2	36 36 36 36 36 36 36 36 36 36 36	27 27 27 27 27 27 27 36 27 27 36 36 36	Violet Undyed Violet Undyed Violet Undyed Violet Violet Violet Violet Violet Violet Violet Violet Violet	\$209.74 \$197.10 \$205.39 \$194.19 \$206.29 \$214.37 \$219.85 \$203.10 \$194.73 \$225.55 \$204.71	Ethi © 2	icon sutures	, call Nova is Animal F	tis Anima	nore informatik al Health US, Ir Inc. *Tradem	ic. at 1-800-3	332-2761.		Page 3 of



# **SURGICAL NEEDLE GUIDE**

**COMMON SIZES & TYPES FOR VETERINARIANS** 





# PRICE LIST (Effective Feb. 1, 2011)



97502

\$83.50

na kana ngana angang manang katalon katalong a	Company of the Compan			New York	THE RESIDENCE OF THE PARTY OF T
	Size	Weight (Dogs)	Weight (Cats)	Product Number	List Price (Per Pack)
	6-Tablet Pack		<u> </u>		
	Brown	2 to 10 lbs.		20111	\$20.00
	Green	11 to 25 lbs.	1.5 to 6 lbs.	20121	\$20.50
	Yellow	26 to 50 lbs.	6.1 to 12 lbs.	20131	\$25.00
•	White	51 to 100 lbs.	12.1 to 25 lbs.	20141	\$29.50
	60-Tablet Bulk				
I latousontou:	Brown	2 to 10 lbs.		20115	\$20.00
Interceptor (milbernycin oxime) FLAVOR TABS*	Green	11 to 25 lbs.	1.5 to 6 lbs.	20125	\$20.50
(IIIIIDEITIYCH OXIIITE) FLAVOR TABS*	Yellow	26 to 50 lbs.	6.1 to 12 lbs.	20135	\$25.00
	White	51 to 100 lbs.	12.1 to 25 lbs.	20145	\$29.50
	12-Tablet Pack				, , ,
	Brown	2 to 10 lbs.		24111	\$37.50
	Green	11 to 25 lbs.	1.5 to 6 lbs.	24121	\$38.50
	Yellow	26 to 50 lbs.	6.1 to 12 lbs.	24131	\$46.50
	White	51 to 100 lbs.	12.1 to 25 lbs.	24141	\$55.50
	Size _		(Dogs)-	Product #	List Price (Per Pack)
	6-Tablet Pack				
	Brown		10 lbs.	52211	\$45.45
	Green	11 to 2	52221	\$47.00	
	Yellow	26 to	52231	\$52.00	
sentinel flavor	White		00 lbs.	52241	\$57.50
(milbemycin oxime+lufenuron)	12-Tablet Pack			32211	\$31.30
тіностусін өліте ғаспағон)	Brown	2 to	10 lbs.	62111	\$83.50
	Green		25 lbs.	62121	\$87.00
	Yellow	<del></del>	50 lbs.	62131	\$94.75
	White		00 lbs.	62141	\$103.50
				Product	List Price
	Si <u>ze</u> -	Weight	(Dogs)	Number	(Per Bottle)
	30-Tablet Bottle				
	25 mg	See dos	ing chart	42112	\$25.00
	75 mg	See dos	ing chart	42182	\$48.25
Deramaxx®	100 mg	See dos	ing chart	42132	\$70.00
(deracoxib)	90-Tablet Bottle				
	25 mg	See dos	ing chart	42122	\$67.50
	75 mg	See dos	ing chart	42192	\$138.50
	100 mg	See dos	ing chart	42142	\$193.00
	Size	welan	t (Dogs)	Product	List Price
				Number	(Per Bottle)
A	15-Capsule Pack	401	K E Iba	4254	Č1C DE
Atopica® [Cyclosporine copsules, USP] MODIFED	Green – 10 mg		6.5 lbs.	43511	\$15.25
[Cyclosporine capsules, USP] MODIFIED	Yellow – 25 mg		16 lbs.	43521	\$17.25
	Purple – 50 mg		33 lbs.	43531	\$28.75
	Blue – 100 mg	33.1 to	64 lbs.	43541	\$50.50
Adequan® Canine		ze ora bost arry coloraine	Weight (Dogs)	Product Number	List Price (Per Box)
(POLYSULFATED GLYCOSAWINOGLYCAN)	2-Via	I DOX			T

Electronic backgroup of College (1955) St. 1. El		and the second s			557353
. 1 - Drown McDerogen - Louis Albert	Size	Weight (Dogs)	Weight (Cats)	Product Number	List Price (Per Pack)
	6-Tablet Pack				
<i>PROGRAM</i> °	Brown - 25 mg	0 to 10 lbs.		30111	\$34.00
(LUFÉNURON) <b>Flavor Tabs</b> **	Red – 90 mg	11 to 20 lbs.	0 to 6 lbs.	30121	\$35.00
	Yellow – 205 mg	21 to 45 lbs.	7 to 15 lbs.	30131	\$35.50
	White – 410 mg	46 to 90 lbs.		30141	\$36.50
4	Size	Weight	(Cats)	Product Number	List Price (Per Syringe)
PREGRAM 6 MONTH	One Dose	inda Ardika ishatalikada			
(LUFENURON) FOR CATS	Red	0 to 8	I.8 lbs.	50911	\$34.00
	Green	8.9 to	17.6 lbs.	50921	\$35.00
	ore Size	.Weight		Productif	List Price
				Number	(Per Pack)
SUSPENSION	6-Tube Pack			T	<del></del>
,	Orange – 135 mg	0 to 1		50841	\$38.00
	Green – 270 mg	, 11 to 2	20 lbs.	50845	\$39.50
	Size	Weight (Dogs)	Weight (Cats)	Product Number	List Price (Per Pack)
	6-Tablet Pack				
0	Blue – 11.4 mg	2 to 25 lbs.	2 to 25 lbs.	61011	\$18.00
<b>Capst</b> ★r.	Green – 57 mg	Over 25 lbs.		61021	\$19.00
(nitenpyram)	60-Tablet Bulk	5			
	Blue (10 packs per box)	2 to 25 lbs.	2 to 25 lbs.	61035	\$17.00
	Green (10 packs per box)	Over 25 lbs.		61045	\$18.00
& MilbeMite	Size - Size	Weight	(Cats)	Product	List Price
OTIC Solution (0.1% milbemyoin oxime)	2-Tube Pack		Falle a cats e for all cats	Number 60414	(Per Pack) \$12.30
	A THE RESIDENCE			Product	SIZ.50
Percorten°-V	Size	, Weight	(Dags)	Number	(Per Vial)
(DESIXYCOTHCOSTEFORB PIVALISES) Injectible Grapensina	1 Vial – 25 mg/ml (4ml)	See dosa	ege chart	56670	\$132.95
	Size	Welght	(Dogs)	Product	List Price
	30-Tablet Bottle			Number	(Per Bottle)
CLONICALNI'	Yellow – 5 mg	2.75 to	10.9 lbs.	40312	\$17,75
(clomipramine hydrechleride)	Blue – 20 mg		22 lbs.	40322	\$23.10
	Purple - 40 mg		44 lbs.	40332	\$25.75
	Green = 80 mg		176 lbs.	40342	\$31.75
	Meaning some			r Production	List Price
1/ercoan		arthrony Size of Thurs		Number	(Per Box)

ETHICON a Johnson Johnson company

Sutures and needles for veterinarians: See additional price list for Ethicon product pricing specifics.

Flex Sheet (6 sheets per box)

Dental Cube (16 cubes per box)

### Novartis Animal Health Sales Policy

At Novarits Arithmal Tealth Sales Policy
At Novarits Arimal Health US, inc. (NA-JUS), we believe the veterinarian client relationship is vital. We maintain a strict policy of selling our products excusively through.
It can be a veterinarians to help ensure that your patients receive proper medical care and that your clients are educated on the correct usage of our products. Altordars,
are subject to acceptance by NA-JUS and NA-JUS reserves the right to cease supplying product at any time. NA-JUS also reserves the right to charge the price for products without holice. Credit Policy: Past-due accounts shall not be allowed to participate in special promotions until they have been product current. Theaver charges are explicit to past-due balances. Freight Pre-paid on all orders of at least \$200 (net discount and before taxes) with standard shipping. All orders be one \$200 will be charged an additional \$7.5 \$127aspectively. Terms: Net 25th of the following month.

To place an order, call your Sales Representative or our ustomer relations department at I-800-332**-27**61

\$56.95

\$56.95

96001

96002

ATT PICA, CAPSTAR, GLOMICAL W. DERAMAXX, MILBEMITE, PERCORTEN-V. PROGRAM, INTERCEPTOR, SENTINEL and Flavor Tal registered trademarks of Cutpold Pharmaceutic. Used until 10 conservers Sentine a registered trademarks of Cutpold Pharmaceutic used until 10 conservers Sentine a registered trademark of Entropy Andrews Sentine at Health US, Inc. Sentine 10 conservers Sentine Andrews Sentine 10 conservers Sentine 10 conser

COFICEDIA



### Mullins, Patricia

From:

Mullins, Patricia

Sent:

Friday, January 21, 2011 2:48 PM

To:

Hiller, Rick; Gargagliano, Richard

Subject:

FW: Novartis Animal Health 2011 price list

Attachments:

2011 NAH Price List 020111.pdf.zip

FYI

Patricia Mullins, CPPO, VCO Assistant Director of Purchasing - Research Support Virginia Tech Purchasing Department (0333) 270 Southgate Center, Blacksburg, VA 24061 Phone (540) 231-9129 Fax (540) 231-9628 Email: multinsp@vt.edu www.purch.vt.edu

From: dd.clark@novartis.com [mailto:dd.clark@novartis.com]

Sent: Friday, January 21, 2011 10:52 AM

To: Mullins, Patricia; Perry, Maureen; Slusser, Margaret

Subject: Novartis Animal Health 2011 price list

Contract UCP-TG-012-10.

I have attached the Novartis Animal Health pricing for 2011. This new price list will start on Feb 1st. This is our general price list and does not include your University discounts.

I apologize for the delay, but I don't have the Ethicon 2011 price list yet. I will forward it to you as soon as I receive it. Please contact me if you have any questions. Thanks.

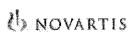
Best regards,

D.D. Clark, DVM, CCRP Professional Services Veterinarian, Virginia Novartis Animal Health US, Inc

Phone: 800-447-2391 ext.1249

Fax: 804-364-3626

Email: dd.clark@novartis.com







Prices Effective Feb. 1, 2011

	_	PON° emostatic Gelatin Sponge	-
Product code	~	Product name/Qty in box	List price
VETSPON			
96001		Vetspon® Flex Absorbable Hemostatic Gelatin Sponge, U.S.P. Box of 6 sheets, each 2 cm x 6 cm x 0.7 cm	\$56.95
96002		$\label{thm:postatic} $$ \ensuremath{Vetspon}^\Phi $$ Dental Absorbable Hemostatic Gelatin Sponge, U.S.P. \\ $$ Box of 16 cubes, each $1 \ensuremath{cm} \ensuremath{x} \ensuremath{1} \ensuremath{2} \ensuremath{1} \ensuremath{2} \ensuremath{1} \ensuremath{2} \ensuremath{1} \ensuremath{2} \ensuremath{1} \ensuremath{2} \ensuremath{2} \ensuremath{1} \ensuremath{2} \ensuremath{3} \ensuremath{2} \ensure$	\$56.95
VETSPON is a	registered	trademark of Ferrosan A/S.	

NN = No Needle RC = Re DA = Double Armed		RC _ Reverse Cutt IP) (MICROPOINT		
S Spatula SC (MP) (MICROPOINT*)	= Straight Cuttin	g TP = Tape	er Point	
***************************************			•	
				•

# NOW YOU CAN EARN SUPPLY REWARDS® POINTS WITH THESE ETHICON PRODUCTS.

Order ETHICON products now and add to your Supply Rewards points total. This grid will tell you the points value for each product. You can find out more about where to order ETHICON sutures by calling 1-800-332-2761. To learn more about Supply Rewards, just visit www.supplyrewards.com.

Product name (Based on dozens purchased)	Supply Rewards points value
VICRYL RAPIDE* RC (PP) - 12 count	120
VICRYL* RC - 12 count	120
VICRYL* RC (PP) - 12 count	210
VICRYL* RC (MP) - 12 count	720
VICRYL* TP - 12 count	330
VICRYL* S (MP) - 12 count	620
VICRYL* NN-12 count	170
VICRYL* PLUS RC - 12 count	110
VICRYL* PLUS RC (PP) - 12 count	220
VICRYL* PLUS TP - 12 count	130
Chromic Gut RC - 12 count	140
Chromic Gut RC (PP) - 12 count	290
Chromic Gut TP - 12 count	140
Chromic Gut NN - 12 count	140
ETHILON* RC - 12 count	100
ETHILON* TP - 12 count	150
ETHILON* SC - 12 count	70
PROLENE* RC - 12 count	230
PROLENE* RC (PP) - 12 count	200
PROLENE* TP - 12 count	160
Silk RC - 12 count	90
Silk RC (PP) - 12 count	200
Silk NN - 12 count	<b>100</b>
Silk TP - 12 count	80
Steel RC - 12 count	100
Ethibond - 12 count	470
Plain Gut - 12 count	150
Bone Wax - 12 count	240
PDS* II RC - 12 count	150
PDS* II RC (PP) - 12 count	220
PDS* II TP - 12 count	130
PDS* PLUS RC - 12 count	140
PDS* PLUS TP - 12 count	130
MONOCRYL* RC - 12 count	100
MONOCRYL* RC (PP) - 12 count	220
MONOCRYL* TP - 12 count	100
MONOCRYL* PLUS RC - 12 count	. 120
MONOCRYL* PLUS RC (PP) - 12 count	240
MONOCRYL* PLUS TP - 12 count	110
Vetspon® Flex Absorbable Hemostatic Sponge	90
Vetspon® Dental Absorbable Hemostatic Sponge	90

# PRICE LIST (Effective Feb 1, 2010)



	Size	Weight (Dogs)	Weight (Cats)	Product Number	List Price (Per Pack)
	6-Tablet Pack			T	T
	Brown	2 to 10 lbs.		20111	\$19.00
	Green	11 to 25 lbs.	1.5 to 6 lbs.	20121	\$19.50
	Yellow	26 to 50 lbs.	6.1 to 12 lbs.	20131	\$23.75
	White	51 to 100 lbs.	12.1 to 25 lbs.	20141	\$28.25
	60-Tablet Bulk			-	
Intercentor	Brown	2 to 10 lbs.		20115	\$19.00
Interceptor .	Green	11 to 25 lbs.	1.5 to 6 lbs.	20125	\$19.50
(milbemycin oxime) FLAVOR TABS*	Yellow	26 to 50 lbs.	6.1 to 12 lbs.	20135	\$23.75
	White	51 to 100 lbs.	12,1 to 25 lbs.	20145	\$28.25
	12-Tablet Pack			.,	
	Brown	2 to 10 lbs.		24111	\$35.75
	Green	11 to 25 lbs.	1.5 to 6 lbs.	24121	\$36.75
	Yellow	26 to 50 lbs.	6.1 to 12 ibs.	24131	\$45.25
	White	51 to 100 lbs.	12.1 to 25 lbs.	24141	\$53.75
	Size	Weigh	t (Dogs)	Product Number	List Price (Per Pack)
	6-Tablet Pack				
	Brown	2 to	10 lbs.	52211	\$42.50
	Green	11 to	52221	\$44.00	
Cflavor	Yellow	26 to	50 lbs.	52231	\$49.00
sentinel flavor (milbemycin oxime-lufenuron)	White	51 to	100 lbs.	52241	\$54.00
	12-Tablet Pack			dl	<u> </u>
,	Brown	2 to	62111	\$79.50	
	Green	11 to	25 lbs.	62121	\$82.50
	Yellow	26 to	50 lbs.	62131	\$89.50
	White	51 to	100 lbs.	62141	\$99.50
	Size	Weigh	t (Dogs)	Product Number	List Price (Per Bottle)
	30-Tablet Bottle		<u> </u>	4	•
	25 mg	See dos	sing chart	42112	\$23.50
	75 mg		sing chart	42182	\$44.00
Doramayy	100 mg	<del></del>	sing chart	42132	\$68.50
Deramaxx*	90-Tablet Bottle		,,,,,,,		75005
	25 mg	See dos	sing chart	42122	\$66.00
	75 mg		sing chart	42192	\$135.00
	100 mg		sing chart	42142	\$192.00
	Size		t (Dogs)	Product	List Price
	15-Capsule Pack			Number	(Per Bottle)
Monios	Green - 10 mg	4.0 to	6.5 lbs.	43511	\$15.25
Atopica	Yellow - 25 mg		16 lbs.	43521	\$17.25
(Cyclosporine capsules, USP) MODIFIED	Purple - 50 mg		33 lbs.	43531	\$28.75
	Blue - 100 mg		o 64 lbs.	43541	\$50.50
<u> </u>			1	Product	List Price
Adequan® Canine	Siz		Weight (Dogs)	Number	(Per Box)
(POLYSULFATED GLYCOSAM(NOGLYCAN)	2-Vial 100 mg/ml (Box contains two 5		See dosage chart	97502	\$79.50

	The state of the s		per en commence de la commence del la commence de l						
	Size	Weight (Dogs)	Weight (Cats)	Product Number	List Price (Per Pack)				
	6-Tablet Pack								
<i>PR@GRAM</i> °	Brown	0 to 10 lbs.		30111	\$33.00				
(LUFENURON) <b>FlavorTabs</b> "	Green	11 to 20 lbs.	0 to 6 lbs.	30121	\$33.50				
	Yellow	21 to 45 lbs.	7 to 15 lbs.	30131	\$34.50				
	White	46 to 90 lbs.		30141	\$35.00				
	Size	Weight	(Cats)	Product Number	List Price (Per Syringe)				
PROGRAM 6 MONTH	One Dose			<u> </u>	· · · · · · · · · · · · · · · · · · ·				
(LUFENURON) FOR CATS	Red	0 to 8	.8 lbs.	50911	\$33.00				
	Green	8.9 to 1	7.6 lbs.	50921	\$33.50				
li,	Size	Weight	(Cats)	Product Number	List Price (Per Pack)				
PROGRAM SUSPENSION	6-Tube Pack								
	Orange	0 to 1	0 lbs.	50841	\$36.50				
	Green	11 to 2	0 lbs.	50845	\$37.50				
	Sîze	Weight (Dogs)	Weight (Cats)	Product Number	List Price (Per Pack)				
	6-Tablet Pack								
Cancter	Blue	2 to 25 lbs.	2 to 25 lbs.	61011	\$17.25				
Capst r.	Green	Over 25 lbs.		61021	\$18.75				
(nitenpyram)	60-Tablet Bulk				Ţ				
	Blue (10 packs per box)	2 to 25 lbs.	2 to 25 lbs.	61035	\$16.00				
	Green (10 packs per box)	Over 25 lbs.		61045	\$17.50				
<b>MilbeMite</b>	Size	Weight	(Cats)	Product Number	List Price (Per Pack)				
OTIC Solution (0.1% milbernycin oxime)	2-Tube Pack	Appropriate	for all cats	60414	\$11.70				
Percorten°-V	Size	Weight	(Dogs)	Product Number	List Price (Per Vial)				
Injectable Suspension	1 Vial - 25 mg/ml (4ml)	See dosa	ge chart	56670	\$126.60				
	Size	Weight	(Dogs)	Product Number	List Price (Per Bottle)				
	30-Tablet Bottle			**	·				
<b>CLOMICALM</b>	Yellow 5 mg	2.75 to 1	0.9 lbs.	40312	\$16.40				
(clomipramine hydrochloride)	Blue 20 mg	5.50 to	22 lbs.	40322	\$21.40				
	Purple 40 mg	22.1 to	44 lbs.	40332	\$23.65				
	Green 80 mg	44.1 to	176 lbs.	40342	\$30.60				
Mercoour		Size		Product Number	List Price (Per Box)				
<b>VETSPON</b> Absorbable Hernostatic Gelatin Sponge	Fle	Flex Sheet (6 sheets per box)							
	Der	ntal Cube (16 cubes per be	ox)	96002	\$56.95				

**ETHICON** 

a Johnson Johnson company

Novartis Animal Health Sales Policy
At Novartis Animal Health US, Inc. (NAHUS), we believe the veterinarian-client relationship is vital. We maintain a strict policy of selling our products exclusively through licensed veterinarians to help ensure that your patients receive proper medical care and that your clients are educated on the correct usage of our products. All orders are subject to acceptance by NAHUS and NAHUS reserves the right to cease supplying product at any time. NAHUS also reserves the right to change the price for products without notice. Credit Policy: Past-due accounts shall not be allowed to participate in special promotions until they have been brought current. Finance charges will be applied to past due balances. Freight: Pre-paid on all orders of at least \$200 (net discount and before taxes) with standard shipping. All orders below \$200 will be charged an \$8 shipping fee. In the event you need expedited delivery, overnight and Saturday deliveries will be charged an additional \$7 & \$12 respectively. Terms: Net 25th of the following month:

Sutures and needles for veterinarians:

See additional price list for Ethicon product pricing specifics.

To place an order, call your Sales Representative or our customer relations department at 1-800-332-2761









J332H

3-0

CT-2

36

27

Violet

\$164.19

# SURGICAL DEVICE/ETHICON SUTURES PRODUCT ORDERING



				ATION:					F	Fax director to Nov	ctly to	your   Custo	preferred <i>i</i> mer Relation	Authori	zed Dist	ributor, 87-1021.	
	Name:								F	or more	infor	matio	n, contact	Novart	is Anima		
	Practice	e Name:											at: 1-800-			<b></b>	
	Address	s:			Cit	y:			ł	-OK QUA DISTRIBL	ITADE	\SSUR ONII∨	ANCE, PLE	ASE US	SE AUTHO	DRIZED	
	State:		ZIF	). •	Pho	one: (	)										
	Fax: (	)				nail:			ŀ	Preferre	a aisti	Ibuto	r:				
	Product code	V	Size	Needle ref	Qty in pack	Length (inches)	Color	List price	_	Product code	<b>/</b>	Size	Needle ref	Qty in pack	Length (inches)	Color	List price
VICE	YL RAPID	52			•			•	VICRY	YL*				•	•		•
	VR490		5-0	P-1	12	18	Undyed	\$145.27		J327H _		3-0	CT-3	36	27	Violet	\$171.79
ပည့်	VR494		4-0	P-3	12	18	Undyed	\$145.17		J315H _		4-0	SH	36	27	Violet	\$181.94
Œ Ê	VR497		3-0	PS-2	12	18	Undyed	\$147.90		J316H		3-0	SH	36	27	Violet	\$158.98
VICR	VI *									J311H _		3-0	SH-1	36	27	Violet	\$174.57
VIOI			O	0.0	25	10		6017.00				2-0	CT-1	36	36	Violet	\$181.50
	J385H J451H		5-0 4-0	C-3 FS-1	36 36	18 27	Violet	\$217.26 \$212.53				2-0	CT-1	36	27	Violet	\$159.59
	J391H		4-0 5-0	FS-2	36	27 18	Violet Violet	\$236.86		J333H _	<del></del>	2-0	CT-2	36	27	Violet	\$164.20
	J421H		5-0	FS-2	36	27	Undyed	\$246.38				2-0	CT-3	36	27	Violet	\$164.31
	J392H		4-0	FS-2	36	18	Violet	\$224.97				2-0	SH	36	27	Violet	\$157.54
	J397H		4-0	FS-2	36	27	Violet	\$223.67	_ ₽		<del></del> -	0	CT-1	36	36	Violet	\$181.50
	J422H		40	FS-2	36	27	Undyed	\$229.90				0	CT-1	36 36	27	Violet	\$159.56
	J452H		3-0	FS-1	36	27	Violet	\$215.86				0 1	CT-2 CT	36	27 26	Violet	\$161.88
	J398H		3-0	FS-2	36	27	Violet	\$223.67		J959H _ J341H _		1	CT-1	36	36 27	Undyed Violet	\$193.28 \$161.24
	J393H		3-0	FS-2	36	18	Violet	\$238.14				3-0	SH	36	27	Undyed	\$177.83
	J471H		3-0	CP-1	36	36	Violet	\$195.23				2	TP-1	12	4-27	Violet	\$490.38
	J868H		3-0	CP-2	36	27	Undyed	\$189.72				2	TP-1	12	2-27	Undyed	\$254.60
8	J460H	-	3-0	X-1	36	27	Violet	\$211.88				2-0	UR-6	36	27	Violet	\$219.87
	J423H		3-0	FS-2	36	27	Undyed	\$229.19		ICCOT		2	TP-1	24	54	Undyed	\$202.57
	J586H		2-0	FSL	36	27	Violet	\$204.83		J547G		8-0	TG140-8 (DA)	12	18	Violet	\$529.41
	J466H		2-0	CP-1	36	27	Violet	\$175.11	~	J546G		7-0	TG140-8 (DA)	12	18	Violet	\$396.77
	J453H	. ———	2-0	FS-1	36	27	Violet	\$207.21	δ _{(¶}	J544G .		6-0	TG100-8 (DA)	12	18	Violet	\$455.93
	J461H		2-0	X-1	36	27	Violet	\$211.88		J551G		6-0	G-6 (DA)	12	18	Violet	\$370.45
	J443H		2-0	FS-I	36	27	Undyed	\$229.82		J615H		2-0	No	36	54	Violet	\$183.16
	J587H		0	FSL	36	27	Violet	\$206.89				0	No	36	54	Violet	\$185.62
	J467H		0	CP-1	36	27	Violet	\$175.09	_			0	No	36	18	Violet	\$209.61
	J468H		1 2	CP-1 CP	36 36	27 27	Violet	\$176.89	暑			2-0	Reel	12	54	Violet	\$ 69.13
	J195H J869H		2-0	CP-2	36	27 27	Undyed	\$185.90 \$199.18		J207G _	<del></del> -	0	Reel	12	54	Violet	\$ 66.69
	J808T		3	CCS-1	24	27	Undyed Undyed	\$178.22		J208G _		1	No	12	54	Violet	\$ 70.18
	J488G		7-0	P-1	12	18	Undyed	\$148.66		J618H .		2	No	36	54	Violet	\$187.71
	J489G		6-0	P-1	12	18	Undyed	\$123.13	VICR	YL* PLUS							
	J492G		6-0	P-3	12	18	Undyed	\$141.39		VCP421H	•	5-0	FS-2	36	27	Undyed	\$228.90
	J499G		6-0	PS-3	12	18	Undyed	\$142.00		VCP422H		4-0	FS-2	36	27	Undyed	\$239.90
	J490G		5-0	P-1	12	18	Undyed	\$135.30		VCP442H .		3-0	FS-1	36	27	Undyed	\$223.90
05	J493G		5-0	P-3	12	18	Undyed	\$138.19		VCP423H .		3-0	FS-2	36	27	Undyed	\$241.54
원 원	J464G		4-0	P-3	12	18	Violet	\$135.01		VCP869H.		2-0	CP-2	36	27	Undyed	\$209.90
	J494G		4-0	P-3	12	18	Undyed	\$133.94		VCP589H .		2-0	FSL	36	27	Undyed	\$240.38
	J463G		5-0	P-3	12	18	Violet	\$133.95	ည္က	VCP466H		2-0	CP-1	36	27	Violet	\$201.71
	J510G		6-0	PS-6	12	18	Undyed	\$135.01		VCP452H		3-0	FS-1	36	27	Violet	\$269.96
	J593G		5-0	PS-5	12	18	Undyed	\$134.61		VCP453H .		2-0	FS-1	36	27	Violet	\$216.68
	J500G		5-0	PS-3	12	18	Undyed	\$134.61		VCP467H .		0	CP-1	36	27	Violet	\$197.59
_	J548G		8-0	TG140-8 (DA)	12	12	Violet	\$454.34		VCP587H .		0	FSL	36	27	Violet	\$229.71
몽튛	V549G		9-0	TG140-8 (DA)	12	12	Violet	\$505.45		VCP267H .		0	CP-1	36	27	Undyed	\$178.33
٠.	V449G		9-0	CS160-8 (DA)		12	Violet	\$620.11		VCP468H		1	CP-1	36	27	Violet	\$204.64
	J553G		5-0	S-24 (DA)	12	12	Violet	\$399.16	유민	VCP493G		5-0	P-3	12	18	Undyed	\$144.26
	J433H		5-0	TF	36	27	Undyed	\$220.37	1	VCP310H .		4-0 5-0	SH-1	36 36	27	Violet	\$188.72
	J212H		6-0	RB-1	36 36	27	Undyed	\$201.73		VCP303H .		5-0 4.0	RB-1	36 36	27 27	Violet Violet	\$189.94 \$197.90
	J303H		5-0	RB-1	36 ac	27	Violet	\$162.67	₽	VCP304H . VCP332H .		4-0 3-0	RB-1 CT-2	36 36	27 27	Violet Violet	\$197.90
₽	J304H		4-0	RB-1	36 26	27 27	Violet	\$172.90 \$163.50		VCP332H . VCP327H .		3-0 3-0	CT-2 CT-3	36 36	27 27	Violet	\$206.76
	J310H J415H		4-0 4-0	SH-1 SH	36 36	27 27	Violet Undyed	\$1,63.50		VCP327H .		3-0 3-0	SH	36	27	Violet	\$177.21
	J344H		3.0	CT-1	36	36	Violet	\$183.77		701 31011		50	011				7-7/1
	J338H		3-0	CT-1	36	27	Violet	\$161.88	Prid	ces Effecti	ve Feb.	1, 201	0				
	20001																

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Prices Effective Feb. 1, 2010

Product code	~	Size	Needle ref	Qty in pack	Length (inches)	Color	List price	Product code	<b>✓</b>	Size	Needle ref	Qty in pack	Length (inches)	Color	List price
VICRYL* PLUS								ETHILON*							
VCP311H		3-0	SH-1	36	27	Violet	\$212.78	698G		5-0	P-3	12	18	Black	\$125.09
VCP339H		2-0	CT-1	36	27	Violet	\$182.11	윤윤 699G		4-0	P-3	12	18	Black	\$125.09
VCP333H		2-0	CT-2	36	27	Violet	\$186.43	1893G		3-0	PC-5	_12	18	Black	\$153.35
E VCP334H		0	CT-2	36 36	27	Violet	\$193.12	825G	<del></del>	2	TP-1	12	60	Black	\$108.43
CP317H VCP346H		2-0 0	SH CT-1	36 36	27 36	Violet	\$174.51 \$189.90	₽ 830H L886T		1 0	CTX CT (Loop)	36 24	30 48	Black Black	\$178.16 \$273.63
VCP340H		0	CT-1	36	30 27	Violet Violet	\$184.75	627LI		3-0	KS (Loop)	36	30	Black	\$144.06
VCP340H		1	CT-1	36	27	Violet	\$186.45	S 628H		2-0	KS	36	30	Black	\$144.06
		1	01-1	30	21	Aloier	\$100.45	∞ 1716G		8-0	TG175-8 (DA)	12	12	Black	\$425.99
Chromic Gut		-						PROLENE*		0.0	TGT / SO (DA)	12	14	Diack	Q420.33
634G		5-0	FS-2	12	27	Undyed	\$ 99.06	1							
635H		4-0	FS-2	36	27	Undyed	\$269.08	8661G		5-0	FS-2	12	18	Blue	\$ 86.03
724G		4-0	J-1	12	18	Undyed	\$ 94.90	8683G		4-0	FS-2	12	18	Blue	\$ 75.99
886H		3-0	CP-2	36	27	Undyed	\$260.79	8675H		3-0	FSL FO.1	36	30	Blue	\$253.46
636H		3-0	FS-2	36	27	Undyed	\$269.08	8684G		3-0	FS-1	12	18	Blue	\$ 75.99
ည့ 887H		2-0	CP-2	36 36	27	Undyed	\$280.18	잁 8665G 8689H		3-0 2-0	FS-2 FSLX	12	18	Blue	\$ 75.98 \$227.23
637H		2-0	FS	36 36	27	Undyed	\$267.37	8685H		2-0	FS	36 36	30 18	Blue Blue	\$218.59
816H		2-0 1	CP-1 CP-1	36 36	27 36	Undyed	\$309.57 \$319.90	8690H		0	FSLX	36	30	Blue	\$216.59
975H 888H		0	CP-1 CP-2	36	30 27	Undyed	\$288.89	3846T		2	LR	24	3-20	Blue	\$601.08
оооп 817H		0	CP-2 CP-1	36	27 27	Undyed	\$276.61			- <u>-</u> 6-0	P-1	12	18	Black	\$153.07
638G		0	FS	12	27	Undyed Undyed	\$ 81.41	운) 8698G		5-0	P-3	12	18	Blue	\$135.64
687G		5-0	P-3	12	18	Undyed	\$212.20	8870H		5-0	RB-1	36	30	Blue	\$246.46
윤 1654G		4-0	P-3	12	18	Undyed	\$190.38	8871H		4-0	RB-1	36	30	Blue	\$203.66
1637G		4-0	PS-2	12	18	Undyed	\$216.56	8872H		3-0	RB-1	36	30	Blue	\$219.90
G181H		4-0	SH-1	36	27	Undyed	\$267.69	8832H		3-0	SH	36	30	Blue	\$197.20
892H		3-0	CT-3	36	27	Undyed	\$298.51	8833H		2-0	SH	36	30	Blue	\$277.79
882H		3-0	CT-2	36	27	Undyed	\$241.72	8410H		3-0	CT-2	36	30	Blue	\$229.90
G182H		3-0	SH-1	36	27	Undyed	\$267.67	£ 8411H		2-0	CT-2	36	30	Blue	\$202.53
G122H		3-0	SH	36	27	Undyed	\$283.11	8422H		3-0	CT-1	36	30	Blue	\$246.74
883H		2-0	CT-2	36	27	Undyed	\$260.85	8423H		2-0	CT-1	36	30	Blue	\$229.90
810H		3-0	CT-1	36	27	Undyed	\$269.26	8424H		0	CT-1	36	30	Blue	\$200.03
811H		2-0	CT-1	36	27	Undyed	\$248.43	8425H		1	CT-1	36	30	Blue	\$204.48
1 G123H		2-0	SH	36	27	Undyed	\$253.55	8455H		1	CTX	36	30	Blue	\$216.98
884H		0	CT-2	36	27	Undyed	\$258.31	8825G		2	TP-1	12	60	Blue	\$144.35
812H		0	CT-1	36	27	Undyed	\$251.68	Silk							
802H		0	CT	36	27	Undyed	\$266.34			4.0	റാ	10	10	Diag.	Ć 75 05
803H		1	CT	36	27	Undyed	\$290.73	736G		4-0 5-0	C3	12 12	18 18	Black	\$ 75.05 \$ 65.57
G124H		0	SH	36	27	Undyed	\$264.96	682G			FS-2			Black	
885H		1	CT-2	36	27	Undyed	\$288.50	683G		4-0 3-0	FS-2 FS-1	12 12	18 18	Black Black	\$ 62.37 \$ 64.43
813H		1	CT-1	36	27	Undyed	\$259.54	잁 684G 684H		3-0	FS-1	36	18	Black	\$167.95
814H		2	CT-1	36	27	Undyed	\$244.10	- 685G		2-0	FS	12	18	Black	\$ 63.15
L113G		2-0	Reel	12	54	Undyed	\$ 94.89	685H		2-0	FS	36	18	Black	\$163.59
S114H		0	No	36	54	Undyed	\$236.38	639G		6-0	P-1	12	18	Black	\$128.64
L114G		0	Reel	12	54	Undyed	\$101.93	윤윤 640G		5-0	P-3	12	18	Black	\$129.46
≅ S113H		2-0	No	36	54	Undyed	\$274.16	641G		4-0	P-3	12	18	Black	\$123.16
S115H		1	No	36 26	54	Undyed	\$244.61	A185H		2-0	No	36	12-18	Black	\$173.95
S116H		2	No No	36 36	54	Undyed	\$263.24 \$281.77	<b>≨</b> K832H		3-0	SH	36	30	Black	\$147.67
S1I7H		3	No	36	54	Undyed	\$201.77	K833H		2-0	SH	36	30	Black	\$147.67
ETHILON*		_						₽ 423H		2-0	CT-1	36	30	Black	\$153.60
662G		4-0	FS-2	12	18	Black	\$ 61.76	Steel							
661G		5-0	FS-2	12	18	Black	\$ 56.33			4.0	TO 0	10	10	Charl	0.00
663G		3-0	FS-1	12	18	Black	\$ 64.11	603G		4-0 2.0	FS-2	12	18 19	Steel	\$ 72.29 \$ <b>74.</b> 59
669H		3-0	FS-1	36	18	Black	\$167.93	£ 631G		3-0	FS-1	12	18 18	Steel	\$ 74.59 \$ 72.29
_잁 1629H		4-0	FS-1	36	18	Black	\$196.71	618G		2-0 3-0	FSLX CP-1	12 12	18 20	Steel Steel	\$ 72.29 \$ 58.92
ິ 664G		2-0	FS	12	18	Black	\$ 66.17	497G		3-0	OL-Y	17	20	Sieei	⇒ J0.J∠
1673H		3-0	FSLX	36	30	Black	\$192.08	Ethibond							
1674H		2-0	FSLX	36	30	Black	\$165.70	ಜ್ಞ B409T		5	LR	24	20	Green	\$201.34
460T		2	LR	24	20	Black	\$147.49	MB66G		5	V-37	12	30	Green	\$524.63
문율 G695G		5-0	P-1	12	18	Green	\$125.43					of ETHICO		_	



Prices Effective Feb. 1, 2010

Product code	~	Size	Needle ref	Qty in pack	Length (inches)	Color	List price		roduct ode	•	Size	Needle ref	Qty in pack	Length (inches)	Color	List price
iain Gut								PDS* F	LUS		_					
G H821H		4-0	FS-2	36	27	Undyed	\$331.93	PI	DP316H _		3-0	SH	36	27	Violet	\$229.90
^윤 H822H		3-0	FS-2	36	27	Undyed	\$295.69		DP317H _		2-0	SH	36	27	Violet	\$229.90
≧ê 686G		5-0	P-3	12	18	Undyed	\$212.20	1	DP332H _		3-0	CT-2	36	27	Violet	\$264.75
one Wax									DP333H _		2-0	CT-2	36	27	Violet	\$229.90
W31G				12			\$157.08	1	DP334H _		0	CT-2	36	27	Violet	\$229.90
				12			\$137.00	1	DP338H		3-0	CT-1	36	27	Violet	\$229.90
DS* II								4	DP339H _		2-0	CT-1	36	27	Violet	\$229.90
Z421H		5-0	FS-2	36	27	Clear	\$280.79	1	DP340H _	<del></del>	0	CT-1	36	27	Violet	\$229.90
Z397H		4-0	FS-2	36	27	Violet	\$286.90	PE PE	DP341H _		1	CT-1	36	27	Violet	\$230.06
Z422H		4-0	FS-2	36	27	Clear	\$299.58	MONO	CRYL*							
Z968H		3-0	CP-2	36	27	Violet	\$232.51	Y	922H _	_	4-0	FS-2	36	36	Violet	\$194.81
Z452H		3-0	FS-1	36	27	Violet	\$266.23	1	923H _		3-0	F\$-2	36	36	Violet	\$194.80
Z398H		3-0	FS-2	36	27	Violet	\$266.15	l .	942H _		3-0	FS-1	36	36	Violet	\$194.81
Z969H		2-0	CP-2	36	27	Violet	\$234.97		943H _		2-0	FS-1	36	36	Violet	\$194.83
₽ Z466H		2-0	CP-1	36	27	Violet	\$231.07	_	266H _		2-0	CP-1	36	27	Undyed	\$203.48
Z451H		2-0	FS-1	36	27	Violet	\$260.78		967H _		0	CP-1	36	36	Violet	\$211.63
Z443H		2-0	FS-1	36	27	Clear	\$300.11		987H _		0	FSL	36	36	Violet	\$197.1
Z467H		0	CP-1	36	27	Violet	\$231.07		463G _		5-0	P-3	12	18	Violet	\$157.9
Z970H		0	CP-2	36	27	Violet	\$254.90		493G _		5-0	P-3	12	18	Undyed	\$157.8
Z468H		1	CP-1	36	27	Violet	\$241.02	- v.	464G _		4-0	P-3	12	18	Violet	\$142.9
Z195T		2	CP	24	27	Violet	\$182.95	1 2 5	494G _		4-0	P-3	12	18	Undyed	\$157.8
Z807T		2	CCS-1	24	27	Violet	\$243.09	1	495G _		5-0	PS-2	12	18	Undyed	\$157.8
Z489G		6-0	P-1	12	18	Clear	\$155.69		496G _		4-0	PS-2	12	18	Undyed	\$157.8
2€ Z487G		6-0	P-1	12	18	Violet	\$157.21		303H _		5-0	RB-1	36	27	Violet	\$201.6
Z463G		5-0	P-3	12	18	Violet	\$139.19	1	214H _		4-0	RB-1	36	27	Undyed	\$189.4
Z303H		5-0	RB-1	36	27	Violet	\$221.30	1	315H _		4-0	SH	36	27	Violet	\$197.4
Z315H		4-0	SH	36	27	Violet	\$227.99	1	416H _		3-0	SH	36	27	Undyed	\$186.6
Z310H		4-0	SH-1	36	27	Violet	\$239.35	1	304H _		4-0	RB-1	36	27	Violet	\$198.2
Z304H		4-0	RB-1	36	27	Violet	\$208.46	1	305H _		3-0	RB-1	36	27	Violet	\$206.0
Z338H		3-0	CT-1	36	27	Violet	\$221.22	1	344H _		3-0	CT-1	36	36	Violet	\$211.3
Z332H		3-0	CT-2	36	27	Violet	\$253.42	1	316H _		3-0	SH	36	27	Violet	\$195.2
Z316H		3-0	SH	36	27	Violet	\$217.47	1	317H _	<del></del>	2-0	SH	36	27	Violet	\$187.1
Z311H		3-0	SH-1	36	27	Violet	\$254.59	1	345H		2-0	CT-1	36	36	Violet	\$216.7
Z305H		3-0	RB-1	36	27	Violet	\$219.79	1	762H _		2-0	CT-2	36	36	Violet	\$196.7
Z339H		2-0	CT-1	36	27	Violet	\$214.59	1	732H _		2-0	SH	36	36	Violet	\$201.6
<b>₽</b> Z333H		2-0	CT-2	36	27	Violet	\$221.47	1	346H _		0	CT-1	36	36	Violet	\$205.9
Z317H		2-0	SH	36	27	Violet	\$214.94	E	334H _		0	CT-2	36	27	Violet	\$203.3
Z371⊤		1	CTX	24	36	Violet	\$ 178.90	1	318H		0	SH	36	27	Violet	\$197.5
Z370T		0	CTX	24	36	Violet	\$160.86	1	-		1	CTX	36	36	Violet	\$222.0
Z358T		0	CT	24	36	Violet	\$162.59		347H _		1	CT-1	36	36	Violet	\$212.5
Z352H		0	CT	36	27	Violet	\$239.90				1	01-1	50	50	110101	<b>₽</b> ∠1∠.5
Z340H		0	CT-1	36	27	Violet	\$214.56	MONO	CRYL* PL	US						
Z346H		Õ	CT-1	36	36	Violet	\$244.90	М м	ICP922H_		4-0	FS-2	36	36	Violet	\$214.4
Z334H		0	CT-2	36	27	Violet	\$221.43	) м	ICP923H_		3-0	FS-2	36	36	Violet	\$212.9
Z341H		1	CT-1	36	27	Violet	\$214.65	M	ICP942H_		3-0	FS-1.	36	36	Violet	\$217.9
Z432H		6-0	TF	36	27	Violet	\$288.38	≥ W	ICP943H_		2-0	FS-1	36	36	Violet	\$217.9
OS* PLUS								l M	ICP967H_		0	CP-1	36	36	Violet	\$253.8
								- N	ICP987H_		0	FSL	36	36	Violet	\$246.8
PDP397H		4-0	FS-2	36	27	Violet	\$279.90	N	ICP463G_		5-0	P-3	12	18	Violet	\$156.4
PDP398H		3-0	FS-2	36	27	Violet	\$269.90	10 1	1CP493G_		5-0	P-3	12	18	Undyed	\$165.2
PDP451H		2-0	FS-1	36	27	Violet	\$272.57	~ <u>~</u> ₩	1CP494G_		4-0	P-3	12	18	Undyed	\$165.2
PDP452H		3-0	FS-1	36	27	Violet	\$273.56	N	MCP315H_		4-0	SH	36	27	Violet	\$221.4
PDP466H		2-0	CP-1	36	27	Violet	\$241.82	N	MCP316H_		3-0	SH	36	27	Violet	\$212.9
PDP467H		0	CP-1	36	27	Violet	\$243.32	M	1CP317H_		2-0	SH	36	27	Violet	\$201.6
PDP468H		1	CP-1	36	27	Violet	\$253.00	⊨ N	1CP344H_		3-0	CT-1	36	36	Violet	\$223.9
PDP968H		3-0	CP-2	36	27	Violet	\$246.23		MCP345H_		2-0	CT-1	36	36	Violet	\$226.9
PDP969H		2-0	CP-2	36	27	Violet	\$244.26	l N	MCP346H_		0	CT-1	36	36	Violet	\$220.6
PDP970H		0	CP-2	36	27	Violet	\$266.33	-{								
		3-0	SH-1	36	27	Violet	\$266.03	1								



Prices Effective Feb. 1, 2010

VETSPON* Absorbable Hemostatic Gelatin Sponge											
price											
.95											
.95											

NN = No Needle RC : DA = Double Armed			_ Reverse Cutting (MICROPOINT*)		
S = Spatula (MICROPOINT*)	SC = Straight Cutt	ing	TP = Taper Po	oint	
	-				

# NOW YOU CAN EARN SUPPLY REWARDS® POINTS WITH THESE ETHICON PRODUCTS.

Order ETHICON products now and add to your Supply Rewards points total. This grid will tell you the points value for each product. You can find out more about where to order ETHICON sutures by calling 1-800-332-2761. To learn more about Supply Rewards, just visit www.supplyrewards.com.

Product name (Based on dozens purchased)	Supply Rewards point value
VICRYL RAPIDE* RC (PP) - 12 count	120
VICRYL.* RC - 12 count	120
VICRYL* RC (PP) - 12 count	210
VICRYL* RC (MP) - 12 count	720
VICRYL* TP - 12 count	330
VICRYL* S (MP) - 12 count	620
VICRYL* NN - 12 count	170
VICRYL* PLUS RC - 12 count	110
VICRYL* PLUS RC (PP) - 12 count	220
VICRYL* PLUS TP - 12 count	130
Chromic Gut RC - 12 count	140
Chromic Gut RC (PP) - 12 count	290
Chromic Gut TP - 12 count	140
Chromic Gut NN - 12 count	140
ETHILON* RC - 12 count	100
ETHILON* TP - 12 count	150
ETHILON* SC - 12 count	70
PROLENE* RC - 12 count	230
PROLENE* RC (PP) - 12 count	200
PROLENE* TP - 12 count	160
Silk RC - 12 count	90
Silk RC (PP) - 12 count	200
Silk NN - 12 count	100
Silk TP - 12 count	80
Steel RC - 12 count	100
Ethibond - 12 count	470
Plain Gut - 12 count	150
Bone Wax - 12 count	240
PDS* II RC - 12 count	150
PDS* II RC (PP) - 12 count	220
PDS* II TP - 12 count	130
PDS* PLUS RC - 12 count	140
PDS* PLUS TP - 12 count	130
MONOCRYL* RC - 12 count	100
MONOCRYL* RC (PP) - 12 count	220
MONOCRYL* TP - 12 count	100
MONOCRYL* PLUS RC - 12 count	120
MONOCRYL* PLUS RC (PP) - 12 count	240
MONOCRYL* PLUS TP - 12 count	110
Vetspon® Flex Absorbable Hemostatic Sponge	90
Vetspon® Dental Absorbable Hemostatic Sponge	90

# PRICE LIST (Effective July 1, 2009)



	Size	Weight (Dogs)	Weight (Cats)	Product Number	List Price (Per Pack)
	6 - Tablet Pack			recent to the case was of the later	Martin Control of Cont
	Brown	2 to 10 lbs.		20111	\$16,25
	Green	11 to 25 lbs.	1.5 to 6 lbs.	20121	\$16.75
	Yellow	26 to 50 lbs.	6.1 to 12 lbs.	20131	\$21.25
	White	51 to 100 lbs.	12.1 to 25 lbs.	20141	\$25.50
	60 - Tablet Bulk				
	Brown	2 to 10 lbs.		20115	\$16.25
Interceptor (milbernycin oxime) FLAVOR TABS*	Green	11 to 25 lbs.	1.5 to 6 lbs.	20125	\$16.75
(milidemyan oxime) FLAVOR TABS*	Yellow	26 to 50 lbs.	6.1 to 12 lbs.	20135	\$21.25
	White	51 to 100 lbs.	12.1 to 25 lbs.	20145	\$25.50
	12 - Tablet Pack				
	Brown	2 to 10 lbs.		24111	\$31.00
	Green	11 to 25 lbs.	1.5 to 6 lbs.	24121	\$32.00
	Yeilow	26 to 50 lbs.	6.1 to 12 lbs.	24131	\$41.00
	White	51 to 100 lbs.	12.1 to 25 lbs.	24141	\$49.50
	Size	Weight	(Dogs)	Product Number	List Price (Per Pack)
	6 - Tablet Pack	10 10 10 14 1 14 1 15 1 15 1 15 1 15 1 1			Marianta America (1971)
	Brown	2 to 10 lbs.		52211	\$39.25
	Green	11 to 25 lbs.		52221	\$40.50
	Yellow	26 to 50 lbs.		52231	\$45.25
sentinel flavor	White	51 to 100 lbs.		52241	\$50.75
(milbemycin oxime+lufenuron)	12 - Tablet Pack			1	
(millocity cit) oxinic idictidion)	Brown	2 to 10 lbs.		62111	\$74.50
	Green	11 to 25 lbs.		62121	\$77.00
	Yellow	26 to 50 lbs.		62131	\$86.00
	White	51 to 100 lbs.		62141	\$96.75
				Product	List Price
	Size	Weight	: (Dogs)	Number	(Per Bottle
	30 - Tablet Bottle			I	
	25 mg	See dosing chart		42112	\$23.00
	75 mg	See dosing chart		42182	\$44.00
Deramaxx® (deracoxib)	100 mg	See dosing chart		42132	\$61.00
(uGracuxiu).	90 - Tablet Bottle				
	25 mg	See dosing chart		42122	\$65.00
	75 mg	See dos	ing chart	42192	\$118.00
	100 mg	See dos	ing chart	42142	\$165.00
	Size	Weight (Dogs)		Product Number	List Price (Per Bottle
	15 - Capsule Pack				
<b>Atopica</b>	Green - 10 mg	4.0 to 6.5 lbs.		43511	\$15.25
(Cyclosporine capsules, USP) MODIFIED	Yellow - 25 mg	9.1 to 16 lbs.		43521	\$17.25
(Cyclosporine capsules, USP) MODIFED	Purple - 50 mg	16.1 to 33 lbs.		43531	\$28.75
	Blue - 100 mg	33.1 to 64 lbs.		43541	\$50.50
	Siz		Weight (Dogs)	Product	List Price
Adequan® Canine	للمستعرف والمراجعة المتاريخ ال		Weight (Dogs)	Number	(Per Box)
(POLYSULFATED GLYCOSAMINOGLYCAN)	2 - Via			07500	670.55
	100 mg/ml (Box contains two 5	m! preserved multiple dose vials)	See dosage chart	97502	\$79.50

# Novartis Animal Health US, Inc. Products Price List

	Size 3-Applicator Pack (10)	Weight	(Dogs)	Product Number	List Price (Per Pack)
*	Orange — 0.023 fl. oz.	Up to	22 lbs.	609087	\$28.75
PARASTAR (fipronil/cyphenothrin) plus	Green — 0.045 fl. oz.	23 to 44 lbs.		609088	\$28.75
	Red 0.091 fl. oz.		45 to 88 lbs.		\$28.75
	Blue — 0.136 fl. oz.	89 to 1	32 lbs.	609090	\$28.75
	Size	Weight	(Dogs)	Product Number	List Price (Per Pack)
	3-Applicator Pack (10)	and the same of th			
D4D46T45*A	Orange — 0.023 fl. oz.	Up to 22 lbs.		609083	\$18.50
PARASTAR (fipronil)	Green 0.045 fl. oz.	23 to	23 to 44 lbs.		\$18.50
V. F	Red — 0,091 fl. oz.	45 to	88 lbs.	609085	\$18.50
	Blue — 0.136 fl. oz.	89 to 1	32 lbs.	609086	\$18.50
).	Size	Weight	(Cats)	Product Number	List Price (Per Pack)
EasySpot.	3-Applicator Pack	and the state of t			
COSYSPOI.	Magenta	All w	eights	609082	\$17.75
	Size	Weight (Dogs)	Weight (Cats)	Product Number	List Price (Per Pack)
	6-Tablet Pack		aki kecijo fikice o	The same of the same	
	Blue — 11.4 mg	2 to 25 lbs.	2 to 25 lbs.	604152	\$19.25
<b>´Capst≯r</b>	Green — 57 mg	Over 25 lbs.		604154	\$20.00
(nitenpyram)	60-Tablet Bulk				
	Blue	2 to 25 lbs.	2 to 25 lbs.	604153	\$180.00
	Green	Over 25 lbs.		604155	\$191.00
	Size	Weigh	(Cats)	Product Number	List Price (Per Syringe)
DROCCOAM" 6 MONTH	One Dose				
(LUFENURON) FOR CATS	Red	0 to 8.8 lbs.		50911	\$36.00
	Green	8.9 to 17.6 lbs.		50921	\$37.00
A 201 To	Size	Weight (Cats)		Product Number	List Price (Per Pack)
OTIC Solution (0.1% milbernycin oxime)	2-Tube Pack	Appropriate for all cats		604815	\$12.55
	Size	Weight (Dogs)		Product Number	List Price (Per Pack)
	6-Tablet Pack				
Sentinel flavor (milbemycin oxime · lufenuron)	Brown	2 to 10 lbs.		52211	\$20.00
	Green	11 to 25 lbs.		52221	\$20.50
	Yellow	26 to 50 lbs.		52231	\$25.00
	White	51 to 100 lbs.		52241	\$30.15

To place an order, call your sales representative or our customer relations department at 1-800-332-2761



### Novartis Animal Health Sales Policy

At Novartis Animal Health US, Inc. (NAHUS), we believe the veterinarian-client relationship is vital. We maintain a strict policy of selling our products exclusively through licensed veterinarians to help ensure that your patients receive proper medical care and that your clients are educated on the correct usage of our products. All orders are subject to acceptance by NAHUS and NAHUS reserves the right to cease supplying product at any time. NAHUS also reserves the right to change the price for products without notice. Credit Policy: Past-due accounts shall not be allowed to participate in special promotions until they have been brought current. Finance charges will be applied to past-due balances. Freight: Pre-paid on all orders of at least \$200 (net discount and before taxes) with standard shipping. All orders below \$200 will be charged an \$8 shipping fee. In the event you need expedited delivery, overnight and Saturday deliveres will be charged an additional \$7 & \$12 respectively. Terms: Net 25th of the following month.

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# Novartis Animal Health US, Inc. Products Price List

	Şize	Weight (Dogs)	Product Number	List Price (Per Pack)		
	15-Capsule Pack					
Atopica (Cyclosporane capsules, USP) MONNEY	Green — 10 mg	4.0 to 9.0 lbs.	43511	\$15.25		
	Yellow — 25 mg	9.1 to 16 lbs.	43521	\$17.25		
	Purple — 50 mg	16.1 to 33 lbs.	43531	\$28.75		
	Blue — 100 mg	33.1 to 64 lbs.	43541	\$50.50		
	Size	Weight (Cats)	Product Number	List Price (Vial)		
Atopica' for Cats	1 Vial — 5 mL	3 lbs. +	609725	\$22.50		
(cyclosporine oral solution, USP) MODIFIED	1 Vial — 17 mL	3 lbs. +	609727	\$57.50		
Percorten'-V	Size	Weight (Dogs)	Product Number	List Price (Per Vial)		
(desoxycorticosterone pivalate)	1 Vial — 25 mg/mL (4 mL)	See dosage chart	56670	\$132.95		
	Size	Weight (Dogs)	Product Number	List Price (Per Bottle		
	30-Tablet Bottle		The Disky was been supposed to the second			
CLOMICALM.	Yellow 5 mg	2.75 to 10.9 lbs.	611048	\$17.75		
(clomipramine hydrochloride)	Blue — 20 mg	11 to 22 lbs.	611049	\$23.10		
	Green — 80 mg	44.1 to 176 lbs.	611050	\$31.75		
	Size	Weight (Dogs)	Product Number	List Price (Per Bottle		
	30-Tablet Bottle					
	12 mg	See dosing chart	42116	\$14.50		
	25 mg	See dosing chart	42112	\$25.00		
	75 mg	See dosing chart	42182	\$48.25		
Deramaxx >	100 mg	See dosing chart	42132	\$70.00		
(deracoxib)	90-Tablet Bottle					
	12 mg	See dosing chart	42126	\$39.50		
	25 mg	See dosing chart	42122	\$67.50		
	75 mg	See dosing chart	42192	\$138.50		
	100 mg	See dosing chart	42142	\$193.00		
Adequan Canine	Size <b>2-Via</b> l	And a knowledge poems of the	Product Number	List Price (Per Box)		
(POLYSULFATED GLYCOSAMINOSLYCAN)	100 mg/mL (Box co		97502	\$91.50		
	preserved multip Size	Weight (Cat)	Product Number	List Price (Per Box)		
ONSIOT (robenacoxib)	6 mg tablet (30 tablets per box)	1 tablet for cats 5.5 to 13.3 lbs. 2 tablets for cats 13.3 to 26.4 lbs.	608402	\$44.00		
ETHICON a Johnson-Johnson company	Sutures and needles See additional price	for veterinarians: list for Ethicon product pricing specifics.				
		Size	Product Number	List Price (Per Box)		
<b>VETSPON</b>	Flex	Sheet (6 sheets per box)	96001	\$58.70		
Al sorbable Ekonastate, Galatra Sporija.	Dental	Cube (15 cubes per box)	96002	\$58.70		

•	Size	Weight (Dogs)	Weight (Cats)	Product Number	List Pric (Per Pac
	6 - Tablet Pack	<u> </u>	<u> </u>	5 <b>8</b> 241 (1994)	Managara Sangasa.
<b>PRÉGRAM®</b> (LUFÉNURON) <b>Flavor Tabs</b> **	Brown	0 to 10 lbs.		30111	\$32.00
	Green	11 to 20 lbs.	0 to 6 lbs.	30121	\$32.50
	Yellow	21 to 45 lbs.	7 to 15 lbs.	30131	\$33.50
	White	46 to 90 lbs.		30141	\$34.00
	Size	Weight	(Cats)	Product Number	List Prid (Per Syrin
PRÉGRAM: 6 MONTH INJECTABLE	One Dose	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1			
(LUFENURON) FOR CATS	Red	0 to 8.8 lbs.		50911	\$32.00
	Green	8.9 to 1	7.6 lbs.	50921	\$32.50
	Size	Weight	(Cats)	Product Number	List Prio
ROGRAM SUSPENSION	6 - Tube Pack	<u> 1900 - Program Sandretto de Per</u>			基 - 1.50×. 8 <u>1</u> -0.5
WHINDRON SOSI ENSION	Orange	0 to 1	0 lbs.	50841	\$35.50
	Green	11 to 2	O lbs.	50845	\$36.50
	Size	Weight (Dogs)	Weight (Cats)	Product Number	List Prid
	6 - Tablet Pack				
	Blue	2 to 25 lbs.	2 to 25 lbs.	61011	\$16.25
Capstar	Green	Over 25 lbs.		61021	\$17.75
(nitenpyram)	60 - Tablet Bulk				
	Blue (10 packs per box)	2 to 25 lbs.	2 to 25 lbs.	61035	\$15.25
	Green (10 packs per box)	Over 25 lbs.		61045	\$16.75
<b>MilbeMite</b>	Size	Weight (Cats)		Product Number	List Pri (Per Pac
OTIC Solution (0.1% milbernycin oxime)	2 - Tube Pack	Appropriate for all cats		60414	\$11.70
Percorten°-V	Size	Weight (Dogs)		Product Number	List Pri (Per Via
(desoxycorticosterone pivalate)	1 Vial - 25 mg/ml (4ml)	See dosage chart		56670	\$122.90
	Size	Weight (Dogs)		Product Number	List Pri (Per Bot
	30 - Tablet Bottle		<u>ion</u> de l'acceptuel Fordi. Vin il 166	All Control of the Co	# 15 No Francisco
CLONICALNI.	Yellow 5 mg	2.75 to 10.9 lbs.		40312	\$15.90
(clomipramine hydrochloride)	Blue 20 mg	5.50 to 22 lbs.		40322	\$20.80
	Purple 40 mg	22.1 to 44 lbs.		40332	\$22.95
	Green 80 mg	44.1 to 176 lbs.		40342	\$29.70
5 American A. 1.		Size		Product Number	List Pri (Per Bo
VETSPON Atsorbable Hemostatic Gelatin Sponge	Fle	x Sheet (6 sheets per bo	)X)	96001	\$55.95
	Dental Cube (16 cubes per box)			96002	\$55.95

Novartis Animal Health Sales Policy

a Johnson Johnson company

At Novartis Animal, Healtin Sales Policy
At Novartis Animal, Healtin Sales Policy
At Novartis Animal Health Us, Inc. (NAHUs), we believe the veterinarian-client relationship is vital. We maintain a strict policy of selling our products exclusively through
frensed veterinarians to help ensure that your patients receive proper medical care and that your clients are educated on the correct usage of our products. NAHUS, at
its discretion, will suspend sales to anyone who resells or dispenses our products in the absence of a professional veterinarian-client relationship. All orders are subject to
acceptance by NAHUS and NAHUS reserves the right to cease supplying product at any time. NAHUS also reserves the right to change the price for products without notice.
Credit Policy: Past-due accounts shall not be allowed to participate in special promotions until they have been brought current. Finance charges will be applied to past-due
balances. Freight: Pre-paid on all orders of at least \$200 (net discount and before taxes) with standard shipping. All orders below \$200 will be charged an \$8 shipping fee.
In the event you need expedited delivery, overnight and Saturday deliveries will be charged an additional \$7 & \$12 respectively.

Terms: Net 25th of the following month:

See additional price list for Ethicon product pricing specifics.

To place an order, call your Sales Representative or our customer relations department at 1-800-332-2761





## Request for Taxpayer Identification Number and Certification

Give form to the requester. Do not

	ent of the Treasury Revenue Service			sena to the IRS.			
	Name (as shown	on your income tax return)					
e 2.	Novartis Animal Health US, Inc.						
page	Business name, if	different from above					
5							
Print or type Specific Instructions on	Check appropriate	Check appropriate box: Individual/Sole proprietor  Corporation  Partnership					
¥€	Limited liabilit	y company. Enter the tax classification (D=disregarded entity, C=corporation, P=pa	artnership) ►	Exempt payee			
후	Other (see instr		<u></u>				
	• · · · · · · · · · · · · · · · · · · ·	street, and apt. or suite no.)	Requester's name and add	iress (optional)			
유		venue, Suite 300					
20	City, state, and Zi	P code					
်င္ပ	Greensboro, NC	27408					
98	List account number	per(s) here (optional)					
Part	Taxpay	er Identification Number (TIN)					
backu alien, your e Note.	p withholding, Fo sole proprietor, of imployer identifical if the account is	propriate box. The TIN provided must match the name given on Line 1 r individuals, this is your social security number (SSN). However, for a re- disregarded entity, see the Part I instructions on page 3. For other entition number (EIN). If you do not have a number, see How to get a TIN of in more than one name, see the chart on page 4 for guidelines on whos	esident ties, it is en page 3.	Or			
	er to enter.						
Part	II Certific	ation					
Under	penalties of perju	ıry, I certify that:					
1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and							
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and							
3. la	m a U.S. citizen o	or other U.S. person (defined below).					
withho For ma arrang	ilding because yo ortgage interest p ement (IRA), and	ns. You must cross out item 2 above if you have been notified by the IF u have failed to report all interest and dividends on your tax return. For aid, acquisition or abandonment of secured property, cancellation of del generally, payments other than interest and dividends, you are not requine. See the instructions on page 4.	real estate transactions, it bt, contributions to an ind	tem 2 does not apply. lividual retirement			
Sign	Signature of	War Dry	14.9469				

## U.S. person > General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

### Purpose of Form

Here

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

- 1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
  - Certify that you are not subject to backup withholding, or
- 3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- · An individual who is a U.S. citizen or U.S. resident alien,
- · A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States.
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership

The person who gives Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States is in the following cases:

The U.S. owner of a disregarded entity and not the entity,